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Morgan Stanley

Morgan Stanley & Co. International plc

Report and financial statements

31 December 2020

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MORGAN STANLEY & CO. INTERNATIONAL plc

STRATEGIC REPORT

The Directors present their strategic report for Morgan Stanley & Co. International plc (the “Company”) and all of its subsidiary undertakings (together “the Group”) for the year ended 31 December 2020.

Group and Company overview

The Company, governance and stakeholders

The Company operates within the financial services industry and, as such, is subject to extensive supervision and regulation. In certain circumstances, this supervision may be applied to Morgan Stanley International Limited (“MSI”), an intermediate parent undertaking and the ultimate United Kingdom (“UK”) parent undertaking. The Company also shares elements of its Corporate Governance with MSI. Throughout the strategic report the Directors may refer to policies, procedures and practices that the Company and/or the Group may be covered by, or share with, MSI and the “MSI Group” (MSI together with all of its subsidiary undertakings).

The ultimate parent undertaking and controlling entity is Morgan Stanley. Morgan Stanley is a global financial services firm authorised as a Financial Holding Company and regulated by the Board of Governors of the Federal Reserve System in the United States of America. Morgan Stanley, together with the Group and Morgan Stanley’s other subsidiary undertakings, form the “Morgan Stanley Group”.

The Company adopts policies and procedures consistent with the Morgan Stanley Group to the extent permissible by local law and regulation. More information on Morgan Stanley can be located on the website www.morganstanley.com

The Group follows the core values of the Morgan Stanley Group. The core values are designed to guide decision making aligned to the expectations of stakeholders. The core values are:

Put Clients First

Do the Right Thing

Lead with Exceptional Ideas

Commit to Diversity and Inclusion

Give Back

Further detail on the Board of Directors (“Board”)’s engagement with stakeholders and the Company’s

section 172(1) statement is outlined in the ‘Corporate Governance’ section.

Principal activity

The principal activity of the Group is the provision of financial services to a global client base consisting of corporations, governments and financial institutions. There have not been any changes in the Group’s principal activity during the year and no significant change in the Group’s principal activity is expected.

The Group is a key contributor to the execution of the Morgan Stanley Group’s global Institutional Securities segment strategy. The Group provides investment banking, sales and trading and other services to its clients. Investment banking services consist of capital raising including underwriting of debt, equity and other securities; financial advisory services, including advice on mergers and acquisitions, restructurings and real estate; Sales and trading services include sales, financing, prime brokerage, market-making activities in equity and fixed income and includes providing secured lending to sales and trading customers. Other services include asset management.

The Company conducts business from its headquarters in London, UK and operates branches in the Dubai International Financial Centre, the Qatar Financial Centre, South Korea and Switzerland. In April 2021, the Company established a “third country” branch in France. Details of the Company’s subsidiaries can be found in note 14.

In 2020 the Company completed the transfer of the businesses of its branches in the Netherlands and Poland to branches of Morgan Stanley Europe S.E. (“MSESE”) in those countries. Further details of the Company’s Brexit restructuring following the UK’s withdrawal from the European Union (“EU”) can be found in the “UK withdrawal from the EU” section below, and in note 35.

Supervision and Regulation

As a UK based financial services provider, the Company is authorised by the Prudential Regulation Authority (“PRA”) as an Investment Firm and is regulated by the PRA and the Financial Conduct Authority (“FCA”). The PRA is a subsidiary of the Bank of England (“BOE”) and is responsible for prudential regulation of systemically important institutions and the FCA regulates conduct

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matters of all market participants, including the Company.

In addition, the Company is a provisionally registered swap dealer and is regulated by the United States Commodity Futures Trading Commission (“CFTC”) and is expected to be registered as a security-based swap dealer (“SBSB”) with the Securities and Exchange Commission (“SEC”) when new SBSB rules become effective in October 2021. These swap dealer registrations provide a comprehensive regulatory framework applicable to the Company’s swap activities.

Capital and Liquidity Standards Up to 31 December 2020, the Company was subject to risk-based capital, leverage and liquidity standards for EU regulated financial institutions prescribed in the Capital Requirements Directive (“CRD”) and the Capital Requirements Regulation (“CRR”), as implemented by the PRA. These are largely based on the standards developed by the Basel Committee on Banking Supervision (“BCBS”). Discussion of the standards that apply and their management can be found in ‘Liquidity and funding management’ and ‘Capital management’. Following the UK’s withdrawal from the EU and as described in ‘Regulatory developments – Temporary Transitional Power (“TTP”)’, from 1 January 2021, EU law will largely continue to apply in the UK in the same way as prior to 31 December 2020. The TTP period is expected to end by 31 March 2022 after which the Company will be subject to UK regulation.

Recovery and Resolution The Company is subject to regulatory requirements on recovery and resolution planning set by the PRA and BOE, as part of the UK’s recovery and resolution framework established through the UK Banking Act 2009 and related legislation. This includes regulatory requirements that apply directly to the Company, and regulatory requirements that apply to the MSI Group and which therefore indirectly apply to the Company. The Company is also within the scope of the resolution strategy adopted by the Morgan Stanley Group. Refer to the section on ‘Recovery and resolution planning’ for further information.

Client assets and client money The Company has been granted permission to hold and arrange for the safeguarding of client safe custody assets, as well as being able to hold Client Money (as defined by FCA rules). In adherence with the requirements of the FCA’s Client Assets Sourcebook (“CASS”) the Company has implemented comprehensive systems, controls,

governance and resolution procedures to ensure it maintains records and relationships to protect clients’ interests, ownership and entitlement rights.

The Company continues to monitor the changing political, tax and regulatory environment; it is likely that there will be further changes in the way financial institutions are regulated in the UK and other markets in which the Company operates, although it remains difficult to predict the exact impact these changes will have on its business, statement of financial position, results of operations and cash flows for a particular future period. The Company expects to remain subject to extensive supervision and regulation.

Risk factors and business environment

Exposure to risk factors and the current business environment in which it operates may impact the business results of the Group’s operations.

Risk factors

Risk is an inherent part of the Group’s business activity. The Group seeks to identify, assess, monitor and manage each of the various types of risk involved in its business activities, in accordance with defined policies and procedures.

The Group Risk Appetite Statement articulates the aggregate level and type of risk that the Group is willing to accept in order to execute its business strategy.

The Group has an established Risk Management Framework, to support the identification, monitoring and management of risk.

The primary risk areas for the Group include Market, Credit, Operational, and Liquidity and Funding risks. A description of the principal risks and how these risks are managed within the Group is outlined in detail within the relevant risk’s sections of ‘Risk management’.

Business environment

During the course of 2020, the Group has been impacted by factors in the global environment in which it operates, each of which introduces risks and uncertainties that may adversely affect the results of operations of the Group. The emergence of the coronavirus disease (“COVID-19”) in early 2020 created challenges for businesses and contributed to a global economic contraction, while creating significant market volatility. In addition, ahead of 31 December 2020, the

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end of the agreed transition period for the UK withdrawal from the EU, Morgan Stanley's restructuring of its European operations from the perspective of the Group was substantially completed.

COVID-19

The COVID-19 pandemic and related voluntary and government-imposed social and business restrictions have adversely impacted global economic conditions, resulting in volatility in the global financial markets, increased unemployment, and operational challenges such as the temporary closure of businesses, sheltering-in-place directives and increased remote work protocols.

Governments around the world have been working to develop, manufacture, and distribute COVID-19 vaccines. Moreover, governments and central banks have reacted to the economic crisis caused by the pandemic by implementing stimulus and liquidity programs and cutting interest rates. If the pandemic is further prolonged or the actions of governments and central banks are unsuccessful, including actions to facilitate the comprehensive distribution of effective vaccines, the adverse impact on the global economy will deepen, and the future results of operations and financial condition of the Group may be adversely affected.

Should global market conditions worsen, or the pandemic lead to additional market disruptions, the Group could experience reduced client activity and demand for products and services, impairments of other financial assets and other negative impacts on its financial position, including possible constraints on capital and liquidity, as well as a higher cost of capital, and possible changes or downgrades to credit ratings. A slowdown of commercial activity could cause overall sales and trading and investment banking revenues to decline.

During 2020, notwithstanding the COVID-19 pandemic the Group saw a significant increase in revenues, driven by high levels of client trading activity related to market volatility. This was partially offset by the negative impact of lower company dividends received impacting the Group's Equity businesses. There were no significant increases in allowances for credit losses for the Group during the year.

Although the Group is unable to estimate the extent of the impact of the ongoing COVID-19 pandemic and

related global economic crisis on future operating results, the high levels of client trading and capital markets activity experienced in 2020 may not be repeated and certain other client-driven activity could be subdued.

The Group continues to be fully operational, with approximately 90% of employees working from home. Operationally, the Group initiated a work remotely protocol and restricted business travel of the workforce, with a return-to-workplace program, which is phased based on role, location and employee willingness and ability to return. While the Group has not experienced a decrease in productivity as a result of the remote work environment, there can be no assurance that the transition will not have an adverse effect in the long term. If significant portions of the workforce, including key personnel, are unable to work effectively because of illness, government actions, or other restrictions in connection with the pandemic, the business impact of the pandemic could be exacerbated. The remote working environment has meant that certain controls have been adjusted or enhanced across both the 1st and 2nd line of defence. These controls include those related to Trader Supervision, Payment processing, and Third Party monitoring.

In response to the significant economic impact of the COVID-19 pandemic, global regulators have released a suite of regulatory updates and programs to facilitate market continuation and to provide incentives for banks to continue lending to business and consumers. The impact of these regulatory measures is included in the Company's capital resources and the impact of the termination of these measures is included within regular forward looking capital planning activities.

The Group continues to use the Risk Management framework, including stress testing, to manage the significant uncertainty in the present economic and market conditions.

UK withdrawal from the EU

On 31 January 2020, the UK withdrew from the EU under the terms of the withdrawal agreement which provided for a transition period to the end of December 2020, during which time the UK would continue to apply EU law as if it were a member state, and UK firms' passporting rights to provide financial services in EU jurisdictions continued.

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On 24 December 2020 the UK and the EU announced that they had reached agreement on the terms of a trade and cooperation agreement to govern the future relationship between the parties. The agreement consists of three main pillars including: trade, citizens' security, and governance, covering a variety of arrangements in several areas. The agreement is provisionally applicable with effect from 1 January 2021 pending formal ratification by the EU.

With respect to financial services, although the UK chose to grant the EU equivalence in a number of key areas under European financial regulations, the EU only made certain more limited equivalence decisions, leaving decisions on equivalence and adequacy to be determined by each of the UK and EU unilaterally in due course. As a result, UK licensed entities, including the Company, are unable to provide regulated services in a number of EU jurisdictions from the end of December 2020, absent regulatory relief or other measures implemented by individual countries.

The Group has assisted Morgan Stanley to restructure its European operations to ensure that it can continue to provide cross-border banking and investment and other services in EU member states. There continues to be uncertainty regarding the future regulatory landscape which could impact Morgan Stanley's European operations, including the operations of the Group, beyond those implemented or planned, as a result of which the Group's results of operations and business prospects could be negatively affected.

The impact to the Company in 2020, included transferring employees, clients and Exchange memberships, as well as transferring the businesses of the Company's EU branches. The impact was not material to the Group's financial position or 2020 financial results from these transfers. See note 35 'Restructuring - UK withdrawal from the EU' for further detail.

Planned replacement of London Interbank Offered Rate ("LIBOR") and replacement or reform of other interest rate benchmarks

Central banks around the world, including the Federal Reserve, the BOE, and the ECB, have commissioned working groups of market participants and official sector representatives to replace LIBOR and replace or reform other interest rate benchmarks (collectively, the "IBORs").

In 2020, there have been several steps taken by the industry to encourage the transition to alternative reference rates. Key central clearing houses, such as London Clearing House ("LCH"), Eurex Clearing AG and Chicago Mercantile Exchange ("CME"), have switched their price aligned interest and discounting rates to the alternative reference rates. For example, the LCH and CME transitioned the discounting rate for US dollar denominated products to Secured Overnight Financing Rate ("SOFR"), the alternative rate to US dollar LIBOR selected by the Alternative Reference Rates Committee ("ARRC"). The International Swaps and Derivatives Association ("ISDA") also published its 2020 IBOR Fallbacks Protocol which will amend ISDA's interest rate definitions among Protocol adherents to incorporate robust fallbacks for legacy non-cleared derivatives linked to LIBOR and certain other interest rates benchmarks. The ISDA 2020 IBOR Fallbacks Protocol became effective as of 25 January 2021 and applies to Protocol adherents who do not elect to voluntarily convert their derivatives contracts to reference alternative rates in advance of the applicable cessation date. Similarly, ISDA's IBOR Fallbacks Supplement amends ISDA's standard definitions to incorporate these new fallbacks in new derivatives entered into on or after that same effective date. In addition, certain central bank-sponsored committees have issued recommended best practices to assist market participants in transitioning away from the IBORs in various jurisdictions. These documents include recommended timelines and intermediate steps market participants can take in order to achieve a successful transition.

On 5 March 2021, ICE Benchmark Administration, which administers LIBOR publication, announced that it will cease the publication of most LIBOR rates as of the end of December 2021, except for the publication until 30 June 2023 of the most widely used US dollar tenors, and the UK FCA, which regulates LIBOR publication, announced that it would not compel panel banks to submit to LIBOR beyond those dates.

Subsequently, ISDA confirmed that the announcement constituted an "Index Cessation Event" as defined in the IBOR Fallbacks Supplement and the ISDA 2020 IBOR Fallbacks Protocol, triggering a fixing of the ISDA fallback spread adjustments for all LIBOR benchmarks. The ARRC also confirmed that the announcement also constituted a "Benchmark Transition Event" with respect to all US dollar LIBOR settings pursuant to the ARRC's fallback

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recommendations for new issuances or originations of LIBOR floating rate notes, securitisations, syndicated business loans, and bilateral business loans. The US banking agencies and the UK FCA have encouraged banks to cease entering into new contracts referencing LIBOR as soon as practicable and no later than 31 December 2021. The UK FCA has also announced that it is consulting on whether to continue publication on a “synthetic” basis for a limited set of LIBOR settings beyond such cessation dates.

Morgan Stanley has established and is undertaking a Morgan Stanley-wide and regional IBOR transition plan to promote the transition to alternative reference rates. This is overseen by a global steering committee, with senior management oversight. Morgan Stanley’s transition plan is designed to identify, assess and monitor risks associated with the expected discontinuation or unavailability of one or more of the IBORs, and includes continued engagement with central bank and industry working groups and regulators (including participation and leadership on key committees), active client engagement, internal operational readiness, and risk management, among

other things. The Group is a party to a significant number of LIBOR-linked contracts, many of which extend beyond 2021 and, in the case of US dollar LIBOR, 30 June 2023, comprising derivatives, floating rate notes and loans. The Group’s review of these contracts includes assessing the impact of applicable fallbacks and any amendments that may be warranted or appropriate. The Group is also taking steps to update operational processes (including to support alternative reference rates), models, and associated infrastructure, as well as conducting certain client outreach to amend fallbacks, including by utilisation of the ISDA 2020 IBOR Fallbacks Protocol or through bilaterally negotiated voluntary conversions of outstanding LIBOR products where practicable. Key Morgan Stanley entities, including the Company, have also adhered to the ISDA 2020 IBOR Fallback Protocol. The impact on the Group’s income statement for the year ended 31 December 2020 of transition steps already taken is not material.

As part of the transition to alternative reference rates, the Group is making markets in products linked to such rates, including SOFR.

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The Board monitors the results of the Group by reference to a range of performance and risk based metrics, including, but not limited to the following:

Key performance indicators*Return on shareholders' equity (Group)*

2020	4.7%	
2019	2.6%	
in \$ millions	2020	2019
Ordinary shareholders' equity at beginning of the year	20,561	21,060
Profit after tax	969	549
Return on shareholders' equity	4.7%	2.6%

Tier 1 capital ratio (Company)

2020	12.6%	
2019	14.8%	
in \$ millions	2020	2019
Risk-weighted assets ("RWAs")	155,535	127,348
Tier 1 capital	19,606	18,894
Tier 1 capital ratio	12.6%	14.8%

Other performance indicator*Return on assets (Group)*

2020	0.19%	
2019	0.12%	
in \$ millions	2020	2019
Return on assets (Group – audited)		
Total assets at beginning of the year	502,508	446,199
Profit after tax	969	549
Return on assets	0.19%	0.12%

Leverage ratio (Company)

2020	4.13%	
2019	4.20%	
in \$ millions	2020	2019
Leverage exposure	474,169	445,417
Tier 1 capital	19,606	18,894
Leverage ratio	4.1%	4.2%

Liquidity coverage ratio¹ (Company)

2020	201%	
2019	214%	
in \$ millions	2020	2019
Liquidity buffer - High quality liquid assets	38,193	42,688
Liquidity coverage ratio	201%	214%

1. Calculated as the average of the preceding twelve months

Movements in Key performance and other performance indicators are primarily explained by movements in the financial statement components in the following 'Overview of 2020 financial results' section, as well as the 'Capital resources' section and the 'Liquidity coverage ratio' section.

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Set out below is an overview of the Group's financial results for the years ended 31 December 2020 and 31 December 2019.

in \$ millions	2020	2019	Increase/ (decrease)	Variance %
Investment banking	1,312	1,153	159	14%
Sales and trading	5,082	4,207	875	21%
Other	54	53	1	2%
Net revenues	6,448	5,413	1,035	19%
Staff related expenses	1,843	1,836	7	0%
Non-staff related expenses	3,031	2,810	221	8%
Operating expenses	4,874	4,646	228	5%
Other	1	(7)	8	N/M
Profit before tax	1,575	760	815	107%
Income tax expense	606	211	395	187%
Profit after tax	969	549	420	77%

The consolidated income statement for the year is set out on page 54 and 'Segment reporting' note 25. The Group reported a 77% increase in profit after tax for the year, primarily driven by high levels of client trading activity related to market volatility and higher capital markets activity. This was partially offset by the negative impact of lower company dividends received on sales and trading positions, impacting the Europe, Middle East, and Africa ("EMEA") equity products. The increased allowances for credit losses for the Group were immaterial.

The elevated activity levels were particularly marked in the Asia and Americas geographic segments of the Group's business, resulting in an increase in their contribution to the Group's profit before tax to 48%, compared to 30% in the prior year.

*Net revenues***Investment banking**

Investment banking fee income is derived from client engagements in which the Group acts as an advisor in relation to mergers and acquisitions, divestitures and corporate restructurings, underwriter of equity and fixed income securities or distributor of capital.

Investment banking activity revenue increased 14% reflecting higher equity and fixed income underwriting volumes partially offset by lower advisory revenues due to fewer large completed transactions.

Sales and trading

Sales and trading income is comprised of commission income of \$1,191 million (2019: \$1,071 million) and net trading income of \$3,891 million (2019: \$3,136 million).

Sales and trading commission income arises from arrangements in which the client is charged commission for executing and clearing transactions related to securities and other listed products. Sales and trading commission income increased 11% primarily in equity products, particularly within the Asia segment of the Company's business.

Sales and trading net trading income is comprised of 'Net trading income', 'Net income from other financial instruments held at fair value' and 'Net interest expense' as set out in the consolidated income statement on page 54. These revenues, can be affected by a variety of interrelated factors, including market volumes, bid offer spreads and the impact of market conditions on inventory held to facilitate client activity, as well as the effect of hedging activity.

Sales and trading net trading income increased by 24%, primarily due to higher client activity and wider bid-offer spreads in both fixed income and equity products.

- The increase in fixed income product revenues reflects strong performance across product types and geographies. Global macro products (including interest rate and foreign exchange products) revenues increased, primarily due to higher client activity and the impact of market conditions on inventory held to facilitate client activity. Credit products (such as corporate bonds and mortgage securities and other securitised products, and related derivative instruments) revenues increased, primarily due to higher client activity in corporate credit and securitised products from higher volumes and wider bid-offer spreads. Commodities derivatives (primarily electricity, natural gas, oil and metals) revenues increased reflecting the higher client activity.
- The equity product revenues increased mainly in the Asia segment, partially offset by lower EMEA equity product revenues. Asia equity product increases were driven by higher client activity and the impact of market conditions on inventory held to facilitate client activity. EMEA equity products also benefitted from higher client activity, however this was offset by the effect of reduced company dividends received following the financial impact and

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uncertainty of the COVID-19 pandemic and from the European Central Bank's ("ECB") direction to certain EU banks on dividend payments.

- Within net trading income, the Group benefitted from a significant decrease in 'Net interest expense' as a result of a decrease in interest rates.

Operating expenses

Staff-related expenses

Staff-related expenses include base salaries and fixed allowances, discretionary incentive compensation, amortisation of deferred cash and equity awards, changes in the fair value of investments to which certain deferred compensation plans are referenced, carried interest allocated to employees, severance costs, and other items such as health and welfare benefits.

For the Group, staff-related expenses primarily reflect that of the EMEA segment. The impact to the Group of staff-related expenses for the Asia and America's segments is primarily reflected in transfer pricing payments to the employing affiliates which are reflected within net revenues above. Refer to 'Related party disclosures' note 34 for further details on Morgan Stanley's Global Transfer Pricing Policies.

Staff-related expenses for revenue-producing employees in the Institutional Securities business include base salary and benefits, and may also include incentive compensation that is determined following the assessment of the Morgan Stanley Group's, business unit's and individual's performance.

Staff-related expenses of \$1,843 million for 2020 are in line with the prior year. Increases in discretionary incentive compensation were driven by higher revenues offset by lower severance related compensation cost.

Non-staff related expenses

Non-staff related expenses increased by 8%, reflecting an increase in volume-related expenses, including brokerage and transaction taxes, from increased client activity.

Refer to 'Operating expenses' note 7 for further detail.

Income tax expense

The Group's tax expense for the year is \$606 million, compared to \$211 million for the prior year. This represents an effective tax rate ("ETR") of 38.5% (2019: 27.8%), which is higher than the average standard rate of UK corporation tax (inclusive of the UK Banking

surcharge) of 27% (2019: 27%). The higher ETR is primarily due to a specific \$212 million tax expense, resulting in an increase to ETR of 13.6%. This was driven by remeasurement of provisions in relation to uncertain tax positions, principally following a Dutch Court judgement in relation to an ongoing matter. See 'Income tax' note 8 and the 'Tax matters' section of 'Provisions' note 18 for further details.

Balance sheet

in \$ millions (audited)	Increase/ Variance			
	2020	2019	(decrease)	%
Cash and short term deposits	24,934	28,803	(3,869)	-13%
Trading financial assets	375,009	310,744	64,265	21%
Secured financing	113,797	92,447	21,350	23%
Trade and other receivables	83,143	69,760	13,383	19%
Other assets	906	754	152	20%
Total Assets	597,789	502,508	95,281	19%
Trading financial liabilities	340,392	262,256	78,136	30%
Secured borrowing	88,350	84,474	3,876	5%
Trade and other payables	92,443	86,296	6,147	7%
Debt and other borrowings	54,928	48,523	6,405	13%
Other liabilities	655	342	313	92%
Total Liabilities	576,768	481,891	94,877	20%
Total Equity	21,021	20,617	404	2%

Assets and liabilities

The increase in 'Trading financial assets' and 'Trading financial liabilities' was primarily driven by derivative assets and liabilities, respectively, as a result of increased client activity and from fair value movements driven by interest rates falling in most major markets and foreign exchange rates as the USD fell against major currencies including Sterling and Euro.

The increase in derivative assets and liabilities resulted in an increase in derivative collateral pledged and received as reflected in 'Trade and other receivables' and 'Trade and other payables'.

The increase in 'Secured financing' and 'Secured borrowing' is driven by a reduction in gross balances being more than offset by a reduction in available netting – refer to 'Offsetting' note 29. Gross balances declined due to lower client activity towards the end of the year while the available netting is based on the counterparty mix at any point in time.

Equity

Total Equity increased by \$404 million primarily as a result of profit after tax of \$969 million, offset by dividends paid of \$342 million and a loss of \$198 million

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in the 'Debt Valuation Reserve' within Other Comprehensive Income ("OCI") as a result of credit spreads tightening.

Key accounting policies and judgements

Throughout 2020, in the preparation of the financial results, management is required to make accounting estimates and assumptions (see note 2 for further details). Of the significant accounting policies (see note 3), the following policies involved a higher degree of judgement and complexity, and consequentially greater consideration by management.

Valuation of financial instruments at fair value

Given the extent to which the Group recognises financial instrument assets and liabilities at fair value, the preparation of the Group's consolidated financial statements requires management to consider on an ongoing basis the key valuation metrics and judgements involved in the determination of the fair value of financial instruments. To the extent that valuation is based on models or inputs that are less observable or unobservable in the market, the determination of fair value requires more judgement.

Management reviewed the key valuation metrics, assumptions and methodologies involved in the determination of the fair value of financial instruments and determined that the valuations were reasonable.

Refer to accounting policy note 3(d) for more detail on the Group's fair value measurement and valuation methods.

Uncertain tax provisions

The preparation of the Group's consolidated financial statements requires management to make judgements, estimates and assumptions regarding the outcome of matters that are uncertain, including those relating to tax. The Group has reserves arising on a number of uncertain tax matters, for which management has made judgements and interpretations about the application of inherently complex tax laws when determining these provisions. Whilst a range of outcomes is foreseeable, management considers the amount reserved to be a reasonable estimate of expected future liabilities after consideration of all pertinent facts.

Refer to accounting policy note 3(o) for more details on the Group's accounting policy on provisions.

Liquidity and capital resource management and regulation

The Company views management of capital and liquidity as an important source of financial strength and manages its resources based upon, among other things, business opportunities, risks, availability and rates of return together with internal policies, regulatory requirements and rating agency guidelines.

Further information is available in the Pillar 3 Regulatory Disclosures Report of the MSI Group, available at <https://www.morganstanley.com/about-us-ir/pillar-uk>. The MSI Group's Pillar 3 disclosure includes specific disclosure of the Company as a significant subsidiary.

Capital management

Regulatory capital and leverage requirements

The Company is subject to minimum capital requirements calculated in accordance with PRA rules – referred to as Pillar 1. The Company is also subject to Pillar 2 requirements, assessed by the PRA, for risks not covered in Pillar 1.

The MSI Group conducts an Internal Capital Adequacy Assessment Process ("ICAAP") at least annually. The ICAAP is a key tool used to inform the MSI Group on risk profile and capital adequacy. The MSI Group ICAAP includes specific consideration of the Company as a significant subsidiary.

The PRA reviews the ICAAP through its Supervisory Review and Evaluation Process ("SREP") and sets a Total Capital Requirement ("TCR") comprising Pillar 1 and Pillar 2A, which establishes the minimum level of regulatory capital for the MSI Group and the Company.

As at 31 December 2020 the Company TCR was \$16.5 billion, equivalent to 10.6% of RWAs. In addition, the PRA sets a buffer if required, which is available to support the Company in a stressed market environment.

The Company's capital is monitored on an ongoing basis to ensure compliance with these requirements. The Company complied with all of its capital requirements during the year.

Capital resources

The regulatory capital resources managed by the Company includes instruments and balances included in equity as Tier 1 and Tier 2 instruments such as subordinated debt subject to regulatory adjustments.

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In order to maintain or adjust its capital structure, the Company may pay dividends, return capital to its shareholder, issue new shares, or issue or repay Additional Tier 1 (“AT1”) capital instruments or subordinated debt.

Set out below are details of the Company’s Capital Resources, as at 31 December 2020 and 31 December 2019:

\$ millions	2020	2019
Balance sheet equity	21,152	20,624
Regulatory adjustments	(1,546)	(1,730)
Tier 1 Capital	19,606	18,894
<i>Of which</i>		
Common Equity Tier 1	16,106	15,394
Additional Tier 1	3,500	3,500
Tier 2 Capital	4,975	5,000
Total Capital Resources	24,581	23,894
RWAs	155,535	127,348
CET1 Ratio	10.4%	12.1%
Tier 1 Capital Ratio	12.6%	14.8%
Total Capital Ratio	15.8%	18.8%

RWAs increased by \$28,187 million over the period, primarily due to the impact of market volatility on market risk measures and higher credit risk due to increased client activity and market driven movements.

Leverage ratio

The Basel Committee on Banking Supervision (“BCBS”) framework introduced a simple, transparent, non-risk based leverage ratio to act as a credible supplementary measure to the risk-based capital requirements.

Although there is no current binding leverage requirement, the Group manages its risk of excessive leverage through the application of leverage exposure limits and leverage ratio early warning trigger levels. Limits are calibrated in line with legal entity capacity and ensure that leverage exposure remains within the MSI Board’s risk appetite.

The Company’s leverage ratio is detailed in the table below.

in \$ millions	2020	2019
Tier 1 Capital	19,606	18,894
Leverage Exposure	474,169	445,417
Leverage Ratio	4.1%	4.2%

The Company will be subject to a binding leverage ratio of 3% from 1 January 2022 as part of the UK’s implementation of the outstanding prudential standards included in the CRR II.

Liquidity and funding management**Regulatory liquidity requirements**

The Company is subject to the liquidity regulations prescribed by the PRA which are based on the Liquidity Coverage Ratio (“LCR”) referred to as Pillar 1. The Company is also subject to Pillar 2 requirements, assessed by the PRA, for risks not covered in the LCR.

Internal liquidity policies and models are documented annually in the Internal Liquidity Adequacy Assessment Process (“ILAAP”). The ILAAP is reviewed periodically by the PRA as part of the Liquidity Supervisory Review Process (“L-SREP”) and used to assess Pillar 2 risks.

The Company is required to hold sufficient liquidity in the form of High Quality Liquid Assets (“HQLA”) to meet both Pillar 1 and Pillar 2 requirements.

The Company has daily monitoring and reporting processes in place to ensure compliance with requirements. The Company complied with all liquidity requirements during the year.

\$ millions	2020	2019
High quality liquid assets	38,193	42,688
Liquidity coverage ratio ¹	201%	214%

1. Calculated as the average of the preceding twelve months

The Company manages HQLA to exceed Pillar 1 and Pillar 2 requirements. HQLA decreased during the year as the Pillar 1 requirement decreased. As Pillar 2 is a fixed requirement, the minimum LCR % is variable.

Funding management

The Group manages its funding in a manner that reduces the risk of disruption to the Group’s operations. The Group pursues a strategy of diversification of secured and unsecured funding sources (by product, investor and region) and attempts to ensure that the tenor of its liabilities equals or exceeds the expected holding period of the assets being financed.

The Group funds itself through diverse sources. These sources may include equity capital, long-term debt, securities sold under agreements to repurchase, and securities lending. The Group has active financing programs for both standard and structured products, targeting global investors and currencies.

The Company will be subject to a binding Net Stable Funding Ratio of 100% from 1 January 2022 as part of the UK’s implementation of the outstanding prudential standards included in the EU’s amendment of the CRR (“CRR II”).

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Credit ratings

The Company relies on external sources to finance a significant portion of its daily operations. The cost and availability of financing generally are impacted by the Company's credit ratings, among other variables. In addition, the Company's credit ratings can have an impact on certain trading revenues, particularly in those businesses where longer-term counterparty performance is a key consideration, such as certain over the counter ("OTC") derivative transactions. When determining credit ratings, ratings agencies consider both company-specific factors and industry-wide factors. These include regulatory or legislative changes, the macro environment and perceived levels of support, among other things.

At 31 December 2020, the Company's senior unsecured ratings were as follows:

	Short-Term Debt	Long-Term Debt	Rating Outlook
Moody's Investor Service, Inc ("Moody's")	P-1	Aa3 ¹	Stable
Standard & Poor's Rating Service ("S&P")	A-1	A+	Stable

1. On 2 October 2020 Moody's upgraded the Company's long-term rating from A1 to Aa3.

Collateral impact of a downgrade

The Company is a participant in global derivatives markets. In some cases, the derivative counterparties have contractual rights that require the Company to post collateral to them in the event that credit rating agencies downgrade the Company's credit rating.

In measuring collateral call risks, all amounts of collateral that the Company could be required to post in accordance with the terms and conditions of the downgrade trigger clauses found in applicable legal agreements, are considered.

The additional collateral or termination payments that may be called in the event of a future credit rating downgrade vary by contract and can be based on ratings by either or both of Moody's and S&P. As at 31 December 2020, the future potential collateral amounts and termination payments that could be called or required, by counterparties or exchanges and clearing organisations in the event of one-notch or two-notch downgrade scenarios (from the lower of Moody's or S&P ratings) based on the relevant contractual downgrade triggers, were \$153 million and an incremental \$106 million, respectively.

The impact of potential collateral calls related to the derivative exposures is inherently uncertain and would depend on a number of interrelated factors, including, among others, the magnitude of the downgrade, the rating relative to peers, the rating assigned by the relevant agency pre-downgrade, individual client behaviour and future mitigating actions that could be taken. The Company manages the risk of potential collateral calls on the derivative positions by employing a variety of risk mitigation strategies, including modelling the impact of credit rating agency downgrades in the liquidity stress test program, monitoring historical changes in variation margin, diversifying risk exposures, hedging, managing counterparty and product risk limits and maintaining Liquidity Resources to enable the Company to meet unexpected collateral calls or other potentially adverse developments.

Recovery and resolution planning

The UK Banking Act 2009 and related legislation established a recovery and resolution framework for UK institutions, including the Company.

Annually, the MSI Group prepares a recovery plan which identifies mitigation tools available in times of severe stress. The Company is covered in the recovery plan and is identified as a significant legal entity of the MSI Group.

The MSI Group and the Company produce information required for resolution purposes by the BOE, as the UK Resolution Authority in the form of a resolution pack and ad hoc regulatory submissions, as necessary under UK statutory and regulatory requirements. The Company also complies with PRA rules on operational continuity in resolution, contractual recognition of bail-in and financial contract stays, and the Minimum Requirement for capital resources and Eligible Liabilities ("MREL") set by the BOE (see following sub-section).

The Morgan Stanley Group has developed a resolution plan in accordance with the requirements of Section 165(d) of Title I of the Dodd-Frank Wall Street Reform and Consumer Protection Act and its implementing regulations adopted by the Federal Reserve Board and the Federal Deposit Insurance Corporation. The resolution plan presents Morgan Stanley's strategy for resolution of Morgan Stanley upon material financial distress or failure. The Company is a Material Operating Entity of the Morgan Stanley Group and is within the scope of the single point of entry resolution strategy adopted by the Morgan Stanley Group.

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MREL and Total Loss Absorbing Capacity (“TLAC”)

MREL, as implemented by the BOE, and TLAC, as implemented by the EU, are broadly consistent measures that serve to ensure firms have sufficient eligible liabilities to absorb losses and appropriately recapitalise entities in the case of a bail-in resolution. They reflect the recommendations of the Financial Stability Board on TLAC standards for global systemically important banks and as reflected within the EU’s Bank Recovery and Resolution Directive.

MREL requirements apply to the Company on an individual level and the MSI Group on a consolidated basis. TLAC applies to the MSI Group only. The requirements are expected to be fully phased in from 2022.

The Company and MSI Group have issued senior subordinated loans that ensure the Company complies with applicable MREL requirements and the MSI Group complies with TLAC requirements.

Regulatory developments

Finalising Basel III reforms

BCBS sets the standard for international banking prudential regulation in a series of accords (“Basel Accords”). It is a forum for regular cooperation on the supervision of the banking system, and is made up of national banks and supervisory authorities from 28 countries. The Basel Accords are not directly applicable legislation and they apply only to internationally active banks. The Basel Accords have been updated a number of times, most recently through a series of reforms known collectively as Basel III. The Basel Accords are implemented in the EU via the CRD and the CRR.

Following the UK’s withdrawal from the EU, the PRA is consulting on draft rules to implement key components of the Basel III reforms that have been finalised in the EU. This includes: Fundamental Review of the Trading Book, Standardised Approach to Counterparty Credit Risk, Net Stable Funding Ratio, revised Leverage Ratio, revised Large Exposure Framework, and revised Pillar 3

disclosure requirements. These are expected to be implemented by 1 January 2022.

Following the impact of the COVID-19 pandemic and its impact on the global banking system, the BCBS has decided to defer the remaining standards of the Basel III reform package by one year to 1 January 2023. The key amendments provide updates to the standardised measures for calculating capital requirements and include an aggregate floor for RWA generated by the internal models, which will be set at 72.5% of total standardised RWA. The output floor will be phased in over five years. Banks will also need to disclose their RWA based upon the standardised approaches.

The PRA has indicated they intend to implement these requirements in line with the proposed BCBS timetable. However, given no draft rules have yet been proposed, the final timing and impact remains uncertain.

Temporary Transitional Power (“TTP”)

Following the end of the transition period of the UK’s withdrawal from the EU on 31 December 2020, Her Majesty’s Treasury decided to retain the regulators’ TTP, which was introduced through the Financial Services and Markets Act 2000 (Amendment) (EU Exit) Regulations 2019.

The TTP will allow the BOE, the PRA and the FCA to phase-in changes to UK regulatory requirements so that firms can adjust to the UK’s post-Transition Period regime in an orderly way.

The TTP, effective from 1 January 2021, is expected to end by March 31, 2022. During this period prudential regulatory rules as implemented by the EU will largely continue to apply in the UK in the same way as prior to 31 December 2020.

Investment Firm Prudential Regime

New requirements introducing a tailored capital adequacy and liquidity framework for UK investment firms based on their size and type of business activity are due to be introduced in January 2022. These will not impact the Company which, as a PRA Designated Investment Firm, will remain subject to existing requirements.

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Risk management

Risk is an inherent part of the Group's business activity. The Group seeks to identify, assess, monitor and manage each of the various types of risk involved in its business activities, in accordance with defined policies and procedures.

The Company's Board is assisted in its oversight of the MSI Group's risk management by the MSI Audit Committee, the MSI Risk Committee and the executive management EMEA Risk Committee in addition to a number of management level committees. The corporate governance structure between MSI and the Company is described in further detail within the 'Corporate Governance Framework' section.

Note 26 provides additional qualitative and quantitative disclosures about the Group's management of, and exposure to, certain financial risks.

Risk strategy and appetite

The Group Risk Appetite Statement articulates the aggregate level and type of risk that the Group is willing to accept in order to execute its business strategy and is set to be within the resource capacity constraints.

The combination of qualitative risk appetite and tolerance statements and quantitative limits aims to ensure that the Group's businesses are carried out in line with the risk appetite approved by the Board, and to protect the Group's reputation in both normal and stressed environments.

The Group has no risk appetite for conduct risk or reputational risk. It acknowledges, however, that conduct risk and reputational risk remain inherent in doing business and thus cannot be entirely eliminated.

The Group risk appetite is set by the Board in conjunction with its business strategy and in consideration of its capital and liquidity resource adequacy framework.

Risk management framework

Risk of loss is an inevitable consequence of the Group's businesses activities and effective risk management is vital to the Group's success. The Group has an established Risk Management Framework, which leverages the risk management policies and procedures of the MSI Group and Morgan Stanley Group, to support the identification, monitoring and management of risk.

The Risk Management Framework includes a well-defined, comprehensive risk governance structure with appropriate risk management expertise, including processes for periodically assessing the efficacy of the Risk Management Framework. The key components of the framework are set out below.

Risk policies and processes

Morgan Stanley Group has a number of well-established policies and processes which set out the standards that govern the identification, assessment, monitoring, management and mitigation of the various types of risk involved in its business activities. Specific risk management policies have been implemented to address local business and regulatory requirements where appropriate. These policies are approved by the MSI Board and are reviewed annually.

Control framework

The Group operates a control framework consistent with the "Three Lines of Defence" model, with clear delineation of responsibilities between the Business Units and Support Functions (1st Line), Independent Risk Management (2nd Line) and Internal Audit Department (3rd Line).

Business Units and Support Functions (such as Operations, Technology, Treasury etc.) are owners of risk, and are responsible for managing risks associated with their activities in line with the Group's risk appetite and its principles. They establish controls to comply with the policies and procedures and ensure compliance with relevant applicable laws, rules and regulations.

Independent Risk Management identify, measure, monitor and control risks. Independent Risk Management includes, for example, functions performed by the Risk Division and the Compliance Department including the Global Financial Crime Department.

The Internal Audit Department are the 3rd line of defence, and are an independent source of assurance to the MSI Board on financial, operational, and compliance controls. The Internal Audit Department reports to the Audit Committee and is independent of the Business Units and Support Functions and Risk Management. Internal Audit provides independent assurance on the design quality and operating effectiveness of the Group's internal control environment, risk management and governance systems and control processes using a risk-based audit coverage model and audit execution

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methodology developed in line with professional auditing standards.

Culture, values and conduct of employees

Employees of the Morgan Stanley Group are accountable for conducting themselves in accordance with Morgan Stanley Group's core values: *Do the Right Thing, Put Clients First, Lead with Exceptional Ideas, Commit to Diversity & Inclusion and Give Back*. The Morgan Stanley Group's core values drive a shared set of behaviours and attributes that help employees make decisions consistent with the expectations of our clients, shareholders, regulators, Board and the public. Morgan Stanley Group is committed to reinforcing and confirming adherence to the core values through its governance framework, tone from the top, management oversight, risk management and controls, and three lines of defence structure (business, control functions such as Risk Management and Compliance, and Internal Audit).

The Morgan Stanley Group's Board is responsible for overseeing the Morgan Stanley Group's practices and procedures relating to culture, values and conduct. The Morgan Stanley Group's Culture, Values and Conduct Committee, along with the Compliance and Conduct Risk Committee, are the senior management committees that oversee the Morgan Stanley-wide culture, values and conduct program; and complements ongoing business and region-specific culture initiatives. A fundamental building block of this program is the Morgan Stanley Group's Code of Conduct, which establishes standards for employee conduct that further reinforce the Morgan Stanley Group's commitment to integrity and ethical conduct. Every new employee and every current employee, annually, must attest to their understanding of and adherence to the Code of Conduct.

Morgan Stanley Group's remuneration policies and practices ensure that there is an alignment between reward, risk, culture and conduct. Conduct, culture, and core values are considered in the employee annual performance evaluation process. The performance review process also includes evaluation of employee conduct related to risk management practices and the Morgan Stanley Group's expectations. The Morgan Stanley Group also has several mutually reinforcing processes to identify employee conduct that may have an impact on employment status, current year compensation and/or prior year compensation. Further details of Morgan Stanley International remuneration

policies and practices can be found in the CRR Article 450 Disclosure, available at <https://www.morganstanley.com/about-us-ir/pillar-uk>

Conduct risk is defined within the MSI Group as the risk arising from misconduct by individual employees or contingent workers (collectively, "Covered Persons") or groups of Covered Persons, or the risk arising from conduct by Morgan Stanley where the outcome has an adverse impact on clients, markets or the Morgan Stanley Group's reputation. Conduct includes both intentional and unintentional behaviours.

The MSI Group has an approved Global Conduct Risk Management Policy and an EMEA and MSI Group Conduct Risk Management Supplement. These documents cover the two main strands of Morgan Stanley's Conduct Risk management, as well as setting out roles and responsibilities in relation to Conduct Risk Management including key support and governance mechanisms:

- i) Managing the risk associated with misconduct by Covered Persons relating to:
 - Business activities and obligations ("Business Conduct")
 - "HR or Personal Conduct", defined as misconduct relating to employee relations, such as misconduct relating to the work environment, working relationships, compensation, or performance management, or in relation to any allegation of retaliation, or other detrimental treatment by the Firm or violations of discrimination and harassment policies, or
- ii) Managing the risk arising from conduct by Morgan Stanley where the outcome is an adverse impact on clients or markets ("Firm Conduct Risk").

Limits and tolerance framework

The MSI Group Risk Appetite is translated into a comprehensive Risk Limit and Tolerance framework across four primary areas: market risk, credit risk, operational risk and liquidity risk. Other risks that are monitored regularly include leverage risk, valuation risk, conduct risk, reputational risk, model risk and earnings at risk. MSI Group is also in the process of enhancing its management of the financial risks from Climate Change, which it recognises poses significant risks to economies and markets.

The MSI Group maintains risk limits and tolerances at various levels of the governance structure to support linkages between the MSI Group's overall risk appetite

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and more granular risk-taking decisions and activities. Using a suite of tools, most notably limits, these risks are tracked, monitored and reported to the appropriate executive risk committees, MSI Risk Committee and the

MSI Board. All risk limits are reviewed periodically as appropriate and at least annually. Figure 1 outlines the MSI Group's Risk Limit Framework for specific risk areas.

Figure 1 MSI Group limit framework

	MARKET RISK	CREDIT RISK	OPERATIONAL RISK	LIQUIDITY AND FUNDING RISK
RISK METRICS AND LIMITS	<ul style="list-style-type: none"> MSI Group-wide macroeconomic scenario loss limits Legal entity and Division Value at Risk ("VaR") and exposure limits Detailed risk exposure limits are allocated by desk/products 	<ul style="list-style-type: none"> MSI Group-wide macroeconomic scenario loss limits MSI Group single name, country and industry credit limits 	<ul style="list-style-type: none"> Quantitative tolerances for each top operational risk and against an aggregate risk tolerance level 	<ul style="list-style-type: none"> MSI Board Liquidity Limits Portfolio level liquidity and funding mix limits Granular business area specific limits on liquidity and funding

Stress testing

Stress testing is one of the Group's principal risk management tools, used to identify and assess the impact of severe stresses on its portfolios. It informs a number of processes and associated decisions. It complements other Group risk metrics by providing a clear and flexible approach to assessing the Group's resilience in the face of various scenarios over a range of severities, relevant to current market conditions and forward looking macroeconomic views. Most notably, stress testing is used for:

- Risk Management: Identifying areas of potential vulnerabilities in the portfolio, measuring portfolio losses and concentrations as a basis for senior management to review portfolio-level risk and determine risk mitigation actions and set exposure limits.
- Capital and Liquidity planning: Informing the proposed stressed capital and liquidity forecasts through severe but plausible stress tests.
- Strategy Planning: Identifying business model vulnerabilities through Reverse Stress Testing and identifying the potential mitigating actions available as part of recovery planning.

Risk reporting and measurement

The Group has a suite of risk reporting across the main risk types highlighted above. The risk reporting includes quantitative measurements and qualitative assessments that enable a comparison of the MSI

Group's risk profile against risk limits and risk tolerance statements. Reporting identifies matters for escalation and highlights emerging risks. Material risk issues are investigated and escalated where appropriate, as per the specific escalation procedures set down by the Group. Escalation triggers have been articulated, with separate triggers for notification and further escalation including to the Board where relevant. The EMEA Risk Division has constituted specific committees which provide senior management review of the risk reporting including stress testing and data quality information.

Risk reporting capabilities are supported by a well-controlled infrastructure, including Front Office risk systems and the Group's Risk Management systems.

Market risk

Market risk refers to the risk that a change in the level of one or more market prices, rates, indices, implied volatilities, correlations or other market factors, such as market liquidity, will result in losses for a position or portfolio.

The Group manages the market risk associated with its trading activities at both a division and an individual product level, and includes consideration of market risk at the legal entity level.

Sound market risk management is an integral part of the Group's culture. The Group is responsible for ensuring that market risk exposures are well-managed and monitored. The Group also ensures transparency of

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material market risks, monitors compliance with established limits, and escalates risk concentrations to appropriate senior management.

To execute these responsibilities, the Group monitors its market risk against limits on aggregate risk exposures, performs a variety of risk analyses including monitoring VaR and stress testing analyses, routinely reports risk summaries and maintains the VaR and scenario analysis methodologies. The material risks identified by these processes are summarised and reported to senior management.

The market risk management policies and procedures for the Group are consistent with those of the Morgan Stanley Group and include escalation to the Board and appropriate management personnel.

Primary market risk exposures and market risk management

During the year, the Group had exposures to a wide range of market risk factors related to the global markets in which it conducts its trading activities. These market risk factors include interest rate and credit spread risk, equity prices, foreign exchange rates and commodity prices and the associated implied volatilities.

The Group is exposed to interest rate and credit spread risk, as well as associated implied volatility risks, as a result of its market making activities in interest rate or credit sensitive financial instruments (e.g. risk arising from changes in the level of interest rates, the shape of the yield curve and credit spreads). The activities from which those exposures arise and the markets in which the Group is active include, but are not limited to: interest rate and credit derivatives, corporate and government debt across both developed and emerging markets and asset-backed debt (including mortgage-related securities).

The Group is exposed to equity price and implied volatility risk as a result of making markets in equity securities and derivatives and maintaining other positions (including positions in non-public entities). Positions in non-public entities may include, but are not limited to, exposures to private equity, venture capital, private partnerships, real estate funds and other funds. Such positions are less liquid, have longer investment horizons and are more difficult to hedge than listed equities.

The Group is exposed to foreign exchange rate and implied volatility risk as a result of making markets in foreign currencies and foreign currency derivatives, from maintaining foreign exchange positions and from holding non-US dollar-denominated financial instruments.

The Group has very limited exposure to commodities. This exposure is due to price and implied volatility risk as a result of market-making activities in crude and refined oil products, natural gas, electricity, and precious and base metals.

The Group manages its trading positions by employing a variety of risk mitigation strategies. These strategies include diversification of risk exposures and hedging. Hedging activities consist of the purchase or sale of positions in related securities and financial instruments, including a variety of derivative products (e.g., futures, forwards, swaps and options). Hedging activities may not always provide effective mitigation against trading losses due to differences in the terms, specific characteristics or other basis risks that may exist between the hedge instrument and the risk exposure that is being hedged. The Group manages and monitors its market risk exposures, including outright and basis risks, in such a way as to maintain a portfolio that the Group believes is well-diversified in the aggregate with respect to market risk factors and that reflects the Group's aggregate risk tolerance, as established by the Group's Board of Directors. The effectiveness of hedges and mitigants is monitored using processes such as risk and limit reporting.

Aggregate market risk limits have been approved for the Group in line with the risk appetite set by the Board. Additional market risk limits are assigned, as appropriate, to trading desks, products and/ or regions and are commensurate with the aggregate limits. The Market Risk Department ("MRD") monitors market risk measures against limits in accordance with policies set by the Board and senior management.

Value at Risk

The Group uses the statistical technique known as VaR as one of the tools used to measure, monitor and review the market risk exposures of its trading portfolios. MRD calculates and distributes daily VaR-based risk measures to various levels of management.

The Group calculates VaR using a model based on historical simulation for general market risk factors and Monte Carlo simulation for name-specific risk in

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corporate shares, bonds, loans and related derivatives. Market risk factors' daily moves are modelled either as difference changes or relative changes, dependent on the most suitable stochastic process (normal or lognormal diffusion process) to describe the daily risk factor changes. The model constructs a distribution of hypothetical daily changes in the value of trading portfolios based on: historical observation of daily changes in key market indices or other market risk factors; and information on the sensitivity of the portfolio values to these market risk factor changes.

VaR methodology, assumptions and limitations

The basic methodology for VaR at Morgan Stanley is historical simulation. The risk exposures used for the daily VaR calculation are based on Greeks and full-revaluation grids, and simulations cover both systematic and specific risk components. The same valuation approach is used for Stressed VaR. The time series data is updated on a weekly basis, with the exception of idiosyncratic risk factors which are updated quarterly. A set of internal processes and controls ensure that all trading positions booked by the Group are being included in VaR. Management VaR is computed at a 95% level of confidence over a one day time horizon, which is a useful indicator of possible trading losses resulting from adverse daily market moves. The 95%/one-day VaR corresponds to the unrealised loss in portfolio value that, based on historically observed market risk factor movements, could have been exceeded with a frequency of five times in every 100 trading days, if the portfolio were held constant for one day.

The Group uses VaR as one of a range of risk management tools. Among their benefits, VaR models permit estimation of a portfolio's aggregate market risk exposure, incorporating a range of market risks and portfolio assets. One key element of the VaR model is that it reflects portfolio diversification or hedging activities. However, VaR has various limitations, which include but are not limited to: use of historical changes in market risk factors, which may not be accurate predictors of future market conditions, and may not fully incorporate the risk of extreme market events that are outsized relative to observed historical market behaviour or reflect the historical distribution of results beyond the 95% confidence interval; and reporting of losses in a single day, which does not reflect the risk of positions that cannot be liquidated or hedged in one day. A small proportion of market risk generated by trading positions is not included in VaR.

The modelling of the risk characteristics of some positions relies on approximations that, under certain circumstances, could produce significantly different results from those produced using more precise measures. VaR is most appropriate as a risk measure for trading positions in liquid financial markets and will understate the risk associated with severe events, such as periods of extreme illiquidity. The Group is aware of these and other limitations and, therefore, uses VaR as only one component in its risk management oversight process. This process also incorporates stress testing and scenario analyses and extensive risk monitoring, analysis, quantification of risk not captured in VaR, and control at the trading desk, division, entity and Group levels.

The Group is committed to continuous review and enhancement of VaR methodologies and assumptions to capture evolving risks associated with changes in market structure and dynamics. As part of regular process improvement, additional systematic and name-specific risk factors may be added to improve the VaR model's ability to estimate more accurately risks to specific asset classes or industry sectors.

Since the reported VaR statistics are estimates based on historical data, VaR should not be viewed as predictive of the Group's future revenues or financial performance or of its ability to manage risk. There can be no assurance that the Group's actual losses on a particular day will not exceed the VaR amounts indicated in the following paragraphs or that such losses will not occur more than five times in 100 trading days for a 95%/one-day VaR. VaR does not predict the magnitude of losses which, should they occur, may be significantly greater than the VaR amount.

VaR statistics are not readily comparable across firms because of differences in the firms' portfolios, modelling assumptions and methodologies. These differences can result in materially-different VaR estimates across firms for similar portfolios. The impact of such differences varies depending on the factor history assumptions, the frequency with which the factor history is updated and the confidence level. As a result, VaR statistics are more useful when interpreted as indicators of trends in a firm's risk profile rather than as an absolute measure of risk to be compared across firms.

The table below shows the Group's VaR for Primary Risk Categories and Total Management VaR for the year ended 31 December 2020 and for the year ended 31

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December 2019. The detailed table can be found in note 26.

in \$ millions	95%/ one-day VaR 2020		95%/ one-day VaR 2019	
	Period end	Average	Period	
			end	Average
Primary Risk Categories	39	27	15	19
Credit Portfolio ⁽¹⁾	12	9	5	5
Less diversification benefit ⁽²⁾	(9)	(9)	(5)	(4)
Total Management VaR	42	27	15	20

1) The Credit Portfolio VaR is disclosed as a separate category from the Primary Risk Categories and includes loans that are carried at fair value and associated hedges as well as counterparty credit valuation adjustments and related hedges. (2) Diversification benefit equals the difference between total trading VaR and the sum of the VaRs for the individual risk categories. This benefit arises because the simulated one-day losses for each of the primary market risk categories occur on different days; similar diversification benefits are also taken into account within each category.

The Group's average VaR for Primary Risk Categories for 2020 was \$27 million compared with \$19 million for 2019, driven by elevated market volatility following the COVID-19 pandemic that began in the first quarter.

2020 period end 2020 VaR of \$42 million was elevated, but resulting from business as usual activities, reflecting risk on book and primarily driven by the Equity division. Year on year VaR values were generally higher as a result of numerous factors, notably the increased timeseries volatility from markets in the first half of 2020.

The average Credit Portfolio VaR for 2020 was \$9 million compared with \$5 million for 2019. The increase in the average VaR over the year was driven by increased market volatility mentioned above and change in exposure.

The average total VaR for 2020 was \$27 million compared with \$20 million for 2019.

Additional information on non-trading risks and currency risk together with an analysis of VaR sensitivity is presented in note 26.

Credit risk

Credit risk management framework

Credit risk refers to the risk of loss arising when a borrower, counterparty or issuer does not meet its financial obligations to the Group. Credit risk includes country risk, which is further described below.

The Group primarily incurs credit risk to institutions and sophisticated investors, mainly through its Institutional Securities business segment.

The risk may be incurred through a variety of activities, including, but not limited to, the following:

- entering into derivative contracts under which counterparties may have obligations to make payments to the Group;
- extending credit to clients through lending commitments;
- providing short- or long-term funding that is secured by physical or financial collateral whose value may at times be insufficient to fully cover the repayment amount;
- posting margin and/ or collateral to clearing houses, clearing agencies, exchanges, banks, securities firms and other financial counterparties;
- placing funds on deposit at other financial institutions to support the Group's clearing and settlement obligations; and
- investing or trading in securities and loan pools, whereby the value of these assets may fluctuate based on realised or expected defaults on the underlying obligations or loans.

Credit risk exposure is managed on a global basis and in consideration of each significant legal entity within the Morgan Stanley Group. The credit risk management policies and procedures establish the framework for identifying, measuring, monitoring and controlling credit risk whilst ensuring transparency of material credit risks, compliance with established limits and escalating risk concentrations to appropriate senior management.

Stress testing is one of the Group's principal risk management tools, used to identify and assess the impact of severe stresses on its portfolios. A number of different scenarios are used to measure the impact on the Group's credit risks and market risks stemming from negative economic and political scenarios, including possible contagion effects where appropriate. The results of the stress tests may result in the amendment of limits or exposure mitigation.

Monitoring and control

To help protect the Group from losses, the Credit Risk Management Department establishes Morgan Stanley-wide practices to evaluate, monitor and control credit risk at the transaction, obligor and portfolio levels. The Credit Risk Management Department approves extensions of credit, evaluates the creditworthiness of the Group's counterparties and borrowers on a regular basis, and helps ensure that credit exposure is actively

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monitored and managed. The evaluation of counterparties and borrowers includes an assessment of the probability that an obligor will default on its financial obligations and any subsequent losses that may occur when an obligor defaults. In addition, credit risk exposure is actively managed by credit professionals and committees within the Credit Risk Management Department and through various risk committees, whose membership includes individuals from the Credit Risk Management Department.

A Credit Limits Framework is utilised to manage credit risk levels across the MSI Group. The Credit Limits Framework is calibrated within the MSI Group's risk tolerance and includes single-name limits and portfolio concentration limits by country and industry. The Credit Risk Management Department helps ensure timely and transparent communication of material credit risks, compliance with established limits and escalation of risk concentrations to appropriate senior management.

The Credit Risk Management Department also works closely with the Market Risk Department and applicable business units to monitor risk exposures and to perform stress tests to identify, analyse and, control credit risk concentrations arising in the Group's lending and trading activities. The stress tests shock market factors (e.g. interest rates, commodity prices, credit spreads), and risk parameters (e.g. default probabilities and loss given default) to assess the impact of stresses on exposures, profit and loss, and the Group's capital position. Stress tests are conducted in accordance with established Group policies and procedures.

Credit evaluation

The evaluation of corporate and institutional counterparties includes assigning obligor credit ratings, which reflect an assessment of an obligor's probability of default and loss given default. Credit evaluations typically involve the assessment of financial statements, leverage, liquidity, capital strength, asset composition and quality, market capitalisation, access to capital markets, the adequacy of collateral, if applicable, and in the case of certain loans, cash flow projections and debt service requirements. The Credit Risk Management Department also evaluates strategy, market position, industry dynamics, management and other factors that could affect the obligor's risk profile. Additionally, the Credit Risk Management Department evaluates the relative position of the Group's exposure in the borrower's capital structure and relative recovery prospects, as well as adequacy of collateral (if

applicable) and other structural elements of the particular transaction.

In addition to assessing and monitoring its credit exposure and risk at the individual obligor level, the Group also reviews its credit exposure and risk to geographic regions. As at 31 December 2020, the Group had no significant geographical concentration of risk but had credit exposure to North America, Asia and Western Europe. In addition, the Group pays particular attention to smaller exposures in emerging markets given their unique risk profile. Sovereign ceiling ratings i.e. the maximum credit rating that can be assigned to a counterparty with a designated country of risk, are derived using methodologies generally consistent with those employed by external rating agencies.

The Group also reviews its credit exposure and risk to certain types of customers. At 31 December 2020, the Group's material credit exposure was to central clearing counterparties, corporate entities, financial institutions and sovereign-related entities.

Risk mitigation

The Credit Risk Management Department may seek to mitigate credit risk from its lending and trading activities in multiple ways, including collateral provisions, guarantees and hedges. At the transaction level, the Credit Risk Management Department seeks to mitigate risk through management of key risk elements such as size, tenor, financial covenants, seniority and collateral. The main types of collateral held are cash or similarly highly-liquid assets. The Group has internal policies on the acceptability of specific classes of collateral or credit risk mitigation. The Group closely monitors collateral held for financial assets considered to be credit-impaired, as in such cases it is considered more likely that the Group will take possession of collateral to mitigate potential credit losses. The Group actively hedges its lending and derivatives exposure through various financial instruments that may include single-name, portfolio and structured credit derivatives. Additionally, the Group may sell, assign or syndicate funded loans and lending commitments in the primary and secondary loan markets. In connection with its derivatives trading activities, the Group generally enters into master netting agreements and collateral arrangements with counterparties. These agreements provide the Group with the ability to demand collateral, to liquidate collateral and to offset receivables and payables covered under the same

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master agreement in the event of a counterparty default.

Securities purchased under agreements to resell and securities borrowed

The Group manages credit exposure arising from securities purchased under agreements to resell and securities borrowed transactions by, in appropriate circumstances, entering into master netting agreements and collateral agreements with counterparties that provide the Group, in the event of a counterparty default, with the right to net a counterparty's rights and obligations under such agreements and to liquidate and set off collateral held by the Group against the net amount owed by the counterparty. Under these securities purchased under agreements to resell and securities borrowed transactions, the Group receives collateral, including United States government and agency securities, other sovereign government obligations, corporate and other debt and corporate equities. The Group also monitors the fair value of the underlying securities as compared with the related receivable or payable, including accrued interest, and, as necessary, requests additional collateral to ensure such transactions are adequately collateralised.

Derivatives

The Group may seek to mitigate credit risk from its derivatives transactions in multiple ways, including documentation, collateral provisions, guarantees and hedges. At the transaction level, the Group seeks to

mitigate risk through management of key risk elements such as size, tenor, financial covenants, seniority and collateral. The Group actively hedges its derivatives exposure through various financial instruments that may include single-name, portfolio and structured credit derivatives. The Group may enter into master netting agreements and collateral arrangements with counterparties. These master netting agreements and collateral arrangements may provide the Group with the ability to demand collateral, as well as to liquidate collateral and offset receivables and payables covered under the same master netting agreement in the event of counterparty default. The Group monitors the creditworthiness of counterparties to these transactions on an ongoing basis and requests additional collateral in accordance with collateral arrangements when deemed necessary.

Exposure to credit risk

Counterparty risk exposure

The table below shows the Group's maximum exposure to credit risk and credit exposure for certain financial assets the Group believes are subject to credit risk and where the Group has entered into credit enhancements, including receiving cash and security as collateral and master netting agreements. The net credit exposure represents the credit exposure remaining after the effect of the credit enhancements. Exposure to other Morgan Stanley Group undertakings is included in this table.

in \$ millions (audited)	2020			2019		
	Gross credit exposure ⁽¹⁾	Credit enhancements	Net credit exposure	Gross credit exposure ⁽¹⁾	Credit enhancements	Net credit exposure
Financial instruments - FVPL						
Trading financial assets:						
Derivatives	284,748	(272,107)	12,641	216,289	(209,619)	6,670
Secured financing	113,797	(113,286)	511	92,447	(91,419)	1,028
Trade and other receivables	1,654	(1,386)	268	1,656	(583)	1,073
Unrecognised financial instruments						
Loan commitments	1,766	(459)	1,307	3,946	(1,059)	2,887
	<u>401,965</u>	<u>(387,238)</u>	<u>14,727</u>	<u>314,338</u>	<u>(302,680)</u>	<u>11,658</u>

(1) Gross credit exposure is the carrying amount which best represents the Group's maximum exposure to credit risk, and for recognised financial instruments is reflected in the consolidated statement of financial position.

Additional information on the exposure to credit risk, including the maximum exposure to credit risk by credit rating is presented in note 26.

Country and Sovereign risk exposure

Country risk is the risk that events in, or affecting, a foreign country might adversely affect the Group. "Foreign country" means any country other than the UK. Sovereign risk, by contrast, is the risk that a government

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will be unwilling or unable to meet its debt obligations or will renege on the debt it guarantees. Sovereign risk is single-name risk for a sovereign government, its agencies and guaranteed entities.

Country risk exposure is measured in accordance with the Group's internal risk management standards and includes obligations from sovereign governments, corporations, clearing houses and financial institutions. The Group actively manages country risk exposure through a comprehensive risk management framework that combines credit and market fundamentals and allows the Group to effectively identify, monitor and limit country risk.

The Group's obligor credit evaluation process may also identify indirect exposures, whereby an obligor has vulnerability or exposure to another country or jurisdiction. Examples of indirect exposures include mutual funds that invest in a single country, offshore companies whose assets reside in a different country to that of the offshore jurisdiction and finance company subsidiaries of corporations. Indirect exposures identified through the credit evaluation process may result in a reclassification of country of risk.

The Group's sovereign exposures consist of financial instruments entered into with sovereign and local governments. Its non-sovereign exposures consist of exposures to primarily corporations and financial institutions. The table below shows the Group's five largest non-UK country net exposures as at 31 December 2020. Exposure to other Morgan Stanley Group undertakings has been excluded from this table.

Each reference entity within an index is allocated to that reference entity's country of risk. Index exposures are allocated to the underlying reference entities in proportion to the notional weighting of each reference entity in the index, adjusted for any fair value receivable/ payable for that reference entity. Where credit risk crosses multiple jurisdictions, for example, a credit default swap ("CDS") purchased from an issuer in a specific country that references bonds issued by an entity in a different country, the fair value of the CDS is reflected in the Net counterparty exposure column based on the country of the CDS issuer. Further, the notional amount of the CDS, adjusted for the fair value of the receivable/ payable, is reflected in the Net inventory column, based on the country of the underlying reference entity.

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Five largest non-UK country risk net exposures:

in \$ millions	Net inventory ⁽¹⁾	Net counterparty exposure ⁽²⁾	Funded lending	Unfunded commitments	Exposure before hedges	Hedges ⁽³⁾	Net exposure 2020 ⁽⁴⁾	Net exposure 2019
United States								
Sovereigns	(967)	65	-	-	(902)	1	(901)	
Non-sovereigns	(648)	5,927	29	337	5,645	(53)	5,592	
United States	(1,615)	5,992	29	337	4,743	(52)	4,691	3,947
France								
Sovereigns	(575)	20	-	-	(555)	-	(555)	
Non-sovereigns	(255)	2,337	7	897	2,986	(457)	2,529	
Total France	(830)	2,357	7	897	2,431	(457)	1,974	1,186
Japan								
Sovereigns	482	7	-	-	489	(42)	447	
Non-sovereigns	124	1,441	-	-	1,565	(76)	1,489	
Total Japan	606	1,448	-	-	2,054	(118)	1,936	1,623
Germany								
Sovereigns	26	90	-	-	116	(362)	(246)	
Non-sovereigns	(139)	2,221	-	-	2,083	(166)	1,917	
Total Germany	(113)	2,311	-	-	2,199	(528)	1,671	..⁽⁵⁾
United Arab Emirates								
Sovereigns	71	1,071	-	-	1,142	-	1,142	
Non-sovereigns	25	132	-	-	157	-	157	
Total United Arab Emirates	96	1,203	-	-	1,299	-	1,299	925

- (1) Net inventory represents exposure to both long and short single name and index positions (i.e. bonds and equities at fair value and CDS based on notional amount assuming zero recovery adjusted for any fair value receivable or payable). As a market maker, the Group transacts in these CDS positions to facilitate client trading.
- (2) Net counterparty exposure (i.e. repurchase transactions, securities lending and OTC derivatives) taking into consideration legally enforceable master netting agreements and collateral.
- (3) Represents CDS hedges (purchased and sold) on net counterparty exposure and lending executed by trading desks responsible for hedging counterparty and lending credit risk exposures for the Group. Amounts are based on the CDS notional amount assuming zero recovery adjusted for any fair value receivable or payable.
- (4) In addition, as at 31 December 2020, the Group had exposure to these countries for overnight deposits with banks of approximately \$3,101 million.
- (5) Germany was not within the Group's five largest non-UK country and sovereign net exposures as at 31 December 2019.

Liquidity and funding risk

Liquidity and funding risk refers to the risk that the Group will be unable to finance its operations due to a loss of access to the capital markets or difficulty in liquidating its assets. Liquidity risk encompasses the Group's ability (or perceived ability) to meet its financial obligations without experiencing significant business disruption or reputational damage that may threaten its viability as a going concern. Liquidity risk also encompasses the associated funding risks triggered by the market or idiosyncratic stress events that may cause unexpected changes in funding needs or an inability to raise new funding. Generally, the Group incurs liquidity and funding risk as a result of its trading, investing and client facilitation activities.

The Group runs a robust three lines of defence model for liquidity and funding risk. A comprehensive set of controls and risk management processes are implemented across the Group by the first line of defence (primarily Corporate Treasury, Business Resource Management, and Cash Management). Liquidity Risk Department ("LRD") acts as the second line with a comprehensive limit and Key Risk Indicator ("KRI") Framework, with Internal Audit as the third.

Required Liquidity Framework

The Morgan Stanley Group's Liquidity Risk Management Framework is critical to helping ensure that the Group maintains sufficient liquidity reserves and durable funding sources to meet its daily obligations and to withstand unanticipated stress events. The core

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components of the Liquidity Risk Management Framework are the Required Liquidity Framework, which considers Liquidity Stress Tests and Liquidity Resources, and a comprehensive set of Liquidity and Funding limits.

The Required Liquidity Framework establishes the amount of liquidity the Company must hold in both normal and stressed environments to ensure that the entity's financial condition and overall soundness are not adversely affected by an inability (or perceived inability) to meet financial obligations in a timely manner. The Required Liquidity Framework ensures the entity holds sufficient liquidity to meet both the regulatory and internal stress test requirements at the legal entity level.

The Company's Liquidity Stress Tests model external and intercompany liquidity flows across multiple scenarios over a range of time horizons. These scenarios contain various combinations of idiosyncratic and systemic stress events of different severity and duration. The methodology, implementation, production and analysis of the Liquidity Stress Tests are important components of the Liquidity Risk Management Framework.

The Company maintains sufficient Liquidity Resources to cover daily funding needs and to meet strategic liquidity targets sized by the Required Liquidity Framework and Liquidity Stress Tests. The total amount of Liquidity Resources is actively managed considering the following components: unsecured debt maturity profile, balance sheet size and composition; funding needs in a stressed environment, inclusive of contingent cash outflows; collateral requirements and regulatory requirements.

Liquidity and Funding limits

The Company has a comprehensive set of limits, KRIs and targets to manage liquidity risk within the defined liquidity risk appetite. The Liquidity Risk limit and KRI framework is owned by LRD, who then recommend and set the Company's liquidity risk limits and KRIs taking into consideration the capital structure, risk profile, complexity, activities and size. LRD maintains limits at various levels of governance structure to support linkages between overall risk tolerance, which is determined by the MSI Board, and more granular risk-taking decisions and activities. Liquidity limits are set to mitigate various risk drivers, e.g. Minimum Liquidity requirements, Minimum Cash requirements, Secured

Funding, Unsecured funding, Prime Brokerage, Derivatives, FX and Currency risk.

LRD ensures transparency of material liquidity and funding risks, compliance with established risk limits and KRIs as well as escalation of risk concentrations to appropriate senior management. The liquidity and funding risk metrics and limits are summarised in reports produced by LRD that are circulated to and discussed with the EMEA Asset and Liability Committee ("ALCO"), EMEA Risk Committee and the MSI Risk Committee as appropriate.

Operational risk

Operational risk refers to the risk of loss, or of damage to the Group's reputation, resulting from inadequate or failed processes or systems, from human factors or from external events (e.g. fraud, theft, legal and compliance risks, cyber-attacks or damage to physical assets). Operational risk relates to the following risk event categories as defined by Basel Capital Standards: internal fraud; external fraud; employment practices and workplace safety; clients, products and business practices; business disruption and system failure; damage to physical assets; and execution, delivery and process management. The scope also includes oversight of technology risk, cybersecurity risk, information security risk, and third party risk management (supplier and affiliate risk).

The Group has established an operational risk framework to identify, measure, monitor and control risk across the Group. This framework is consistent with the framework established by the Morgan Stanley Group and includes escalation to the Group's Board and appropriate senior management personnel. The framework is continually evolving to reflect changes in the Group and to respond to the changing regulatory and business environment.

The Group has implemented operational risk data and assessment systems to monitor and analyse internal and external operational risk events, to assess business environment and internal control factors and to perform scenario analysis. The collected data elements are incorporated in the operational risk capital model. The model encompasses both quantitative and qualitative elements. Internal loss data and scenario analysis results are direct inputs to the capital model, while external operational incidents, business environment and internal control factors are evaluated as part of the scenario analysis process.

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In addition, the Group employs a variety of risk processes and mitigants to manage its operational risk exposures. These include a governance framework, a comprehensive risk management program and insurance. Operational risks and associated risk exposures are assessed relative to the risk tolerance established by the Board and are prioritised accordingly.

The breadth and variety of operational risks are such that the types of mitigating activities are wide-ranging. Examples of such activities include continuous enhancement of defences against cyberattacks; use of legal agreements and contracts to transfer and/or limit operational risk exposures; due diligence; implementation of enhanced policies and procedures; exception management processing controls; and segregation of duties.

Primary responsibility for the management of operational risk is with the business segments, the control groups and the business managers therein. The business managers maintain processes and controls designed to identify, assess, manage, mitigate and report operational risk. Each of the business segments has a designated operational risk coordinator. The operational risk coordinator regularly reviews operational risk issues and reports to the Group's senior management within each business. Each control group also has a designated operational risk coordinator and a forum for discussing operational risk matters with the Group's senior management. Oversight of operational risk is provided by the Operational Risk Oversight Committee, regional risk committees and senior management. In the event of a merger; joint venture; divestiture; reorganisation; or creation of a new legal entity, a new product or a business activity, operational risks are considered, and any necessary changes in processes or controls are implemented.

The Operational Risk Department provides independent oversight of operational risk and assesses, measures and monitors operational risk against tolerance. The Operational Risk Department works with the business divisions and control groups to help ensure a transparent, consistent and comprehensive framework for managing operational risk within each area and across the Group.

The Operational Risk Department scope includes oversight of technology risk, cybersecurity risk, information security risk, the fraud risk management and prevention program and the third party risk management (supplier and affiliate risk oversight and

assessment) program. Furthermore, the Operational Risk Department supports the collection and reporting of operational risk incidents and the execution of operational risk assessments; provides the infrastructure needed for risk measurement and risk management; and ensures ongoing validation and verification of the Group's advanced measurement approach for operational risk capital.

Business continuity management and disaster recovery

The Fusion Resilience Centre's mission is to understand, prepare for, respond to, recover and learn from operational threats and incidents that impact the Morgan Stanley Group, from cyber and fraud to technology incidents, weather events, terror attacks, geopolitical unrest and pandemics. Programs for Business Continuity and Disaster recovery are designed to mitigate risk and enable recovery from business continuity incidents impacting the Group's people, technology, suppliers and/or facilities. Business divisions within the Morgan Stanley Group and control groups maintain business continuity plans, including identifying processes and strategies to continue business critical processes during a business continuity incident, the business unit will be able to continue its critical processes and limit the impact of the incident to the Morgan Stanley Group and its clients. Technical recovery plans are maintained for critical technology assets and detail the steps to be implemented to recover from a disruption. Business units also test the documented preparation to provide a reasonable expectation that, during a business continuity events. Disaster recovery testing is performed to validate the recovery capability of these critical technology assets.

Third-party risk management

In connection with its ongoing operations, the Group utilises third party suppliers, and anticipates that such usage will continue and may increase in the future. These services include, for example, outsourced processing and support functions and consulting and other professional services. The Group's risk-based approach to managing exposure to these services includes the performance of due diligence, implementation of service level and other contractual agreements, consideration of operational risks and ongoing monitoring of 'third party suppliers' performance. The Group maintains a third party risk program which is designed to align with the Group's risk tolerance and meet regulatory requirements. The

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program includes appropriate governance, policies, procedures, and enabling technology. The third-party risk program includes the adoption of appropriate risk management controls and practices throughout the third-party management lifecycle, to manage risk of service failure, risk of data loss and reputational risk, among others.

Cyber and information security risk management

The Group maintains a program that oversees its cyber and information security risks. Cybersecurity and information security policies, procedures and technologies are designed to protect the Group's information assets against unauthorised disclosure, modification or misuse and are also designed to address regulatory requirements. These policies and procedures cover a broad range of areas, including: identification of internal and external threats, access control, data security, protective controls, detection of malicious or unauthorised activity, incident response and recovery planning.

A cyber attack, information or security breach or a technology failure could adversely affect the Morgan Stanley Group's ability to conduct business, manage exposure to risk or result in disclosure or misuse of confidential or proprietary information and otherwise adversely impact results of operations, liquidity and financial condition, as well as cause reputational harm.

The Group maintains a significant amount of personal information on customers, clients, employees and certain counterparties that it is required to protect under various data protection and privacy laws.

These laws may be in conflict with one another, or courts and regulators may interpret them in ways that the Group had not anticipated or that adversely affects its business.

Cybersecurity risks for financial institutions have significantly increased in recent years in part because of the proliferation of new technologies, the use of the internet, mobile telecommunications and cloud technologies to conduct financial transactions, and the increased sophistication and activities of organised crime, hackers, terrorists and other external extremist parties, including foreign state actors, in some circumstances as a means to promote political ends.

In addition to the growing sophistication of certain parties, the commoditisation of cyber tools which are able to be weaponised by less sophisticated actors has

led to an increase in the exploitation of technological vulnerabilities. Further, foreign state actors have become more sophisticated over time, increasing the risk of such an attack. Any of these parties may also attempt to fraudulently induce employees, customers, clients, vendors or other third parties or users of Morgan Stanley Group systems.

Cybersecurity risks may also derive from human error, fraud or malice on the part of employees or third parties, including third party providers, or may result from accidental technological failure. These risks may be heightened by the COVID-19 pandemic, which has caused the majority of employees to work remotely and access Morgan Stanley Group secure networks through their home networks.

There is no guarantee that the measures the Morgan Stanley Group takes will provide absolute security or recoverability given the techniques used in cyber attacks are complex and frequently change, and may not be able to be anticipated.

Like other financial services firms, the Morgan Stanley Group, its third party providers, and its clients continue to be the subject of unauthorised access attacks, mishandling or misuse of information, computer viruses or malware, and cyber attacks.

Such events could cause interruptions or malfunctions in the Group's, its clients', employees', partners', vendors', counterparties' or third parties' operations, as well as the unauthorised release, gathering, monitoring, misuse, loss or destruction of confidential, proprietary and other information of the Group, its employees, its customers or of other third parties. Any of these events could result in reputational damage with the Group's clients and the market, client dissatisfaction, additional costs to the Group to maintain and update its operational and security systems and infrastructure, regulatory investigations, litigation or enforcement, or regulatory fines or penalties, any of which could adversely affect the Group's business, financial condition or results of operations.

Given the Morgan Stanley Group's global footprint and the high volume of transactions processed, the large number of clients, partners, vendors and counterparties with which it does business, and the increasing sophistication of cyber attacks, an information or security breach could occur and persist for an extended period of time without detection.

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The Group expects that any investigation of a cyber attack would be inherently unpredictable and that it would take time before the completion of any investigation and before there is availability of full and reliable information. During such time the Group would not necessarily know the extent of the harm or how best to remediate it, and certain errors or actions could be repeated or compounded before they are discovered and remediated, all or any of which would further increase the costs and consequences of a cyber attack.

While many of the Morgan Stanley Group's agreements with partners and third party vendors include indemnification provisions, the Group may not be able to recover sufficiently, or at all, under such provisions to adequately offset any losses it may incur. In addition, although the Morgan Stanley Group maintains insurance coverage that may, subject to policy terms and conditions, cover certain aspects of cyber and information security risks, such insurance coverage may be insufficient to cover all losses.

The Morgan Stanley Group continues to make investments with a view toward maintaining and enhancing its cybersecurity posture. The cost of managing cyber and information security risks and attacks along with complying with new, increasingly expansive, and evolving regulatory requirements could adversely affect the results of operations and business.

Legal, regulatory and compliance risk

Legal, regulatory and compliance risk includes the risk of legal or regulatory sanctions, material financial loss; including fines, penalties, judgements, damages and/ or settlements or loss to reputation the Group may suffer as a result of a failure to comply with laws, regulations, rules, related self-regulatory organisation standards and codes of conduct applicable to business activities. This risk also includes contractual and commercial risk, such as the risk that a counterparty's performance obligations will be unenforceable. It also includes compliance with Anti-Money Laundering and terrorist financing rules and regulations. The Group is generally subject to extensive regulation in the different jurisdictions in which it conducts its business.

The Group, principally through the Morgan Stanley Group's Legal and Compliance Division, has established procedures based on legal and regulatory requirements on a worldwide basis that are designed to facilitate compliance with applicable statutory and regulatory requirements and to require that the Group's policies

relating to business conduct, ethics and practices are followed globally.

In addition, the Group has established procedures to mitigate the risk that a counterparty's performance obligations will be unenforceable, including consideration of counterparty legal authority and capacity, adequacy of legal documentation, the permissibility of a transaction under applicable law and whether applicable bankruptcy or insolvency laws limit or alter contractual remedies. The heightened legal and regulatory focus on the financial services and banking industries globally presents a continuing business challenge for the Group.

Model Risk

Model Risk is the potential for adverse consequences from decisions based on incorrect or misused model outputs. Model Risk can lead to financial loss, poor business and strategic decision making, or damage to a firm's reputation. Model risk increases with greater model complexity, higher uncertainty about inputs and assumptions, broader use, and larger potential impact (financial, regulatory and reputational).

Sound model risk management is an integral part of the Risk Management Framework. The Model Risk Management Department ("MRM") is responsible for the oversight of model risk. MRM establishes a model risk tolerance in line with the risk appetite.

The MRM framework includes policy, procedures and controls, which set out standards as well as roles and responsibilities to manage the risk related to all models, including valuation, risk, capital and stress testing models.

Model risk is owned by the model developers and owners, who are the first line in managing the risk. They are responsible for adherence to model development and implementation standards, which set out requirements related to model purpose, scope and use, model design and methodology, input and data, model testing, implementation, and documentation.

The MRM department, as the second line of defence and responsible for the oversight of model risk, provides the effective challenge of models. The effective challenge is defined as critical analysis by objective, informed parties who can identify model limitations and assumptions and drive appropriate changes. MRM provides such challenge, independently validates and approves models for use, annually recertifies models,

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identifies and tracks remediation plans for model limitations and reports on model risk metrics. The department also oversees the development of controls to support a complete and accurate Morgan Stanley-wide model inventory.

In addition to the MRM department, the Valuation Control (“VC”) team, within Finance, performs a suite of controls to ensure accurate valuation of the Group’s inventory and its compliance with fair value accounting standards. In particular, VC is responsible for approving that the model valuation methodology is appropriate, model inputs and valuations are consistent with accounting standards and that a mark review can be performed.

Model risk monitoring, within the MRM Framework, is in place in the form of ongoing performance monitoring by the model developers, regular independent model reviews by MRM, and regular model risk reporting to the senior management and the board.

Climate risk

Climate Risk Strategy

Climate change poses a significant risk to the global financial system and its ability to sustain a productive, growing economy. Climate change has the potential to impact many facets of the economy, including property, agriculture, infrastructure as well as local communities and individual health. These impacts pose a risk to the financial system, including disorderly price adjustments, disruption to market liquidity, as well as to financial institutions navigating rapidly changing consumer preferences, policies and technologies. Additionally, how these risks compound with one another is still uncertain, and market prices may not currently reflect the reality of climate risk.

The Group continues to develop its strategy in alignment with the development of Morgan Stanley Group’s strategy. The overall strategy is outlined in the ‘Sustainability’ section and includes the integration of climate change considerations into risk management processes and governance structures.

Climate change poses a number of risks to the Morgan Stanley Group and the Group, including, but not limited to, market and credit (financial risk), operational (including business continuity) and reputational (environmental and social). Overall, the Group’s strategy for managing risks from climate change is closely aligned with Morgan Stanley Group strategy as

articulated in Morgan Stanley’s first report under the Taskforce on Climate-related Financial Disclosures (“TCFD”) published in October 2020, refer to https://www.morganstanley.com/assets/pdfs/MorganStanley_TCFD_Report_2020.pdf

The governance and risk management of the financial risk of climate change to the Group is in the process of being integrated with the overall risk governance framework of the Group as set out in the ‘Risk management framework’ section, and described in more detail in the following sections. For further detail on how the Group addresses business disruption risk, refer to ‘Operational risk – Business continuity management and disaster recovery’. For detail of Morgan Stanley’s approach to managing environmental and social reputational risk, refer to ‘Environmental and social risk management’.

Governance

Morgan Stanley Group takes an integrated approach to climate change management, with oversight from leadership and input from across the business (For more detail see Morgan Stanley TCFD 2020, Governance). At a Company level, the Board has appointed the EMEA Chief Risk Officer (“CRO”) as the senior manager responsible for managing the financial risks from climate change. Responsibilities include chairing the MSI Group Climate Risk Steering Committee which oversees Morgan Stanley’s response to EMEA climate related regulatory guidance and requirements.

Financial risk management

In line with TCFD recommendations and the PRA Supervisory Statement, the Morgan Stanley Group divides the financial risk of climate change into two main categories: transition risks and physical risks.

- **Transition Risks:** Transitioning to a low-carbon economy may entail extensive policy, legal, technology and market initiatives as society adapts to climate change and mitigates its causes. Depending on the nature, speed and focus of these changes, transition risks may pose varying types and levels of financial and reputational risk to businesses and other organisations.
- **Physical Risks:** These risks include both discrete events such as flooding (acute physical risks) or longer-term shifts in climate patterns such as more frequent and prolonged drought (chronic physical risks). Physical risks may have financial implications for organisations, such as direct damage to assets

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and indirect impacts from supply chain disruption. Financial performance may also be affected by changes in water availability, sourcing and quality, and food security and agricultural productivity. Extreme temperature changes may affect an organisation's physical locations, operations, supply chain, transport needs and employee safety.

The Morgan Stanley Group has and will continue to deploy expertise and resources to explore how and where it may face potential transition and physical risks from the ongoing impacts of climate change.

To better equip the risk managers in Risk Management with a working functional knowledge of climate change in order to better identify and assess climate change risks, Global Sustainable Finance ("GSF") partnered with Risk Management to launch Climate Change University ("CCU"), a program that aims to build a common understanding of climate change and its impact to the Morgan Stanley Group from a business perspective. CCU was rolled out across the entire Morgan Stanley Group in early 2021.

Specifically for the Group, a cross-divisional analysis of updated PRA guidance and PRA-sponsored industry best practice on climate risk management published in 2020 resulted in an acceleration and deepening of the existing plan to address the financial risk from climate change. Changes were made in four areas of risk management: risk identification, scenario analysis, metrics and risk appetite. This enhanced plan is expected to be materially embedded by the end of 2021.

In 2019, GSF and Risk Management partnered to develop a register of material climate-related risks by

sector for risk managers engaged in Risk Management's credit analysis process. They analysed the academic and practitioner literature on climate risks to develop a sector-based risk register to be utilised by risk managers as a first step in understanding which risks were most material to the industries they cover. Under the Company plan, sector based analysis will be deepened and training expanded to enhance the understanding of climate risk at an industry level allowing risk appetite to be set by sector.

The sector analysis will inform understanding of the vulnerabilities of individual counterparties and work has also been performed on deepening understanding of country vulnerability to both transition and physical risk. Rating methodologies for sovereigns and corporates are being enhanced to incorporate climate risk.

Scenario analysis is fundamental to understanding vulnerabilities related to climate change. Informed by the risk identification process, MSI Group is running both short- and long-term scenarios to test the MSI Group's resilience to financial risks resulting from transition and physical risk. The short-term scenario analysis focuses primarily on transition risk while external publications will inform the longer-term scenario.

The incorporation of climate change into the analysis of risk at the portfolio, sector, country and counterparty level will allow the Company to measure its vulnerabilities and then establish climate risk related risk appetite. The deepening of its understanding of its vulnerabilities will potentially inform business strategy, for example with regard to longer dated credit risk.

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Sustainability

Morgan Stanley Group's commitment to promoting global sustainability is reflected across its business strategy, products and services, thought leadership, and operations. Building on a track record of industry-leading innovation, the Morgan Stanley Group uses its global reach to mobilise and scale capital in ways that deliver sustainable growth and long-term value for clients and society. Its proactive approach to sustainability aims to mitigate risks to its business and the markets in which it operates. The Morgan Stanley Group integrates sustainability into its activities through three core areas of focus: Solutions and Services, the Institute for Sustainable Investing, and Firmwide Sustainability. The Group's approach to sustainability is consistent with that of the Morgan Stanley Group. Further information on Morgan Stanley Group's approach to integrating sustainability can also be found at www.morganstanley.com/about-us/sustainability-at-morgan-stanley

Morgan Stanley Group offers a wide range of sustainable investing and finance solutions as part of its focus on Solutions and Services. Through pursuit of this objective, global Institutional Securities has supported over \$83 billion in green, social and sustainability bond issuances across corporate, municipal and sovereign clients since 2013. For more on this core focus area, refer to <https://www.morganstanley.com/about-us/sustainable-solutions-services>

Housed within GSF, the Morgan Stanley Institute for Sustainable Investing delivers actionable analysis to accelerate the adoption of sustainable investing and finance, including market-based, low-carbon solutions. The Institute's Advisory Board, chaired by Morgan Stanley's Chairman and CEO, helps ensure that the approach to climate change is comprehensive, rigorous and innovative. Members include experts from business, academia, civil society organisations and an independent Morgan Stanley director. For more on this core focus area, refer to <https://www.morganstanley.com/what-we-do/institute-for-sustainable-investing>

The Morgan Stanley Group seeks to lead on sustainability in the financial services sector by reducing the environmental impact of operations, committing to carbon neutrality, engaging and supporting a diverse employee base, and practicing strong governance. For more on the Firmwide Sustainability focus area, refer to the following sections on 'Environmental matters', 'Our

people', 'Giving back to the community', 'Respect for human rights', 'Anti-corruption and anti-bribery', 'Environmental and social risk management', and <https://www.morganstanley.com/about-us/corp-sustainability>

Environmental matters

Climate change strategy

The Morgan Stanley Group and the Group recognise the significant potential for climate change to impact clients, investments, operations, employees and local communities, and take an integrated approach to climate change mitigation and adaptation encompassing policies, activities, products and solutions. The Morgan Stanley Group and the Group's efforts aim to mitigate climate-related risk, pursue opportunities at scale for clients and reduce the climate impact of their own footprint.

The Group continues to develop its strategy in alignment with the development of Morgan Stanley Group's strategy. As Morgan Stanley Group continues to develop climate change strategy, its priorities are:

- Support the transition to a low-carbon economy by mobilising capital toward low carbon solutions and publishing industry-leading research and thought leadership for an investor audience
- Enhance the climate resilience of operations by minimising footprint and enhancing operational resiliency.
- Manage climate change risk by integrating climate change considerations into risk management processes and governance structures (see 'Climate risk')
- Be transparent and provide relevant, timely information in Morgan Stanley's climate change report, sustainability report and regulatory filings

Central to Morgan Stanley Group's strategy is the commitment, announced in September 2020, to reach net-zero financed emissions by 2050. Critical to this is Morgan Stanley Group's commitment to developing tools and methodologies needed to measure and manage carbon-related activities. As part of that effort, Morgan Stanley recently joined the Steering Committee of the Partnership for Carbon Accounting Financials ("PCAF").

The net zero commitment positions the Morgan Stanley Group to be at the forefront of the financing required to achieve net-zero emissions globally. The Morgan

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Stanley Group will continue to partner with clients and stakeholders to mobilise capital at scale for the low-carbon transition. By incorporating climate considerations into business activities, the Morgan Stanley Group aims to manage business for the long term while providing value for clients and shareholders.

Sustainability at work

At a global level, the Corporate Services Group integrates climate change management across facilities. The team leads a wide range of initiatives to reduce environmental impact and partners with GSF to manage progress toward operational climate change goals. Offices worldwide have introduced composting, and many have made progress eliminating single-use plastic in line with Morgan Stanley's Plastic Waste Resolution.

Morgan Stanley Group has also committed to achieve carbon neutrality in global energy, direct emissions and corporate travel carbon footprint by 2022. It plans to use 100% renewable energy by 2022. For the UK office portfolio, Morgan Stanley Group has been procuring 100% renewable electricity across all sites since 2016.

Morgan Stanley Group sets global targets that are focused on climate, resource management and supply chain. For further detail on these targets and progress to achieving them, refer to <https://www.morganstanley.com/about-us/sustainability-at-work>

As part of Morgan Stanley Group's commitment to a 25% reduction in energy consumption, it has implemented a number of initiatives in the UK, which include:

- Continual assessment of plant and equipment run-times with operational needs.
- Replacement of lighting and control systems with energy efficient alternatives (e.g. LED).
- Upgrade of air condition and ventilation control systems with energy efficient alternatives.
- Ongoing provision of energy and environmental awareness training to vendors and staff.

Energy and carbon reporting requirements

The Group has reported in the table below on the carbon emissions of the energy sources from its UK locations as required under the Companies Act 2006. Emissions have been calculated in line with the Greenhouse Gas Protocol Corporate Accounting and Reporting Standard (revised edition) using emission factors from the Department of Business, Energy &

Industrial Strategy (Greenhouse gas reporting: conversion factors for 2020).

In line with the Group's organisational structure, properties are primarily leased by service entity subsidiaries of the Morgan Stanley Group. The service entities recharge property costs to the Group reflecting their usage. Emissions reported relate to the Group's usage of UK properties only. This disclosure is a subset of the emissions reported in the financial statements of Morgan Stanley's UK service entities, Morgan Stanley UK Limited ("MSUKL") and Morgan Stanley UK Group Limited, both of which are subsidiaries of the MSI Group. Emissions reported excludes any emissions relating to employees working from home, as such emissions cannot be quantified reliably.

The following table represents the Group's carbon emissions for the year ended 31 December 2020:

Energy consumption used to calculate emissions in kWh	*CO ₂ e Tonnes	
	Location based	Market based
	55,401,102	
Emission source		
Scope 1 – combustion of fuel and operation of facilities	505	505
Scope 2 – Electricity, heat, steam and cooling purchased for own use:	12,316	-
Total scope 1 and scope 2	12,821	505
Scope 3 – Emissions from business travel	6	6
Total UK footprint	12,827	511
Intensity ratio (tCO₂e/SQM)**	0.1557	0.0062

*Tonnes of carbon dioxide equivalent

** Tonnes of CO₂e per square metre of UK real estate

The Group has chosen to report both location-based and market-based emissions for scope 2. The location-based emissions reflect the average emissions of the grid where the energy consumption occurs and is calculated using the government-published UK electricity grid average factors. The Morgan Stanley Group UK service entities have entered into a contractual arrangement for renewable electricity, as such the Group can report a reduced emission figure based on the specific electricity purchased under the market-based method. The Morgan Stanley Group UK

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service entities purchase 100% renewable electricity backed by certificates.

Reported energy and emissions data will be verified by an independent third party as part of Morgan Stanley Group's global greenhouse gas inventory management process later in the year. To Morgan Stanley Group's knowledge there are no material omissions.

Morgan Stanley Group climate change disclosure

Further information about Morgan Stanley Group's efforts to support climate change mitigation is available in the TCFD report at www.morganstanley.com/assets/pdfs/Morgan_Stanley_TCFD_Report_2020.pdf

Morgan Stanley Group's most recent CDP Climate Change questionnaire is available at https://www.morganstanley.com/pub/content/dam/msdotcom/about-us/giving-back/sustainability-at-morgan-stanley/Morgan_Stanley_2019_CDP_Climate_Change_Response.pdf

Our people

The Group's employees are its most important asset. To facilitate talent attraction and retention, Morgan Stanley Group strives to create a diverse and inclusive workplace, with a strong culture and opportunities for employees to grow and develop in their careers and be supported by competitive compensation, benefits, and health and wellness programs.

Culture

Employees of the Morgan Stanley Group are accountable for conducting themselves in accordance with Morgan Stanley Group's core values: *Do the Right Thing, Put Clients First, Lead with Exceptional Ideas, Commit to Diversity & Inclusion* and *Give Back*. The Morgan Stanley Group's core values drive a shared set of behaviours and attributes that help employees make decisions consistent with the expectations of our clients, shareholders, regulators, Board and the public. For further detail, refer to the 'Risk management framework - Culture, values and conduct of employees' section as well as the Morgan Stanley Group's Sustainability Report. This report and further information can be found at <https://www.morganstanley.com/about-us/corp-sustainability>

Diversity & Inclusion

Diversity and Inclusion has always been a fundamental focus for the Morgan Stanley Group, along with the belief that a diverse workforce is important to its continued success and its ability to serve its clients. To this end, the Morgan Stanley Group pursues a comprehensive diversity and inclusion strategy based on four pillars: accountability, representation, advancement and culture. To build a diverse talent pipeline, the Morgan Stanley Group uses global, targeted recruitment and development programs to hire, retain and promote female and ethnically diverse talent.

Further evidencing this commitment, in 2020, the Morgan Stanley Group launched the Morgan Stanley Institute for Inclusion, which will help lead an integrated and transparent diversity, equity and inclusion strategy to deliver full potential to achieve meaningful change within the Morgan Stanley Group and beyond, including its communities. In 2020 the Morgan Stanley Group also published its inaugural Diversity and Inclusion report which reflects its commitment to transparency and accountability. The Morgan Stanley Group also announced the addition of a new core value, *Commit to Diversity and Inclusion*, to make explicit its commitment to cultivating and supporting a diverse workforce and a culture of belonging Morgan Stanley-wide.

Morgan Stanley Group's commitment to Diversity and Inclusion, including its UK Gender Pay Gap Results and its signatory of the UK Governments' Women in Finance Charter, is outlined in the Diversity and Inclusion report. This report and further information can be found at <https://www.morganstanley.com/about-us/diversity>

Giving back to the community

The Morgan Stanley Group is committed to giving back to the communities in which it operates through a range of philanthropic programs. The impact of these philanthropic initiatives includes:

Response to the COVID-19 pandemic

In response to COVID-19, the Morgan Stanley Group made a \$29.2 million commitment to support with global relief efforts.

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Global focus areas and amounts donated are listed below, along with some of the organisations supported in EMEA:

- Healthcare: \$7.7 million contributed to healthcare response organisations, including the UN Foundation, World Health Organization COVID-19 Solidarity Fund, Médecins Sans Frontières and NHS Charities Together.
- Hunger relief: \$10.3 million contributed to hunger relief organisations, including The Felix Project, Food Train and Gyermekétkeztetési Alapítvány.
- Mental health: \$1.9 million contributed to mental health organisations, including the National Society for Prevention of Cruelty to Children (“NSPCC”) for its Childline service.
- Workers and vulnerable populations: \$9.3 million was contributed to organisations supporting workers and vulnerable populations, including Save the Children.

Alongside the Morgan Stanley Group, employees wanted to respond to the COVID-19 pandemic quickly and were eager to make an impact:

- In April 2020, Morgan Stanley launched the COVID-19 Hunger Relief Campaign. More than 8,000 employees helped to raise over \$4 million, including matched funding from the Morgan Stanley Group, for Morgan Stanley’s hunger relief charity partners.
- In October, nearly 10,500 employees in 440+ cities walked close to 240 million steps to raise awareness of hunger globally as part of the Move for Meals Campaign. \$2.5 million was donated to 24 global hunger relief organisations, equating to 25 million meals.

In EMEA this included supporting eight charities with over \$740,000 donated across both campaigns.

Volunteering

In 2020, instead of the traditional Global Volunteer Month (“GVM”), Morgan Stanley launched a Week of Kindness (“WOK”). During the first week of June, over 21,000 employees visited the WOK internal website to unite and hear from each other and senior leadership on the many ways that the Morgan Stanley Group and employees actively support their communities. Each day featured a different theme including: Hospitals and Frontline Workers, Educating and Mentoring, Mental Health, Food Insecurity, and Celebrating 15 years of GVM.

In EMEA, colleagues volunteered to help address the learning gap between disadvantaged students and their peers, to help older people in isolation feel less lonely, and to provide pro-bono support to charity partners.

Giving

In 2020, employees, the Morgan Stanley Group, the Morgan Stanley Foundation, and the Morgan Stanley International Foundation, donated nearly \$190 million, a near doubling of giving in 2019 of \$106 million.

In EMEA, employees nominate charity partners, raising funds over a two year period, supported by the Morgan Stanley International Foundation. In February 2019, London employees nominated Teenage Cancer Trust as their new charity partner. The aim was to raise over \$1.25 million in support of this charity. At the end of 2020, over \$1.75 million had been raised which will help to build a new specialist Teenage Cancer Trust ward at University College London Hospital – the ‘Teenage Cancer Trust and Morgan Stanley Unit’ - due to open in 2021.

In April 2019, Glasgow employees nominated the Scottish Association for Mental Health as their new charity partner, setting out to raise over \$200,000. At the end of 2020, over \$250,000 had been raised, enabling the charity to fund two full time Project Coordinators based in the Springburn Learning Community, comprising Springburn High and the seven feeder primary schools. The coordinators are school based and provide a ‘safe space’ for young people.

Given the impact of the pandemic, the two partnerships above have been extended until September 2021.

Other employee-nominated charity partners across EMEA were; Hilfe für krebskranke Kinder Frankfurt e.V in Frankfurt, L’Envol in Paris, Fundacion Aladina in Milan, Association CAF Onlus in Madrid, and Kinderspital Zurich. These charities all work to support a range of children’s causes.

Community impact

For nearly 60 years, the Morgan Stanley Foundation has supported healthy starts and solid educations for the children in local communities. The Morgan Stanley International Foundation has continued to expand the reach of those initiatives across the EMEA region for over 20 years.

In February 2020, Morgan Stanley announced the establishment of the Morgan Stanley Alliance for

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Children’s Mental Health. It aligns Morgan Stanley’s resources and global reach with the best thinking and practices in the field, strategically partnering with charitable organisations around the world working to reduce stigma, increase early intervention and help to address the far-reaching challenges of stress, anxiety and depression.

Through the Morgan Stanley International Foundation, the Morgan Stanley Group is supporting two UK charities as inaugural partners of the Alliance – the Scottish Association of Mental Health, the current Glasgow employee-nominated charity partner and Place2Be in London. The partnership with Place2Be is enabling the charity to scale up its program to train more teachers about children’s mental health, supporting them to create ‘mentally healthy’ schools where children can build lifelong coping skills and thrive.

Environmental and social risk management (“ESRM”)

Morgan Stanley also takes a Morgan Stanley-wide approach to the management of environmental and social risks that could impact its reputation. The ESRM Group analyses and manages environmental and social risks that may impact the Morgan Stanley Group and its clients, and that may result in potential franchise risk, by advising business units, assessing relevant transactions and monitoring emerging environmental and social issues. As outlined in Morgan Stanley’s Environmental and Social Policy Statement, the Morgan Stanley Group has tailored approaches to certain sectors and activities, including sectors that may be subject to climate-related risk such as power generation, oil and gas, and forestry. Transactions that meet designated environmental and social criteria may require approval by Regional or Global Franchise Committees as well as senior management. For further detail, refer to Morgan Stanley’s Environmental and Social Policy Statement which can be found at <https://www.morganstanley.com/about-us/corp-sustainability#SustainableOperations>

Respect for human rights

Morgan Stanley Group is committed to being a responsible citizen, respecting human rights and supporting the protection and advancement of human rights in its business and throughout its supply chain. With operations around the world, the Morgan Stanley Group strives to uphold global standards for responsible

business, including equal opportunity, freedom to associate and bargain collectively, and the elimination of child and forced labour.

Each year, the Company publishes a statement in accordance with Section 54 of the UK Modern Slavery Act 2015 that outlines the steps taken to ensure that modern slavery is not taking place in its operations or, to the maximum extent possible, in any of its supply chains. For further detail, refer to Morgan Stanley’s Modern Slavery and Human Trafficking Statement which can be found at <https://www.morganstanley.com/about-us/corp-sustainability#SustainableOperations>

Anti-corruption and bribery

The Group, principally through Morgan Stanley Group’s Legal and Compliance Division, has established and implemented policies, procedures, and internal controls reasonably designed to comply with applicable anti-corruption laws and regulations in the jurisdictions in which it operates.

Morgan Stanley Group’s Global Anti-Corruption Policy, which is updated annually and approved by the Group’s Audit Committee, addresses corruption risks and prohibits offering, promising, giving or authorising others to give anything of value, either directly or indirectly, to any party, to improperly obtain or retain business or gain an improper business advantage. It also prohibits receiving, or agreeing to receive, anything of value that results or may result in the improper performance of employees’ duties at Morgan Stanley. These values are embedded within the Morgan Stanley Group’s Code of Conduct, to which employees must attest their understanding of, and adherence to, on an annual basis.

The Global Anti-Corruption Policy sets forth rules and procedures designed to address corruption risk, including:

- Governance and oversight responsibilities;
- Pre-clearance, due diligence and monitoring requirements for engaging certain third parties who will act on behalf of Morgan Stanley;
- Pre-approval requirements for certain meals, entertainment, gifts and charitable contributions;
- Transactional due diligence requirements;
- Pre-clearance, in certain circumstances, of candidates for employment;
- Prohibition on facilitation payments; and

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- Maintenance of accurate books and records.


An annual risk assessment is performed to consider key areas of potential corruption risk to the Morgan Stanley Group, including business conducted in jurisdictions and industries deemed higher risk from a corruption perspective, the use of third party introducers and intermediaries, and the provision of gifts and entertainment.

Anti-corruption training is provided to all staff globally on an annual basis via a mandatory financial crimes training module, and targeted training is additionally conducted to particular business units or on specific topics as necessary, such as where a particular risk is identified through the risk assessment.

The Group maintains whistleblowing policies and procedures to ensure that individuals can confidentially

report concerns when these arise. Management information regarding the anti-corruption program is reported to appropriate senior management personnel through Legal and Compliance Division governance frameworks.

Approved by the Board and signed on its behalf by

DocuSigned by:

DE3D3BFF099E494...

K Lazaroo
Director
21 April 2021

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As a financial services firm, the Company applies regulatory requirements set out by the PRA and FCA when determining its corporate governance arrangements. The Company also seeks to align with best practice guidance on the corporate governance of financial institutions. It has therefore chosen not to formally adopt an additional corporate governance code. The corporate governance arrangements in place for the Company are described below and are materially in accordance with the framework set out in the Wates Corporate Governance Principles.

The Company's strategy is to deliver the strategy of the Morgan Stanley Group in the markets and communities in which it operates and to its global client base. The strategy and core values of the Morgan Stanley Group are:

Our Strategy

What we do - advise, originate, trade, manage and distribute capital for governments, institutions and individuals, and always do so with a standard of excellence

How we do it - Execute in a way that is consistent with our values and, whenever possible, deliver more than one part of the Morgan Stanley Group

With what result - Deliver strong returns for our shareholders, build long-term value for our clients and

offer highly attractive career opportunities for our employees.

Our Core Values

Since its founding in 1935, the Morgan Stanley Group has consistently delivered first class business in a first-class way. The Group follows the core values of the Morgan Stanley Group, which are designed to guide decision making aligned to the expectation of our shareholders. The core values were strengthened in 2020 through the addition of a fifth core value, Diversity and Inclusion. The core values are:

Put Clients First

Do the Right Thing

Lead with Exceptional ideas

Commit to Diversity and Inclusion

Give Back

Morgan Stanley's Strategy and Core Values are communicated to employees who are accountable for conducting themselves in accordance with the Core Values. For more information see the 'Our people' section of the strategic report.

Board Composition

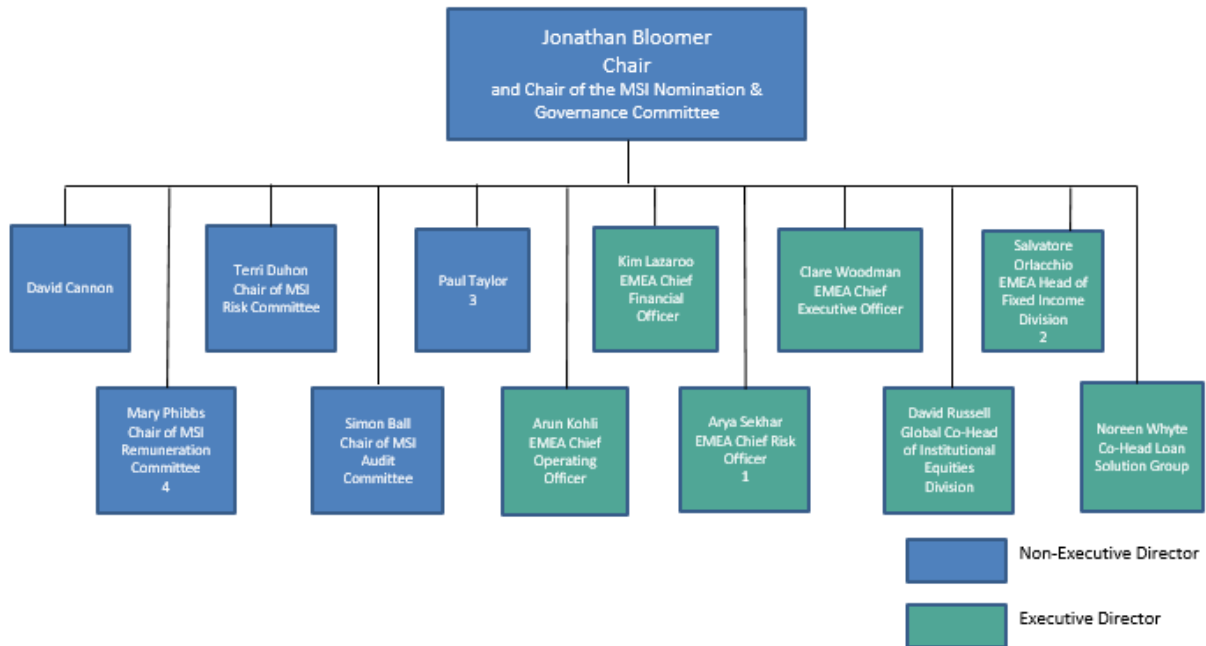
At 31 December 2020 the Board was comprised of 13 Directors (7 Executive Directors and 6 Non-Executive Directors). The diagram below provides an overview of the Board. In line with corporate governance best practice, the roles of Chairman and CEO are held by different people.

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MSIP Board of Directors
As at 31 December 2020



1. Arya Sekhar was appointed as an Executive Director of the Company on 6 May 2020.
2. Salvatore Orlacchio was appointed as an Executive Director of the Company on 2 June 2020.
3. Paul Taylor was appointed as a Non-Executive Director of the Company on 1 August 2020.
4. Mary Phibbs resigned as a Non-Executive Director of the Company on 31 March 2021.

The size, structure and composition of the Board is reviewed annually to ensure it remains appropriate and promotes effective decision making. The MSI Nomination and Governance Committee (“NomCo”), led by the Chairman, considers the balance of skills and experience on the Board, with recommendations made to the Board as needed. Having a diverse range of approaches, backgrounds, skills, experience, opinions and views on the Board is important. To promote this the Board has a Board Diversity policy in place which is reviewed annually. The policy includes a target of at least 33% female representation on the Board. As at 31 December 2020, the representation of women on the Board was 38%. In 2020, a further target was added to the policy of a minimum of one Board director from an ethnic minority background, which the Board currently meets. The targets set out in the policy are in line with industry targets for diversity and inclusion.

New appointments to the Board are reviewed by the NomCo prior to recommendation to the Board for approval. The NomCo will consider a number of factors when deciding on a new appointment including, but not

limited to, a candidate’s: skills, experience, demographics, ethnicity, gender and geographical experience; honesty, integrity and independence of mind; time commitment; and collective fit with the Board and the Morgan Stanley Core Values.

When new Directors are appointed to the Board, they receive a tailored induction programme designed to give them a broad understanding of the Company, its business and governance and risk management frameworks and an understanding of their regulatory and legal responsibilities. To keep their skills and knowledge up to date, the Board receives tailored board training sessions on key topics each year. Non-Executive Directors receive additional briefings from senior management and, in the ordinary course, attend site visits to ensure they continue to have the skills and knowledge needed to fulfil their role. Due to the COVID-19 pandemic, the Non-Executive Directors have been unable to carry out site visits in 2020, however Directors continued a program of “open door sessions” throughout 2020. For more information see the ‘Employees’ section of the ‘Section 172(1) statement’.

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The Board reviews its effectiveness annually using either an internal or externally facilitated assessment. In 2020 an external effectiveness review was conducted by Boardroom Review Limited of the Board and Board Committees. Directors also receive individual annual performance assessments to assist with their personal development.

Director responsibilities

The Board and each Director have a clear understanding of their responsibilities. These are set out in the matters reserved to the Board and the terms of reference for each of the MSI Board Committees and the role profile provided to each director on appointment, and reviewed periodically.

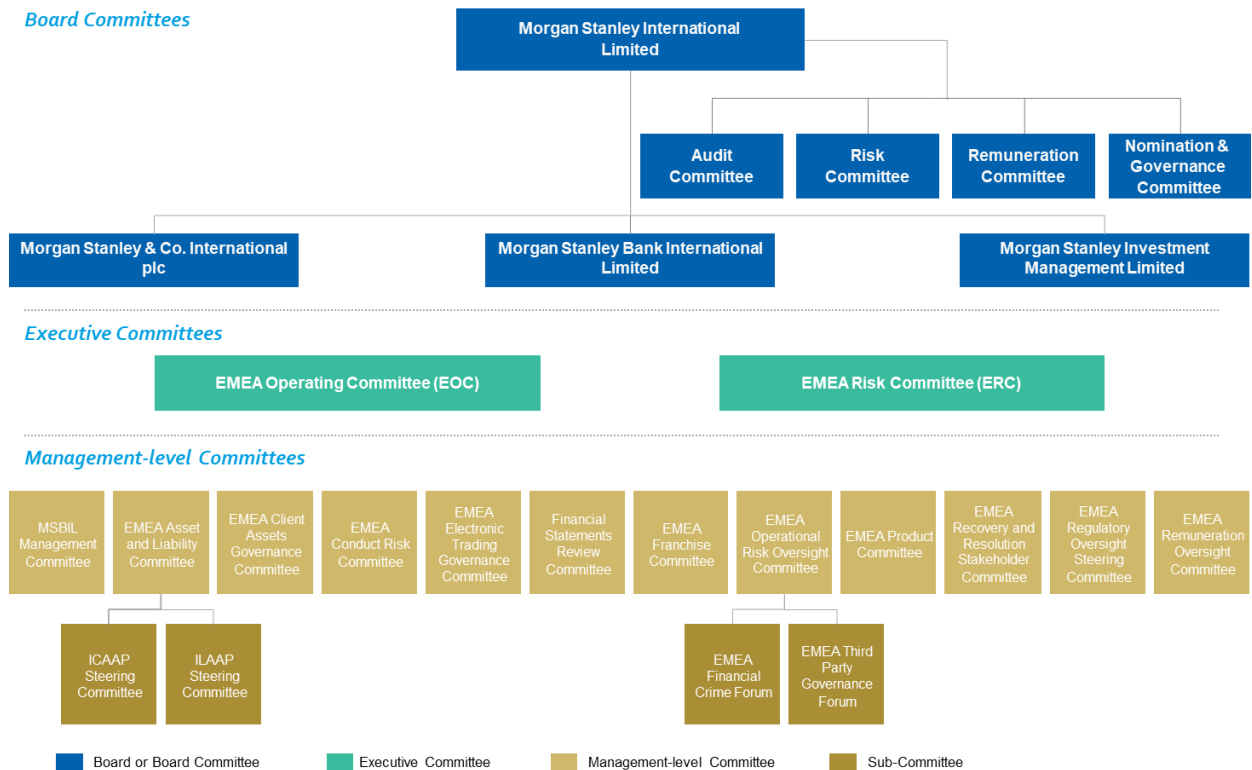
The Company is a wholly owned subsidiary of MSI. As at 31 December 2020, the Company and MSI had the same board composition. The MSI Board has established Board Committees to assist it, and a number of its regulated subsidiaries, in performing their duties. The Board is assisted in discharging its responsibilities via the MSI Audit, Risk, Remuneration and Nomination and Governance Committees which are described below in ‘MSI Board Committee structure and EMEA executive management structure’.

The Board meets approximately 10 times a year and receives regular reporting on key aspects of the Company’s business, including performance against KPIs, financial performance, risk management information and updates on market conditions and the regulatory environment. The MSI Risk Committee and MSI Audit Committee meet at least quarterly and the MSI Remuneration Committee and NomCo meet at least twice a year to receive reports on key matters within their remit.

EMEA executive and risk focused management committees

Day to day management of the Company’s business is delegated to key EMEA Executive Committees: the EMEA Operating Committee and EMEA Risk Committee. These Executive Committees are the most senior MSI Group executive management committees and have responsibility for overseeing business performance, operations and risks identified in relation to the MSI Group. The Executive Committees are supported in their oversight of specific areas of the MSI Group’s activities by a number of management committees.

MSI Board Committee structure and EMEA executive management structure



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Board Committees

The MSI Risk Committee assists the Board on the management of financial and non-financial risks, including (i) risk strategy and appetite; (ii) risk identification and management; (iii) risk governance framework and policies; (iv) measurement of risk against tolerance and limits; (v) risk culture; (vi) financial resource management and capital; and (vii) recovery and resolution.

The MSI Audit Committee assists the Board in monitoring: (i) financial reporting; (ii) internal controls; (iii) legal and regulatory compliance; (iv) internal audit; and (v) external auditors.

The MSI Remuneration Committee assists the Board in (i) overseeing the implementation of remuneration policies and practices applicable to the Company (as a member of the MSI Group) and (ii) overseeing compliance by the Company with applicable EU and UK remuneration rules, statements and guidance.

The MSI NomCo assists the Board in (i) the recruitment of Board members; (ii) assessment of the performance of the Board and (iii) the MSI Group corporate governance framework (as it applies to the Company).

Each MSI Board Committee is comprised solely of independent Non-Executive Directors appointed to provide robust and effective challenge of the matters within its remit. Processes are in place to manage conflicts of interest, should they arise.

Executive committees

The EMEA Operating Committee is the principal forum for key decisions regarding matters affecting the operations and performance of the MSI Group in accordance with the strategy approved by the MSI Board. The Committee's responsibilities include matters relating to: (i) strategy; (ii) financial and business performance; (iii) risk and control; (iv) operational, legal and regulatory matters; and (v) human resources.

The ERC assists in the oversight of the MSI Group's management of risk (including financial and non-financial risks) within the MSI Group. The Committee provides oversight of: (i) risk strategy and appetite; (ii) risk identification and measurement; (iii) risk framework and policies; (iv) culture; and (v) financial resource management.

Management-level committees (associated with risk governance)

The **EMEA Franchise Committee** assists in the oversight of potentially significant risks to the MSI Group's reputation which may be triggered by the nature of a transaction, business practice or by the identity or reputation of a client or counterparty.

The **EMEA ALCO** assists the ERC to oversee the capital adequacy, funding, and liquidity risk management of the MSI Group.

The **EMEA Operational Risk Oversight Committee** assists and provides guidance to the ERC in relation to the oversight of the management of operational risk of the MSI Group.

The **EMEA Client Assets Governance Committee** provides support for MSI Group's compliance with CASS requirements, and acts as the principal body for providing governance of CASS related issues, being responsible for co-ordinating the approach to managing Client Money and Client Assets.

The **EMEA Conduct Risk Committee** assists the ERC in the oversight and management of conduct risk within the MSI Group.

The **EMEA Electronic Trading Governance Committee** is established by the ERC to review and challenge controls applicable to the electronic trading business undertaken by the MSI Group.

The **EMEA Product Committee** assists the ERC in discharging its responsibilities for the oversight of approvals of New Products ("NPA") and the oversight of product governance.

Management committees (associated with financial reporting)

The **EMEA Financial Statement Review Committee** reviews and recommends or approves the publicly disclosed financial information and the related representations and associated controls of MSI and its EMEA regulated subsidiaries and their branches.

Opportunity and risk

The Board sets the Company strategy, which implements the Global Morgan Stanley Strategy as it applies to the Company's business and is aligned to the Company's Risk Appetite Statement. The Board, with assistance from the MSI Risk Committee, reviews performance against the strategy and risk appetite

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CORPORATE GOVERNANCE

(including compliance with the risk management framework, risk tolerances and risk limits) at its meetings throughout the year. The Board holds an annual strategy day to consider long term strategic opportunities and risks for the business. Significant changes in strategy or risk appetite, including material changes to the Company's business, require Board consideration and approval to ensure they are in the long-term interests of the Company and to consider the impact on key stakeholders. The Board is supported in its monitoring of financial and non-financial risk by the MSI Risk Committee. The ERC is responsible for the oversight of the day to day management of the Company's financial and non-financial risks. Further information on the risk management framework applicable to the Company's business is provided in the 'Risk Management' section of the Strategic Report.

Remuneration

The Company, as a wholly owned subsidiary of Morgan Stanley, is subject to Global Morgan Stanley Remuneration Policies and Procedures which determine the remuneration paid to Company employees. Morgan Stanley has a pay for performance philosophy and is committed to responsible compensation programs with the following key objectives, all of which support Morgan Stanley's culture and values and shareholders' interests: deliver pay for sustainable performance; align compensation with shareholders' interests; attract and retain top talent; and mitigate excessive risk-taking. The Board has delegated responsibility to the MSI Remuneration Committee to oversee the implementation of those policies and procedures to the Company's business and oversee compliance by the Company with applicable EU and UK remuneration rules, statements and guidance. Further information on the link between the culture, values and conduct of employees and their remuneration is provided in the 'Our people' section of the strategic report, beginning on page 33. Information about compliance with the Capital Requirements Directive ("CRD IV"), the FCA Remuneration Code for dual-regulated firms (SYSC 19D), the PRA Rulebook Remuneration part, and any guidelines or guidance related to these provisions is included in MSI's annual CRR 450 remuneration disclosure.

Stakeholder engagement and section 172(1) statement

Directors of the Company are required to act in a way that they consider, in good faith, to be most likely to

promote the success of the Company for the benefit of its members as a whole, and in so doing have regard, among other matters to:

- the likely consequences of any decision in the long term;
- the interests of the Company's employees;
- the need to foster the Company's business relationships with suppliers, customers and others;
- the impact of the Company's operations on the community and the environment;
- the desirability of the Company maintaining a reputation for high standards of business conduct; and
- the need to act fairly as between members of the Company.

To assist them in discharging their duty under s172 Companies Act 2006, Directors undertake a number of stakeholder engagement activities to provide them with the information they need to understand the views and interests of stakeholders. This information helps Directors to have regard to stakeholder interests, and the likely long term consequences, including to the reputation of the Company, when making decisions and setting strategy. The Company's key stakeholders were considered in 2020, including the particular challenges faced by many key stakeholders due to the impact of the COVID-19 pandemic, and are listed below with examples of the stakeholder engagement activities that took place in 2020.

Employees

During 2020, Directors continued a program of "open door" sessions at which employees were encouraged to ask questions about the Company's business, its strategy, performance, current initiatives and the role of the Board. Employees also attended Board meetings in 2020 to report on Diversity and Inclusion initiatives within the Morgan Stanley Group. The Board considered employee culture and conduct in 2020 as part of its regular review of the EMEA Culture Plan which reflected feedback from the Banking Standards Board survey and informed management actions for the year. The Board focused on the potential impact of i) the COVID-19 pandemic on culture, in particular in the light of the number of new employees who were being inducted remotely and had not been able to visit a Morgan Stanley office, and ii) the prolonged period of remote working on employees and their health and wellbeing. For more information on practices and procedures, refer to 'Our people' within the Strategic Report.

[Table of contents](#)**MORGAN STANLEY & CO. INTERNATIONAL plc****CORPORATE GOVERNANCE****Suppliers**

In 2020, the Board (via the MSI Risk Committee) received an overview of certain of the Company's relationships with key suppliers as part of a focus on Financial Markets Infrastructure and discussed relationships with suppliers in the context of changes to outsourcing regulations and an enhanced focus on operational resilience. Reporting on the Morgan Stanley Modern Slavery Act Statement also provided the Board with insights into how supplier relationships are managed and the vendor due diligence program to assess risks with third party suppliers.

Clients

Throughout the year, the Board received reports from the heads of each business unit on the competitive landscape for their business and the plans in place to respond to changing client demands, including on how the businesses were leveraging technology and innovation to ensure the Company could continue to serve clients during the COVID-19 pandemic. Business unit heads also provided regular updates on performance and client focus areas which gave the Board insight into client issues and concerns. The competitive landscape and servicing clients were key focus areas of the Board strategy day, in particular Morgan Stanley Group's work on sustainable finance and providing sustainable solutions and services to clients.

Community and Environment

Morgan Stanley Group is committed to giving back to the communities in which it operates. The Board receives updates on giving back and sustainability initiatives taking place in EMEA. For more details on Morgan Stanley's Giving Back to the Community initiatives see the 'Giving Back' section of the Strategic report. See 'Clients' above for information on the Board's consideration of sustainable finance and providing sustainable solutions to clients. For more information on Morgan Stanley Group's and the Group's approach to Climate Risk, refer to the 'Climate risk' section of the Strategic Report. For more information on Morgan Stanley's sustainability initiatives, refer to 'Sustainability' within the Strategic Report.

Regulators

In 2020, the Board has continued its open and continuous dialogue with the Company's regulators.

The Chairman and CEO meet regularly with both the PRA and FCA. In addition, individual Directors engage regularly with both regulators through Continuous Assessment and Proactive Engagement meetings.

Investors

The Company is a wholly owned subsidiary of Morgan Stanley. A number of Executive Directors on the Board are members of Morgan Stanley Group management committees and are able to provide the Board with insights on Morgan Stanley's views and priorities. Further insight into the views of Morgan Stanley and its shareholders are obtained through regular interactions between the Company's Chairman and Chairs of the MSI Board Committees and the Morgan Stanley non-executive directors, including the Chairs of the Morgan Stanley Audit and Risk Committees.

Making Decisions

When making decisions, the Board considers the insights obtained through relevant stakeholder engagement activities as well as the need to maintain a reputation for high standards of business conduct and the long term consequence of its decisions. Principal decisions taken by the Board in 2020 included reorientation of its Culture Plan to focus on key strategic areas that were most impacted by the COVID-19 pandemic, including employee wellbeing, supporting employees to work most effectively in the remote working environment and providing managers with the support to enable them to manage and oversee a displaced workforce and to respond to the changing environment. The interests of employees were key to the decision to refocus the plan.

The Board also took further steps to implement an MSI Group reorganisation to facilitate changes needed to Morgan Stanley's European operations in preparation for the UK's withdrawal from the European Union. When making these decisions, the interests of clients and the MSI Group's ability to meet their needs now and longer term, post-Brexit, were important considerations as were the long term consequences of not proceeding with, or delaying, the restructure and the potential impact this could have on the reputation of the Company and Morgan Stanley. The interests of employees, suppliers, shareholders and the Company's regulators were also considered.

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MORGAN STANLEY & CO. INTERNATIONAL plc

DIRECTORS' REPORT

The Directors present their report and consolidated financial statements of Morgan Stanley & Co. International plc (the "Company") and all of its subsidiary undertakings (together "the Group"), which comprise the consolidated income statement, consolidated statement of comprehensive income, consolidated statement of changes in equity, consolidated statement of financial position, consolidated statement of cash flows, together with the Company's statement of changes in equity, statement of financial position and the Group and Company related notes 1 to 35 and the appendix to the financial statements for the year ended 31 December 2020.

Results and dividends

The Group's profit for the year, after tax, was \$969 million (2019: \$549 million profit after tax).

The Company paid the following dividends during the year (see 'Dividends' note 22):

- On 1 June 2020, the Company made a coupon payment on the \$1,300 million AT1 capital instrument of \$119 million (2019: \$119 million).
- On 25 November 2020 the Company made a coupon payment on the \$1,300 million AT1 instrument of \$58 million as part of refinancing the instrument
- On 30 November 2020, the Company made a coupon payment on the \$2,200 million AT1 capital instrument of \$165 million (2019: \$209 million).

Regulation, risk management, branches and future developments

Information regarding regulation, risk management, branches and future developments has been included in the Strategic report.

Energy and carbon reporting

Information on the Company's UK energy and carbon reporting has been included in the Strategic report within the 'Environmental matters' section.

Employees

Both the Company and the Morgan Stanley Group place considerable value on the investment in their employees and have continued their practice of keeping employees informed on matters affecting them. Employees are encouraged to present their suggestions and views on the Morgan Stanley Group's performance to management and employees participate directly in the success of the business through the Morgan Stanley Group's various compensation incentive plans.

Every effort is also made to ensure that disabled applicants, or those existing employees who are disabled or may have become disabled, are treated as fairly as possible on terms comparable with those of other employees. Appropriate training is arranged for disabled persons, including retraining for alternative work for employees who become disabled, to promote their career development within the organisation.

Pillar 3 disclosures and country-by-country reporting

The Company is included in the MSI Group Pillar 3 disclosures, which allow investors and other market participants to understand capital adequacy, particularly risk exposures and risk management processes of individual firms required by the EU implementation of Basel capital standards.

The Company is also included in the MSI consolidated disclosure to comply with the provisions of Statutory Instrument 2013 No. 3118 Capital Requirements (Country-by-Country Reporting) Regulations 2013, which implements in the UK the requirements set out in Article 89 of the Capital Requirement Directive (Directive 2013/36/EU). The Pillar 3 disclosures and the Country-by-Country Reporting for the MSI Group for the year ended 31 December 2020 will be made available on the Morgan Stanley website at <https://www.morganstanley.com/investorrelations>

Directors

The following Directors held office throughout the year and to the date of approval of this report (except where otherwise shown):

S Ball	
J Bloomer	(Chairman)
D O Cannon	
T Duhon	
L Guy	(resigned 6 May 2020)
J Horder	(resigned 2 June 2020)
A Kohli	
K Lazaroo	
S Orlacchio	(appointed 2 June 2020)
M C Pibbs	(resigned 31 March 2021)
D A Russell	
A V Sekhar	(appointed 6 May 2020)
P D Taylor	(appointed 1 August 2020)
N P Whyte	
C Woodman	

[Table of contents](#)**MORGAN STANLEY & CO. INTERNATIONAL plc****DIRECTORS' REPORT*****Directors' and officers' liability insurance***

Directors' and Officers' Liability Insurance is taken out by Morgan Stanley, for the benefit of the Directors and Officers of the Group.

Directors' indemnity

Qualifying third party indemnity provisions (as defined in section 234 of the Companies Act 2006) were in force during the year and up to and including the date of the Directors' report for the benefit of the Directors of the Group.

Audit committee

MSI, the Company's ultimate UK parent undertaking, has an Audit Committee which assists the Boards of MSI, the Company, other MSI regulated subsidiary undertakings and certain other Morgan Stanley Group undertakings in meeting their responsibilities in ensuring an effective system of internal control and compliance, and in meeting their external financial reporting obligations. For details on the Risk governance framework, refer to pages 15 to 17 of the strategic report.

Employee remuneration

The Group employs staff directly, in addition to utilising staff employed by other Morgan Stanley Group undertakings. The Group's policies are comparable and consistent with those of the Morgan Stanley Group, which include the deferral of significant portions of certain key employees' discretionary compensation. Notes 7 and 32 to the consolidated financial statements provides additional information and disclosure regarding the Group's compensation policies.

Charitable contributions

During the year the Group made donations to various charities totaling \$2.7 million (2019: \$2.1 million), of which \$1.5 million was donated to the Morgan Stanley International Foundation (2019: \$1.5 million).

Events after the reporting date

There have been no significant events since the reporting date.

Going concern

Business risks associated with the uncertain market and economic conditions are being actively monitored and managed by the Group. Retaining sufficient capital and liquidity to withstand these market pressures remains central to the Group's strategy. In particular, the Group's capital and liquidity is deemed sufficient to

exceed regulatory minimums under both a normal and in a stressed market environment, including the current and potential stresses of COVID-19 pandemic and Brexit for the foreseeable future. The existing and potential effects of COVID-19 on the business of the Group have been considered as part of the going concern analysis, including impact on operational capacity, access to liquidity and capital, contractual obligations, asset valuations and other critical accounting judgements and key sources of estimation uncertainty. Additionally, the specific impact of Brexit on the business of the Group has been considered. The Group has access to further Morgan Stanley Group capital and liquidity as required.

Taking all of these factors into consideration, the Directors believe it is reasonable to assume that the Group will have access to adequate resources to continue in operational existence for the foreseeable future. Accordingly, they continue to adopt the going concern basis in preparing the annual reports and financial statements.

Auditor

Deloitte LLP have expressed their willingness to continue in office as auditor of the Group and a resolution to re-appoint them will be proposed at the forthcoming annual general meeting.

Statement as to disclosure of information to the auditor

Each of the persons who are Directors of the Company at the date when this report is approved confirms that:

- so far as each of the Directors is aware, there is no relevant audit information (being information needed by the Group's auditor in connection with preparing their report) of which the Group's auditor is unaware; and
- each of the Directors has taken all the steps that they ought to have taken as a Director to make themselves aware of any relevant audit information and to establish that the Group's auditor is aware of that information.

This confirmation is given and should be interpreted in accordance with the provisions of section 418 of the Companies Act 2006.

Approved by the Board and signed on its behalf by

DocuSigned by:

 K Lazaroo DE3D3BFF099E494...

Director

21 April 2021

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MORGAN STANLEY & CO. INTERNATIONAL plc

DIRECTORS' REPORT

Directors' responsibilities statement

The Directors are responsible for preparing the annual report and the financial statements in accordance with applicable law and regulations.

Company law requires the Directors to prepare financial statements for each financial year. Under that law the Directors have prepared the Group financial statements in accordance with International Financial Reporting Standards ("IFRS") as adopted by the EU and Article 4 of the International Accounting Standards ("IAS") Regulation and have elected to prepare the parent company financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law), including FRS 101 "Reduced Disclosure Framework" ("FRS 101"). Under company law the Directors must not approve the accounts unless they are satisfied that they give a true and fair view of the state of affairs of the Group and of the profit or loss of the Group for that period.

In preparing the Group financial statements, the Directors are required by IAS 1 '*Presentation of financial statements*' to:

- properly select and apply accounting policies;
- present information, including accounting policies, in a manner that provides relevant, reliable, comparable and understandable information;
- provide additional disclosures when compliance with the specific requirements in IFRSs is insufficient to enable users to understand the impact of particular transactions, other events and conditions on the entity's financial position and financial performance; and
- make an assessment of the Group's ability to continue as a going concern.

In preparing these financial statements, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK accounting standards have been followed; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Group's transactions and disclose with reasonable accuracy at any time the financial position of the Group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Directors are responsible for the maintenance and integrity of the corporate and financial information included on the company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdiction.

The Directors, the names of whom are set out on page 43, confirm to the best of their knowledge:

- in accordance with rule 4.1.12(3)(a) of the FCA's Disclosure and Transparency Rules, the consolidated financial statements, which have been prepared in accordance with IFRSs as issued by the International Accounting Standards Board ("IASB") and as endorsed by the EU, have been prepared in accordance with the applicable set of accounting standards and give a true and fair view of the assets, liabilities, financial position and profit or loss of the Group and the undertakings included in the consolidation taken as a whole; and
- the management report represented by the strategic report has been prepared in accordance with rule 4.1.12(3)(b) of the FCA's Disclosure and Transparency Rules, and includes a fair review of the development and performance of the business and the position of the Group and the undertakings included in the consolidation taken as a whole, together with a description of the principal risks and uncertainties that the Group faces.

Approved by the Board and signed on its behalf by

DocuSigned by:

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K Lazaroo

Director, 21 April 2021

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF MORGAN STANLEY & CO. INTERNATIONAL plc

Report on the audit of the financial statements

Opinion

In our opinion:

- the financial statements of Morgan Stanley & Co. International plc (the "parent company") and its subsidiaries (the "Group") give a true and fair view of the state of the Group's and the parent company's affairs as at 31 December 2020 and of the Group's profit for the year then ended;
- the Group financial statements have been properly prepared in accordance with International accounting standards in conformity with the requirements of the Companies Act 2006 and International Financial Reporting Standards (IFRSs) as issued by the International Accounting Standards Board (IASB) and IFRSs as adopted by the European Union (EU) for the year ended 31 December 2020.
- the parent company financial statements have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, including Financial Reporting Standard ("FRS") 101 "Reduced Disclosure Framework"; and
- the financial statements have been prepared in accordance with the requirements of the Companies Act 2006 and, as regards to the Group financial statements, Article 4 of the International Accounting Standards ("IAS") Regulation.

We have audited the financial statements which comprise:

Group	Parent company
<ul style="list-style-type: none"> • Consolidated income statement; • Consolidated statement of comprehensive income; • Consolidated statement of changes in equity; • Consolidated statement of financial position; and • Consolidated statement of cash flows. 	<ul style="list-style-type: none"> • Statement of changes in equity; and • Statement of financial position.
Group and Parent Company	
<ul style="list-style-type: none"> • Relevant notes 1 – 35 to the financial statements. 	

The financial reporting framework that has been applied in the preparation of the group financial statements is applicable law and international accounting standards in conformity with the requirements of the Companies Act 2006, IFRSs as issued by the IASB and IFRSs as adopted by the EU.

The financial reporting framework that has been applied in the preparation of the parent company financial statements is applicable law and United Kingdom Accounting Standards, including FRS 101 "Reduced Disclosure Framework" (United Kingdom Generally Accepted Accounting Practice).

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities under those standards are further described in the auditor's responsibilities for the audit of the financial statements section of our report.

We are independent of the Group and the parent company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the Financial Reporting Council's (the "FRC's") Ethical Standard as applied to listed public interest entities, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We confirm that the non-audit services prohibited by the FRC's Ethical Standard were not provided to the Group or the parent company.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Summary of our audit approach

Key audit matter

The key audit matter that we identified in the current year was:

- Valuation of Level 3 financial instruments;

Materiality

The materiality that we used for the Group financial statements in the current year was \$105 million, which was determined on the basis of 0.5% of Total Equity.

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF MORGAN STANLEY & CO. INTERNATIONAL plc

Scoping

The planning and scoping of our audit considers the Group's business, organisational structure and global operating model. This model comprises a common control structure for key business processes and internal controls over financial reporting.

Based on this global operating model, our audit scope is globally integrated with various audit testing procedures performed by our component auditor, Deloitte & Touche LLP, US, the lead auditor of the ultimate parent company, Morgan Stanley.

Significant changes in our approach

We no longer consider "Impact of Covid-19 on the financial statements" as a key audit matter.

As part of our current year risk assessment we made an assessment of the way in which Covid-19 may impact the current year financial statements. In doing this we made use of the understanding gained during the conclusion of our audit of the prior year financial statements and through observing the way in which Covid-19 has impacted the entity during the year, resulting in the conclusion that we no longer consider there to be a separable key audit matter in relation to the impact of Covid-19 on the financial statements.

Conclusions relating to going concern

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Our evaluation of the directors' assessment of the group's and parent company's ability to continue to adopt the going concern basis of accounting included understanding the capital and liquidity position relative to minimum regulatory requirements under base and stress forecasts.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the group's and parent company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current period and include the most significant assessed risks of material misstatement (whether or not due to fraud) that we identified. These matters included those which had the greatest effect on the overall audit strategy, the allocation of resources in the audit; and directing the efforts of the engagement team.

These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Valuation of Level 3 financial instruments

Relevant references in the financial statements

Group financial statements:

- Note 2 – Basis of Preparation – Critical judgements and key sources of estimation uncertainty
- Note 3 – Summary of significant accounting policies
 - (d) Fair value
- Note 30 – Assets and liabilities measured at fair value – (a) (c) (d) (e) (f)

Parent company financial statements:

Note 26 – Assets and liabilities measured at fair value – (a) (c) (d) (e) (f)

Key audit matter description

The Group's trading and financing activities will at times result in the Group carrying material financial asset and liability positions having limited price transparency. Under IFRS 13 *Fair Value Measurement*, financial instruments are generally classified as Level 3 financial assets or liabilities.

Unlike other financial instruments whose values or inputs are readily observable and therefore more easily independently corroborated, the valuation of financial instruments classified as Level 3 are inherently subjective, and often involve the use of proprietary valuation models whose underlying algorithms and valuation methodologies are complex. This degree of subjectivity may also give rise to potential fraud through management intentionally manipulating fair values or incorporating management bias in determining fair

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF MORGAN STANLEY & CO. INTERNATIONAL plc

values. Auditing the Group's valuation of Level 3 financial instruments is therefore subjective and presents certain challenges in evaluating the appropriateness of the Group's valuation judgements and estimates.

Significant judgements made by the Group include the derivation of key model inputs which are not observable in the marketplace and the underlying valuation methodologies used by the pricing model to determine an appropriate fair value. Performing our audit procedures to evaluate the appropriateness of these models and inputs involved a high degree of auditor's judgement, professionals with specialised skills and knowledge, and an increased extent of testing.

As at 31 December 2020, the Group's total financial assets and liabilities measured at fair value were \$491 billion and \$394 billion, respectively, of which Level 3 financial assets and liabilities were \$6.8 billion and \$3.8 billion, respectively.

How the scope of our audit responded to the key audit matter

To address the complexities associated with auditing the value of Level 3 financial instruments, our team included valuation specialists having significant quantitative and modelling expertise. Our valuation audit procedures included the following procedures:

- We obtained an understanding and tested Morgan Stanley's valuation controls including the:
 - Model Risk Management control, which is designed to review a model's theoretical soundness and the appropriateness of its valuation methodology and calibration techniques developed by the business units.
 - Price Verification control, which is designed to review the appropriateness of valuation methodologies to derive model inputs which are not observable and determine whether such methodologies are consistent with how a market participant would arrive at the unobservable input.

- We also performed the following procedures on a sample basis in line with our audit methodology:
 - Evaluated management's significant valuation methodologies, including the input assumptions, considering the expected assumptions of other market participants, and external data, when available.
 - Performed a retrospective assessment of management's valuation estimate by comparing such estimate against relevant subsequent transactions.
 - Developed independent valuation estimates, using externally sourced inputs and independent valuation models, and used such estimates to further evaluate management's fair value estimate, by investigating the differences between our estimate and that of Morgan Stanley, including; comparing the fair value estimate with similar transactions; and, evaluating management's assumptions inclusive of the inputs, as applicable.
 - Tested the revenues arising from the trade date valuation estimate for certain structured transactions classified as Level 3 financial instruments. For a selection of such transactions, we developed independent valuation estimates to test the valuation inputs and assumptions used by management and evaluated whether the methods were consistent with the relevant Morgan Stanley's valuation policies.
 - Assessed the consistency by which management has applied significant and unobservable valuation assumptions.
 - Performed a retrospective assessment of management's valuation estimates for a sample of financial instrument selections by comparing such estimates to relevant transactions.

Assessment of financial statement disclosures related to financial instruments measured at fair value, to include the aspects of this which provide information on the sensitivity of fair value measurements to key inputs and assumptions.

Key observations

Based on our audit procedures performed, we concluded that the valuation of Level 3 financial instruments was appropriate.

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF MORGAN STANLEY & CO. INTERNATIONAL plc

Our application of Materiality

We define materiality as the magnitude of misstatement in the financial statements that makes it probable that the economic decisions of a reasonably knowledgeable person would be changed or influenced.

We use materiality both in planning the scope of our audit work and in evaluating the results of our work.

Based on our professional judgement, we determined materiality for the financial statements as a whole as follows:

	Group financial statements	Parent company financial statements
Materiality	\$105 million (2019: \$100 million)	\$104 million (2019: \$99 million)
Basis for determining materiality	The Group materiality of \$105 million represents 0.5% (2019: 0.5%) of Total Equity	The parent company materiality of \$104 million represents 0.5% (2019: 0.5%) of Total Equity
Rationale for the benchmark applied	We have considered Total Equity to be the most appropriate benchmark as the Group is wholly owned by the ultimate parent entity Morgan Stanley and is a regulated entity where its capital position is of importance to the key users of the financial statements. These key users include regulators, external rating agencies and the ultimate parent entity.	We considered it appropriate to maintain the same benchmark as that for the Group as the parent company is the most significant member of the Group and its solo capital position is of importance to the key users of the financial statements who are common with those for the Group.
Performance materiality	Group performance materiality and parent company performance materiality was set at 65% of group materiality for the 2020 audit (2019: 70%). The decrease in the performance materiality percentage was made when we assessed that the continued lockdown restriction in the UK in relation to Covid-19, resulting in further periods of remote working, may impact the control environment and its ability to detect misstatements.	
Basis and rationale for determining performance materiality	We set performance materiality at a level lower than materiality to reduce the probability that, in aggregate, uncorrected and undetected misstatements exceed the materiality for the financial statements as a whole. In determining performance materiality, we considered the following factors: <ul style="list-style-type: none"> – our risk assessment, including our assessment of the group's overall control environment and that we consider it appropriate to rely on controls over a number of business processes; and – our past experience of the audit, which has indicated a low number of corrected and uncorrected misstatements identified in prior periods. 	

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF MORGAN STANLEY & CO. INTERNATIONAL plc

Error reporting threshold

We agreed with the Audit Committee that we would report to the Committee all audit differences in excess of \$5 million (2019: \$5 million), as well as differences below that threshold that, in our view, warranted reporting on qualitative grounds. We also report to the Audit Committee on disclosure matters that we identified when assessing the overall presentation of the financial statements.

An overview of the scope of our audit

Identification and scoping of components

Morgan Stanley is a globally managed business with a global operating model in which major classes of transactions are subject to a common control processing environment irrespective of product, region or legal entity. Given this global operating model for the Group, we audit certain controls, financial reporting processes and balances utilising component auditors in New York.

We instructed our component auditor, Deloitte & Touche LLP, US to perform their audit procedures at a materiality level of \$85 million (2019: \$85 million).

Involvement with component auditor

We exercised oversight over the work of our component auditor by remaining in active dialogue at regular intervals throughout the duration of the audit. We remotely attended the audit planning meetings in New York, involved our component auditor in our team briefing and issued a set of instructions setting out the audit work and the specified audit procedures we requested them to undertake. We had regular remote meetings and review sessions with the component auditor throughout the year to oversee and review the work performed in support of our audit as restrictions were placed on our ability to travel internationally due to COVID-19. We formally received audit clearance documentation confirming that they had performed the audit and the specified audit procedures in accordance with our instructions.

Audit procedures undertaken at the Group level

We designed our audit approach for the Group based on our understanding of the business undertaken by the Group and our independent assessment of the risks of material misstatement arising in the financial statements. These procedures included, amongst others,

auditing the consolidation of the Group's results and the preparation of the financial statements as well as as well as obtaining an understanding and testing of relevant controls over the financial reporting process.

Other information

The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. The directors are responsible for the other information contained within the annual report.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit or otherwise appears to be materially misstated.

If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard

Responsibilities of directors

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the Group's and the parent company's ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or the parent company or to cease operations, or have no realistic alternative but to do so.

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF MORGAN STANLEY & CO. INTERNATIONAL plc

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the FRC's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

Extent to which the audit was considered capable of detecting irregularities, including fraud

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below.

Identifying and assessing potential risks related to irregularities

In identifying and assessing risks of material misstatement in respect of irregularities, including fraud and non-compliance with laws and regulations, we considered the following:

- the nature of the industry and sector, control environment and business performance including the design of the Group's remuneration policies, key drivers for directors' remuneration, bonus levels and performance targets;
- results of our enquiries of management, internal audit and the audit committee about their own

identification and assessment of the risks of irregularities;

- any matters we identified having obtained and reviewed the Group's documentation of their policies and procedures relating to:
 - identifying, evaluating and complying with laws and regulations and whether they were aware of any instances of non-compliance;
 - detecting and responding to the risks of fraud and whether they have knowledge of any actual, suspected or alleged fraud;
 - the internal controls established to mitigate risks of fraud or non-compliance with laws and regulations
- the matters discussed among the audit engagement team including significant component audit teams and relevant internal specialists, including tax, valuations, IT and industry specialists regarding how and where fraud might occur in the financial statements and any potential indicators of fraud.

As a result of these procedures, we considered the opportunities and incentives that may exist within the organisation for fraud and identified the greatest potential for fraud in the following area: valuation of Level 3 financial instruments. In common with all audits under ISAs (UK), we are also required to perform specific procedures to respond to the risk of management override.

We also obtained an understanding of the legal and regulatory frameworks that the Group operates in, focusing on provisions of those laws and regulations that had a direct effect on the determination of material amounts and disclosures in the financial statements. The key laws and regulations we considered in this context included the UK Companies Act. In addition, we considered provisions of other laws and regulations that do not have a direct effect on the financial statements but compliance with which may be fundamental to the company's ability to operate or to avoid a material penalty. These included the Group's operating licence and regulatory solvency requirements.

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF MORGAN STANLEY & CO. INTERNATIONAL plc

Audit response to risks identified

As a result of performing the above, the valuation of Level 3 financial instruments is a key audit matter related to the potential risk of fraud. The key audit matters section of our report explains the matter in more detail and also describes the specific procedures we performed in response to that key audit matter.

In addition to the above, our procedures to respond to risks identified included the following:

- reviewing the financial statement disclosures and testing to supporting documentation to assess compliance with provisions of relevant laws and regulations described as having a direct effect on the financial statements;
- enquiring of management, the audit committee and in-house and external legal counsel concerning actual and potential litigation and claims;
- performing analytical procedures to identify any unusual or unexpected relationships that may indicate risks of material misstatement due to fraud;
- reading minutes of meetings of those charged with governance, reviewing internal audit reports and reviewing correspondence with HMRC and other regulatory authorities including the PRA and the FCA; and
- in addressing the risk of fraud through management override of controls, testing the appropriateness of journal entries and other adjustments; assessing whether the judgements made in making accounting estimates are indicative of a potential bias; and evaluating the business rationale of any significant transactions that are unusual or outside the normal course of business.

We also communicated relevant identified laws and regulations and potential fraud risks to all engagement team members including internal specialists and significant component audit team, and remained alert to any indications of fraud or non-compliance with laws and regulations throughout the audit.

REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the directors' report have been prepared in accordance with applicable legal requirements.

In the light of the knowledge and understanding of the Group and the parent company and their environment obtained in the course of the audit, we have not identified any material misstatements in the strategic report or the directors' report.

Matters on which we are required to report by exception

Adequacy of explanations received and accounting records

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- we have not received all the information and explanations we require for our audit; or
- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns.

We have nothing to report in respect of these matters.

Directors' remuneration

Under the Companies Act 2006 we are also required to report if in our opinion certain disclosures of directors' remuneration have not been made.

We have nothing to report in respect of this matter.

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF MORGAN STANLEY & CO. INTERNATIONAL plc

Other matters which we are required to address

Auditor tenure

Following the recommendation of the Audit Committee of the Group, we were appointed by the Board of Directors on 17 November 1997 to audit the financial statements for the year ended 31 December 1997 and subsequent financial periods. The period of total uninterrupted engagement including previous renewals and reappointments of the firm is 24 years, covering the years ended 30 November 1997 to 31 December 2020.

Consistency of the audit report with the additional report to the Audit Committee

Our audit opinion is consistent with the additional report to the Audit Committee we are required to provide in accordance with ISAs (UK).

Use of our report

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed.

DocuSigned by:
Fiona Walker
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Fiona Walker, FCA (Senior Statutory Auditor)
For and on behalf of Deloitte LLP
Statutory Auditor
London, United Kingdom
21 April 2021

MORGAN STANLEY & CO. INTERNATIONAL plc**CONSOLIDATED INCOME STATEMENT**
Year ended 31 December 2020

in \$ millions	Note	2020	2019
Net trading income		4,544	5,150
Net income from other financial instruments held at fair value	4	(108)	(539)
Fee and commission income	5	2,557	2,277
Other revenue		-	4
Interest income	6	223	1,988
Interest expense	6	(768)	(3,467)
Net interest expense		(545)	(1,479)
Net revenue		<u>6,448</u>	<u>5,413</u>
Net loss on investments in subsidiaries, associates and joint ventures	14	-	(6)
Non-interest expenses:			
Operating expense	7	(4,874)	(4,646)
Net impairment gain/(loss) on financial instruments		1	(1)
PROFIT BEFORE TAX		<u>1,575</u>	<u>760</u>
Income tax expense	8	(606)	(211)
PROFIT FOR THE YEAR		<u>969</u>	<u>549</u>
Attributable to:			
Owners of the parent		969	548
Non-controlling interest		-	1
PROFIT FOR THE YEAR		<u>969</u>	<u>549</u>

All operations were continuing in the current and prior year.

The notes on pages 61 to 147 form an integral part of the consolidated financial statements.

As permitted by section 408 of the Companies Act 2006, the Company has elected not to present its own income statement for the period. The Company reported a profit after tax of \$1,046 million for the year ended 31 December 2020 (31 December 2019: \$552 million).

MORGAN STANLEY & CO. INTERNATIONAL plc**CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME**
Year ended 31 December 2020

in \$ millions	Note	2020	2019
PROFIT FOR THE YEAR		969	549
OTHER COMPREHENSIVE INCOME, NET OF TAX			
Items that will not be reclassified subsequently to profit or loss:			
Remeasurement of net defined benefit liability	8	(2)	1
Changes in fair value attributable to own credit risk on financial liabilities designated at fair value	8, 9	(199)	(198)
Items that may be reclassified subsequently to profit or loss:			
Currency translation reserve:			
Foreign currency translation differences arising on foreign operations	8	36	(9)
Net amount reclassified to consolidated income statement upon transfer of subsidiary	14	-	6
OTHER COMPREHENSIVE INCOME, NET OF TAX		<u>(165)</u>	<u>(200)</u>
TOTAL COMPREHENSIVE INCOME FOR THE YEAR		<u>804</u>	<u>349</u>
Attributable to:			
Owners of the parent		801	350
Non-controlling interest		<u>3</u>	<u>(1)</u>
TOTAL COMPREHENSIVE INCOME FOR THE YEAR		<u>804</u>	<u>349</u>

The notes on pages 61 to 147 form an integral part of the consolidated financial statements.

MORGAN STANLEY & CO. INTERNATIONAL plc**CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**
Year ended 31 December 2020

in \$ millions	2020	2019
Share capital and Other equity instruments – at 1 January and 31 December	15,965	15,965
Share premium – at 1 January and 31 December	513	513
Currency translation reserve – at 1 January	107	109
Foreign currency translation differences arising during the year	33	(8)
Recycling of currency translation reserve upon disposal of subsidiary	-	6
Currency translation reserve – at 31 December	140	107
Capital contribution reserve – at 1 January and 31 December	3	3
Capital redemption reserve – at 1 January and 31 December	1,400	1,400
Debt valuation adjustment reserve – at 1 January	(141)	53
Changes in fair value attributable to own credit risk on financial liabilities designated at fair value	(199)	(198)
Realised debt valuation losses	1	4
Debt valuation adjustment – at 31 December	(339)	(141)
Retained earnings and pension reserve – at 1 January	2,714	3,017
Profit for the year	969	549
Remeasurement of defined benefit liability	(2)	1
Realised debt valuation losses	(1)	(4)
Dividends	(342)	(859)
Transfer of business to Morgan Stanley S.V., S.A.U.	1	3
Difference recognised in equity upon dividend in specie of MSEHSE Group	-	7
Retained earnings and pension reserve – at 31 December	3,339	2,714
Equity attributable to the owners of the parent - at 31 December	21,021	20,561
Non-controlling interest – at 1 January	56	57
Foreign currency translation differences arising during the year	3	(1)
Acquisition of minority interest	(59)	-
Non-controlling interest – at 31 December	-	56
Total equity at 31 December	21,021	20,617

MORGAN STANLEY & CO. INTERNATIONAL plc**COMPANY STATEMENT OF CHANGES IN EQUITY
Year ended 31 December 2020**

in \$ millions	2020	2019
Share capital and Other equity instruments – at 1 January and 31 December	15,965	15,965
Share premium – at 1 January and 31 December	513	513
Currency translation reserve – at 1 January	(48)	(40)
Foreign currency translation differences arising during the year	25	(8)
Currency translation reserve – at 31 December	(23)	(48)
Capital contribution reserve – at 1 January and 31 December	3	3
Capital redemption reserve – at 1 January and 31 December	1,400	1,400
Debt valuation adjustment reserve – at 1 January	(141)	53
Changes in fair value attributable to own credit risk on financial liabilities designated at fair value	(199)	(198)
Realised debt valuation losses	1	4
Debt valuation adjustment – at 31 December	(339)	(141)
Retained earnings and pension reserve – at 1 January	2,931	3,238
Profit for the year	1,046	552
Remeasurement of defined benefit liability	(2)	1
Realised debt valuation losses	(1)	(4)
Dividends	(342)	(859)
Transfer of business to Morgan Stanley S.V., S.A.U.	1	3
Retained earnings and pension reserve – at 31 December	3,633	2,931
Total equity at 31 December	21,152	20,623

The notes on pages 61 to 147 form an integral part of the consolidated financial statements.


MORGAN STANLEY & CO. INTERNATIONAL plc**CONSOLIDATED STATEMENT OF FINANCIAL POSITION****Year ended 31 December 2020**

in \$ millions

	Note	2020	2019
ASSETS			
Cash and short term deposits	23	24,934	28,803
Trading financial assets (of which \$37,401 million (2019: \$44,935 million) were pledged to various parties)	10	375,009	310,744
Secured financing	9	113,797	92,447
Loans and advances	12	116	203
Investment securities		151	141
Trade and other receivables	13	83,143	69,760
Current tax assets		404	282
Deferred tax assets	19	171	70
Property, plant and equipment		26	18
Other assets		38	40
TOTAL ASSETS		<u>597,789</u>	<u>502,508</u>
LIABILITIES AND EQUITY			
Bank loans and overdrafts	23	1	9
Trading financial liabilities	10	340,392	262,256
Secured borrowing	9	88,350	84,474
Trade and other payables	16	92,443	86,296
Debt and other borrowings	17	54,928	48,523
Provisions	18	10	25
Current tax liabilities		145	49
Accruals and deferred income		492	253
Post-employment benefit obligations	33	7	6
TOTAL LIABILITIES		<u>576,768</u>	<u>481,891</u>
EQUITY			
Share capital	21	12,465	12,465
Other equity instruments	21	3,500	3,500
Share premium account	21	513	513
Currency translation reserve	21	140	107
Capital contribution reserve		3	3
Capital redemption reserve		1,400	1,400
Pension reserve		(2)	-
Debt valuation reserve		(339)	(141)
Retained earnings		3,341	2,714
Equity attributable to the owners of the parent		<u>21,021</u>	<u>20,561</u>
Non-controlling interests		<u>-</u>	<u>56</u>
TOTAL EQUITY		<u>21,021</u>	<u>20,617</u>
TOTAL LIABILITIES AND EQUITY		<u>597,789</u>	<u>502,508</u>

These consolidated financial statements were approved by the Board and authorised for issue on 21 April 2021.

Signed on behalf of the Board

DocuSigned by:

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K Lazaroo

Director

The notes on pages 61 to 147 form an integral part of the consolidated financial statements.

MORGAN STANLEY & CO. INTERNATIONAL plc**COMPANY STATEMENT OF FINANCIAL POSITION
Year ended 31 December 2020**

in \$ millions

	Note	2020	2019
ASSETS			
Cash and short term deposits	23	24,629	28,523
Trading financial assets (of which \$37,401 million (2019: \$44,935 million) were pledged to various parties)	10	375,009	310,744
Secured financing	9	113,797	92,447
Loans and advances	12	32	173
Investment securities		151	141
Trade and other receivables	13	83,236	69,843
Current tax assets		377	279
Deferred tax assets	19	170	69
Investment in subsidiaries	14	105	103
Property, plant and equipment		14	14
Other assets		38	40
TOTAL ASSETS		<u>597,558</u>	<u>502,376</u>
LIABILITIES AND EQUITY			
Bank loans and overdrafts	23	1	9
Trading financial liabilities	10	340,392	262,256
Secured borrowing	9	88,350	84,474
Trade and other payables	16	92,420	86,293
Debt and other borrowings	17	54,681	48,399
Provisions	18	10	25
Current tax liabilities		60	45
Accruals and deferred income		488	249
Post employment benefit obligations	33	4	3
TOTAL LIABILITIES		<u>576,406</u>	<u>481,753</u>
EQUITY			
Share capital	21	12,465	12,465
Other equity instruments	21	3,500	3,500
Share premium account	21	513	513
Currency translation reserve	21	(23)	(48)
Capital contribution reserve		3	3
Capital redemption reserve		1,400	1,400
Pension reserve		(2)	-
Debt valuation reserve		(339)	(141)
Retained earnings		3,635	2,931
TOTAL EQUITY		<u>21,152</u>	<u>20,623</u>
TOTAL LIABILITIES AND EQUITY		<u>597,558</u>	<u>502,376</u>

These financial statements were approved by the Board and authorised for issue on 21 April 2021.

Signed on behalf of the Board

DocuSigned by:

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 K Lazaroo
 Director

The notes on pages 61 to 147 form an integral part of the financial statements.

MORGAN STANLEY & CO. INTERNATIONAL plc**CONSOLIDATED STATEMENT OF CASH FLOWS**
Year ended 31 December 2020

in \$ millions	Note	2020	2019
NET CASH FLOWS USED IN OPERATING ACTIVITIES	23b	(4,537)	(659)
INVESTING ACTIVITIES			
Purchase of property, plant and equipment		(15)	(1)
Proceeds from sale of property, plant and equipment		-	-
Changes in ownership interest in subsidiaries	14	(59)	(456)
NET CASH FLOWS USED IN INVESTING ACTIVITIES		<u>(74)</u>	<u>(457)</u>
FINANCING ACTIVITIES			
Dividends paid	22	(342)	(328)
Issue of Additional Tier 1 capital	21	1,300	-
Repayment of Additional Tier 1 capital	21	(1,300)	-
Interest on subordinated loan liabilities		(148)	(231)
Interest on senior subordinated loan liabilities		(128)	(230)
NET CASH FLOWS USED IN FINANCING ACTIVITIES		<u>(618)</u>	<u>(789)</u>
NET DECREASE IN CASH AND CASH EQUIVALENTS		(5,229)	(1,905)
Currency translation differences on foreign currency cash balances		1,368	(126)
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE YEAR	23a	<u>28,794</u>	<u>30,825</u>
CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR	23a	<u><u>24,933</u></u>	<u><u>28,794</u></u>

The notes on pages 61 to 147 form an integral part of the consolidated financial statements.

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MORGAN STANLEY & CO. INTERNATIONAL plc

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

Year ended 31 December 2020

1. CORPORATE INFORMATION

The Company is incorporated and domiciled in England and Wales, at the following address: 25 Cabot Square, Canary Wharf, London, E14 4QA.

The Group's immediate parent undertaking is Morgan Stanley Investments (UK) ("MSIUK") which is registered in England and Wales. Copies of its financial statements can be obtained from the Registrar of Companies for England and Wales, Companies House, Crown Way, Cardiff CF14 3UZ.

The Group's ultimate parent undertaking and controlling entity is Morgan Stanley which, together with the Group and Morgan Stanley's other subsidiary undertakings, form the Morgan Stanley Group. Morgan Stanley is incorporated in the State of Delaware, the United States of America. Copies of its financial statements can be obtained from www.morganstanley.com/investorrelations.

2. BASIS OF PREPARATION

a. Statement of compliance

These financial statements incorporate the financial statements of the Group and the Company.

The Group has prepared its annual consolidated financial statements in accordance with IFRSs issued by the IASB as adopted by the EU, Interpretations issued by the IFRS Interpretations Committee ("IFRIC") and the Companies Act 2006.

The Company financial statements have been prepared in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law), including FRS 101, with a departure from the requirement of Schedule 1 paragraph 40 to The Large and Medium-sized Companies and Groups (Accounts and Reports) Regulations 2008 ("the Regulations") as described in note 3(c) below for the overriding purpose of giving a true and fair view.

The Company meets the definition of a qualifying entity and is a Financial Institution as defined in FRS 100. The Company has taken advantage of the disclosure exemptions available under FRS 101 in relation to share-based payments, fair value measurements (as applicable to assets and liabilities other than financial instruments), revenue recognition, presentation of comparative

information in respect of certain assets and shares outstanding, presentation of a cash flow statement, accounting standards not yet adopted, related party transactions and leases. Where relevant, equivalent disclosures have been provided in the Group accounts in which the Company is consolidated.

b. New standards and interpretations adopted during the year

The following standards, amendments to standards and interpretations relevant to the Group and Company's operations were adopted during the year. These did not have a material impact on the Group or Company's financial statements.

Amendments to IAS 1 '*Presentation of Financial Statements*' and IAS 8 '*Accounting Policies, Changes in Accounting Estimates and Errors*': Definition of Material were issued by the IASB in October 2018, for application in accounting periods beginning on or after 1 January 2020. The amendments were endorsed by the EU in December 2019.

An amendment to IFRS 3 '*Business Combinations*' was issued by the IASB in October 2018, for application in accounting periods beginning on or after 1 January 2020. The amendment was endorsed by the EU in April 2020.

There were no other standards, amendments to standards or interpretations relevant to the Group and Company's operations which were adopted during the year.

c. New standards and interpretations not yet adopted

At the date of authorisation of these consolidated financial statements, the following amendments to standards relevant to the Group's operations were issued by the IASB but not mandatory for accounting periods beginning 1 January 2020. The Group does not expect that the adoption of the following amendments to standards will have a material impact on the Group's consolidated financial statements.

Until 31 December 2020 endorsement of new standards was the responsibility of the EU. With effect from 1 January 2021, as a result of the UK's withdrawal from the EU, endorsement was undertaken by the UK Endorsement Board ("UK EB").

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MORGAN STANLEY & CO. INTERNATIONAL plc

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

Year ended 31 December 2020

Amendments to IAS 37 *'Provisions, Contingent Liabilities and Contingent Assets'*: Onerous Contracts – Cost of Fulfilling a Contract were issued by the IASB in May 2020, for modified retrospective application in accounting periods beginning on or after 1 January 2022. Early application is permitted.

As part of the 2018-2020 Annual Improvements Cycle published in May 2020, the IASB made an amendment to IFRS 9 *'Financial Instruments'*, relating to the treatment of fees in the assessment of whether financial liabilities are modified or exchanged, where such transactions occur on or after 1 January 2022. Early application is permitted.

Amendments were issued to IFRS 9 *'Financial Instruments'*, IAS 39 *'Financial Instruments: Recognition and Measurement'*, IFRS 7 *'Financial Instruments: Disclosure'*, IFRS 4 *'Insurance Contracts'* and IFRS 16 *'Leases'* in August 2020. The amendments outline the accounting and disclosure requirements for the financial instruments which are transitioned to alternative benchmark rates. The amendments are applicable retrospectively and are effective from and will be applied for annual periods beginning on or after 1 January 2021. The amendments were endorsed by the UK EB in January 2021.

Amendments to IAS 8 *'Accounting Policies, Changes in Accounting Estimates and Errors'*: Definition of Accounting Estimates were issued by the IASB in February 2021, for prospective application in accounting periods beginning on or after 1 January 2023. Early application is permitted.

Amendments to IAS 1 *'Presentation of Financial Statements'*: Disclosure of Accounting Policies were issued by the IASB in February 2021, for prospective application in accounting periods beginning on or after 1 January 2023. Early application is permitted.

d. Basis of measurement

The financial statements of the Company and the consolidated financial statements of the Group are prepared under the historical cost basis, except for certain financial instruments that have been measured at fair value as explained in the accounting policies below.

e. Critical accounting judgements and sources of estimation uncertainty

In preparing the financial statements and consolidated financial statements, the Company and Group make judgements and estimates that affect the application of accounting policies and reported amounts.

Critical accounting judgements are key decisions made by management in the application of the Group and Company's accounting policies, other than those involving estimations, which have the most significant effects on the amounts recognised in the financial statements. Key sources of estimation uncertainty represent assumptions and estimations made by management that have a significant risk of resulting in a material adjustment to the carrying amount of assets and liabilities within the next financial year.

The critical judgements in applying the Group's accounting policies are as follows:

- *Consolidation of structured entities*: the Group determines whether it controls, and therefore should consolidate a structured entity upon its initial involvement and reassesses on an ongoing basis for as long as it has any continuing involvement with the structured entity. See note 15.

The Group and Company's critical sources of estimation uncertainty are as follows:

- *Valuation of L3 financial instruments*: Valuation techniques used to measure the fair value of instruments categorised in Level 3 of the fair value hierarchy are dependent on unobservable parameters, and as such require the application of judgement, involving estimations and assumptions. The fair value for these financial instruments has been determined using parameters appropriate for the valuation methodology based on prevailing market evidence. It is recognised that the unobservable parameters could have a range of reasonable possible alternate values. See accounting policy note 3(d) and note 30(d)(ii) *'Sensitivity of fair values to changing significant assumptions to reasonable possible alternatives'*.

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MORGAN STANLEY & CO. INTERNATIONAL plc

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

Year ended 31 December 2020

- *Measurement of litigation and taxation provisions:* Estimates are used in the calculation of provisions, which are calculated based on the net present value of expected future cash flows, although the Group recognises that it is inherently difficult to estimate the amount of the future losses in certain instances. See accounting policy note 3(o) and note 18.

The Group and Company evaluates the critical accounting judgements and accounting estimates on an ongoing basis and believes that these are reasonable.

f. Basis of consolidation

The consolidated financial statements of the Group comprise the financial statements of the Company and its subsidiaries as at 31 December 2020. Subsidiaries are all entities over which the Group has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. The financial statements for the subsidiaries are prepared for the same reporting year as the Group, using consistent accounting policies. The financial statements subsidiaries are translated into US dollars as described in note 3(b). Subsidiaries are consolidated from the date that the Group gains control until the date that control ceases.

In certain cases, the Group may exercise control over another entity on behalf of investors or other parties. In such cases it is necessary, as part of the assessment of whether it should consolidate the entity, for the Group to determine whether it exercises such control primarily as an agent for the other investors or whether it does so primarily as principal on its own behalf. In making such a determination, the management will consider all relevant factors, including in particular:

- the scope of the Group's decision-making authority over the investee;
- the rights, including removal rights, held by other parties;
- the remuneration to which the Group is entitled; and
- the significance of the Group's exposure to variability of returns from its interests in the entity.

Intra-group balances, transactions, income and expenses and profits and losses resulting from intra-group transactions are eliminated in preparing the consolidated financial statements.

Non-controlling interests represent the portion of profit or loss and total equity not owned, directly or indirectly, by the Group and are presented separately in the consolidated income statement, consolidated statement of comprehensive income and within equity in the consolidated statement of financial position, separately from parent shareholders' equity. The amount of non-controlling interest is measured as the non-controlling interest's proportionate share of the identifiable net assets.

Details of the Group's interests in other entities are given in note 14 to these financial statements.

g. The going concern assumption

The Group's and Company's business activities, together with the factors likely to affect its future development, performance and position, and the Group's and Company's objectives, policies and processes for managing its capital; its financial risk management objectives; and its exposures to credit risk and liquidity risk, are reflected in the Strategic report, and as set out in the Strategic report, retaining sufficient liquidity and capital to withstand market pressures remains central to the Morgan Stanley Group's, the Group's and the Company's strategy.

Specifically, the existing and potential effects of COVID-19 on the operational capacity of the business, access to liquidity and capital, contractual obligations, asset valuations and other critical accounting judgements and key sources of estimation uncertainty have been considered in the 'COVID-19' section in the Strategic report. Additionally, the specific impact of the UK withdrawal from the EU on the business of the Group and the Company has been considered in the 'UK withdrawal from the EU' section in the Strategic report. The notes to the financial statements include details of its financial instruments and provide further information, not included in the Strategic report, on its credit risk and liquidity risk.

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MORGAN STANLEY & CO. INTERNATIONAL plc

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

Year ended 31 December 2020

Taking the above factors into consideration, the Directors believe the Group and Company will have access to adequate resources to continue in operational existence for the foreseeable future. Accordingly, they continue to adopt the going concern basis in preparing the annual report and financial statements.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

a. Functional currency

Items included in the consolidated financial statements are measured and presented in US dollars, the currency of the primary economic environment in which the Group operates.

All currency amounts in the consolidated financial statements, Strategic report and Directors' report are rounded to the nearest million US dollars (unless otherwise stated).

b. Foreign currencies

All monetary assets and liabilities denominated in currencies other than US dollars are translated into US dollars at the rates ruling at the reporting date. Transactions and non-monetary assets and liabilities denominated in currencies other than US dollars are recorded at the rates prevailing at the dates of the transactions. Assets and liabilities of foreign operations are translated into US dollars using the closing rate method. Translation differences arising from the net investment(s) in the foreign operations are taken to the 'Currency translation reserve'.

The amount of change in the fair value of financial liabilities designated at fair value through profit and loss ("FVPL") that is attributable to changes in the credit risk of these liabilities (Debt Valuation Adjustment ("DVA")) includes foreign exchange differences thereon. All other translation differences are taken through the consolidated income statement. Exchange differences recognised in the consolidated income statement are presented in 'Other income' or 'Operating expense', except where noted in 3(c) below.

On disposal of a foreign operation, the related cumulative gain or loss in the 'Currency translation reserve' attributable to the owners of the parent is reclassified to the consolidated income statement

and recorded within 'Net loss on investments in subsidiaries, associates and joint ventures'.

c. Financial instruments

i) Financial instruments mandatorily at fair value through profit and loss

Trading financial instruments

Trading financial instruments include government debt securities, corporate and other debt, traded loans, and corporate equities where the Group acquires the financial asset or financial liability for the purpose of selling or repurchasing in the near term or is part of a portfolio for which there is evidence of short term profit taking, and all derivative contracts.

Purchases and sales of non-derivative financial instruments classified as trading are initially recognised on settlement date at fair value, including regular way securities transactions. For purchases of non-derivative financial instruments classified as trading, from the date that the terms are agreed (trade date) until the settlement date, the Group and Company recognises any unrealised fair value in the statement of financial position as 'Trading financial instruments' with corresponding profit or loss recognised within the consolidated income statement in 'Net trading income'. For sales of non-derivative financial instruments, unrealised fair value changes are no longer recognised in the consolidated income statement from trade date. Upon settlement date the resulting financial instrument is recognised or de-recognised from the consolidated statement of financial position.

Derivatives, are initially recorded on trade date at fair value (see note 3(d) below). All subsequent changes in fair value are reflected in the consolidated income statement in 'Net trading income'.

All changes in fair value, foreign exchange differences, interest and dividends are reflected in the consolidated income statement in 'Net trading income'. When interest is included as a component of an instrument's fair value, interest is also reflected in the income statement in 'Net trading income', otherwise, it is included within 'Interest income' or 'Interest expense'.

Transaction costs are incremental costs that are directly attributable to the acquisition, issue or

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MORGAN STANLEY & CO. INTERNATIONAL plc

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

Year ended 31 December 2020

disposal of a financial instrument. For all trading financial instruments, transaction costs are excluded from the initial fair value measurement of the financial instrument. These costs are recognised in the consolidated income statement in 'Operating expense'.

Non-trading financial assets at fair value through profit or loss

Non-trading financial assets at FVPL include secured financing transactions such as cash collateral on securities borrowed and securities purchased under agreements to resell, prepaid OTC contracts and financial assets arising upon consolidation of certain special purpose entities, and certain investment securities (unlisted equities).

Non-trading financial assets at FVPL are principally financial assets where the Group makes decisions based upon the assets' fair values. These assets are generally recognised on settlement date at fair value (see note 3(d) below), since they are neither regular way nor are they derivatives. From the date the terms are agreed (trade date), until the financial asset is funded (settlement date), the Group and Company recognises any unrealised fair value changes in the financial asset as non-trading financial assets at FVPL. On settlement date, the fair value of consideration given is recognised as a non-trading financial asset at FVPL.

All subsequent changes in fair value, foreign exchange differences and unrealised interest are reflected in the consolidated income statement in 'Net income from other financial instruments held at fair value'. Realised interest is included within 'Interest income' or 'Interest expense'. All subsequent changes in fair value and foreign exchange differences are reflected in the consolidated income statement in 'Net income from other financial instruments held at fair value'. When interest is included as a component of an instrument's fair value, interest is also reflected in the consolidated income statement in 'Net income from other financial instruments held at fair value', otherwise it is included within 'Interest income' or 'Interest expense'.

Transaction costs are excluded from the initial fair value measurement of the financial assets and are

recognised in the consolidated income statement in 'Operating expense'.

ii) Financial instruments designated at fair value through profit or loss

The Group and Company have designated certain financial instruments at FVPL when the designation at fair value eliminates or significantly reduces an accounting mismatch which would otherwise arise. The Group has also designated certain financial liabilities at FVPL where:

- the financial liability forms part of a group of financial assets or financial liabilities or both which are managed, evaluated and reported internally on a fair value basis; or
- the financial liability contains an embedded derivative that significantly modifies the cash flows that would otherwise be required under the contract.

From the date the transaction in a financial instrument designated at FVPL is entered into (trade date) until settlement date, the Group recognises any unrealised fair value changes in the contract as financial instruments designated at FVPL in the statement of financial position. On settlement date, the fair value of consideration given or received is recognised as a financial instrument designated at FVPL (see note 3(d) below).

All subsequent changes in fair value, foreign exchange differences, and dividends are reflected in the consolidated income statement in 'Net income from other financial instruments held at fair value', other than DVA on financial liabilities designated at FVPL which is recognised in the 'Debt valuation adjustment' reserve where those changes do not create or enlarge an accounting mismatch. When interest is included as a component of an instrument's fair value, interest is also reflected in the consolidated income statement in 'Net income from other financial instruments held at fair value', otherwise it is included within 'Interest income' or 'Interest expense'. DVA presented within other comprehensive income is not subject to reclassification to the consolidated income statement, but is transferred to 'Retained earnings' when realised.

For the Company, the presentation of 'Debt valuation adjustment' within other comprehensive

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income represents a departure from Schedule 1 paragraph 40 to the Regulations, which requires that changes in the value of financial instruments be included in the profit and loss account. The Directors consider that this departure is necessary in order that the accounts give a true and fair view of the results of the Company. All other subsequent changes in fair value, foreign exchange differences not relating to changes in the credit risk of those liabilities, interest and dividends are reflected in the income statement.

Transaction costs are excluded from the initial fair value measurement of the financial instrument. These costs are recognised as incurred in the consolidated income statement in 'Operating expense'.

See note 9 for an analysis of financial assets and financial liabilities designated at FVPL.

iii) Investments in subsidiaries

Subsidiaries are entities over which the Company has control. The Company controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity.

Investments in subsidiaries are stated at cost, less provision for any impairment (see note 3(c)(iv) below). Dividends, impairment losses and reversals of impairment losses are recognised in profit or loss. Dividends from investments which would be classified as financial liabilities by the investee are classified as interest and recognised in total profit or loss.

iv) Impairment of subsidiaries

Impairment losses on investments in subsidiaries are measured as the difference between cost and the current estimated recoverable amount. When the recoverable amount is less than cost, an impairment is recognised within profit or loss and is reflected against the carrying amount of the impaired asset on the statement of financial position. Investments in subsidiaries which have suffered an impairment are reviewed for possible reversal of the impairment.

v) Financial assets and financial liabilities at amortised cost

Financial assets at amortised cost include cash and short-term deposits, certain trade and other receivables and certain loans and advances.

Financial assets are recognised at amortised cost when the Group and Company's business model objective is to collect the contractual cash flows of the assets and where these cash flows are Solely Payments of Principal and Interest ("SPPI") on the principal amount outstanding until maturity. Such assets are recognised when the Group and Company becomes a party to the contractual provisions of the instrument. The instruments are initially measured at fair value (see note 3(d) below) and subsequently measured at amortised cost less expected credit loss ("ECL") allowance. Interest is recognised in the consolidated income statement in 'Interest income', using the effective interest rate ("EIR") method as described below. Transaction costs that are directly attributable to the acquisition of the financial asset are added to the fair value on initial recognition. ECL, and reversals thereof, are recognised in the consolidated income statement in 'Net impairment loss on financial instruments'.

Financial liabilities classified at amortised cost include bank loans and overdrafts, certain secured borrowings, certain trade and other payables, and certain debt and other borrowings.

Financial liabilities are classified as being subsequently measured at amortised cost, except where they are held for trading or are designated as measured at FVPL. They are recognised when the Group becomes a party to the contractual provisions of the instrument and are initially measured at fair value (see note 3(d) below) and subsequently measured at amortised cost. Interest is recognised in the consolidated income statement in 'Interest expense' using the EIR method as described below. Transaction costs that are directly attributable to the issue of a financial liability are deducted from the fair value on initial recognition.

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The EIR method is a method of calculating the amortised cost of a financial instrument (or a group of financial instruments) and of allocating the interest income or interest expense over the expected life of the financial instrument. The EIR is the rate that exactly discounts the estimated future cash payments and receipts through the expected life of the financial instrument (or, where appropriate a shorter period) to the carrying amount of the financial instrument. The EIR is established on initial recognition of the financial instrument. The calculation of the EIR includes all fees and commissions paid or received, transaction costs, and discounts or premiums that are an integral part of the EIR.

v) Secured financing and secured borrowings

In the course of financing its business and part of its trading activities, the Group and Company enter into arrangements which involve the sale of securities with agreements to repurchase, the purchase of securities with resale agreements, the lending of securities with collateral received and the borrowing of securities with collateral given.

Securities received by the Group and Company under resale arrangements and securities borrowing arrangements are generally not recognised on the consolidated statement of financial position, and securities pledged or sold by the Group under sale and repurchase agreements and securities lending arrangements are generally not derecognised from the consolidated statement of financial position.

d. Fair value

Fair value measurement

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability (i.e. the “exit price”) in an orderly transaction between market participants at the measurement date.

Fair value is a market-based measure considered from the perspective of a market participant rather than an entity-specific measure. Therefore, even when market assumptions are not readily available, assumptions are set to reflect those that the Group and Company believes market participants would use in pricing the asset or liability at the measurement date.

Where the Group manages a group of financial assets and financial liabilities on the basis of its net exposure to either market risks or credit risk, the Group measures the fair value of that group of financial instruments consistently with how market participants would price the net risk exposure at the measurement date.

In determining fair value, the Group and Company use various valuation approaches and establish a hierarchy for inputs used in measuring fair value that require the most observable inputs be used when available. Observable inputs are inputs that market participants would use in pricing the asset or liability that were developed based on market data obtained from sources independent of the Group and Company. Unobservable inputs are inputs that reflect assumptions the Group and Company believe other market participants would use in pricing the asset or liability, that are developed based on the best information available in the circumstances.

The fair value hierarchy is broken down into three levels based on the observability of inputs as follows, with Level 1 being the highest and Level 3 being the lowest level:

- Level 1 - Quoted prices (unadjusted) in an active market for identical assets or liabilities

Valuations based on quoted prices in active markets that the Morgan Stanley Group has the ability to access for identical assets or liabilities. Valuation adjustments and block discounts are not applied to Level 1 instruments. Since valuations are based on quoted prices that are readily and regularly available in an active market, valuation of these products does not entail a significant degree of judgement.

- Level 2 - Valuation techniques using observable inputs

Valuations based on one or more quoted prices in markets that are not active or for which all significant inputs are observable, either directly or indirectly.

- Level 3 - Valuation techniques with significant unobservable inputs

Valuations based on inputs that are unobservable and significant to the overall fair value measurement.

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The availability of observable inputs can vary from product to product and is affected by a wide variety of factors, including, for example, the type of product, whether the product is new and not yet established in the marketplace, the liquidity of markets and other characteristics particular to the product. To the extent that valuation is based on models or inputs that are less observable or unobservable in the market, the determination of fair value requires more judgement. Accordingly, the degree of judgement exercised by the Group and Company in determining fair value is greatest for instruments categorised in Level 3 of the fair value hierarchy.

The Group and Company considers prices and inputs that are current as of the measurement date, including during periods of market dislocation. In periods of market dislocation, the observability of prices and inputs may be reduced for many instruments. This condition could cause an instrument to be reclassified to a lower Level of the fair value hierarchy.

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, the total fair value amount is disclosed in the level appropriate for the lowest level input that is significant to the total fair value of the asset or liability.

The Group incorporates Funding Valuation Adjustment ("FVA") into the fair value measurements of OTC uncollateralised or partially collateralised derivatives and in collateralised derivatives where the terms of the agreement do not permit the re-use of the collateral received. In general, the FVA reflects a market funding risk premium inherent in the noted derivative instruments. The methodology for measuring FVA leverages the Group and Company's existing credit-related valuation adjustment calculation methodologies, which apply to both assets and liabilities.

For assets and liabilities that are transferred between levels in the fair value hierarchy during the period, fair values are ascribed as if the assets or liabilities had been transferred as of the beginning of the period.

Valuation techniques

Many cash instruments and OTC derivative contracts have bid and ask prices that can be observed in the marketplace. Bid prices reflect the highest price that a party is willing to pay for an asset. Ask prices represent the lowest price that a party is willing to accept for an asset. The Group and Company carry positions at the point within the bid-ask range that meets its best estimate of fair value. For offsetting positions in the same financial instrument, the same price within the bid-ask spread is used to measure both the long and short positions.

Fair value for many cash instruments and OTC derivative contracts is derived using pricing models. Pricing models take into account the contract terms, as well as multiple inputs including, where applicable, commodity prices, equity prices, interest rate yield curves, credit curves, correlation, creditworthiness of the counterparty, creditworthiness of the Group and Company, option volatility and currency rates.

Where appropriate, valuation adjustments are made to account for various factors such as liquidity risk (bid-ask adjustments), credit quality, model uncertainty and concentration risk.

Adjustments for liquidity risk adjust model-derived mid-market levels of Level 2 and Level 3 financial instruments for the bid-mid or mid-ask spread required to properly reflect the exit price of a risk position. Bid-mid and mid-ask spreads are marked to levels observed in trade activity, broker quotes or other external third-party data. Where these spreads are unobservable for the particular position in question, spreads are derived from observable levels of similar positions.

The Group and Company apply credit-related valuation adjustments ("CVA") to their Borrowings (primarily structured notes) which are designated at FVPL and to OTC derivatives. The Group and Company consider the impact of changes in own credit spreads based upon observations of the secondary bond market spreads when measuring the fair value for borrowings. For OTC derivatives, the impact of changes in both the Group's and the counterparty's credit rating is considered when measuring fair value. In determining the expected exposure the Group and Company simulate the

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distribution of the future exposure to a counterparty, then apply market-based default probabilities to the future exposure, leveraging external third-party credit default swap (“CDS”) spread data. Where CDS spread data are unavailable for a specific counterparty, bond market spreads, CDS spread data based on the counterparty’s credit rating or CDS spread data that reference a comparable counterparty may be utilised. The Group also considers collateral held and legally enforceable master netting agreements that mitigate its exposure to each counterparty.

Adjustments for model uncertainty are taken for positions whose underlying models are reliant on significant inputs that are neither directly nor indirectly observable, hence requiring reliance on established theoretical concepts in their derivation. These adjustments are derived by making assessments of the possible degree of variability using statistical approaches and market-based information where possible.

The Group and Company may apply a concentration adjustment to certain of their OTC derivatives portfolios to reflect the additional cost of closing out a particularly large risk exposure. Where possible, these adjustments are based on observable market information but in many instances significant judgement is required to estimate the costs of closing out concentrated risk exposures due to the lack of liquidity in the marketplace.

Valuation process

VC within Finance is responsible for the Group and Company’s fair value valuation policies, processes and procedures. VC is independent of the business units and reports to the Chief Financial Officer of the Morgan Stanley Group (“CFO”), who has final authority over the valuation of the Group’s financial instruments. VC implements valuation control processes designed to validate the fair value of the Group’s financial instruments measured at fair value including those derived from pricing models.

Model Review. VC, in conjunction with the MRM, which reports to the CRO, independently reviews valuation models’ theoretical soundness, the appropriateness of the valuation methodology and calibration techniques developed by the business units using observable inputs. Where inputs are not

observable, VC reviews the appropriateness of the proposed valuation methodology to determine that it is consistent with how a market participant would arrive at the unobservable input. The valuation methodologies utilised in the absence of observable inputs may include extrapolation techniques and the use of comparable observable inputs. As part of the review, VC develops a methodology to independently verify the fair value generated by the business unit’s valuation models. The Group and Company generally subject valuations and models to a review process initially and on a periodic basis thereafter.

Independent Price Verification. The business units are responsible for determining the fair value of financial instruments using approved valuation models and valuation methodologies. Generally on a monthly basis, VC independently validates the fair values of financial instruments determined using valuation models by determining the appropriateness of the inputs used by the business units and by testing compliance with the documented valuation methodologies approved in the model review process described above.

The results of this independent price verification and any adjustments made by VC to the fair value generated by the business units are presented to management of the MSI Group’s business segments (i.e. Institutional Securities and Investment Management), the CFO and the CRO on a regular basis.

VC uses recently executed transactions, other observable market data such as exchange data, broker/ dealer quotes, third-party pricing vendors and aggregation services for validating the fair values of financial instruments generated using valuation models. VC assesses the external sources and their valuation methodologies to determine if the external providers meet the minimum standards expected of a third-party pricing source. Pricing data provided by approved external sources are evaluated using a number of approaches; for example, by corroborating the external sources’ prices to executed trades, by analysing the methodology and assumptions used by the external source to generate a price and/ or by evaluating how active the third-party pricing source (or originating sources used by the third-party pricing source) is in

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the market. Based on this analysis, VC generates a ranking of the observable market data designed to ensure that the highest-ranked market data source is used to validate the business unit's fair value of financial instruments.

VC reviews the models and valuation methodology used to price new material Level 2 and Level 3 transactions and both Finance and MRM must approve the fair value of the trade that is initially recognised.

Level 3 Transactions. VC reviews the business unit's valuation techniques to assess whether these are consistent with market participant assumptions.

Gains and losses on inception

In the normal course of business, the fair value of a financial instrument on initial recognition is the transaction price (i.e. the fair value of the consideration given or received). In certain circumstances, however, the fair value will be based on other observable current market transactions in the same instrument, without modification or repackaging, or on a valuation technique whose variables include only data from observable markets. When such evidence exists, the Group and Company recognises a gain or loss on inception of the transaction.

When the use of unobservable market data has a significant impact on determining fair value at the inception of the transaction, the entire initial gain or loss indicated by the valuation technique as at the transaction date is not recognised immediately in the consolidated income statement, but is deferred and recognised over the life of the instrument or is recognised instead when the market data becomes observable or on maturity or disposal of the instrument.

For further information, see note 30(e).

Assets and liabilities measured at fair value on a non-recurring basis

Certain of the Group and Company's assets and liabilities may be measured at fair value on a non-recurring basis. The Group and Company incur losses

or gains for any adjustments of these assets or liabilities to fair value.

For assets and liabilities measured at fair value on a non-recurring basis, fair value is determined by using various valuation approaches. The same hierarchy for inputs as described above, which requires that the observable inputs be used when available, is used in measuring fair value for these items.

e. Derecognition of financial assets and liabilities

The Group and Company derecognise a financial asset when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risk and rewards of ownership of the asset.

If the asset has been transferred, and the Group or Company neither transfers nor retains substantially all of the risks and rewards of the asset, then the Group and Company determine whether it has retained control of the asset.

If the Group or Company has retained control of the asset, it continues to recognise the financial asset to the extent of its continuing involvement in the financial asset. If the Group or Company has not retained control of the asset, it derecognises the asset and separately recognises any rights or obligation created or retained in the transfer.

Upon derecognition of a financial asset, the difference between the previous carrying amount and the sum of any consideration received, together with the transfer of any cumulative gain/ loss previously recognised in equity, are recognised in the consolidated income statement within 'Net gains/ (losses) on derecognition of financial assets measured at amortised cost and FVOCI'.

The Group derecognises financial liabilities when the Group's obligations are discharged or cancelled or when they expire.

f. Impairment of financial instruments

The Group recognises ECL for the following financial instruments that are not measured at FVPL:

- financial assets measured at amortised cost;
- loan commitments, except those that can be net settled in cash or with another financial instrument; and
- financial guarantees.

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Measurement of ECL

For financial assets, ECLs are the present value of cash shortfalls (i.e. the difference between contractual and expected cash flows) over the expected life of the financial instrument, discounted at the asset's EIR.

Where a financial asset is credit-impaired at the reporting date, the ECL is measured as the difference between the asset's gross carrying amount and the present value of future cash flows, discounted at the original EIR.

For in-scope loan commitments, ECLs are the present value of the cash shortfalls (i.e. the difference between contractual and expected cash flows), assuming that the loan is drawn down.

For a financial guarantee contract, ECLs are the present value of the cash shortfalls based on the expected payments to reimburse the holder for a credit loss that it may incur when a debtor fails to make payment when due.

The Group and Company apply a three stage approach to measuring ECLs based on the change in credit risk since initial recognition:

- Stage 1: if the credit risk of the financial instrument at the reporting date has not increased significantly since initial recognition, then the loss allowance is calculated as the lifetime cash shortfalls that will result if a default occurs in the next 12 months, weighted by the probability of that default occurring.
- Stage 2: if there has been a significant increase in credit risk ("SICR") since initial recognition, the loss allowance is calculated as the ECL over the remaining life of the financial instrument. If it is subsequently determined that there has no longer been a SICR since initial recognition, then the loss allowance reverts to reflecting 12 month expected losses.
- Stage 3: if there has been a SICR since initial recognition and the financial instrument is deemed credit-impaired (see below for definition of credit-impaired), the loss allowance is calculated as the ECL over the remaining life of the financial instrument. If it is subsequently determined that there has no longer been a SICR since initial recognition, then the loss allowance reverts to reflecting 12 month expected losses.

Notwithstanding the above, for trade receivables a lifetime ECL is always calculated, without considering whether a SICR has occurred.

Assessment of SICR

When assessing SICR, the Group considers both quantitative and qualitative information and analysis based on the Group and Company's historical experience and expert credit risk assessment, including forward-looking information.

The probability of default ("PD") is derived from internal credit rating grades (based on available information about the borrower) and multiple forward-looking macroeconomic scenarios which are probability weighted. Credit risk is considered to have increased significantly if the PD has significantly increased at the reporting date relative to the PD of the facility, at the date of initial recognition. The assessment of whether a change in PD is "significant" is based both on a consideration of the relative change in PD and on qualitative indicators of the credit risk of the facility, which indicate whether a loan is performing or in difficulty. In addition, as a backstop, the Group considers that SICR has occurred in all cases when an asset is more than 30 days past due. The Group and Company do not use the 'low' credit risk practical expedient, so monitor all financial instruments subject to impairment for SICR, with the exception of trade receivables, as noted.

In general, ECLs are measured so that they reflect:

- A probability-weighted range of possible outcomes;
- The time value of money; and
- Relevant information relating to past, current and future economic conditions.

Calculation of ECL

ECL is calculated using three main components:

- PD: for accounting purposes, the 12 month and lifetime PD represent the expected point-in-time probability of a default over the next 12 months and over the remaining lifetime of the financial instrument respectively, based on conditions existing at the balance sheet date and future economic conditions.

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- Loss given default (“LGD”): the LGD represents expected loss conditional on default, taking into account the mitigating effect of collateral, including the expected value of the collateral when realised and the time value of money.
- Exposure at default (“EAD”): this represents the expected EAD, taking into account the expected repayment of principal and interest from the balance sheet date to the date of default event together with any expected drawdowns of the facility over that period.

These parameters are generally derived from internally developed statistical models, incorporating historical, current and forward-looking macro-economic data and country risk expert judgement. The macro-economic scenarios are reviewed quarterly.

The 12 month ECL is equal to the sum over the next 12 months of quarterly PD multiplied by LGD and EAD, with such expected losses being discounted at the effective interest rate. Lifetime ECL is calculated using the discounted present value of total quarterly PDs multiplied by LGD and EAD, over the full remaining life of the facility.

When measuring ECLs, the Group and Company consider multiple scenarios, except where practical expedients are used to determine ECL. Practical expedients are used where they are consistent with the principles described above. ECL on certain trade receivables are calculated using a ‘matrix’ approach which reflects the previous history of credit losses on these financial assets, applying different provision levels based on the age of the receivable. Alternatively where there is a history of no credit losses, and where this is expected to persist into the future for structural or other reasons, such as collateral or other credit enhancement, it may be determined that the ECL for a financial instrument is *de minimis* (highly immaterial) and it may not be necessary to recognise the ECL.

The Group and Company measure ECL on an individual asset basis and has no purchased or originated credit-impaired financial assets.

Presentation of ECL

ECL is recognised in the consolidated income statement within ‘Net impairment gain/(loss) on

financial instruments’. ECL on financial assets measured at amortised cost, lease receivables and contract assets are presented as an ECL allowance. The allowance reduces the net carrying amount on the face of the statement of financial position. ECLs on loan commitments and financial guarantee contracts are presented as a provision in the consolidated statement of financial position, i.e. as a liability.

Credit-impaired financial instruments

In assessing the impairment of financial instruments under the ECL model, the Group and Company define credit-impaired financial instruments in accordance with Credit Risk Management Department’s policies and procedures. A financial instrument is credit-impaired when, based on current information and events, it is probable that the Group or Company will be unable to collect all scheduled payments of principal or interest when due according to the contractual terms of the agreement.

Definition of Default

In assessing the impairment of financial instruments under the ECL model, the Group and Company defines default in accordance with the Credit Risk Management Department’s policies and procedures. This considers whether the borrower is unlikely to pay its credit obligations to the Group or Company in full and takes into account qualitative indicators, such as breaches of covenants. The definition of default also includes a presumption that a financial asset which is more than 90 days past due has defaulted.

Write-offs

Loans and debt securities are written off (either partially or in full) when they are deemed uncollectible which generally occurs when all commercially-reasonable means of recovering the loan balance have been exhausted. Such determination is based on an indication that the borrower can no longer pay the obligation, or that the proceeds from collateral will not be sufficient to pay the loan. Partial write-offs are made when a portion of the loan is uncollectable. Financial assets that are written off could still be subject to enforcement activities for recoveries of amounts due. If the amount to be written off is greater than the accumulated loss allowance, the difference is

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reflected directly in the consolidated income statement within 'Net impairment gain/(loss) on financial instruments' and is not recognised in the loss allowance account. Any subsequent recoveries are credited to 'Net impairment gain/(loss) on financial instruments' within the consolidated income statement.

g. Revenue recognition

Revenues are recognised when the promised goods or services are delivered to the Group's customers, in an amount that is based on the consideration the Group expects to receive in exchange for those goods or services when such amounts are not probable of significant reversal.

Investment banking

Revenue from investment banking activities consists of revenues earned from underwriting primarily equity and fixed income securities and advisory fees for mergers, acquisitions, restructuring and advisory assignments.

Underwriting revenues are generally recognised on trade date, if there is no uncertainty or contingency related to the amount to be paid. Underwriting costs are deferred and recognised when the related underwriting revenues are recorded.

Advisory fees are recognised over time based on estimated progress of work as advice is provided to the client and is not probable of a significant reversal. Advisory expenses are recognised as incurred, including when reimbursed.

Fee and commission income

Fee and commission income results from transaction-based arrangements in which the client is charged a fee for the execution of transactions. Such revenues primarily arise from transactions in equity securities; services related to sales and trading activities; futures, insurance products and options. Fee and commission income is recognised on trade date when the performance obligation is satisfied.

Fee and commission income in the consolidated income statement includes investment management fees, sales commissions, placement fees, advisory fees and syndication fees.

h. Fees and commission expense

Fees and commission expense in the consolidated income statement include transaction and service fees. Amounts are recognised as the related services are received.

i. Property, plant and equipment

Property, plant and equipment are stated at cost net of depreciation and any provision for impairment in value (see note 3(k) below), which are included within 'Operating expense' in the consolidated income statement.

For premises held under operating leases (see note 3(n)), a reinstatement provision is recognised for the estimated cost to reinstate the premises at the end of the lease period. When the reinstatement provision is established and included within 'Provisions' in the statement of financial position, an equivalent asset is recognised and included in the cost of leasehold improvements at the initial present value of the reinstatement obligations. The discount effect included in the reinstatement provision is reversed over time using a constant effective yield method and included within 'Interest expense' in the consolidated income statement. The reinstatement asset is depreciated over the useful economic life of the relevant leasehold improvement asset and the depreciation charge is included within 'Operating expense' in the consolidated income statement.

Depreciation is provided on property, plant and equipment at rates calculated to write off the cost of the assets on a straight line basis over their expected useful lives as follows:

Leasehold improvements, including reinstatement assets	- shorter of remaining lease term and 25 years
Fixtures, fittings and equipment	- 1 to 8 years

j. Disposal of subsidiaries

When subsidiaries are sold or the Company ceases to control an entity, the difference between the proceeds (plus the fair value of any investment retained), and the total assets less total liabilities disposed of, cumulative translation differences and unamortised goodwill, is recognised in the consolidated income statement within 'Net loss on

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investments in subsidiaries, associates and joint ventures'. Where the disposal or loss of control over an entity includes a foreign operation, all foreign exchange differences accumulated in the 'Currency translation reserve' attributable to the equity holders of the Company are reclassified to the consolidated income statement within 'Net loss on investments in subsidiaries, associates and joint ventures'.

k. Impairment of non-financial assets

Non-financial assets that are subject to depreciation or amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and its value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (CGU). Such impairment losses are recognised in the consolidated income statement within 'Operating expense' and are recognised against the carrying amount of the impaired asset on the consolidated statement of financial position. Non-financial assets, other than goodwill, that have suffered an impairment are reviewed for possible reversal of the impairment at the end of each reporting period.

l. Cash and cash equivalents

For the purposes of the consolidated statement of cash flows, cash and cash equivalents comprise cash and demand deposits with banks, net of outstanding bank overdrafts, along with highly liquid investments, with original maturities of three months or less, that are readily convertible to known amounts of cash and subject to insignificant risk of change in value. This may include segregated client money, held in accordance with the FCA's Client Money Rules or is not available for use by the Group.

m. Income tax

The tax expense represents the sum of the tax currently payable and deferred tax.

The tax currently payable is calculated based on taxable profit for the year. Taxable profit may differ

from profit/(loss) before income tax as reported in the consolidated income statement because it excludes items of income or expense that are taxable or deductible in other years and items that are never taxable or deductible. The Group and Company's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the reporting date. Current tax is charged or credited in the consolidated income statement, except when it relates to items charged or credited directly to other comprehensive income or equity, in which case the current tax is also recorded within other comprehensive income or equity respectively.

Deferred tax is the tax expected to be payable or recoverable on differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit, and is accounted for using the balance sheet liability method. Deferred tax liabilities are generally recognised for all taxable temporary differences and deferred tax assets are recognised to the extent that it is probably that taxable profits will be available against which deductible temporary differences can be utilised.

Deferred tax liabilities are recognised for taxable temporary differences arising on investments in subsidiaries and associates, except where the Group and Company is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed at each reporting date and limited to the extent that it is probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset is realised. Deferred tax is charged or credited in the consolidated income statement, except when it relates to items charged or credited directly to other comprehensive income or equity, in which case the deferred tax is reflected within other comprehensive income or equity, respectively.

Current tax assets are offset against current tax liabilities when there is a legally enforceable right to

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set off current tax assets against current tax liabilities and the Group or Company intends to settle its current tax assets and current tax liabilities on a net basis or to realise the asset and settle the liability simultaneously. Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority and the Group intends to settle its current tax assets and current tax liabilities on a net basis.

n. Leases

For leases whose original lease term exceeds one year, right-of-use (“ROU”) assets and lease liabilities are initially recognised based on the present value of the future minimum lease payments over the lease term. The discount rate used in determining the present value is the Group and Company’s borrowing rate. The ROU asset also includes any prepaid lease payments and initial direct costs incurred and is reduced to reflect lease incentives received. The lease liabilities are subsequently accounted for at amortised cost, using the effective interest rate method.

The liability is remeasured when there is a change in future lease payments arising from a change in an index or rate or from a market rent review. Additionally, the lease liability is remeasured if the Company changes its assessment of whether it will exercise an extension or termination option or undertakes certain modifications of the lease. The ROU asset is depreciated on a straight line basis from the lease commencement date to the earlier of the end of its useful life or the end of the lease term. Depreciation of ROU assets is presented within ‘Operating expense’. In addition, the ROU asset is tested for impairment losses where there is an impairment event.

The Group and Company evaluates contracts greater than one year to determine whether they contain lease components at inception. Where contracts contain both lease and non-lease components, they are accounted for as a single lease.

The Group and Company presents ROU assets within the ‘Property, plant and equipment’ line and lease liabilities within the ‘Trade and other payables’ line of the statement of financial position.

o. Provisions and commitments

Provisions are recognised when the Group or Company has an identified present obligation as a result of a past event, when it is probable that an outflow of resources embodying economic benefits will be required to settle that obligation and when a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the year-end date, taking into account the risks and uncertainties surrounding the obligation. A provision is measured using the cash flows estimated to settle the present obligation, with its carrying amount reflecting the present value of those cash flows, where the effect of discounting is material.

A commitment is any legal obligation to potentially make or receive cash payments or transfer cash.

p. Offsetting of financial assets and financial liabilities

Where there is currently legally enforceable right to set off the recognised amounts and an intention to either settle on a net basis or to realise the asset and the liability simultaneously, financial assets and financial liabilities are offset and the net amount is presented on the consolidated statement of financial position. In the absence of such conditions, financial assets and financial liabilities are presented on a gross basis.

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q. Employee compensation plans

i) Equity-settled share-based compensation plans

Morgan Stanley issues awards in the form of restricted stock units ("RSUs") to employees of the Morgan Stanley Group for services rendered to the Group and Company. Awards are equity-settled and the cost of the equity-based transactions with employees is measured based on the fair value of the equity instruments at grant date. The fair value of RSUs is based on the market price of Morgan Stanley common stock, measured as the volume-weighted average price on the date of grant ("VWAP"). The fair value of RSUs not entitled to dividends until conversion is measured at VWAP reduced by the present value of dividends expected to be paid on the underlying shares prior to the scheduled conversion date.

Awards generally contain clawback and cancellation provisions. Certain awards provide Morgan Stanley the discretion to clawback or cancel all or a portion of the award under specified circumstances. Compensation expense for these awards is adjusted for changes in the fair value of the Morgan Stanley's common stock until conversion.

The Group and Company recognise compensation costs over the relevant vesting period for each separately vesting portion of the award. An estimation of awards that will be forfeited prior to vesting due to the failure to satisfy service conditions is considered in calculating the total compensation cost to be amortised over the relevant vesting period.

Under Group chargeback arrangements, the Group and Company pay Morgan Stanley for the procurement of shares. The Group and Company pay Morgan Stanley the grant date fair value and any subsequent movement in fair value up to the time of conversion of the award and delivery of shares to the employees.

Share based compensation expense is recorded within 'Operating expense' in the consolidated income statement.

ii) Deferred cash-based compensation plans

Morgan Stanley awards deferred cash-based compensation on behalf of the Group and Company for the benefit of employees, providing a return to

the participating employees based upon the performance of various referenced investments. Compensation expense for deferred cash-based compensation awards is calculated based on the notional value of the award granted, adjusted for changes in the fair value of the referenced investments that employees select.

The Group and Company recognise compensation cost over the relevant vesting period for each separately vesting portion of the award. Forfeitures due to failure to satisfy service conditions are accounted for as they occur.

Deferred cash-based compensation expense is recorded within 'Operating expense' in the consolidated income statement. The liability for the awards is measured at fair value and is included within 'Accruals and deferred income' in the statement of financial position.

The Group and Company enter into derivative contracts with other Morgan Stanley Group undertakings to economically hedge the exposure created by these deferred compensation plans. The derivatives are recognised within 'Trading financial instruments' in the statement of financial position and the related gains and losses are recorded within 'Net trading income' in the consolidated income statement.

Although changes in compensation expense resulting from changes in the fair value of the referenced investments will generally be offset by changes in the fair value of derivative transactions entered into by the Group and Company, there is typically a timing difference between the immediate recognition of gains and losses on the derivatives and the deferred recognition of the related compensation expense over the vesting period.

r. Post-employment benefits

The Group and Company operates defined contribution and defined benefit post-employment plans.

Contributions due in relation to the Group and Company's defined contribution post-employment plan are recognised in 'Operating expense' in the consolidated income statement when payable.

For the Group and Company's defined benefit post-employment plans, the plan obligations are

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measured on an actuarial basis in accordance with the advice of an independent qualified actuary using the projected unit credit method and discounted at a rate that reflects the current rate of return on a high quality corporate bond of equivalent term and currency to the plan liabilities. Plan assets are measured at their fair value at the reporting date. A surplus or deficit of plan assets over liabilities is recognised in the statement of financial position as an asset or a liability respectively. If the fair value of the plan assets is higher than the present value of the defined benefit obligation, the measurement of the resulting defined benefit asset is limited to the present value of economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

The current service costs and any past service costs together with the net interest on the net defined benefit obligation/asset is charged to 'Staff costs' within 'Operating expense' in the consolidated income statement. Remeasurements that arise in calculating the Group and Company's obligation in respect of a plan are recognised in other comprehensive income, in the period in which they occur.

The Group and Company participate in a defined benefit plan operated by another Morgan Stanley affiliate. The Group and Company recognise recharges for the net defined benefit cost of the plan as a whole under inter-affiliate contractual agreements.

Details of the plans are given in note 33 to the financial statements.

4. NET INCOME FROM OTHER FINANCIAL INSTRUMENTS HELD AT FAIR VALUE

As at 31 December 2020 and 31 December 2019 there were no differences between Group and Company in respect of the below table.

in \$ millions	2020	2019
Net gains/(losses) on:		
Non-trading financial assets at FVPL		
Secured financing	17	4
Loans and advances- corporate loans	(31)	4
Investment securities	6	18
Trade and other receivables - prepaid OTC contracts	(502)	331
Total non-trading financial assets at FVPL	(510)	357
Financial liabilities designated at FVPL		
Secured borrowing	8	(43)
Trade and other payables - prepaid OTC contracts	443	(316)
Debt and other borrowings - issued structured notes	(49)	(537)
Total financial liabilities designated at FVPL	402	(896)
Total losses on financial instruments at FV	(108)	(539)

The amounts shown above reflect market decreases, particularly in the first half of 2020 as compared to market increases in 2019 and market credit spreads widening in 2020, as opposed to tightening in 2019.

5. FEE AND COMMISSION INCOME

in \$ millions	2020	2019
Investment banking ⁽¹⁾	1,312	1,153
Commission income	826	694
Trust and other fiduciary activities	158	161
Other fee and commission income	261	269
Total fee and commission income	2,557	2,277
<i>Of which, revenue from contracts with customers</i>	<i>2,608</i>	<i>2,239</i>

(1) Includes advisory and underwriting revenues

Total fee and commission income is stated after the transfer of revenues totalling \$(51) million (2019: \$38 million) to/ from other Morgan Stanley Group undertakings. These transfers do not relate to revenue from contracts with customers.

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The following table presents revenues from contracts with customers.

in \$ millions	Contract revenues	
	2020	2019
Investment banking ⁽¹⁾	1,417	1,171
Commission income	826	694
Trust and other fiduciary activities	104	105
Other revenue from contracts with customers	261	269
Total revenue from contracts with customers	2,608	2,239

(1) Includes advisory and underwriting revenues

The Group had no unsatisfied performance obligations from contracts with customers with original expected duration exceeding 1 year.

6. INTEREST INCOME AND INTEREST EXPENSE

The table below presents interest income and expense by accounting classification. Interest income and expense is calculated using the effective interest rate method for financial assets and financial liabilities measured at amortised cost.

in \$ millions	2020	2019
Financial assets not measured at FVPL	281	1,428
Trading financial assets	215	219
Non-trading financial assets at FVPL	(273)	341
Financial assets measured at FVPL	(58)	560
Total interest income	223	1,988
Financial liabilities measured at amortised cost	790	3,410
Financial liabilities designated at FVPL	(22)	57
Total interest expense	768	3,467

'Interest income' represents total interest generated from financial assets whilst 'Interest expense' represents total interest arising on financial liabilities, with the exception that when interest is included as a component of the financial instrument's fair value, interest is reflected in 'Net trading income'.

'Interest income' includes fees paid on securities borrowed transactions and 'Interest expense' includes fees received on securities loaned balances and from prime brokerage customers for stock loan transactions incurred to cover customers' short positions.

Certain currencies, in which the Group's trades are denominated, may at times have negative interest rates, of which a current example is the Euro. This may result in the recognition of negative interest income and positive interest expense.

No gains or losses have been recognised in respect of financial assets measured at amortised cost other than those disclosed as 'Interest income', impairment losses and reversals of impairment losses disclosed in 'Net impairment loss on financial instruments', and foreign exchange differences included within 'Other revenue'.

No gains or losses have been recognised in respect of financial liabilities measured at amortised cost other than those disclosed as 'Interest expense', and foreign exchange differences included within 'Other revenue'.

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7. OPERATING EXPENSE

in \$ millions	2020	2019
Direct staff costs	1,272	635
Management charges from other Morgan Stanley Group undertakings relating to staff costs	571	1,201
Staff-related expenses	1,843	1,836
Management charges from other Morgan Stanley Group undertakings relating to other services	1,055	1,082
Brokerage fees	646	564
Administration and corporate services	81	78
Professional services	125	161
UK Bank levy	61	74
Other taxes	731	502
Commission and other similar arrangements	238	203
Auditor's remuneration:		
Fees payable to the Company's auditor and its associates for the audit of the Company's annual financial statements	3	3
Fees payable to the Company's auditor and its associates for other services to the Group ⁽¹⁾	1	1
Other	90	142
Non-staff related expenses	3,031	2,810
Total operating expense	4,874	4,646

(1) Fees payable to the Company's auditor for other services in 2020 comprise \$135,000 for the audit of the Company's subsidiaries (2019: \$165,000) and \$1,058,000 for other assurance services (2019: \$818,000).

The Group employs staff directly and also uses the services of staff who are employed by other Morgan Stanley Group undertakings.

Further information regarding employee compensation plans is provided in note 32.

Staff-related expenses increased by 0.4% from \$1,836 million to \$1,843 million for the year. The increase in staff related expenses was primarily driven by an increase in discretionary compensation as a result of higher revenues partially offset by a decrease in severance related costs.

'Direct staff costs' increased, and 'Management charges from other Morgan Stanley Group

undertakings relating to staff costs' decreased, as a result of the transfer of staff from Morgan Stanley Employment Services UK Limited ("MSES") to the Company on 1 July 2019. Refer to the analysis of direct employees below for further information.

Non-staff related expenses increased by 8% from \$2,810 million to \$3,031 million for the year. This increase was primarily driven by higher volume-related expenses including brokerage fees and transaction taxes, from increased client activity. This is partially offset by a decrease in management charges from other Morgan Stanley Group undertakings related to professional services and other services.

The UK Bank Levy (the "Levy") is an annual charge on a bank's balance sheet. It is applied to chargeable liabilities and equity of the Group and other Morgan Stanley UK tax-resident entities and their overseas subsidiaries. The Levy is non-deductible for UK corporation tax purposes and has impacted the effective tax rate for the year (see note 8 for further details).

In Finance (No 2) Act 2015, the rate at which the Levy is applied was reduced from 0.21% to 0.10% over the period 2016-2021. The rates for 2020 and 2019 were 0.14% and 0.15%, respectively. The Levy for 2020 is lower than 2019 due to adjustments in respect of prior years and a reduction in rate.

The average number of direct employees of the Group is analysed below:

	Number	
	2020	2019
Institutional Securities and Investment Management	2,009	1,061
Support services	81	93
	<u>2,090</u>	<u>1,154</u>

The cost of these staff, including the Directors, is analysed below:

in \$ millions	2020	2019
Wages and salaries	1,099	553
Social security costs	144	68
Pension costs	29	14
	<u>1,272</u>	<u>635</u>

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On 1 July 2019 1,779 employees transferred from Morgan Stanley Employment Services UK Limited ("MSES") to the Company. As a result certain Directors became employed by the Company. Both the Company and Group also incur management charges in respect of Directors' qualifying services provided by employees of other Morgan Stanley Group undertakings, included within 'Management charges from other Morgan Stanley Group undertakings relating to staff costs'.

On 1 August 2020, 3 staff transferred from the Company's Poland Branch to the MSESE Poland Branch. On 1 October 2020, 2 staff transferred from the Company's Netherlands branch to the MSESE Netherlands branch. Refer to "UK withdrawal from the EU" for further detail on business transfers.

The amount of remuneration received by Directors in respect of their qualifying services to the Group is disclosed in note 34.

8. INCOME TAX

A reconciliation of the Group's income tax expense for the year ended 31 December 2020 and 31 December 2019 is below:

in \$ millions	2020	2019
Current tax		
UK corporation tax charge		
- current year	388	150
- prior year	(39)	(18)
Double taxation relief		
- current year	(58)	(82)
- prior year	1	-
Overseas tax		
- current year	124	193
- adjustments in respect of prior years	211	-
	<u>627</u>	<u>243</u>
Deferred tax (benefit)/ expense		
Current year	(36)	(35)
Prior year	16	-
Effect of changes in tax rates	(1)	3
	<u>(21)</u>	<u>(32)</u>
Income tax expense	<u><u>606</u></u>	<u><u>211</u></u>

Reconciliation of effective tax rate

The Group's effective tax rate is sensitive to the geographic mix of profits and tax rates in non UK jurisdictions (including the net effect of foreign withholding taxes suffered by the Group), the additional 8% UK banking surcharge, as well as the non-deductibility of certain expenses for tax purposes. In addition, the Group's tax charge for the year includes a \$212 million tax expense as a result of remeasurement of provisions in relation to uncertain tax positions, following a Dutch Court judgement in relation to an ongoing matter. See the 'Tax matters' section of Provisions note 17 for further detail. Partially offsetting this is the income tax benefit of coupon payments on AT1 capital instruments which is reported in 'Income tax expense' and therefore reduces the effective tax rate for the year.

The UK statutory rate, including the banking surcharge, is 27% for the period (2019: 27%). As part of the UK Budget on 3 March 2021, the Chancellor announced a rise in the UK main rate of corporation tax from 19% to 25% with effect from 1 April 2023. While this change does not affect the income tax charge for the year, it will affect future years.

The current year income tax expense is higher (2019: higher) than that resulting from applying the standard rate of corporation tax for banking companies in the UK for the year. The main differences are:

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in \$ millions	2020	2019
Profit before income tax	1,575	760
Income tax expense using the average standard rate of corporation tax for banking companies in the UK of 27.00% (2019: 27.00%)	425	205
Impact on tax of:		
Tax-deductible coupons on Additional Tier 1 capital instruments	(92)	(89)
Non-deductible UK Bank Levy	17	20
Other expenses:		
Other permanent differences	19	5
Movement in tax reserve	243	(1)
Group relief received for no cash consideration	(1)	-
Effect of tax rates in foreign jurisdictions	(18)	(4)
Net effect of foreign withholding taxes	36	93
Over provided in prior years	(23)	(18)
Total income tax expense in the consolidated income statement	606	211

The Group has a policy of surrendering tax-deductible losses ('group relief') for no cash consideration to other members of the Morgan Stanley UK tax group, which consists of entities within the Group and the wider Morgan Stanley Group. Within the Group, a number of subsidiary companies generate tax-deductible losses that were surrendered both inside and outside the

Group in the current year (2019: surrendered inside the Group). In 2020, the movement in tax reserve includes a \$212 million expense related to the Dutch Court judgement noted above. In addition to the amount charged to the consolidated income statement, the aggregate amount of current and deferred tax relating to each component of other comprehensive income was as follows:

in \$ millions	2020			2019		
	Before tax	Tax benefit	Net of tax	Before tax	Tax benefit	Net of tax
Pension reserve:						
Remeasurement of net defined benefit liability	(2)	-	(2)	1	-	1
Foreign currency translation reserve:						
Foreign currency translation differences on foreign operations	36	-	36	(3)	-	(3)
Debt valuation reserve:						
Changes in fair value of liabilities designated at fair value through profit or loss due to changes in the Company's own credit risk	(276)	77	(199)	(264)	66	(198)
Other comprehensive income	(242)	77	(165)	(266)	66	(200)

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The following table analyses financial assets and financial liabilities presented in the Group's consolidated statement of financial position and the Company's statement of financial position by the IFRS 9 classifications as at 31 December 2020 and 31 December 2019.

2020 in \$ millions	Group				Company			
	FVPL	FVPL designated	Amortised cost	Total	FVPL	FVPL designated	Amortised cost	Total
Cash and short term deposits	-	-	24,934	24,934	-	-	24,629	24,629
Trading financial assets	375,009	-	-	375,009	375,009	-	-	375,009
Secured financing:								
Cash collateral on securities borrowed	30,178	-	-	30,178	30,178	-	-	30,178
Securities purchased under agreements to resell	70,647	-	-	70,647	70,647	-	-	70,647
Other secured financing	12,972	-	-	12,972	12,972	-	-	12,972
Loans and advances	17	-	99	116	17	-	15	32
Investment securities	151	-	-	151	151	-	-	151
Trade and other receivables	1,654	-	81,079	82,733	1,654	-	81,173	82,827
Total financial assets	490,628	-	106,112	596,740	490,628	-	105,817	596,445
Bank loans and overdrafts	-	-	1	1	-	-	1	1
Trading financial liabilities	340,392	-	-	340,392	340,392	-	-	340,392
Secured borrowings:								
Cash collateral on securities loaned	-	1	22,001	22,002	-	1	22,001	22,002
Securities sold under agreements to repurchase	-	17,842	20,742	38,584	-	17,842	20,742	38,584
Other financial liabilities	-	25,761	2,003	27,764	-	25,761	2,003	27,764
Trade and other payables	-	762	90,919	91,681	-	762	90,898	91,660
Debt and other borrowings	-	9,469	45,459	54,928	-	9,469	45,212	54,681
Total financial liabilities	340,392	53,835	181,125	575,352	340,392	53,835	180,857	575,084

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2019 in \$ millions	Group				Company			
	FVPL	FVPL designated	Amortised cost	Total	FVPL	FVPL designated	Amortised cost	Total
Cash and short term deposits	-	-	28,803	28,803	-	-	28,523	28,523
Trading financial assets	310,744	-	-	310,744	310,744	-	-	310,744
Secured financing:								
Cash collateral on securities borrowed	28,796	-	-	28,796	28,796	-	-	28,796
Securities purchased under agreements to resell	47,509	-	-	47,509	47,509	-	-	47,509
Other secured financing	16,142	-	-	16,142	16,142	-	-	16,142
Loans and advances	19	-	184	203	19	-	154	173
Investment securities	141	-	-	141	141	-	-	141
Trade and other receivables	1,656	-	67,967	69,623	1,656	-	68,051	69,707
Total financial assets	405,007	-	96,954	501,961	405,007	-	96,728	501,735
Bank loans and overdrafts	-	-	9	9	-	-	9	9
Trading financial liabilities	262,256	-	-	262,256	262,256	-	-	262,256
Secured borrowings:								
Cash collateral on securities loaned	-	1	22,993	22,994	-	1	22,993	22,994
Securities sold under agreements to repurchase	-	13,345	21,356	34,701	-	13,345	21,356	34,701
Other financial liabilities	-	25,387	1,392	26,779	-	25,387	1,392	26,779
Trade and other payables	-	2,073	83,924	85,997	-	2,073	83,922	85,995
Debt and other borrowings	-	7,047	41,476	48,523	-	7,047	41,352	48,399
Total financial liabilities	262,256	47,853	171,150	481,259	262,256	47,853	171,024	481,133

Financial liabilities designated at FVPL

A further breakdown of financial liabilities designated at FVPL is provided within the table on the next page. The financial liabilities shown in the tables below which are designated at FVPL consist primarily of the following financial assets and financial liabilities:

Cash collateral on securities loaned and securities sold under agreements to repurchase: These balances are classified as 'Designated at FVPL' where the financial liability forms part of a group of financial assets or financial liabilities or both, which are managed, evaluated and reported internally on a fair value basis; otherwise, they are classified as 'Financial liabilities at amortised cost'.

Other financial liabilities: Liabilities arising as a result of continuing recognition of certain financial assets and the simultaneous recognition of an associated financial liability.

Prepaid OTC contracts: The risk on these financial instruments, is primarily hedged using trading financial instruments including equity securities and interest rate swaps. Prepaid contract liabilities are designated at FVPL as they form part of a group of financial assets and liabilities which are managed, evaluated and reported internally on a fair value basis.

Unfunded loan commitments: These unfunded loan commitments relate to loans which are non-trading liabilities at FVPL once funded. They are designated at FVPL as they are part of a group of financial assets and liabilities which are managed and evaluated on a fair value basis.

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Issued structured notes: These relate to financial liabilities which arise from selling structured products, generally in the form of notes or certificates. The structured notes are designated at FVPL as the risks to which the Group is a contractual party are risk-managed on a fair value basis as part of the Group's trading portfolio and the risk is reported to key management personnel on this basis. Refer to note 17 for more information.

The following table presents financial liabilities designated at FVPL. As at 31 December 2020 and 31 December 2019 there were no differences between Company and Group.

in \$ millions	2020	2019
Liabilities:		
Secured borrowing		
Cash collateral on securities loaned	1	1
Securities sold under agreements to repurchase	17,842	13,345
Other financial liabilities	25,761	25,387
Trade and other payables		
Prepaid OTC contracts	759	2,069
Unfunded loan commitments ⁽¹⁾	3	4
Debt and other borrowings		
Issued structured notes	9,469	7,047
	<u>53,835</u>	<u>47,853</u>

(1) Related to loans which are on balance sheet as non-trading at FVPL.

The cumulative change in fair value recognised through other comprehensive income attributable to own credit risk for financial liabilities designated at FVPL at 31 December 2020 is a loss of \$466 million (2019: loss of \$190 million). During the year, \$1 million (2019: \$(4) million) was realised as a result of the derecognition of such financial liabilities and was transferred from the 'Debt valuation adjustment reserve' to 'Retained earnings'.

The Group determines the amount of changes in fair value attributable to changes in counterparty credit risk or own credit risk, as relating to financial liabilities designated at FVPL, by first determining the fair value including the impact of counterparty credit or own credit risk, and then deducting those changes in fair value representing managed market risk. In determining fair value, the Group considers the impact of changes in own credit spreads based upon observations of the secondary bond market spreads when measuring the fair value for issued structured notes. The Group considers that this approach most faithfully represents the amount of change in fair value due to both counterparty credit risk and the Group's own credit risk.

The carrying amount of financial liabilities designated at FVPL for which the effect of changes in those liabilities' credit risk is presented within other comprehensive income was \$42 million lower than the contractual amount due at maturity (2019: \$18 million lower).

10. TRADING FINANCIAL ASSETS AND LIABILITIES

As at 31 December 2020 and 31 December 2019 there were no differences between Group and Company in respect of the below table.

in \$ millions	2020		2019	
	Assets	Liabilities	Assets	Liabilities
Government debt securities	16,727	24,586	15,310	19,293
Corporate and other debt	11,169	4,039	11,485	3,519
Corporate equities	62,365	23,459	67,660	23,727
Derivatives (see note 11)	<u>284,748</u>	<u>288,308</u>	<u>216,289</u>	<u>215,717</u>
	<u>375,009</u>	<u>340,392</u>	<u>310,744</u>	<u>262,256</u>

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11. DERIVATIVES

As at 31 December 2020 and 31 December 2019 there were no differences between Group and Company in respect of the below table.

in \$ millions	2020			Total
	Bilateral OTC	Cleared OTC	Listed derivative contracts	
Derivative assets:				
Interest rate contracts	94,374	5,945	4	100,323
Credit contracts	7,256	258	-	7,514
Foreign exchange and gold contracts	103,982	1,641	-	105,623
Equity contracts	54,971	-	9,714	64,685
Commodity contracts	6,323	-	280	6,603
	<u>266,906</u>	<u>7,844</u>	<u>9,998</u>	<u>284,748</u>
Derivative liabilities				
Interest rate contracts	91,074	4,398	3	95,475
Credit contracts	6,908	400	-	7,308
Foreign exchange and gold contracts	102,387	1,599	10	103,996
Equity contracts	65,543	-	9,440	74,983
Commodity contracts	6,355	-	191	6,546
	<u>272,267</u>	<u>6,397</u>	<u>9,644</u>	<u>288,308</u>
in \$ millions	2019			Total
	Bilateral OTC	Cleared OTC	Listed derivative contracts	
Derivative liabilities:				
Interest rate contracts	77,594	3,352	-	80,946
Credit contracts	5,955	220	-	6,175
Foreign exchange and gold contracts	83,545	1,403	-	84,948
Equity contracts	34,151	-	6,704	40,855
Commodity contracts	3,276	-	89	3,365
	<u>204,521</u>	<u>4,975</u>	<u>6,793</u>	<u>216,289</u>
Derivative liabilities				
Interest rate contracts	75,023	2,234	2	77,259
Credit contracts	6,114	269	-	6,383
Foreign exchange and gold contracts	83,114	1,526	2	84,642
Equity contracts	37,971	-	5,917	43,888
Commodity contracts	3,411	-	134	3,545
	<u>205,633</u>	<u>4,029</u>	<u>6,055</u>	<u>215,717</u>

12. LOANS AND ADVANCES

in \$ millions	Group		Company	
	2020	2019	2020	2019
Loans and advances at amortised cost:				
Amounts due from Morgan Stanley Group undertakings	93	156	9	126
Other	7	30	7	30
Less: ECL	(1)	(2)	(1)	(2)
	<u>99</u>	<u>184</u>	<u>15</u>	<u>154</u>
Loans and advances at FVPL	17	19	17	19
	<u>116</u>	<u>203</u>	<u>32</u>	<u>173</u>

13. TRADE AND OTHER RECEIVABLES

in \$ millions	Group		Company	
	2020	2019	2020	2019
Trade and other receivables (amortised cost)				
Trade receivables				
Contracts with customers	146	234	146	234
Due from other Morgan Stanley Group undertakings	29,667	28,223	29,820	28,292
Trading receivables	50,320	38,479	50,242	38,465
Less: ECL	(5)	(3)	(5)	(3)
	<u>80,128</u>	<u>66,933</u>	<u>80,203</u>	<u>66,988</u>
Other receivables ⁽¹⁾				
Held at exchanges	624	743	608	729
Due from other Morgan Stanley Group undertakings	328	291	363	334
Other amounts receivable	409	138	408	137
	<u>1,361</u>	<u>1,172</u>	<u>1,379</u>	<u>1,200</u>
	<u>81,489</u>	<u>68,105</u>	<u>81,582</u>	<u>68,188</u>
Trade and other receivables (FVPL)				
Prepaid OTC contracts	1,642	1,634	1,642	1,634
Held at exchanges	12	21	12	21
	<u>1,654</u>	<u>1,655</u>	<u>1,654</u>	<u>1,655</u>
Total	<u>83,143</u>	<u>69,760</u>	<u>83,236</u>	<u>69,843</u>

(1) There was no ECL on these amounts as at 31 December 2020 or 31 December 2019.

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Details of all subsidiary undertakings are provided in the Appendix to the financial statements, including changes in holdings of subsidiaries.

in \$ millions	Subsidiary undertakings
Cost	
At 1 January 2020	1,099
Capital infusion	133
At 31 December 2020	<u>1,232</u>
Impairment Provisions	
At 1 January 2020	(996)
Impairment of subsidiaries	(131)
At 31 December 2020	<u>(1,127)</u>
Carrying Amounts	
At 31 December 2019	<u>103</u>
At 31 December 2020	<u>105</u>

On 30 September 2020, the Company made a \$133 million capital infusion into Morgan Stanley Longcross Limited (“Longcross”), a direct subsidiary of the Company. Longcross then infused Morgan Stanley Derivative Products Netherlands (“MSDPN”), a direct subsidiary of Longcross, in order to allow MSDPN to make a payment in respect of the tax liability disclosed in the “Tax Matters” section of ‘Provisions’, note 18. The Company then impaired its investment in Longcross by \$131 million. There was no impact to the Group for these changes.

On 19 November 2020, Morgan Stanley Langton, a direct subsidiary of the Company, purchased the minority interest ownership of Morgan Stanley Equity Investments Unlimited Company from Morgan Stanley Alzette S.a.r.l., a non-Group indirect subsidiary of Morgan Stanley, for a cost of \$59 million. There was no gain or loss on the transaction. As a result, there is no longer a non-controlling interest in the Group.

All subsidiaries are included in the Group’s consolidated financial statements.

Information regarding interests in structured entities is included in note 15.

15. INTERESTS IN STRUCTURED ENTITIES

The Group is involved with various special purpose entities in the normal course of business. In most cases, these entities are deemed to be structured entities. The Group’s interests in structured entities include certain debt and equity interests, commitments, guarantees, and derivative instruments. The Group’s involvement with structured entities arises primarily from:

- Loans made to, and investments in, structured entities that hold debt, equity, real estate or other assets;
- Interests purchased in connection with market-making activities and retained interests held as a result of securitisation activities, including re-securitisation transactions;
- Structuring of asset-repackaged notes designed to meet the investment objectives of clients; and
- Certain derivatives entered into with structured entities.

The risks associated with derivatives entered into with structured entities are essentially the same as similar derivatives with non-structured entity counterparties and are managed as part of the Company’s overall derivative exposure.

The Group determines whether it controls, and therefore should consolidate, a structured entity upon its initial involvement with the structured entity and reassesses whether it should continue to consolidate on an ongoing basis as long as it has any continuing involvement with the structured entity. This determination is based upon an analysis of the design of the structured entity, including the structured entity’s structure and activities; assessment of the significance of the powers to make economic decisions which are held by the Group and its related parties and whether such powers may be used to affect its investor returns; and consideration of the significance of direct and indirect interests in the structured entity which are held by the Group and its related parties.

Consolidated structured entities

The table on the following page shows information about the structured entities which the Group consolidated. Consolidated structured entity assets and liabilities are presented after intercompany

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eliminations and include assets financed on a non-recourse basis. As at 31 December 2019 the Group did not have any structured entities that it consolidated.

2020 in \$ millions	Mortgage and asset-backed securitisations
Assets of structured entities	132
Liabilities of structured entities	3

Unconsolidated structured entities

The Group has interests in structured entities that the Group does not control and which are therefore not consolidated.

The table below shows certain non-consolidated structured entities in which the Group has an interest at 31 December 2020 and at 31 December 2019. The table includes all structured entities in which the Group has determined that its maximum exposure to loss is greater than specific thresholds or meets certain other criteria. The majority of the structured entities included in the table are

sponsored by unrelated parties; the Group's involvement generally is the result of the Group's secondary market-making activities.

The Group's maximum exposure to loss is dependent on the nature of the Group's interest in the structured entity and is limited to notional amounts of certain liquidity facilities; total return swaps and the fair value of certain other derivatives and investments the Group has made in the structured entity. The reported exposure does not include the offsetting benefit of hedges, including total return swaps in relation to fund investments and other entities, or any reductions associated with the collateral held as part of a transaction with the structured entity or with any party to the structured entity. Where notional amounts are used to quantify the maximum exposure related to derivatives, such amounts do not reflect changes in fair value already recorded by the Group. Liabilities issued by structured entities generally are non-recourse to the Group.

in \$ millions	Client intermediation	Mortgage and asset-backed securitisations	Collateralised debt obligations	Total
31 December 2020				
Assets of the structured entity	16,151	6,591	1,054	23,796
Maximum exposure to loss:				
Debt and equity interests	924	255	164	1,343
Derivative and other contracts	5,373	-	-	5,373
Total maximum exposure to loss	6,297	255	164	6,716
Carrying value of interests - assets ⁽¹⁾ :				
Debt and equity interests	924	255	164	1,343
Derivative and other contracts	837	-	-	837
Total carrying value of exposure to loss - assets	1,761	255	164	2,180
Carrying value of interests - liabilities ⁽¹⁾ :				
Derivative and other contracts	1,973	-	-	1,973
Commitments, guarantees and other	211	-	-	211
Total carrying value of exposure to loss - liabilities	2,184	-	-	2,184
Additional interests in structured entities⁽²⁾	-	146	159	305

(1) Amounts are recognised in the consolidated statement of financial position in Trading financial assets or Trading financial liabilities – derivatives or liabilities – Corporate and other debt.

(2) Primarily as a result of its secondary market-making activities, the Group owned additional securities issued by securitisation structured entities for which the maximum exposure to loss is less than the specific thresholds noted earlier.

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in \$ millions	Client intermediation	Mortgage and asset-backed securitisations	Collateralised debt obligations	Total
31 December 2019				
Assets of the structured entity	12,081	5,949	1,970	20,000
Maximum exposure to loss:				
Debt and equity interests	1,913	403	225	2,541
Derivative and other contracts	2,827	-	-	2,827
Total maximum exposure to loss	4,740	403	225	5,368
Carrying value of interests - assets ⁽¹⁾ :				
Debt and equity interests	1,913	403	225	2,541
Derivative and other contracts	382	-	-	382
Total carrying value of exposure to loss - assets	2,295	403	225	2,923
Carrying value of interests - liabilities ⁽¹⁾ :				
Derivative and other contracts	1,931	-	-	1,931
Commitments, guarantees and other	428	-	-	428
Total carrying value of exposure to loss - liabilities	2,359	-	-	2,359
Additional structured entities owned⁽²⁾	1	217	176	394

(1) Amounts are recognised in the consolidated statement of financial position in Trading financial assets or Trading financial liabilities – derivatives or liabilities – Corporate and other debt.

(2) Primarily as a result of its secondary market-making activities, the Group owned additional securities issued by securitisation structured entities for which the maximum exposure to loss is less than the specific thresholds noted earlier.

Client intermediation transactions represent a range of transactions designed to provide investors with returns based on the returns of underlying securities, referenced assets or indexes. The Group's involvement in these transactions is to act as the intermediary between the Structured Entity and the client, generally either through a derivative or by intermediating financing.

Securitisation transactions generally involve structured entities. Primarily as a result of its secondary market-making activities, the Group owned additional securities issued by securitisation structured entities for which the maximum exposure to loss is less than the specific threshold noted earlier.

Collateralised debt obligations ("CDOs") are structured entities that purchase a pool of assets consisting of corporate loans ("collateralised loan obligations"), corporate bonds, ABS or synthetic exposures on similar assets through derivatives, and issue multiple tranches of debt and equity securities to investors. Although not obligated, the Group generally makes a market in the securities issued by structured entities in these transactions

and may retain unsold securities. These beneficial interests are included in 'Trading financial assets' and are measured at fair value.

The Group's primary risk exposure is to the securities issued by the structured entity owned by the Group, with the risk highest on the most subordinate class of beneficial interests. These securities generally are included in Trading financial assets – corporate and other debt. The Group does not provide additional support in these transactions through contractual facilities, such as liquidity facilities, guarantees or similar derivatives. The Group's maximum exposure to loss generally equals the fair value of the securities owned.

The Group has not provided financial support to, or otherwise agreed to be responsible for supporting financially, any unconsolidated structured entity.

Sponsored unconsolidated structured entities

The Group considers itself the sponsor of certain non-consolidated structured entities where it was primarily involved in the establishment of a structured entity and where, additionally, the Group has been involved in the transfer of assets;

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servicer of the assets; ability to access the assets; marketing; managing activities; purchasing protection or providing explicit guarantees; when Morgan Stanley's name is associated with the structured entity or where market participants may generally expect Morgan Stanley to be associated with the structured entity.

In some sponsored entities, the Group has been involved with the structured entity through establishing the structured entity, marketing of products associated with the structured entity in its own name, and/ or through involvement in the design of the structured entity. The Group has no interest in these entities as at 31 December 2020 (2019: \$nil).

The loss related to sponsored entities during 2020 was \$352 million (2019: loss of \$184 million). Gains or losses are reported under 'Net trading income' in the consolidated income statement alongside any offsetting benefit of hedges. During 2020 \$1,492 million (2019: \$381 million) of assets were transferred to sponsored structured entities. It is the investors in the structured entity, rather than the Group, that are exposed to the carrying value of assets transferred. The Group's exposure to the sponsored entities is limited to net amounts receivable from swap transactions with the entity and is not directly linked to the transferred assets themselves.

16. TRADE AND OTHER PAYABLES

in \$ millions	Group		Company	
	2020	2019	2020	2019
Trade and other payables (amortised cost)				
Trade payables	89,415	82,382	89,376	82,354
Other Payables				
Due to other Morgan Stanley Group undertakings	1,658	1,580	1,684	1,607
Other amounts payable	608	261	598	259
	<u>91,681</u>	<u>84,223</u>	<u>91,658</u>	<u>84,220</u>
Trade and other payables (designated at FVPL)				
Prepaid OTC contracts	759	2,069	759	2,069
Unfunded loan commitments	3	4	3	4
	<u>762</u>	<u>2,073</u>	<u>762</u>	<u>2,073</u>
Total	<u>92,443</u>	<u>86,296</u>	<u>92,420</u>	<u>86,293</u>

17. DEBT AND OTHER BORROWINGS

in \$ millions	Group		Company	
	2020	2019	2020	2019
Debt and other borrowings (amortised cost)				
Senior subordinated debt	6,000	6,000	6,000	6,000
Subordinated debt	5,000	5,000	5,000	5,000
Other borrowings ⁽¹⁾	34,459	30,476	34,212	30,352
	<u>45,459</u>	<u>41,476</u>	<u>45,212</u>	<u>41,352</u>
Debt and other borrowings (designated FVPL)				
Issued structured notes	9,469	7,047	9,469	7,047
	<u>54,928</u>	<u>48,523</u>	<u>54,681</u>	<u>48,399</u>

(1) There is a floating charge over a pool of assets in favour of MSIUK to secure certain intercompany loans which MSIUK has provided to the Company and which are presented within 'Other borrowings'. The value of assets subject to this charge at 31 December 2020 was \$32,748 million (2019: \$27,317 million).

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The amounts subject to subordinated loan agreements are wholly repayable as shown below:

in \$ millions			2020		2019	
Counterparty	Repayment Date	Interest Rate	Accrued Interest	Balance	Accrued Interest	Balance
	21 December					
MSIUK	2025	OBFR ⁽¹⁾ plus 2.3%	21	5,000	33	5,000

⁽¹⁾ Overnight Bank Funding Rate ("OBFR")

The amounts subject to senior subordinated loan agreements are wholly repayable as shown below:

in \$ millions			2020		2019	
Counterparty	Repayment Date	Interest Rate	Accrued Interest	Balance	Accrued Interest	Balance
	30 January					
MSIUK	2022 ⁽²⁾	MS Proxy ⁽³⁾	-	6,000	1	6,000

⁽²⁾ The repayment date can be extended for 395 days on each business day but no later than 49 years from utilisation date, and unless a term-out notice is sent.

⁽³⁾ Interest rate at which Morgan Stanley is offering loans, in the relevant currency, to members of the Morgan Stanley Group on such day, which counterparties have acknowledged and agreed to apply to any loan, acting on an arm's length basis

The senior subordinated loan, including accrued interest, may be bailed in by the Bank of England in certain circumstances.

The Group has not defaulted on principal, interest or breached any terms of its subordinated loans or senior subordinated loans during the year.

All amounts outstanding under subordinated loan agreements are repayable on the repayment date. Any repayment of subordinated debt prior to contractual maturity would require mutual agreement between the Company and the Lender and prior supervisory consent.

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As at 31 December 2020 and 31 December 2019 amounts reported in the following table were the same for both the Company and the Group.

\$ millions	Property	Litigation	Other	Total
At 1 January 2020	2	-	23	25
Additional provisions	-	6	-	6
Provisions utilised	-	-	(22)	(22)
Foreign exchange revaluation	-	-	1	1
At 31 December 2020	2	6	2	10

The decrease in Other provisions is driven by the payment of a €20 million fine imposed by the Autorité des Marchés Financiers (“AMF”) on the Company in relation to certain trading by the Company in French government bonds and related instruments on 16 June 2015, which the AMF determined constituted market manipulation.

Litigation matters

In addition to the matters described below, in the normal course of business, the Group has been named, from time to time, as a defendant in various legal actions, including arbitrations, class actions and other litigation, arising in connection with its activities as a global diversified financial services institution. Certain of the actual or threatened legal actions include claims for substantial compensatory and/or punitive damages or claims for indeterminate amounts of damages. In some cases, the entities that would otherwise be the primary defendants in such cases are bankrupt or are in financial distress.

The Group is also involved, from time to time, in other reviews, investigations and proceedings (both formal and informal) by governmental and self-regulatory agencies regarding the Group’s business, and involving, among other matters, sales and trading activities, financial products or offerings sponsored, underwritten or sold by the Group, and accounting and operational matters, certain of which may result in adverse judgments, settlements, fines, penalties, injunctions or other relief.

The Group contests liability and/or the amount of damages as appropriate in each pending matter. Where available information indicates that it is probable a liability had been incurred at the date of the financial statements and the Group can reasonably estimate the amount of that loss, the Group accrues the estimated loss by a charge to income. The Group’s future legal expenses may fluctuate from period to period, given the current environment regarding government investigations and private litigation affecting global financial services firms, including the Group.

In many proceedings and investigations, however, it is inherently difficult to determine whether any loss is probable or even possible, or to estimate the amount of any loss. The Group cannot predict with certainty if, how or when such proceedings or investigations will be resolved or what the eventual settlement, fine, penalty or other relief, if any, may be, particularly for proceedings and investigations where the factual record is being developed or contested or where plaintiffs or government entities seek substantial or indeterminate damages, restitution, disgorgement or penalties. Numerous issues may need to be resolved before a loss or additional loss or range of loss or additional range of loss can be reasonably estimated for a proceeding or investigation, including through potentially lengthy discovery and determination of important factual matters, determination of issues related to class certification and the calculation of damages or other relief, and by addressing novel or unsettled legal questions relevant to the proceedings or investigations in question. Subject to the foregoing, the Group believes, based on current knowledge and after consultation with counsel, that the outcome of such proceedings and investigations will not have a material adverse effect on the financial condition of the Group, although the outcome of such proceedings or investigations could be material to the Group’s operating results and cash flows for a particular period depending on, among other things, the level of the Group’s revenues or income for such period.

While the Group has identified below certain proceedings that the Group believes to be material, individually or collectively, there can be no assurance that additional material losses will not be

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incurred from claims that have not yet been asserted or are not yet determined to be material.

On 15 July 2010, China Development Industrial Bank (“CDIB”) filed a complaint against the Group and another Morgan Stanley Group affiliate, styled *China Development Industrial Bank v. Morgan Stanley & Co. Incorporated et al.*, which is pending in the Supreme Court of the State of New York, New York County (“Supreme Court of NY”). The complaint relates to a \$275 million credit default swap (“CDS”) referencing the super senior portion of the STACK 2006-1 collateralised debt obligation (“CDO”). The complaint asserts claims for common law fraud, fraudulent inducement and fraudulent concealment and alleges that the Group and another Morgan Stanley Group affiliate misrepresented the risks of the STACK 2006-1 CDO to CDIB, and that the Group and another Morgan Stanley Group affiliate knew that the assets backing the CDO were of poor quality when it entered into the CDS with CDIB. The complaint seeks compensatory damages related to the approximately \$228 million that CDIB alleges it has already lost under the CDS, rescission of CDIB’s obligation to pay an additional \$12 million, punitive damages, equitable relief, pre- and post-judgment interest, fees and costs. On 28 February 2011, the court denied the Group’s and another Morgan Stanley Group affiliate’s motion to dismiss the complaint. On 21 December 2018, the court denied the Group’s and another Morgan Stanley Group affiliate’s motion for summary judgment and granted in part the Group’s and another Morgan Stanley Group affiliate’s motion for sanctions related to the spoliation of evidence. On 18 January 2019, CDIB filed a motion to clarify and resettle the portion of the court’s 21 December 2018 order granting spoliation sanctions. On 24 January 2019, CDIB filed a notice of appeal from the court’s 21 December 2018 order, and the Group and another Morgan Stanley Group affiliate filed a notice of appeal from the same order. On 7 March 2019, the court denied the relief sought by CDIB in its 18 January 2019 motion. On 21 May 2020, the Appellate Division, First Department (“First Department”), modified the Supreme Court of NY’s order to deny the Group’s and another Morgan Stanley Group affiliate’s motion for sanctions relating to spoliation of evidence and otherwise

affirmed the denial of the Group’s and another Morgan Stanley Group affiliate’s motion for summary judgment. On 19 June 2020, the Group and another Morgan Stanley Group affiliate moved for leave to appeal the First Department’s decision to the New York Court of Appeals, which the First Department denied on 24 July 2020. On 22 March 2021, the parties reached a settlement in this matter. On 5 April 2021, the parties filed a stipulation of voluntary discontinuance, dismissing the action with prejudice.

On 11 October 2011, an Italian financial institution, Banco Popolare Società Cooperativa (“Banco Popolare”), filed a civil claim against the Group and another Morgan Stanley Group affiliate in the Milan courts, styled *Banco Popolare Società Cooperativa v Morgan Stanley & Co. International plc & others*, related to its purchase of €100 million of bonds issued by Parmalat. The claim asserted by Banco Popolare alleges, inter alia, that the Group and another Morgan Stanley Group affiliate were aware of Parmalat’s impending insolvency and conspired with others to deceive Banco Popolare into buying bonds by concealing both Parmalat’s true financial condition and certain features of the bonds from the market and Banco Popolare. Banco Popolare seeks damages of €76 million (approximately \$93 million) plus damages for loss of opportunity and moral damages. The Group and another Morgan Stanley Group affiliate filed their answer on 20 April 2012. On 11 September 2018, the court dismissed in full the claim against the Group and another Morgan Stanley Group affiliate. On 11 March 2019, the plaintiff filed an appeal in the Court of Appeal of Milan. On 31 May 2019, the Group and another Morgan Stanley Group affiliate filed their response to the plaintiff’s appeal. The parties filed final submissions in the Court of Appeal of Milan in November 2020. On 2 February 2021, the Group and another Morgan Stanley Group affiliate were served with the Court of Appeal’s judgment, which partially upheld Banco Popolare’s appeal on limited grounds and awarded Banco Popolare approximately €2.3 million (approximately \$2.8 million) in damages plus interest and certain legal and other expenses.

On 22 June 2017, the public prosecutor for the Court of Accounts for the Republic of Italy filed a claim against the Group styled *Case No.*

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2012/00406/MNV, which is pending in the Regional Prosecutor's Office at the Judicial Section of the Court of Auditors for Lazio, Italy. The claim related to certain derivative transactions between the Republic of Italy and the Group and another Morgan Stanley Group affiliate. The transactions were originally entered into between 1999 and 2005, and were restructured (and certain of the transactions were terminated) in December 2011 and January 2012. The claim alleged, inter alia, that the Group effectively acted as an agent of the state in connection with these transactions and asserts claims related to, among other things, whether the Ministry of Finance was authorised to enter into these transactions, whether the transactions were appropriate, and whether the Group's conduct related to the termination of certain transactions was proper. The prosecutor sought damages through an administrative process against the Group for €2.76 billion (approximately \$3.4 billion). On 30 March 2018, the Group filed its defence to the claim. On 15 June 2018, the Court issued a decision declining jurisdiction and dismissing the claim against the Group. A hearing of the public prosecutor's appeal was held on 10 January 2019. On 7 March 2019, the Appellate Division of the Court of Accounts for the Republic of Italy issued a decision affirming the decision below declining jurisdiction and dismissing the claim against the Group. On 19 April 2019, the public prosecutor filed an appeal with the Italian Supreme Court seeking to overturn this decision. On 14 June 2019, the Group filed its response to the public prosecutor's appeal. On 17 November 2020, an appeal hearing took place before the Italian Supreme Court. On 1 February 2021, the Italian Supreme Court affirmed the earlier decisions that the Court of Accounts lacked jurisdiction to hear the claim against the Group, thereby dismissing the public prosecutor's claim against the Group.

On 5 October 2017, various institutional investors filed a claim against the Group and another bank in a matter now styled Case number *B-803-18* (previously *BS 99-6998/2017*), in the City Court of Copenhagen, Denmark concerning their roles as underwriters of the initial public offering ("IPO") in March 2014 of the Danish company OW Bunker A/S. The claim seeks damages of DKK 534,270,456 (approximately \$87 million) plus interest in respect

of alleged losses arising from investing in shares in OW Bunker, which entered into bankruptcy in November 2014. Separately, on 29 November 2017, another group of institutional investors joined the Group and another bank as defendants to pending proceedings in the High Court of Eastern Denmark against various other parties involved in the IPO in a matter styled Case number *B-2073-16*. The claim brought against the Group and the other bank has been given its own Case number *B-2564-17*. The investors claim damages of DKK 767,235,885 (approximately \$126 million) plus interest, from the Group and the other bank on a joint and several basis with the defendants to these proceedings. Both claims are based on alleged prospectus liability; the second claim also alleges professional liability of banks acting as financial intermediaries. On 8 June 2018, the City Court of Copenhagen, Denmark ordered that the matters now styled Case number *B-803-18*, *B-2073-16* and Case number *B-2564-17* be heard together before the High Court of Eastern Denmark. On 29 June 2018, the Group filed its defence to the matter now styled Case number *B-2564-17*. On 4 February 2019, the Group filed its defence to the matter now styled Case number *B-803-18*.

The Group and other financial institutions are responding to a number of governmental investigations and civil litigation matters related to allegations of anticompetitive conduct in various aspects of the financial services industry, including the matter described below.

Beginning in February of 2016, the Group and certain Morgan Stanley Group affiliates were named as a defendant in multiple purported antitrust class actions now consolidated into a single proceeding in the United States District Court for the Southern District of New York styled *In Re: Interest Rate Swaps Antitrust Litigation*. Plaintiffs allege, inter alia, that the Group and certain Morgan Stanley Group affiliates, together with a number of other financial institution defendants, violated United States and New York state antitrust laws from 2008 through December of 2016 in connection with their alleged efforts to prevent the development of electronic exchange-based platforms for interest rates swaps trading. Complaints were filed both on behalf of a purported class of investors who purchased

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interest rates swaps from defendants, as well as on behalf of two swap execution facilities that allegedly were thwarted by the defendants in their efforts to develop such platforms. The consolidated complaints seek, among other relief, certification of the investor class of plaintiffs and treble damages. On 28 July 2017, the court granted in part and denied in part the defendants' motion to dismiss the complaints.

Tax matters

The preparation of the Group's consolidated financial statements requires management to make judgements, estimates and assumptions regarding the outcome of matters that are uncertain, including those relating to tax. The Group has reserves arising on a number of uncertain tax matters, for which management has made judgements and interpretations about the application of inherently complex tax laws when determining these provisions. Whilst a range of outcomes is foreseeable, management considers the amount reserved to be a reasonable estimate of expected future liabilities after consideration of all pertinent facts.

Refer to accounting policy note 3(o) for more details on the Group's accounting policy on provisions.

In matters styled *Case number 15/3637* and *Case number 15/4353*, the Dutch Tax Authority ("Dutch Authority") is challenging in the Dutch courts the

prior set-off by a subsidiary undertaking of the Group of approximately €124 million (approximately \$152 million) plus accrued interest of withholding tax credits against the subsidiary undertaking of the Group's corporation tax liabilities for the tax years 2007 to 2013. The Dutch Authority alleges that the subsidiary undertaking of the Group was not entitled to receive the withholding tax credits on the basis, inter alia, that the subsidiary undertaking of the Group did not hold legal title to certain securities subject to withholding tax on the relevant dates. The Dutch Authority has also alleged that the subsidiary undertaking of the Group failed to provide certain information to the Dutch Authority and keep adequate books and records. On 26 April 2018, the District Court in Amsterdam issued a decision dismissing the Dutch Authority's claims with respect to certain of the tax years in dispute. On 12 May 2020, the Court of Appeal in Amsterdam granted the Dutch Authority's appeal in matters re-styled *Case number 18/00318* and *Case number 18/00319*. On 22 June 2020, the subsidiary undertaking of the Group filed an appeal against the decision of the Court of Appeal in Amsterdam before the Dutch High Court. The Group's tax charge for the period includes a tax expense of \$212 million principally associated with the remeasurement of provisions for this matter, see note 8.

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Deferred taxes are calculated on all temporary differences under the liability method. The movement in the deferred tax account is as follows:

in \$ millions	Group			Company		
	2020 Deferred tax asset	2019 Deferred tax asset	Deferred tax liability	2020 Deferred tax asset	2019 Deferred tax asset	Deferred tax liability
At 1 January	70	5	(33)	69	4	(33)
Adjustment in respect of prior years	(16)	1	-	(16)	1	-
Amount recognised in the consolidated income statement	36	19	15	36	19	15
Amount recognised in other comprehensive income	76	53	18	76	53	18
Impact of changes in tax rates recognised in the consolidated income statement	1	(3)	-	1	(3)	-
Impact of changes in tax rates recognised in other comprehensive income	4	(5)	-	4	(5)	-
At 31 December	<u>171</u>	<u>70</u>	<u>-</u>	<u>170</u>	<u>69</u>	<u>-</u>

in \$ millions	Group				Company	
	2020 Deferred tax asset	2020 Consolidated income statement	2019 Deferred tax asset	2019 Consolidated income statement	2020 Deferred tax asset	2019 Deferred tax asset
Accelerated capital allowances	2	-	2	-	2	2
Deferred compensation	71	33	37	31	70	36
Transitional adjustment	(9)	(1)	(10)	-	(9)	(10)
Temporary differences arising in respect of changes in Group's and Company's own credit risk	125	-	48	-	125	48
Unrealised gains/ (losses)	(18)	(11)	(7)	1	(18)	(7)
Other temporary differences	-	-	-	-	-	-
	<u>171</u>	<u>21</u>	<u>70</u>	<u>32</u>	<u>170</u>	<u>69</u>

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The UK statutory rate is 27% for the period, including an 8% corporation tax surcharge on the profits of banking companies. As part of the UK Budget on 3 March 2021, the Chancellor announced a rise in the UK main rate of corporation tax from 19% to 25% with effect from 1 April 2023. Had this change in rate been effective at the balance sheet date the net deferred tax asset recognised at 31 December 2020 would have been \$18 million higher. The estimate assumes the banking surcharge remains at 8%. However, the Chancellor also announced a review of the banking surcharge rate, to happen later in 2021. Once concluded, the final impact of revaluation may differ from the estimate of \$18 million.

The net deferred tax asset shown above has been recognised based on management's assessment that it is probable that the Group will have taxable profits against which the temporary differences can be utilised.

Group deferred tax assets are not recognised, as no probable future taxable profits will be available, on the following items:

in \$ millions	2020	2019
Unused tax losses	37	37

20. COMMITMENTS AND CONTINGENCIES**Other commitments and contingent liabilities**

At 31 December, the Group and Company had the following outstanding commitments and contingent liabilities arising from off-balance sheet financial instruments:

in \$ millions	2020	2019
<i>Commitments⁽¹⁾</i>		
Loan commitments	1,766	3,945
Underwriting commitments	3,037	637
Guarantees	395	343
Letters of credit	102	105
Unsettled securities purchased under agreements to resell ⁽²⁾	32,614	37,367
Unsettled securities sold under agreements to repurchase ⁽²⁾	5,725	22,516
Other commitments	145	25

(1) Certain loan commitments, unsettled securities sold under agreements to repurchase and guarantees are on balance sheet and designated at fair value (see note 9).

(2) Unsettled securities purchased under agreements to resell and sold under agreements to repurchase have a trade date at or prior to 31 December 2020 and settle subsequent to year end.

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in \$ millions	Ordinary shares of \$1 each	Ordinary shares of £1 each	Class A ordinary shares of \$1 each	Additional Tier 1 capital	Total equity instruments
Issued and fully paid:					
At 1 January 2019 and 31 December 2020	10,935	30	1,500	3,500	15,965
Voting rights at 31 December 2020	99.9% ⁽¹⁾	0.1% ⁽¹⁾	Non-voting	Non-voting	100%

(1) Ordinary shares are pari passu with each other regardless of currency and together carry 100% of the voting rights (2019: 100%)

Equity instruments

At 31 December 2019 and 31 December 2020, the total equity instruments in issue of the Company amounted to \$15,965 million (1 January 2019: \$15,965 million) comprising 10,935,105,148 ordinary shares of \$1 each (1 January 2019: 10,935,105,148), 17,615,107 ordinary shares of £1 each (1 January 2019: 17,615,107), 1,500,000,000 Class A Non-voting ordinary shares of \$1 each (1 January 2019: 1,500,000,000) and Additional Tier 1 capital instruments of \$3,500,000,000 (1 January 2019: \$3,500,000,000). All equity instruments are fully paid.

Ordinary shares

The holders of the ordinary shares are entitled to receive dividends as declared from time to time and are entitled, on a show of hands, to one vote and, on a poll, one vote per share at meetings of the shareholders of the Company. All shares rank equally with regard to the Company's residual net assets.

All ordinary shares are recorded at the rates of exchange ruling at the date the shares were paid up.

Additional Tier 1 capital

AT1 capital issued by the Company comprises two separate instruments, with balances of \$2,200 million and \$1,300 million, respectively. The Instruments include a trigger mechanism whereby, if the Common Equity Tier 1 capital ratio of the Company or MSI Group falls below a pre-determined level, the outstanding principal amount of the Instruments, together with any accrued interest coupon will be written down. In this

situation, Morgan Stanley International Limited, the holder of the AT1, would have no further rights against the Group in respect of the AT1.

The Instruments have no defined maturity and are subordinated to senior creditors and subordinated loan creditors of the Company. The Instruments are not entitled to any participation in the residual net assets of the Company. The Instruments are callable at the Company's discretion, from 30 November 2023 for the \$2,200 million instrument, and from 30 November 2025 for the \$1,300 million instrument. The \$1,300 million instrument issued in 2014 was refinanced on 25 November 2020.

Coupons on the Instruments are non-cumulative. Coupons are payable at a fixed rate of 7.5% per annum for \$2,200 million instrument. Following the refinancing of the \$1,300 million instrument, the fixed rate was reduced from 9.0% to 5.45% per annum. Payment of the coupon is wholly at the discretion of the Company.

A payment of coupon interest on the \$2,200 million instrument was paid on 30 November 2020. Two payments of coupon interest on the \$1,300 million instrument were paid on 1 June 2020 and 25 November 2020 (see note 22).

Reserves*Share premium*

The 'Share premium account' comprises the capital raised in an issue of shares that exceeds the nominal value of the shares.

Currency translation reserve

The 'Currency translation reserve' comprises all foreign exchange differences arising from the

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translation of the total assets less total liabilities of foreign operations. The tax effect of these movements is also included in the 'Currency translation reserve'.

Capital contribution reserve

The 'Capital contribution reserve' comprises contributions of capital from the Group's parent company to subsidiaries of the Group.

Capital redemption reserve

The 'Capital redemption reserve' represents transfers in prior years from retained earnings in accordance with relevant legislation.

Pension reserve

The 'Pension reserve' comprises cumulative actuarial gains or losses on scheme assets and obligations net of current tax and the impact of the asset surplus ceiling (see note 33).

Debt valuation adjustment reserve

The 'Debt valuation adjustment reserve' includes the cumulative change in fair value of certain financial liabilities designated at fair value through profit or loss that is attributable to changes in the credit risk of those liabilities at the reporting date, together with the tax effect of these movements.

22. DIVIDENDS

On 1 June 2020, a coupon payment on the \$1,300 million Additional Tier 1 capital instrument of \$118,950,000 (31 December 2019: \$118,625,000) was paid out of reserves available for distribution.

On 25 November 2020, a coupon payment on the \$1,300 million Additional Tier 1 capital instrument of \$57,850,000 (31 December 2019: \$nil) was paid

out of reserves available for distribution as a result of re-financing this instrument.

On 30 November 2020, a coupon payment on the \$2,200 million Additional Tier 1 capital instrument of \$165,000,000 (31 December 2019: \$209,462,000) was paid out of reserves available for distribution.

The Directors have not proposed the payment of a final dividend out of reserves available at 31 December 2020 (2019: \$nil).

23. ADDITIONAL CASH FLOW INFORMATION

a. Cash and cash equivalents

For the purposes of the consolidated statement of cash flows, cash and cash equivalents comprise the following balances, which have less than three months maturity from the date of acquisition:

in \$ millions	2020	2019
Cash and short term deposits	24,934	28,803
Bank loans and overdrafts	<u>(1)</u>	<u>(9)</u>
	<u>24,933</u>	<u>28,794</u>

Included within Group and Company 'Cash and short term deposits' is \$10,007 million (2019: \$10,886 million) of segregated client money, held in accordance with the FCA's Client Money Rules. Additionally, an amount for the Group of \$211 million (2019: \$130 million) and for the Company of \$94 million (2019: \$45 million) represents other client money, that is not available for use. The corresponding payable is recognised and included in 'Trade and other payables'.

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in \$ millions	Note	2020	2019
Profit for the year		969	549
<i>Adjustments for:</i>			
Impairment loss/(gain) on financial instruments		(1)	1
Depreciation on property, plant and equipment		7	5
Provisions	18	7	22
Interest income	6	(223)	(1,988)
Interest expense	6	768	3,467
Income tax expense	8	606	211
Operating cash flows before changes in operating assets and liabilities		<u>2,133</u>	<u>2,267</u>
Changes in operating assets			
Net (increase)/decrease in secured financing		(21,350)	3,196
Net decrease in loans and advances		86	594
Net increase in trade and other receivables		(13,552)	(4,592)
Net increase in investment securities		(10)	(9)
Net increase in trading financial assets		(64,265)	(57,556)
Net increase in other assets		<u>(275)</u>	<u>(300)</u>
		<u>(99,366)</u>	<u>(58,667)</u>
Changes in operating liabilities			
Net increase in secured borrowing		3,876	5,547
Net increase/(decrease) in trade and other payables		6,142	(5,444)
Net increase in debt and other borrowings		6,208	11,291
Net increase in trading financial assets		78,136	45,163
Net increase in other liabilities		334	127
Net decrease in provisions		<u>(22)</u>	<u>-</u>
		<u>94,674</u>	<u>56,684</u>
Interest received		394	1,909
Interest paid		(485)	(3,035)
Income taxes paid		(553)	61
Effect of foreign exchange movements		(1,334)	122
Net cash flows used in operating activities		<u><u>(4,537)</u></u>	<u><u>(659)</u></u>

c. Reconciliation of liabilities arising from financing activities

As at 31 December 2020 and 31 December 2019 there was \$6,000 million of senior subordinated loans and \$5,000 million of subordinated loans. The \$1,300 million AT1 instrument issued in 2014 was refinanced in 2020. Refer to note 21 for further detail.

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The table below shows an analysis of assets and liabilities analysed according to when they are expected to be recovered, realised or settled.

in \$ millions	2020		Group		2019	
	Less than or equal to twelve months	More than twelve months	Total	Less than or equal to twelve months	More than twelve months	Total
ASSETS						
Secured financing	113,720	77	113,797	92,444	3	92,447
Loans and advances	23	93	116	50	153	203
Investment securities	-	151	151	-	141	141
Trade and other receivables	82,377	766	83,143	68,063	1,697	69,760
Deferred tax assets	18	153	171	5	65	70
Property, plant and equipment	-	26	26	-	18	18
Other	400,385	-	400,385	339,869	-	339,869
	<u>596,523</u>	<u>1,266</u>	<u>597,789</u>	<u>500,431</u>	<u>2,077</u>	<u>502,508</u>
LIABILITIES						
Secured borrowing	86,098	2,252	88,350	83,217	1,257	84,474
Trade and other payables	91,945	498	92,443	85,966	330	86,296
Debt and other borrowings	19,930	34,998	54,928	24,917	23,606	48,523
Post-employment benefit obligations	-	7	7	-	6	6
Other	341,040	-	341,040	262,592	-	262,592
	<u>539,013</u>	<u>37,755</u>	<u>576,768</u>	<u>456,692</u>	<u>25,199</u>	<u>481,891</u>

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in \$ millions	Company					
	2020			2019		
	Less than or equal to twelve months	More than twelve months	Total	Less than or equal to twelve months	More than twelve months	Total
ASSETS						
Secured financing	113,720	77	113,797	92,444	3	92,447
Loans and advances	23	9	32	50	123	173
Investment securities	-	151	151	-	141	141
Trade and other receivables	82,486	750	83,236	68,160	1,683	69,843
Deferred tax assets	18	152	170	5	64	69
Investments in subsidiaries, associates and joint ventures	-	105	105	-	103	103
Property, plant and equipment	-	14	14	-	14	14
Other	400,053	-	400,053	339,586	-	339,586
	<u>596,300</u>	<u>1,258</u>	<u>597,558</u>	<u>500,245</u>	<u>2,131</u>	<u>502,376</u>
LIABILITIES						
Secured borrowing	86,098	2,252	88,350	83,217	1,257	84,474
Trade and other payables	91,922	498	92,420	85,963	330	86,293
Debt and other borrowings	19,931	34,750	54,681	24,917	23,482	48,399
Post-employment benefit obligations	-	4	4	-	3	3
Other	340,952	-	340,952	262,584	-	262,584
	<u>538,903</u>	<u>37,504</u>	<u>576,407</u>	<u>456,681</u>	<u>25,072</u>	<u>481,753</u>

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Segment information is presented in respect of the Group's business and geographical segments. The business segments and geographical segments are based on the Group's management and internal reporting structure. Transactions between business segments are on normal commercial terms and conditions.

Business segment

Morgan Stanley structures its business segments primarily based upon the nature of the financial products and services provided to customers and Morgan Stanley's internal management structure. The Group's own business segments are consistent with those of Morgan Stanley.

The Group has one reportable business segment, Institutional Securities, which includes capital raising and financial advisory services; corporate lending; sales, trading, financing and market-

making activities in equity and fixed income securities and related products, including global macro, credit and commodities products and investment activities.

Geographical segments

The Group operates in three geographic regions, being Europe, Middle East and Africa ("EMEA"), the Americas and Asia.

The following table presents selected consolidated income statement and consolidated statement of financial position information of the Group's operations by geographic area. The external revenues (net of interest expense) and total assets disclosed in the following table reflect the regional view of the Group's operations, on a managed basis. The attribution of external revenues (net of interest expense) and total assets is determined by a combination of client and trading desk location.

in \$ millions	EMEA		Americas		Asia		Total	
	2020	2019	2020	2019	2020	2019	2020	2019
External revenues net of interest	4,492	4,228	423	273	1,533	912	6,448	5,413
Profit before income tax	825	534	185	62	565	164	1,575	760
Total assets	386,095	368,224	121,716	70,952	89,978	63,332	597,789	502,508

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26. FINANCIAL RISK MANAGEMENT

26.1 Risk management procedures

Risk is an inherent part of the Group and Company's business activity. The Group and Company seek to identify, assess, monitor and manage each of the various types of risk involved in its business activities in accordance with defined policies and procedures. The Group and Company have developed their own risk management policy framework, which is consistent with and leverages the risk management policies and procedures of the Morgan Stanley Group and which include escalation to the Group's Board of Directors and to appropriate senior management personnel of the Group and Company.

Significant risks faced by the Group and Company resulting from trading, financing and investment activities are set out below.

26.2 Market risk

Market risk refers to the risk that a change in the level of one or more market prices, rates, indices, implied volatilities (the price volatility of the underlying instrument imputed from option prices), correlations or other market factors, such as market liquidity, will result in losses for a position or portfolio.

Additional information on primary market risk exposures, market risk management as well as VaR methodology, assumptions and limitations is presented in the Strategic Report and forms part of the audited financial statements.

VaR for the year ended 31 December 2020

The table below presents the Management VaR for the Group and Company's trading portfolio on a year-end, average and annual high and low basis for 31 December 2020 and 31 December 2019. As at 31 December 2020 and 31 December 2019 amounts reported in the following table were the same for both the Company and the Group.

in \$ millions	95%/ one-day VaR for the year ended 31 December 2020				95%/ one-day VaR for the year ended 31 December 2019			
	Period end	Average	High	Low	Period end	Average	High	Low
<i>Market risk category:</i>								
Interest rate and credit spread	21	17	24	12	13	14	20	11
Equity price	26	20	32	7	7	11	27	7
Foreign exchange rate	9	5	12	2	3	5	9	2
Commodity price	6	5	9	1	2	2	4	1
Less diversification benefit ⁽¹⁾⁽²⁾	(23)	(20)	N/A	N/A	(10)	(13)	N/A	N/A
Primary Risk Categories	39	27	41	14	15	19	31	13
Credit Portfolio ⁽³⁾	12	9	14	5	5	5	8	4
Less diversification benefit ⁽¹⁾⁽²⁾	(9)	(9)	N/A	N/A	(5)	(4)	N/A	N/A
Total Management VaR	42	27	42	15	15	20	34	14

(1) Diversification benefit equals the difference between total trading VaR and the sum of the VaRs for the four risk categories. This benefit arises because the simulated one-day losses for each of the four primary market risk categories occur on different days; similar diversification benefits also are taken into account within each category.

(2) N/A - Not Applicable. The minimum and maximum VaR values for the total VaR and each of the component VaRs might have occurred on different days during the year and therefore the diversification benefit is not an applicable measure.

(3) The Credit Portfolio VaR is disclosed as a separate category from the Primary Risk Categories and includes loans that are carried at fair value and associated hedges as well as counterparty credit valuation adjustments and related hedges.

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The average VaR for Primary Risk Categories for 2020 was \$27 million, increased by \$8 million from 2019 driven by elevated market volatility following the COVID-19 pandemic that began in the first quarter of 2020.

2020 period end VaR of \$42 million was elevated, but resulting from business as usual activities, reflecting risk on book and primarily driven by the equity division. 2020 VaR values were generally higher than 2019 as a result of numerous factors, notably the increased timeseries volatility from markets in the first half of 2020.

The average Credit Portfolio VaR for 2020 was \$9 million compared with \$5 million for 2019. The increase in the average VaR over the year was driven by increased market volatility mentioned above and change in exposure.

The average total VaR for 2020 was \$27 million compared with \$20 million for 2019.

Non-trading risks for the year ended 31 December 2020

The Group and Company believes that sensitivity analysis is an appropriate representation of the Group and Company's non-trading risks. Reflected below is this analysis, which covers substantially all of the non-trading risks in the Group and Company's portfolio, with the exception of counterparty credit valuation adjustments, which are covered in the previous section.

Interest rate risk

The Group and Company's VaR excludes certain funding liabilities and money market transactions. The application of a parallel shift in interest rates of 200 basis points increase or decrease to these positions would result in a net loss or gain, respectively, of approximately \$16.3 million as at 31 December 2020, compared to a net loss or gain of \$53.8 million as at 31 December 2019.

Funding liabilities

The credit spread risk sensitivity of the Group's mark-to-market funding liabilities corresponds to an increase in value of approximately \$6.5 million and \$4.6 million for each 1 basis point widening in the Group's credit spread level at 31 December 2020 and 31 December 2019 respectively.

Equity investments price risk

The Group and Company are exposed to equity price risk as a result of changes in the fair value of its investments in listed and private equities classified as FVPL financial assets. These investments are predominantly equity positions with long investment horizons, the majority of which are for business facilitation purposes. The market risk related to these investments is measured by estimating the potential reduction in net revenues associated with a 10% decline in asset values as shown in the table below.

	2020	2019
in \$ millions	10% sensitivity	10% sensitivity
Investment securities	15	14

Currency risk

The Group and Company have foreign currency exposure arising from foreign operations. The majority of this foreign currency risk has been hedged by other members of the Morgan Stanley Group, primarily Morgan Stanley, by utilising forward foreign currency exchange contracts.

The Group and Company also have foreign currency exposure arising from its trading activities in currencies other than US dollars. The Group and Company actively manage this exposure by hedging with other Morgan Stanley Group undertakings.

The analysis on the following page details the foreign currency exposure for the Group and Company, by foreign currency, relating to the retranslation of branches and subsidiaries which are not denominated in US dollars. The analysis calculates the impact on total comprehensive income of a reasonably possible parallel shift of the foreign currency in relation to the US dollar, with all other variables held constant. This analysis does not take into account the effect of the foreign currency hedges held by other members of the Morgan Stanley Group.

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Group	2020			2019		
	Sensitivity to applied percentage change in currency (+/-)			Sensitivity to applied percentage change in currency (+/-)		
	Foreign currency exposure	Percentage change applied	Other comprehensive income	Foreign currency exposure	Percentage change applied	Other comprehensive income
in \$ millions		%			%	
Euro	(20)	14%	(3)	45	14%	6
Taiwan New Dollar	153	8%	12	135	8%	11
Polish Zloty	6	17%	1	6	17%	1
South Korean Won	353	11%	39	270	11%	30
Swiss Franc	32	8%	3	23	4%	1
	<u>524</u>		<u>52</u>	<u>479</u>		<u>49</u>

Company	2020			2019		
	Sensitivity to applied percentage change in currency (+/-)			Sensitivity to applied percentage change in currency (+/-)		
	Foreign currency exposure	Percentage change applied	Other comprehensive income	Foreign currency exposure	Percentage change applied	Other comprehensive income
in \$ millions		%			%	
Euro	7	14%	1	7	14%	1
Polish Zloty	6	17%	1	6	17%	1
South Korean Won	353	11%	39	270	11%	30
Swiss Franc	32	8%	3	23	4%	1
	<u>398</u>		<u>44</u>	<u>306</u>		<u>33</u>

The reasonably possible percentage change in the currency rate in relation to US dollars has been calculated based on the greatest annual percentage change over the 5 year period from 1 January 2016 to 31 December 2020 (2019: 1 January 2015 to 31 December 2019).

The Group also has foreign currency exposure arising from its trading activities and assets and liabilities in currencies other than US dollars, which it actively manages by hedging with other Morgan Stanley Group undertakings.

26.3 Credit risk

Credit risk refers to the risk of loss arising when a borrower, counterparty or issuer does not meet its financial obligations to the Group. Credit risk includes country risk, which is further described below. Additional information on credit risk

monitoring, control and mitigation is presented in the Strategic report and forms part of the audited financial statements.

26.3.1 Exposure to credit risk

The maximum exposure to credit risk ("gross credit exposure") of the Group and Company as at 31 December 2020 is disclosed on the following page, based on the carrying amounts of the financial assets and the maximum amount that the Group and Company could have to pay in relation to unrecognised financial instruments, which the Group and Company believes are subject to credit risk. The table includes financial instruments subject to ECL and not subject to ECL.

Where the Group or Company enters into credit enhancements, including receiving cash and security as collateral and master netting

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agreements, to manage the credit exposure on these financial instruments the financial effect of the credit enhancements is disclosed below. The net credit exposure represents the credit exposure remaining after the effect of the credit enhancements.

Trading financial assets are subject to traded credit risk through exposure to the issuer of the financial

asset; the Group and Company manages this issuer credit risk through its market risk management infrastructure and this traded credit risk is incorporated within the VaR based risk measures included in the market risk disclosure. However, listed derivatives are included below as they are recognised as having credit risk exposure to central counterparties.

Exposure to credit risk by class

Class in \$ millions	Group					
	2020			2019		
	Gross credit exposure	Credit enhancements	Net credit exposure ⁽¹⁾	Gross credit exposure	Credit enhancements	Net credit exposure ⁽¹⁾
Subject to ECL:						
Cash and short-term deposits	24,934	(1,234)	23,700	28,803	-	28,803
Loans and advances	99	-	99	184	-	184
Trade and other receivables ⁽²⁾	81,079	-	81,079	67,967	-	67,967
Not subject to ECL:						
Trading financial assets:						
Derivatives	284,748	(272,107)	12,641	216,289	(209,619)	6,670
Secured financing	113,797	(113,286)	511	92,447	(91,419)	1,028
Loans and advances	17	-	17	19	-	19
Trade and other receivables ⁽²⁾	1,654	(1,386)	268	1,656	(583)	1,073
	<u>506,328</u>	<u>(388,013)</u>	<u>118,315</u>	<u>407,365</u>	<u>(301,621)</u>	<u>105,744</u>
Unrecognised financial instruments						
Subject to ECL:						
Loan commitments	902	-	902	1,767	-	1,767
Letters of credit	102	-	102	104	-	104
Not subject to ECL:						
Loan commitments	864	(459)	405	2,179	(1,059)	1,120
Guarantees	-	-	-	1	-	1
Unsettled securities purchased under agreements to resell ⁽³⁾	32,614	-	32,614	37,367	-	37,367
Total unrecognised financial instruments	<u>34,482</u>	<u>(459)</u>	<u>34,023</u>	<u>41,418</u>	<u>(1,059)</u>	<u>40,359</u>
	<u>540,810</u>	<u>(388,472)</u>	<u>152,338</u>	<u>448,783</u>	<u>(302,680)</u>	<u>146,103</u>

(1) Of the residual net credit exposure, intercompany cross product netting arrangements are in place which would allow Group an additional \$5,287 million of an available \$29,997 million (31 December 2019: \$4,970 million of an available \$27,617 million) to be offset in the event of default by certain Morgan Stanley counterparties.

(2) Trade and other receivables primarily include cash collateral pledged against the payable on OTC derivative positions. These derivative liabilities are included within trading financial liabilities in the consolidated statement of financial position.

(3) For unsettled securities purchased under agreements to resell, collateral in the form of securities will be received at the point of settlement. Since the value of collateral is determined at a future date, it is currently unquantifiable and not included in the table.

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Class in \$ millions	Company					
	2020			2019		
	Gross credit exposure	Credit enhance- ments	Net credit exposure ⁽¹⁾	Gross credit exposure	Credit enhance- ments	Net credit exposure ⁽¹⁾
Subject to ECL:						
Cash and short-term deposits	24,629	(1,234)	23,395	28,523	-	28,523
Loans and advances	15	-	15	154	-	154
Trade and other receivables ⁽²⁾	81,173	-	81,173	68,051	-	68,051
Not subject to ECL:						
Trading financial assets						
Derivatives	284,748	(272,107)	12,641	216,289	(209,619)	6,670
Secured financing	113,797	(113,286)	511	92,447	(91,419)	1,028
Loans and advances	17	-	17	19	-	19
Trade and other receivables ⁽²⁾	1,654	(1,386)	268	1,656	(583)	1,073
	<u>506,033</u>	<u>(388,013)</u>	<u>118,020</u>	<u>407,139</u>	<u>(301,621)</u>	<u>105,518</u>
Unrecognised financial instruments						
Subject to ECL:						
Loan commitments	902	-	902	1,767	-	1,767
Letters of credit	102	-	102	104	-	104
Not subject to ECL:						
Loan commitments	864	(459)	405	2,179	(1,059)	1,120
Letters of credit	-	-	-	1	-	1
Unsettled securities purchased under agreements to resell ⁽³⁾	32,614	-	32,614	37,367	-	37,367
Total unrecognised financial instruments	<u>34,482</u>	<u>(459)</u>	<u>34,023</u>	<u>41,418</u>	<u>(1,059)</u>	<u>40,359</u>
	<u>540,515</u>	<u>(388,472)</u>	<u>152,043</u>	<u>448,557</u>	<u>(302,680)</u>	<u>145,877</u>

(1) Of the residual net credit exposure, intercompany cross product netting arrangements are in place which would allow an additional \$5,224 million of an available \$29,992 million (31 December 2019: \$4,942 million of an available \$27,616 million) to be offset in the event of default by certain Morgan Stanley counterparties.

(2) Trade and other receivables primarily include cash collateral pledged against the payable on OTC derivative positions. These derivative liabilities are included within trading financial liabilities in the statement of financial position

(3) For unsettled securities purchased under agreements to resell, collateral in the form of securities will be received at the point of settlement. Since the value of collateral is determined at a future date, it is currently unquantifiable and not included in the table

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The impact of master netting arrangements and similar agreements on the Group's ability to offset financial assets and financial liabilities is disclosed in note 29.

Exposure to credit risk by internal rating grades

Internal credit ratings are derived using methodologies generally consistent with those used by external agencies:

Investment grade: AAA - BBB

Non-investment grade: BB – CCC

Default: D

The table below presents gross carrying/ nominal amount by internal rating grade. All exposures subject to ECL are Stage 1, unless otherwise shown. For the unrated trade receivable balances, a lifetime ECL is always calculated without considering whether SICR has occurred.

31 December 2020 in \$ millions	Investment Grade				Group		Total	Net of ECL
	AAA	AA	A	BBB	Non- Investment Grade	Unrated ⁽¹⁾ /Default		
Subject to ECL:								
Cash and short term deposit	-	9,915	10,771	4,132	116	-	24,934	24,934
Loans and advances								
Stage 1	-	-	59	34	3	-	96	96
Stage 2	-	-	-	-	4	-	4	3
Trade and other receivables								
Stage 1	3,293	4,424	41,879	14,866	12,205	4,396	81,063	81,063
Stage 3	2	2	2	4	3	8	21	16
	<u>3,295</u>	<u>14,341</u>	<u>52,711</u>	<u>19,036</u>	<u>12,331</u>	<u>4,404</u>	<u>106,118</u>	<u>106,112</u>
Not subject to ECL:								
Trading financial assets - derivatives	4,969	17,334	174,110	71,556	16,732	47	284,748	284,748
Secured financing	945	34,355	40,218	34,592	3,685	2	113,797	113,797
Loans and advances	-	-	-	-	9	8	17	17
Trade and other receivables	-	38	525	-	1,091	-	1,654	1,654
	<u>5,914</u>	<u>51,727</u>	<u>214,853</u>	<u>106,148</u>	<u>21,517</u>	<u>57</u>	<u>400,216</u>	<u>400,216</u>
Unrecognised financial instruments subject to ECL:								
Loan commitments								
Stage 1	-	226	319	243	42	-	830	830
Stage 2	-	-	-	-	72	-	72	72
Letters of credit	-	-	102	-	-	-	102	102
	<u>-</u>	<u>226</u>	<u>421</u>	<u>243</u>	<u>114</u>	<u>-</u>	<u>1,004</u>	<u>1,004</u>
Unrecognised financial instruments not subject to ECL:								
Unsettled securities purchased under agreements to resell	-	25,566	1,529	5,365	154	-	32,614	32,614
Loan commitments	-	147	377	170	163	7	864	864
	<u>-</u>	<u>25,713</u>	<u>1,906</u>	<u>5,535</u>	<u>317</u>	<u>7</u>	<u>33,478</u>	<u>33,478</u>

(1) For the unrated trade receivables, a lifetime ECL is always calculated without considering whether SICR has occurred.

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31 December 2019 in \$ millions	Investment Grade					Group		Total	Net of ECL
	AAA	AA	A	BBB	Non- Investment Grade	Unrated ⁽¹⁾ / Default			
Subject to ECL:									
Cash and short term deposit	7,483	8,503	12,190	584	43	-	28,803	28,803	
Loans and advances									
Stage 1	-	-	127	28	23	-	178	178	
Stage 2	-	-	-	-	8	-	8	6	
Trade and other receivables									
Stage 1	2,330	5,320	38,228	10,858	5,698	5,492	67,926	67,926	
Stage 3	2	2	3	5	-	32	44	41	
	9,815	13,825	50,548	11,475	5,772	5,524	96,959	96,954	
Not subject to ECL:									
Trading financial assets - derivatives	3,854	22,558	142,101	27,228	15,302	5,246	216,289	216,289	
Secured financing	2,408	14,723	50,684	20,603	4,029	-	92,447	92,447	
Loans and advances	-	-	-	1	18	-	19	19	
Trade and other receivables	-	36	579	5	1,036	-	1,656	1,656	
	6,262	37,317	193,364	47,837	20,385	5,246	310,411	310,411	
Unrecognised financial instruments subject to ECL:									
Loan commitments									
Stage 1	-	487	788	297	179	-	1,751	1,751	
Stage 2	-	-	-	-	16	-	16	16	
Letters of credit	-	-	103	-	1	-	104	104	
	-	487	891	297	196	-	1,871	1,871	
Unrecognised financial instruments not subject to ECL:									
Unsettled securities purchased under agreements to resell	-	21,441	4,846	10,671	409	-	37,367	37,367	
Letters of credit	-	-	-	-	1	-	1	1	
Loan commitments	-	135	765	617	638	24	2,179	2,179	
	-	21,576	5,611	11,288	1,048	24	39,547	39,547	

(1) For the unrated trade receivables, a lifetime ECL is always calculated without considering whether SICR has occurred.

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31 December 2020 in \$ millions	Investment grade					Company		Total	Net of ECL
	AAA	AA	A	BBB	Non- Investment Grade	Unrated ⁽¹⁾ / Default ⁽²⁾			
Subject to ECL:									
Cash and short term deposit	-	9,912	10,604	3,997	116	-	24,629	24,629	
Loans and advances									
Stage 1	-	-	2	6	4	-	12	12	
Stage 2	-	-	-	-	4	-	4	3	
Trade and other receivables									
Stage 1	3,293	4,424	41,824	15,030	12,207	4,379	81,157	81,157	
Stage 3	2	2	2	4	3	8	21	16	
Total subject to ECL	3,295	14,338	52,432	19,037	12,334	4,387	105,823	105,817	
Not subject to ECL:									
Trading financial assets - derivatives	4,969	17,334	174,110	71,556	16,732	47	284,748	284,748	
Secured financing	945	34,355	40,218	34,592	3,685	2	113,797	113,797	
Loans and advances	-	-	-	-	9	8	17	17	
Trade and other receivables	-	38	525	-	1,091	-	1,654	1,654	
	5,914	51,727	214,853	106,148	21,517	57	400,216	400,216	
Unrecognised financial instruments subject to ECL:									
Loan commitments									
Stage 1	-	226	319	243	42	-	830	830	
Stage 2	-	-	-	-	72	-	72	72	
Letters of credit	-	-	102	-	-	-	102	102	
	-	226	421	243	114	-	1,004	1,004	
Total unrecognised financial instruments not subject to ECL:									
Unsettled securities purchased under agreements to resell	-	25,566	1,529	5,365	154	-	32,614	32,614	
Loan commitments	-	147	377	170	163	7	864	864	
	-	25,713	1,906	5,535	317	7	33,478	33,478	

(1) For the unrated trade receivables, a lifetime ECL is always calculated without considering whether SICR has occurred.

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31 December 2019 in \$ millions	Investment grade				Company		Total	Net of ECL
	AAA	AA	A	BBB	Non- Investment Grade	Unrated ⁽¹⁾ / Default		
Subject to ECL:								
Cash and short term	7,483	8,500	12,159	338	43	-	28,523	28,523
Loans and advances								
Stage 1	-	-	123	3	22	-	148	148
Stage 2	-	-	-	-	8	-	8	6
Trade and other receivables								
Stage 1	2,331	5,325	38,222	10,963	5,702	5,467	68,010	68,010
Stage 3	2	2	3	5	-	32	44	41
	<u>9,816</u>	<u>13,827</u>	<u>50,507</u>	<u>11,309</u>	<u>5,775</u>	<u>5,499</u>	<u>96,733</u>	<u>96,728</u>
Not subject to ECL:								
Trading financial assets - derivatives	3,854	22,558	142,101	27,228	15,302	5,246	216,289	216,289
Secured financing	2,408	14,723	50,684	20,603	4,029	-	92,447	92,447
Loans and advances	-	-	-	1	18	-	19	19
Trade and other receivables	-	36	579	5	1,036	-	1,656	1,656
	<u>6,262</u>	<u>37,317</u>	<u>193,364</u>	<u>47,837</u>	<u>20,385</u>	<u>5,246</u>	<u>310,411</u>	<u>310,411</u>
Unrecognised financial instruments subject to ECL:								
Loan commitments								
Stage 1	-	487	788	297	179	-	1,751	1,751
Stage 2	-	-	-	-	16	-	16	16
Letters of credit	-	-	103	-	1	-	104	104
	<u>-</u>	<u>487</u>	<u>891</u>	<u>297</u>	<u>196</u>	<u>-</u>	<u>1,871</u>	<u>1,871</u>
Total unrecognised financial instruments not subject to ECL:								
Unsettled securities purchased under agreements to resell	-	21,441	4,846	10,671	409	-	37,367	37,367
Letters of credit	-	-	-	-	1	-	1	1
Loan commitments	-	135	765	617	638	24	2,179	2,179
	<u>-</u>	<u>21,576</u>	<u>5,611</u>	<u>11,288</u>	<u>1,048</u>	<u>24</u>	<u>39,547</u>	<u>39,547</u>

(1) For the unrated trade receivables, a lifetime ECL is always calculated without considering whether SICR has occurred.

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Liquidity and funding risk refers to the risk that the Group will be unable to finance its operations due to a loss of access to the capital markets or difficulty in liquidating its assets. Liquidity and funding risk also encompasses the Group's ability to meet its financial obligations without experiencing significant business disruption or reputational damage that may threaten its viability as a going concern.

Additional information on liquidity and funding risk management is presented in the Strategic Report and forms part of the audited financial statements.

Maturity analysis

In the following maturity analysis of financial liabilities, derivative contracts and other financial liabilities held as part of the Group and Company's trading activities are presented at fair value, consistent with how these financial liabilities are

managed, and disclosed as on demand. Derivatives not held as part of the Group's trading activities and financial liabilities designated at fair value through profit or loss which contain an embedded derivative are disclosed according to their earliest contractual maturity; all such amounts are presented at their fair value, consistent with how these financial liabilities are managed. All other amounts represent undiscounted cash flows payable by the Group or Company arising from its financial liabilities to their earliest contractual maturities as at 31 December 2020 and 31 December 2019. Repayments of financial liabilities that are subject to immediate notice are treated as if notice were given immediately and are classified as on demand. This presentation is considered by the Group and Company to appropriately reflect the liquidity risk arising from those financial liabilities, and is consistent with how the liquidity risk on these financial liabilities is managed by the Group and Company.

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in \$ millions	Group						Total
	On demand	Less than 1 month	1 month - 3 months	3 months - 1 year	1 year - 5 years	Greater than 5 years	
31 December 2020							
Financial liabilities							
Bank loans and overdrafts	1	-	-	-	-	-	1
Trading financial liabilities:							
Derivatives	288,308	-	-	-	-	-	288,308
Other	52,084	-	-	-	-	-	52,084
Secured borrowing	70,699	11,612	444	3,355	2,262	-	88,372
Trade and other payables	91,055	1	-	281	498	-	91,835
Debt and other borrowings	807	147	18,172	1,497	26,283	9,312	56,218
Total financial liabilities	502,954	11,760	18,616	5,133	29,043	9,312	576,818
Guarantees	395	-	-	-	-	-	395
Letters of credit	-	-	-	-	102	-	102
Loan commitments	1,766	-	-	-	-	-	1,766
Other commitments	145	-	-	-	-	-	145
Underwriting commitments	-	-	-	3,037	-	-	3,037
Unsettled securities purchased under agreements to resell ⁽¹⁾	32,371	-	-	243	-	-	32,614
Total unrecognised financial instruments	34,677	-	-	3,280	102	-	38,059
31 December 2019							
Financial liabilities							
Bank loans and overdrafts	9	-	-	-	-	-	9
Derivatives	215,717	-	-	-	-	-	215,717
Other	46,539	-	-	-	-	-	46,539
Secured borrowing	67,166	5,793	5,444	4,894	1,260	-	84,557
Trade and other payables	85,206	-	-	523	93	238	86,060
Debt and other borrowings	710	85	23,933	1,009	14,573	10,053	50,363
Total financial liabilities	415,347	5,878	29,377	6,426	15,926	10,291	483,245
Unrecognised financial instruments							
Guarantees	343	-	-	-	-	-	343
Letters of credit	-	-	-	-	105	-	105
Loan commitments	3,945	-	-	-	-	-	3,945
Underwriting commitments	-	-	-	637	-	-	637
Unsettled securities purchased under agreements to resell ⁽¹⁾	27,720	6,534	512	2,378	223	-	37,367
Other commitments	25	-	-	-	-	-	25
Total unrecognised financial instruments	32,033	6,534	512	3,015	328	-	42,422

(1) The Group enters into forward starting reverse repurchase agreements (agreements which have a trade date at or prior to 31 December 2020 and settle subsequent to period end). These agreements primarily settle within three business days and of the total amount at 31 December 2020, \$32,371 million settled within three business days.

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31 December 2020	Company						Total
	On demand	Less than 1 month	1 month - 3 months	3 months - 1 year	1 year - 5 years	Greater than 5 years	
Financial liabilities							
Bank loans and overdrafts	1	-	-	-	-	-	1
Trading financial liabilities:							
Derivatives	288,308	-	-	-	-	-	288,308
Other	52,084	-	-	-	-	-	52,084
Secured borrowing	70,699	11,612	444	3,355	2,262	-	88,372
Trade and other payables	91,042	1	-	281	498	-	91,822
Debt and other borrowings	807	147	18,172	1,491	26,035	9,312	55,964
Total financial liabilities	502,941	11,760	18,616	5,127	28,795	9,312	576,551
Unrecognised financial instruments							
Guarantees	395	-	-	-	-	-	395
Letters of credit	-	-	-	-	102	-	102
Loan commitments	1,766	-	-	-	-	-	1,766
Other commitments	145	-	-	-	-	-	145
Underwriting commitments	-	-	-	3,037	-	-	3,037
Unsettled securities purchased under agreements to resell ⁽¹⁾	32,371	-	-	243	-	-	32,614
Total unrecognised financial instruments	34,677	-	-	3,280	102	-	38,059
31 December 2019							
Financial liabilities							
Bank loans and overdrafts	9	-	-	-	-	-	9
Derivatives	215,717	-	-	-	-	-	215,717
Other	46,539	-	-	-	-	-	46,539
Secured borrowing	67,166	5,793	5,444	4,894	1,260	-	84,557
Trade and other payables	85,203	-	-	523	93	238	86,057
Debt and other borrowings	918	85	23,726	1,009	14,449	10,053	50,240
Total financial liabilities	415,552	5,878	29,170	6,426	15,802	10,291	483,119
Unrecognised financial instruments							
Guarantees	343	-	-	-	-	-	343
Letters of credit	-	-	-	-	105	-	105
Loan commitments	3,945	-	-	-	-	-	3,945
Underwriting commitments	-	-	-	637	-	-	637
Unsettled securities purchased under agreements to resell ⁽¹⁾	27,720	6,534	512	2,378	223	-	37,367
Other commitments	25	-	-	-	-	-	25
Total unrecognised financial instruments	32,033	6,534	512	3,015	328	-	42,422

(1) The Company enters into forward starting reverse repurchase agreements (agreements which have a trade date at or prior to 31 December 2020 and settle subsequent to period end). These agreements primarily settle within three business days and of the total amount at 31 December 2019, \$32,371 million settled within three business days.

The Group does not expect that all of the cash flows associated with financial guarantees, letters of credits and loan commitments will be required.

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MORGAN STANLEY & CO. INTERNATIONAL plc

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

Year ended 31 December 2020

**27. TRANSFERS OF FINANCIAL ASSETS,
INCLUDING PLEDGES OF COLLATERAL**

Transferred financial assets that are not derecognised in their entirety

In the ordinary course of business, the Group and Company enter into various arrangements including selling securities under agreements to repurchase, purchasing securities under agreements to resell, securities borrowed and securities loaned to, amongst other things, acquire securities to cover short positions and settle other securities obligations, to accommodate customers' needs and to finance the Group and Company's inventory positions.

The Group and Company pledges certain financial instruments to collateralise repurchase agreements and other securities financings. Pledged financial instruments that can be sold or repledged by the secured party are identified as trading financial instruments (pledged to various parties) in the statement of financial position. The Group and Company has determined that it retains substantially all the risks and rewards of these financial instruments including credit risk, settlement risk, country risk and market risk, and therefore has not derecognised them. In addition, it recognises a financial liability in respect of the consideration received.

Other financial assets transferred that continue to be recognised for accounting purposes include pledges of securities as collateral for derivative transactions or otherwise, as well as certain sales of securities with related transactions, such as derivatives, that result in the Group and Company retaining substantially all the risks and rewards of the financial assets transferred. In addition, the Group and Company recognise a financial liability in respect of the consideration received.

These transactions are generally conducted under standard agreements used by financial market participants and are undertaken with counterparties subject to the Group and Company's normal credit risk control processes. The resulting credit exposures are controlled by daily monitoring and collateralisation of the positions. The carrying amount of the associated financial liabilities related to financial assets transferred that continue to be

recognised is \$45,411 million (2019: \$51,570 million).

The following table presents those financial assets which have been sold or otherwise transferred, but which for accounting purposes remain recognised in the statement of financial position. Positions presented below show long positions gross of short positions in the same security, whilst the statement of financial position presents long and short positions in the same security on a net basis.

There was no difference between Company and Group in respect of the assets presented below at 31 December 2020 or 31 December 2019.

\$millions	2020	2019
Trading financial assets		
Debt securities	20,314	22,065
Equity instruments	45,819	51,701
	<u>66,133</u>	<u>73,766</u>

28. FINANCIAL ASSETS ACCEPTED AS COLLATERAL

The Group and Company's policy is generally to take possession of securities received as collateral, securities purchased under agreements to resell and securities borrowed. The Group and Company monitors the fair value of the underlying securities as compared with the related receivable or payable, including accrued interest, and, as necessary, requests additional collateral to ensure such transactions are adequately collateralised. Where deemed appropriate, the Group and Company agreements with third parties specify its rights to request additional collateral. These transactions are generally conducted under standard documentation used by financial market participants.

The fair value of collateral accepted under these arrangements for Group and Company as at 31 December 2020 was \$312,691 million (2019: \$331,750 million). Of this amount \$266,921 million (2019: \$296,576 million) has been sold or repledged to third parties in connection with financing activities, or to comply with commitments under short sale transactions.

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In order to manage credit exposure arising from its business activities, the Group and Company applies various credit risk management policies and procedures, see note 26 for further details. Primarily in connection with securities purchased under agreements to resell and securities sold under agreements to repurchase, securities borrowed and securities loaned transactions and derivative transactions, the Group and Company enter into master netting arrangements and collateral arrangements with their counterparties. These agreements provide the Group and Company with the right, in the ordinary course of business and/ or in the event of a counterparty default (such as bankruptcy or a counterparty's failure to pay or perform), to net a counterparty's rights and obligations under such agreement and, in the event of counterparty default, set off collateral held by the Group or Company against the net amount owed by the counterparty.

However, in certain circumstances, the Group and Company may not have such an agreement in place; the relevant insolvency regime (which is based on type of counterparty of the entity and the

jurisdiction of organisation of the counterparty) may not support the enforceability of the agreement; or the Group and Company may not have sought legal advice to support the enforceability of the agreement.

In the statement of financial position, financial assets and financial liabilities are only offset and presented on a net basis where there is a current legally enforceable right to set off the recognised amounts and an intention to either settle on a net basis or to realise the asset and the liability simultaneously. In the absence of such conditions, financial assets and financial liabilities are presented on a gross basis.

The following tables present information about the offsetting of financial instruments and related collateral amounts. The tables do not include information about financial instruments that are subject only to a collateral agreement. The effect of master netting arrangements, collateral agreements and other credit enhancements, on the Group and Company's exposure to credit risk is disclosed in note 26. As at 31 December 2020 and 31 December 2019 amounts reported in the following table were the same for both the Company and the Group.

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in \$ millions	Gross amounts	Amounts offset ⁽¹⁾	Net amounts	Amounts not offset ⁽³⁾ Collateralised by:			Not subject to legally enforceable master netting agreement
				Financial instruments	Cash collateral ⁽²⁾	Net exposure ⁽⁴⁾	
31 December 2020							
Secured Financing:							
Cash collateral on securities borrowed							
	37,837	(7,659)	30,178	(29,740)	-	438	147
Securities purchased under agreement to resell							
	127,675	(57,028)	70,647	(70,574)	-	73	73
Trading financial assets - derivatives							
	404,768	(120,020)	284,748	(239,647)	(31,690)	13,411	2,411
TOTAL ASSETS AS AT 31 DECEMBER 2020							
	<u>570,280</u>	<u>(184,707)</u>	<u>385,573</u>	<u>(333,961)</u>	<u>(31,690)</u>	<u>13,922</u>	<u>2,631</u>
Secured borrowing:							
Cash collateral on securities loaned							
	29,661	(7,659)	22,002	(21,991)	-	11	-
Securities sold under agreement to repurchase							
	95,612	(57,028)	38,584	(36,793)	-	1,791	1,641
Trading financial liabilities - liabilities							
	408,785	(120,477)	288,308	(237,579)	(36,585)	14,144	3,366
TOTAL LIABILITIES AS AT 31 DECEMBER 2020							
	<u>534,058</u>	<u>(185,164)</u>	<u>348,894</u>	<u>(296,363)</u>	<u>(36,585)</u>	<u>15,946</u>	<u>5,007</u>
31 December 2019							
Secured Financing:							
Cash collateral on securities borrowed							
	38,393	(9,597)	28,796	(28,064)	-	732	195
Securities purchased under agreement to resell							
	141,464	(93,955)	47,509	(47,212)	-	297	227
Trading financial assets - derivatives							
	297,056	(80,767)	216,289	(183,059)	(26,561)	6,669	1,136
TOTAL ASSETS AS AT 31 DECEMBER 2019							
	<u>476,913</u>	<u>(184,319)</u>	<u>292,594</u>	<u>(258,335)</u>	<u>(26,561)</u>	<u>7,698</u>	<u>1,558</u>
Secured borrowing:							
Cash collateral on securities loaned							
	32,591	(9,597)	22,994	(22,988)	-	6	-
Securities sold under agreement to repurchase							
	128,657	(93,956)	34,701	(33,653)	-	1,048	445
Trading financial liabilities - derivatives							
	296,545	(80,828)	215,717	(179,443)	(26,466)	9,808	2,012
TOTAL LIABILITIES AS AT 31 DECEMBER 2019							
	<u>457,793</u>	<u>(184,381)</u>	<u>273,412</u>	<u>(236,084)</u>	<u>(26,466)</u>	<u>10,862</u>	<u>2,457</u>

(1) Includes \$8,539 million and \$8,997 million (31 December 2019: \$4,056 million and \$4,118 million) of Trading financial assets – derivatives and Trading financial liabilities – derivatives, respectively, which have been offset against cash collateral received and cash collateral paid, respectively.

(2) Cash collateral not offset is recognised within Trade and other receivables and Trade and other payables, respectively.

(3) In addition to the balances disclosed in the table above, legally enforceable master netting agreements are in place for \$1,492 million (31 December 2019: \$2,067 million) of other secured financing and secured borrowing balances which are presented net in the statement of financial position, and for \$517 million (31 December 2019: \$1,113 million) of certain trade and other receivables and trade and other payables which are not presented net.

(4) Intercompany cross-product legally enforceable netting arrangements are in place which would allow for an additional \$5,287 million (31 December 2019: \$4,970 million) of the statement of financial position, to be offset in the ordinary course of business and/or in the event of default.

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30. FINANCIAL INSTRUMENTS MEASURED AT FAIR VALUE
a. Financial assets and liabilities recognised at fair value on a recurring basis

The following tables present the carrying value of the Group's financial assets and financial liabilities

recognised at fair value on a recurring basis, classified according to the fair value hierarchy. At 31 December 2020 and 31 December 2019 there were no differences between Group and Company in respect of the below table.

2020 in \$ millions	Quoted prices in active market (Level 1)	Observable inputs (Level 2)	Significant unobservable inputs (Level 3)	Total
Trading financial assets:				
Government debt securities	13,943	2,518	266	16,727
Corporate and other debt	-	10,347	822	11,169
Corporate equities	61,511	846	8	62,365
Derivatives:				
Interest rate contracts	61	99,151	1,111	100,323
Credit contracts	-	7,026	488	7,514
Foreign exchange and gold contracts	-	105,250	373	105,623
Equity contracts	554	62,612	1,519	64,685
Commodity contracts	212	6,383	8	6,603
Total trading financial assets	76,281	294,133	4,595	375,009
Secured financing:				
Cash collateral on securities borrowed	-	30,178	-	30,178
Securities purchased under agreements to resell	-	69,869	778	70,647
Other secured financing	-	12,972	-	12,972
Total secured financing	-	113,019	778	113,797
Loans and advances - corporate loans	-	10	7	17
Investment securities - corporate equities	-	-	151	151
Trade and other receivables:				
Prepaid OTC contracts	-	351	1,291	1,642
Other	-	-	12	12
Total trade and other receivables	-	351	1,303	1,654
Total financial assets measured at fair value	76,281	407,513	6,834	490,628
Trading financial liabilities:				
Government debt securities	23,021	1,550	15	24,586
Corporate and other debt	-	4,036	3	4,039
Corporate equities	23,246	212	1	23,459
Derivatives:				
Interest rate contracts	126	94,878	471	95,475
Credit contracts	-	6,940	368	7,308
Foreign exchange and gold contracts	4	103,806	186	103,996
Equity contracts	557	72,229	2,197	74,983
Commodity contracts	134	6,404	8	6,546
Total trading financial liabilities	47,088	290,055	3,249	340,392
Secured borrowing:				
Cash collateral on securities loaned	-	1	-	1
Securities sold under agreements to repurchase	-	17,842	-	17,842
Other secured borrowing	-	25,761	-	25,761
Total secured borrowing	-	43,604	-	43,604
Trade and other payables:				
Prepaid OTC contracts	-	518	241	759
Unfunded loan commitments	-	3	-	3
Total trade and other payables	-	521	241	762
Debt and other borrowings - issued structured notes	-	9,135	334	9,469
Total financial liabilities measured at fair value	47,088	343,315	3,824	394,227

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2019	Quoted prices in active market	Observable inputs	Significant unobservable inputs	Total
in \$ millions	(Level 1)	(Level 2)	(Level 3)	
Trading financial assets:				
Government debt securities	13,377	1,930	3	15,310
Corporate and other debt	-	11,004	481	11,485
Corporate equities	67,323	309	28	67,660
Derivatives:				
Interest rate contracts	539	79,255	1,152	80,946
Credit contracts	-	5,844	331	6,175
Foreign exchange and gold contracts	-	84,765	183	84,948
Equity contracts	301	39,334	1,220	40,855
Commodity contracts	6	3,341	18	3,365
Total trading financial assets	81,546	225,782	3,416	310,744
Secured financing:				
Cash collateral on securities borrowed	-	28,796	-	28,796
Securities purchased under agreements to resell	-	47,252	257	47,509
Other secured financing	-	16,142	-	16,142
Total secured financing	-	92,190	257	92,447
Loans and advances - corporate loans	-	10	9	19
Investment securities - corporate equities	19	-	122	141
Trade and other receivables:				
Prepaid OTC contracts	-	1,282	353	1,635
Other	-	-	21	21
Total trade and other receivables	-	1,282	374	1,656
Total financial assets measured at fair value	81,565	319,264	4,178	405,007
Trading financial liabilities:				
Government debt securities	17,920	1,373	-	19,293
Corporate and other debt	-	3,499	20	3,519
Corporate equities	23,717	3	7	23,727
Derivatives:				
Interest rate contracts	13	76,800	446	77,259
Credit contracts	-	6,000	383	6,383
Foreign exchange and gold contracts	2	84,448	192	84,642
Equity contracts	371	41,570	1,947	43,888
Commodity contracts	7	3,521	17	3,545
Total trading financial liabilities	42,030	217,214	3,012	262,256
Secured borrowing:				
Cash collateral on securities loaned	-	1	-	1
Securities sold under agreements to repurchase	-	13,345	-	13,345
Other secured borrowing	-	25,387	-	25,387
Total secured borrowing	-	38,733	-	38,733
Trade and other payables:				
Prepaid OTC contracts	-	1,728	341	2,069
Unfunded loan commitments	-	3	1	4
Total trade and other payables	-	1,731	342	2,073
Debt and other borrowings - issued structured notes	-	6,733	314	7,047
Total financial liabilities measured at fair value	42,030	264,411	3,668	310,109

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The Group's valuation approach and fair value hierarchy categorisation for certain significant classes of financial instruments recognised at fair value on a recurring basis is as follows:

Government debt securities

US Treasury Securities

Valuation Technique:

- Fair value is determined using quoted market prices

Valuation Hierarchy Classification:

- Level 1

Non US Government Obligations

Valuation Technique:

- Fair value is determined using quoted prices in active markets when available. When not available, quoted prices in less-active markets are used. In the absence of position-specific quoted prices, fair value may be determined through benchmarking from comparable instruments.

Valuation Hierarchy Classification:

- Level 1 – if actively traded and inputs are observable
- Level 2 – if the market is less active or prices are dispersed
- Level 3 – in instances where the prices are unobservable

Corporate and Other Debt and Corporate Loans

Residential Mortgage-Backed Securities ("RMBS"), Commercial Mortgage-Backed Securities ("CMBS") and other Asset-Backed Securities ("ABS") (collectively known as Mortgage- and Asset-backed securities ("MABS"))

Valuation Technique:

- Mortgage- and asset-backed securities may be valued based on price or spread data obtained from observed transactions or independent external parties such as vendors or brokers
- When position-specific external price data are not observable, the fair value determination may require benchmarking to comparable instruments, and/or analysing ECL, default and recovery rates, and/or applying discounted cash flow techniques. When evaluating the comparable instruments for use in the valuation of each security, security collateral-specific attributes, including payment priority, credit enhancement levels, type of collateral, delinquency rates and loss severity, are

considered. In addition, for RMBS borrowers, Fair Isaac Corporation scores and the level of documentation for the loan are considered.

- Market standard cash flow models may be utilised to model the specific collateral composition and cash flow structure of each transaction. Key inputs to these models are market spreads, forecasted credit losses, and default and prepayment rates for each asset category.
- Valuation levels of RMBS and CMBS indices are used as an additional data point for benchmarking purposes or to price outright index positions.

Valuation Hierarchy Classification:

- Level 2 – if value based on observable market data for comparable instruments
- Level 3 – if external prices or significant spread inputs are unobservable, or if the comparability assessment involves significant subjectivity related to property type differences, cash flows, performance or other inputs

Corporate Bonds

Valuation Techniques:

- Fair value is determined using recently executed transactions, market price quotations, bond spreads and CDS spreads obtained from independent external parties, such as vendors and brokers, adjusted for any basis difference between cash and derivative instruments
- The spread data used are for the same maturity as the bond. If the spread data do not reference the issuer, then data that reference comparable issuers are used. When position-specific external price data are not observable, fair value is determined based on either benchmarking to comparable instruments or cash flow models with yield curves, bond or single-name CDS spreads and recovery rates as significant inputs.

Valuation Hierarchy Classification:

- Level 2 – if value based on observable market data for comparable instruments
- Level 3 – in instances where prices or significant spread inputs are unobservable or if the comparability assessment involves significant sensitivity

Collateralised Debt Obligations ("CDO")

Valuation Techniques:

- The Group holds cash CDOs that typically reference a tranche of an underlying synthetic portfolio of single name CDS spreads

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collateralised by corporate bonds (“credit-linked notes”) or cash portfolio of asset-backed securities/loans (“asset-backed CDOs”)

- Credit correlation, a primary input used to determine the fair value of credit-linked notes, is usually unobservable and derived using a benchmarking technique. Other model inputs such as credit spreads, including collateral spreads, and interest rates are typically observable
- Asset-backed CDOs are valued based on an evaluation of the market and model input parameters sourced from comparable instruments as indicated by market activity. Each asset-backed CDO position is evaluated independently taking into consideration available comparable market levels, underlying collateral performance and pricing, deal structures and liquidity

Valuation Hierarchy Classification:

- Level 2 – when either comparable market transactions are observable, or credit correlation input is insignificant
- Level 3 – when either comparable market transactions are unobservable, or the credit correlation input is significant

Loans and Lending Commitments

Valuation Techniques:

- Fair value of corporate loans is determined using recently executed transactions, market price quotations (where observable), implied yields from comparable debt, market observable CDS spread levels obtained from independent external parties adjusted for any basis difference between cash and derivative instruments, along with proprietary valuation models and default recovery analysis where such transactions and quotations are unobservable
- Fair value of contingent corporate lending commitments is determined by using executed transactions on comparable loans and the anticipated market price based on pricing indications from syndicate banks and customers. The valuation of loans and lending commitments also takes into account fee income that is considered an attribute of the contract

Valuation Hierarchy Classifications:

- Level 2 – if value based on observable market data for comparable instruments

- Level 3 – in instances where significant spread inputs are unobservable or if the comparability assessment involves significant subjectivity

Corporate Equities and Equity Investments

Valuation Techniques:

- Exchange traded equity securities are generally valued based on quoted prices from the exchange. To the extent these securities are actively traded, valuation adjustments are not applied
- Unlisted equity securities are generally valued based on an assessment of each security, considering rounds of financing and third-party transactions, discounted cash flow analyses and market-based information, including comparable transactions, trading multiples and changes in market outlook, among other factors
- Listed fund units are generally marked to the exchange-traded price if actively traded or Net Asset Value (“NAV”) if not. Unlisted fund units are generally marked to NAV

Valuation Hierarchy Classification:

- Level 1 – actively traded exchange-traded securities and fund units
- Level 2 – if not actively traded, inputs are observable, or if undergoing a recent mergers and acquisitions event or corporate action;
- Level 3 – if not actively traded, inputs are observable, or if undergoing an aged mergers and acquisitions event or corporate action

Derivatives

Listed Derivative Contracts

Valuation Techniques:

- Listed derivatives that are actively traded are valued based on quoted prices from the exchange
- Listed derivatives that are not actively traded are valued using the same techniques as those applied to OTC derivatives

Valuation Hierarchy Classification:

- Level 1 – listed derivatives that are actively traded
- Level 2 – when not actively traded

OTC Derivative Contracts

Valuation Techniques:

- OTC derivative contracts include forward, swap and option contracts related to interest rates, foreign currencies, credit standing of reference entities, equity prices or commodity prices
- Depending on the product and the terms of the transaction, the fair value of OTC derivative products can be modelled using a series of

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techniques, including closed-form analytic formulas, such as the Black-Scholes option-pricing model, simulation models or a combination thereof. Many pricing models do not entail material subjectivity as the methodologies employed do not necessitate significant judgement, since model inputs may be observed from actively quoted markets, as is the case for generic interest rate swaps, many equity, commodity and foreign currency option contracts and certain credit default swaps. In the case of more established derivative products, the pricing models used by the Group are widely accepted by the financial services industry.

- More complex OTC derivative products are typically less liquid and require more judgement in the implementation of the valuation technique since direct trading activity or quotes are unobservable. This includes certain types of interest rate derivatives with both volatility and correlation exposure, equity, commodity or foreign currency derivatives that are either longer-dated or include exposure to multiple underlyings and credit derivatives, including credit default swaps on certain mortgage or asset-backed securities, basket CDS. Where required inputs are unobservable, relationships to observable data points, based on historical and/or implied observations, may be employed as a technique to estimate the model input values.

Valuation Hierarchy Classification:

- Level 2 – when valued using observable inputs, or where the unobservable input is not deemed significant
- Level 3 – if the unobservable input is deemed significant

Securities Purchased under Agreements to Resell and Securities Sold under Agreements to Repurchase and Cash Collateral on Securities Borrowed and Securities Loaned and Other Secured Financings and Secured Borrowings

Valuation Techniques:

- Fair value is computed using a standard cash flow discounting methodology
- The inputs to the valuation include contractual cash flows and collateral funding spreads, which are the incremental spread over the overnight indexed swap (“OIS”) rate for a specific collateral

rate (which refers to the rate applicable to a specific type of security pledged as collateral)

Valuation Hierarchy Classification:

- Level 2 – when the valuation inputs are observable
- Level 3 – in instances where the unobservable inputs are deemed significant

Prepaid OTC contracts and issued structured notes

Valuation Techniques:

- The Group carries structured notes and prepaid OTC contracts which are primarily composed of instruments whose payments and redemption values are linked to the performance of a specific index, a basket of stocks, a specific security, a commodity, a credit exposure or basket of credit exposures, and instruments with various interest-rate-related features including step-ups, step-downs, and zero coupons
- Fair value is determined using valuation models for the derivative and debt portions of the instruments. These models incorporate observable inputs referencing identical or comparable securities, including prices to which the instruments are linked, interest rate yield curve, option volatility and currency rates, and commodity or equity prices
- Independent, external and traded prices for the instruments are considered as well as the impact of the Company’s own credit spreads which are based on observed secondary bond market spreads

Valuation Hierarchy Classification:

- Level 2 – when valued using observable inputs, or where the unobservable input is not deemed significant
- Level 3 – in instances where the unobservable inputs are deemed significant

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b. Transfers between Level 1 and Level 2 of the fair value hierarchy for financial assets and liabilities recognised at fair value on a recurring basis

There were no material transfers for the Company or Group between Level 1 and Level 2 of the fair value hierarchy during the year to 31 December 2020 (2019: nil).

c. Changes in Level 3 financial assets and liabilities recognised at fair value on a recurring basis

The following tables present the changes in the fair value of the Group's Level 3 financial assets and financial liabilities for the years ended 31 December 2020 and 31 December 2019. Level 3 instruments may be hedged with instruments classified in Level 1 and Level 2. The realised and unrealised gains/(losses) for assets and liabilities within the Level 3 category presented in the following tables do not reflect the related realised and unrealised gains/(losses) on hedging instruments that have been classified by the Group within the Level 1 and/or Level 2 categories.

There were no differences at 31 December 2020 or 31 December 2019 between Group and Company in respect of the following table.

Unrealised gains/ (losses) during the period for assets and liabilities within the Level 3 category presented in the following tables herein may include changes in fair value during the period that were attributable to both observable and unobservable inputs.

The Morgan Stanley Group operates a number of intra-group policies to ensure that, where possible, revenues and related costs are matched. Where the trading positions included in the below table are risk managed using financial instruments held by other Morgan Stanley Group undertakings, these policies potentially result in the recognition of offsetting gains or losses in the Group.

	\$ in millions	2020	2019
TRADING FINANCIAL ASSETS:			
Government debt securities			
Beginning balance		3	13
Total gains/(losses) recognised in the consolidated income statement ⁽¹⁾		1	-
Purchases		264	2
Sales & Issuances ⁽²⁾		(2)	(2)
Net transfers in and/or (out) of Level 3 ⁽³⁾		-	(10)
Ending balance		266	3
Unrealised gains/(losses) ⁽⁴⁾		1	-
Corporate and other debt			
Beginning balance		481	318
Total gains/(losses) recognised in the consolidated income statement ⁽¹⁾		(15)	(4)
Purchases		457	182
Sales & Issuances ⁽²⁾		(139)	(187)
Net transfers in and/or (out) of Level 3 ⁽³⁾		38	172
Ending balance		822	481
Unrealised gains/(losses) ⁽⁴⁾		(4)	(19)
Corporate equities			
Beginning balance		28	33
Total gains/(losses) recognised in the consolidated income statement ⁽¹⁾		(9)	(4)
Purchases		1	3
Sales & Issuances ⁽²⁾		(15)	(10)
Net transfers in and/or (out) of Level 3 ⁽³⁾		3	6
Ending balance		8	28
Unrealised gains/(losses) ⁽⁴⁾		(2)	-

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\$ in millions	2020	2019	\$ in millions	2020	2019
Net derivative contracts⁽⁵⁾			TRADE AND OTHER RECEIVABLES		
Beginning balance	(81)	127	Prepaid OTC contracts		
Total gains/(losses) recognised in the consolidated income statement ⁽¹⁾	942	(94)	Beginning balance	353	123
Purchases	768	804	Total gains/(losses) recognised in the consolidated income statement ⁽¹⁾	(160)	175
Sales & Issuances ⁽²⁾	(843)	(649)	Purchases	1,098	63
Settlements	(439)	(376)	Sales & Issuances ⁽²⁾	-	(8)
Net transfers in and/or (out) of Level 3 ⁽³⁾	(78)	107	Ending balance	<u>1,291</u>	<u>353</u>
Ending balance	<u>269</u>	<u>(81)</u>	Unrealised gains/(losses) ⁽⁴⁾	<u>(160)</u>	<u>175</u>
Unrealised gains/(losses) ⁽⁴⁾	<u>500</u>	<u>97</u>	Margin loans		
SECURED FINANCING			Beginning balance	-	130
Securities purchased under agreements to resell			Sales & Issuances ⁽²⁾	-	(57)
Beginning balance	257	317	Net transfers in and/or (out) of Level 3 ⁽³⁾	-	(73)
Purchases	778	257	Ending balance	<u>-</u>	<u>-</u>
Sales & Issuances ⁽²⁾	(257)	(317)	Other		
Ending balance	<u>778</u>	<u>257</u>	Beginning balance	21	17
LOANS AND ADVANCES			Purchases	-	4
Corporate loans			Settlements	(9)	-
Beginning balance	9	-	Ending balance	<u>12</u>	<u>21</u>
Settlements	(2)	(1)	TRADING FINANCIAL LIABILITIES		
Net transfers in and/or (out) of Level 3 ⁽³⁾	-	10	Government debt securities		
Ending balance	<u>7</u>	<u>9</u>	Beginning balance	-	-
INVESTMENT SECURITIES			Net transfers in and/or (out) of Level 3 ⁽³⁾	15	-
Corporate equities			Ending balance	<u>15</u>	<u>-</u>
Beginning balance	122	85	Corporate and other debt		
Total gains/(losses) recognised in the consolidated income statement ⁽¹⁾	12	8	Beginning balance	20	-
Purchases	27	1	Purchases	(17)	-
Sales & Issuances ⁽²⁾	(10)	(3)	Sales & Issuances ⁽²⁾	-	20
Net transfers in and/or (out) of Level 3 ⁽³⁾	-	31	Ending balance	<u>3</u>	<u>20</u>
Ending balance	<u>151</u>	<u>122</u>	Corporate equities		
Unrealised gains/(losses) ⁽⁴⁾	<u>12</u>	<u>8</u>	Beginning balance	7	9
			Total gains/(losses) recognised in the consolidated income statement ⁽¹⁾	1	2
			Purchases	(6)	(5)
			Sales & Issuances ⁽²⁾	1	-
			Net transfers in and/or (out) of Level 3 ⁽³⁾	-	5
			Ending balance	<u>1</u>	<u>7</u>
			Unrealised gains/(losses) ⁽⁴⁾	1	-

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\$ in millions	2020	2019
TRADE AND OTHER PAYABLES		
Prepaid OTC contracts		
Beginning balance	341	259
Total gains/(losses) recognised in the consolidated income statement ⁽¹⁾	120	(183)
Sales & Issuances ⁽²⁾	-	52
Settlements	20	(153)
Ending balance	241	341
Unrealised gains/(losses) ⁽⁴⁾	120	(173)
Unfunded loan commitments		
Beginning balance	1	-
Settlements	(1)	-
Sales & Issuances ⁽²⁾	-	1
Ending balance	-	1
DEBT AND OTHER BORROWINGS		
Issued structured notes		
Beginning balance	314	447
Total gains/(losses) recognised in the consolidated income statement ⁽¹⁾	4	(56)
Total gains/(losses) recognised in consolidated statement of comprehensive income ⁽¹⁾	(5)	(13)
Sales & Issuances ⁽²⁾	82	79
Settlements	(45)	(228)
Net transfers in and/or (out) of Level 3 ⁽³⁾	(18)	(53)
Ending balance	334	314
Unrealised gains/(losses)	(2)	(45)

1) The total gains or (losses) are recognised in the consolidated income statement as detailed in the financial instruments accounting policy (note 3c).

(2) Amounts related to entering into net derivative contracts, issued structured notes and prepaid OTC contracts (within trade and other payables) represent issuances. Amounts for other line items represent sales.

(3) For financial assets and financial liabilities that were transferred into or out of Level 3 during the year, gains or (losses) are presented as if the assets or liabilities had been transferred into or out of Level 3 as at the beginning of the year.

(4) Amounts represent unrealised gains or (losses) for the year ended 31 December 2020 related to assets and liabilities still outstanding at 31 December 2019. The unrealised gains or (losses) are recognised in the consolidated income statement or consolidated statement of comprehensive income as detailed in the financial instruments accounting policy (note 3c).

(5) Net derivative contracts represent trading financial liabilities derivative contracts net of trading financial assets - derivative contracts.

There were no material transfers from Level 2 to Level 3 or from Level 3 to Level 2 of the fair value hierarchy during the year (2019: \$nil).

d. Valuation of Level 3 financial assets and liabilities recognised at fair value on a recurring basis

The following disclosures provide information on the sensitivity of fair value measurements to key inputs and assumptions.

i. Quantitative information about and qualitative sensitivity if significant unobservable inputs

The following table provides information on the valuation techniques, significant unobservable inputs and their ranges and averages for each material category of assets and liabilities measured at fair value on a recurring basis.

The level of aggregation and breadth of products cause the range of inputs to be wide and not evenly distributed across the inventory. Further, the range of unobservable inputs may differ across groups in the financial services industry because of diversity in the types of products included in each group's inventory. The following disclosures also include qualitative information on the sensitivity of the fair value measurements to changes in the significant unobservable inputs. There are no predictable relationships between multiple significant unobservable inputs attributable to a given valuation technique. A single amount is disclosed when there is no significant difference between the minimum, maximum and average (weighted average or similar average / median).

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Year ended 31 December 2020

31 December 2020	Fair value \$millions	Predominant valuation techniques/ Significant unobservable inputs	Range (Average) ⁽¹⁾
ASSETS			
Trading financial assets:			
- Government debt securities	266	Comparable pricing Comparable bond pricing	91.3 to 106.18pts (105.54pts)
- Corporate and other debt:			
- Mortgage and asset-backed securities	184	Comparable pricing Comparable bond price	32 to 100 pts (73 pts)
- Corporate bonds	487	Comparable pricing Comparable bond price	59 to 133 pts (107 pts)
- Loans and lending commitments	151	Comparable pricing Comparable loan price	25.5 to 101.97 pts (94.67 pts)
- Net derivatives contracts: ⁽²⁾			
- Interest rate	640	Option model Inflation volatility Interest rate-foreign exchange correlation Interest rate curve correlation Inflation curve Interest rate volatility skew Foreign exchange volatility skew Interest rate – inflation correlation Bond volatility	25% to 66% (45%/43%) 55% to 59% (56%/56%) 46% to 91% (70%/72%) 0.94% to 0.95% (0.95%/0.95%) 0% to 349% (62%/59%) 0.0% to 0.4% (0%/0%) -80% to -5% (-42%/-48%) 6% to 24% (13%/13%)
- Credit	120	Credit default swap model Credit spread Comparable bond price Funding spread Funding spread Comparable bond price Credit spread	4bps to 360bps (73.07bps) 8 to 85 pts (48 pts) 64.84bps to 118.03bps (83.57 bps) 64.84bps to 118.03bps (89.34bps) 8 to 85pts (48pts) 4bps to 360bps (68.47bps)
- Foreign exchange and gold ⁽³⁾	187	Option model Interest rate-foreign exchange correlation Interest rate volatility skew Deal execution probability Foreign exchange volatility skew Currency basis	18% to 59% (44%/44%) 0% to 349% (62%/59%) 50% to 95% (83%/93%) -21.7% to 28.3% (3.2%/0.9%) 6% to 8% (7.2%/7.5%)
- Equity	(678)	Option model Equity volatility Equity volatility skew Equity equity correlation Equity FX correlation	15% to 68% (26%) -3% to 0% (-1%) 37% to 95% (70%) -80% to 60% (-25%)
Investment securities:			
- Corporate equities	151	Comparable pricing Comparable equity price	80% to 100% (99%)
Trade and other receivables:			
- Prepaid OTC contracts	1,291	Option model Equity volatility	21% (21%)

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31 December 2020			
	Fair value \$millions	Predominant valuation techniques/ Significant unobservable inputs	Range (Average) ⁽¹⁾
ASSETS			
Securities borrowed:			
- Securities purchased under agreements to resell	778	Discounted cash flow Collateral funding spread	2 to 84bps (43bps)
LIABILITIES			
Debt and other borrowings:			
- Issued structured notes	(334)	Option model Equity volatility Equity volatility skew Equity equity correlation Equity FX correlation	12% to 45% (26%) -1% to 0% (-1%) 20% to 92% (68%) -72% to 10% (-19%)
Trade and other payables:			
- Prepaid OTC contracts	(241)	Discounted cash flow Recovery rate	40% to 62% (46%/40%)

(1) A single amount is disclosed for range and average when there is no significant difference between the minimum, maximum and average. Amounts represent weighted averages, except where simple averages and the median of the inputs, respectively, are provided when more relevant.

(2) Net derivative contracts represent trading financial liabilities – derivative contracts net of trading financial assets – derivative contracts

(3) Includes derivative contracts with multiple risks (i.e. hybrid products)

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Year ended 31 December 2020

31 December 2019	Fair value \$millions	Predominant valuation techniques/ Significant unobservable inputs	Range (Average) ⁽¹⁾
ASSETS			
Trading financial assets:			
- Corporate and other debt:			
- Mortgage- and asset-backed securities	231	Comparable pricing	
		Comparable bond price	2 to 101 pts (68 pts)
- Corporate bonds	186	Comparable pricing	
		Comparable bond price	65 to 130 pts (105.14 pts)
- Loans and lending commitments	64	Comparable pricing	
		Comparable loan price	25 to 100 pts (77.9 pts)
- Corporate equities	28	Comparable pricing	
		Comparable equity price	100% (100%)
Investment securities:			
- Corporate equities	122	Comparable pricing	
		Comparable equity price	96.67% to 100% (98%)
Secured borrowings			
- Securities purchased under agreements to resell	257	Consensus data on underlying curves Availability of market price for collateral cusips	14 to 79pts (64pts)
Trade and other receivables:			
- Prepaid OTC contracts	353	Discounted cash flow Recovery rate	51% to 62% (54%)
LIABILITIES			
Trading financial liabilities:			
- Net derivatives contracts: ⁽²⁾			
- Interest rate	707	Option model	
		Inflation volatility	24% to 63% (44%/41%)
		Interest rate-foreign exchange correlation	55% to 58% (56%/56%)
		Interest rate curve correlation	47% to 90% (71%/72%)
		Inflation curve	1.05% to 1.07% (1.06%/1.06%)
		Interest rate volatility skew	24% to 155% (63%/52%)
		Foreign exchange volatility skew	-0.2% to -0.1% (-0.1%/-0.1%)
		Interest rate – inflation correlation	-75% to -5% (-39%/-45%)
		Interest rate – quanto correlation	-11% to -1% (-5%/-8%)
		Bond volatility	4% to 15% (13%/14%)
- Credit	(52)	Comparable pricing	
		Credit spread	4pbs to 373bps (103bps)
		Comparable bond price	12 to 104 pts (59 pts)
		Funding spread	46.94 to 117.09 bps (83.9 bps)
- Foreign exchange and gold ⁽³⁾	(9)	Option model	
		Interest rate-foreign exchange correlation	32% to 57% (46%/46%)
		Interest rate volatility skew	24% to 155% (63%/52%)
		Currency basis	10% to 11% (10%/10%)
		Deal execution probability	85% to 95% (93%/95%)

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31 December 2019	Fair value \$millions	Predominant valuation techniques/ Significant unobservable inputs	Range (Average) ⁽¹⁾
- Equity ⁽³⁾	(726)	Option model	
		At the money volatility	9% to 81% (22%)
		Volatility skew	-3% to 0% (-1%)
		Equity-equity correlation	5% to 98% (69%)
		Equity-foreign exchange correlation	-72% to 60% (-43%)
- Commodity	1	Comparable pricing	
		Comparable price	\$470 to \$1,698 (\$1,036)
- Corporate equities	(7)	Comparable pricing	
		Comparable equity price	100%
Debt and other borrowings:			
- Issued structured notes	(314)	Option model	
		At the money volatility	15% to 44% (22%)
		Volatility skew	-1% to 0% (0%)
		Equity-equity correlation	45% to 91% (77%)
		Equity-foreign exchange correlation	-70% to 13% (-29%)
Trade and other payables:			
- Prepaid OTC contracts	(341)	Discounted cash flow	
		Recovery rate	51% to 62% (54%)

(1) A single amount is disclosed for range and average when there is no significant difference between the minimum, maximum and average. Amounts represent weighted averages except where simple averages and the median of the inputs are provided when more relevant

(2) Net derivative contracts represent trading financial assets – derivative contracts net of trading financial liabilities – derivative contracts

(3) Includes derivative contracts with multiple risks (i.e. hybrid products)

Significant Unobservable Inputs – Description and Sensitivity

During 2020, there were no significant revisions made to the descriptions of the significant unobservable inputs.

An increase/(decrease) to the following inputs would generally result in a higher/(lower) fair value:

- **Comparable bond price:** A pricing input used when prices for the identical instrument are not available for comparable instruments. Significant subjectivity may be involved when fair value is determined using pricing data available for comparable instruments. Valuation using comparable instruments can be done by calculating an implied yield (or spread over a liquid benchmark) from the price of a comparable bond or loan, then adjusting that yield (or spread) to derive a value for the bond or loan. The adjustment to yield (or spread) should account for the relevant differences in the bonds or loans such as maturity or credit quality. Alternatively, a price-to-price basis can be assumed between the comparable

instrument and the bond being valued in order to establish the value of the bond.

- **Comparable equity price:** A price derived from equity raises, share buybacks and external bid levels, etc. A discount or premium may be included in the fair value estimate.
- **Recovery rate:** Amount expressed as a percentage of par that is expected to be received when a credit event occurs.

An increase/(decrease) to the following inputs would generally result in a lower/(higher) fair value:

- **Credit spread:** The credit spread reflects the additional net yield an investor can earn from a security with more credit risk relative to one with less credit risk. The credit spread of a particular security is often quoted in relation to the yield on a credit risk-free benchmark security or reference rate, typically either US Treasury or LIBOR.
- **Funding spread:** The cost of borrowing defined as the incremental spread over the OIS rate for a specific collateral rate (which refers to the rate

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applicable to a specific type of security pledged as collateral).

An increase/(decrease) to the following inputs would generally result in an impact to the fair value, but the magnitude and direction of the impact would depend on whether the Group is long or short the exposure:

- Correlation: A pricing input where the payoff is driven by more than one underlying risk. Correlation is a measure of the relationship between the movements of two variables (i.e. how the change in one variable influences a change in the other variable).
- Interest rate curve: The term structure of interest rates (relationship between interest rates and the time to maturity) and a market's measure of future interest rates at the time of observation. An interest rate curve is used to set interest rate and foreign exchange derivative cash flows and is a pricing input used in the discounting of any OTC derivative cash flow.
- Volatility: The measure of the variability in possible returns for an instrument given how much that instrument changes in value over time. Volatility is a pricing input for options, and, generally, the lower the volatility, the less risky the option. The level of volatility used in the valuation of a particular option depends on a number of factors, including the nature of the risk underlying that option, the tenor and the strike price of the option.

- Volatility skew: The measure of the difference in implied volatility for options with identical underliers and expiry dates but with different strikes.

- ii. Sensitivity of fair values to changing significant assumptions to reasonably possible alternatives

As detailed in note 3, the valuation of Level 3 financial instruments requires the application of critical accounting judgement, involving estimations and assumptions and it is recognised that there could be a range of reasonably-possible alternative values.

The Group has reviewed the unobservable parameters to identify those which would change the fair value measurement significantly if replaced by a reasonably possible alternative assumption.

In estimating the potential variability, the unobservable parameters were varied individually using statistical techniques and historic data. The potential variability estimated is likely to be greater than the actual uncertainty relating to the financial instruments, as any diversification effect has been excluded.

The following table presents the potential impact of both favourable and unfavourable changes, both of which would be reflected in the income statement.

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in \$ millions	31 December 2020		31 December 2019	
	Favourable changes	Unfavourable changes	Favourable changes	Unfavourable changes
Trading financial assets:				
Government debt securities	17	(7)	-	-
Corporate and other debt	16	(14)	15	(8)
Corporate equities	-	-	-	(8)
Net derivative contracts ⁽¹⁾⁽²⁾	76	(32)	51	(27)
Investment securities:				
Corporate equities	17	(23)	30	(13)
Debt and other borrowings:				
Issued structured notes	3	(2)	8	(2)
	<u>129</u>	<u>(78)</u>	<u>104</u>	<u>(58)</u>

(1) Net derivative contracts represent trading financial assets – derivative contracts net of trading financial liabilities – derivative contracts.

(2) CVA and FVA are included in the fair value, but excluded from the effect of reasonably possible alternative assumptions in the table above. CVA is deemed to be a Level 3 input when the underlying counterparty credit curve is unobservable. FVA is deemed to be Level 3 input in its entirety given the lack of observability of funding spreads in the principle market.

e. Financial instruments valued using unobservable market data

The amounts not recognised in the consolidated income statement relating to the difference between the fair value at initial recognition (the transaction price) and the amounts determined at initial recognition using valuation techniques are as follows:

\$ millions	2020	2019
At 1 January	342	290
New transactions	167	127
Amounts recognised in the consolidated income statement during the year	<u>(100)</u>	<u>(75)</u>
At 31 December	<u>409</u>	<u>342</u>

The balance above predominately relates to derivatives.

f. Assets and liabilities measured at fair value on a non-recurring basis

Non-recurring fair value measurements of assets and liabilities are those which are required or permitted in the consolidated statement of financial position in particular circumstances. There were no assets or liabilities measured at fair value on a non-recurring basis during the current or prior year.

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31. ASSETS AND LIABILITIES NOT MEASURED AT FAIR VALUE

The tables below present the carrying value, fair value and fair value hierarchy category of certain financial assets and financial liabilities that are not

measured at fair value in the statement of financial position. Financial assets and financial liabilities not measured at fair value for which the carrying value is considered a reasonable approximation of fair value are excluded from the tables below.

in \$ millions	Carrying value	Fair value measurement using:		
		Quoted prices in active market (Level 1)	Observable inputs (Level 2)	Significant unobservable inputs (Level 3)
31 December 2020		Fair value		
Subordinated loan liabilities	5,000	5,414	-	5,414
31 December 2019				
Subordinated loan liabilities	5,000	5,357	-	5,357

32. EMPLOYEE COMPENSATION PLANS

Morgan Stanley maintains various equity-settled share-based and cash-based deferred compensation plans for the benefit of employees. Awards under these plans are generally granted in January following the performance year.

As described in note 7, 1,779 employees transferred from MSES to the Company on 1 July 2019. As a result, equity settled share-based and cash-based deferred compensation award expense and liability previously incurred through management charges were recorded directly on the Company from the transfer date.

Equity-settled share-based compensation plans

Morgan Stanley has granted RSU awards pursuant to several equity-based compensation plans. The plans provide for the deferral of a portion of certain employees' incentive compensation, with awards made in the form of restricted common stock. Awards under these plans are subject to vesting over time, generally six months to seven years, and are generally contingent upon continued employment and subject to restrictions on sale, transfer or assignment until conversion to common stock. All, or a portion of, an award may be forfeited if employment is terminated before the end of the relevant vesting period or cancelled after the vesting period in certain situations. Recipients of equity-based awards may have voting rights, at Morgan Stanley's discretion, and generally receive

dividend equivalents if the awards vest, unless this is prohibited by regulation.

Group:

During the year, Morgan Stanley granted 2,756,768 RSUs (2019: 557,922 RSUs) to employees of the Group with a weighted average fair value per unit of \$55.86 (2019: \$42.33), based on the market value of Morgan Stanley common stock at grant date. The equity-based compensation expense recognised in the year is \$183 million (2019: \$78 million). As a result of the chargeback agreement described in accounting policy 3q(i), the total amount of equity-based compensation expense recognised within 'Direct staff costs' and 'Management charges from other Morgan Stanley Group undertakings relating to staff costs' within 'Operating expense' was \$201 million (2019: \$83 million). This includes the equity-based compensation expense and movements in the fair value of the awards granted to employees.

The related liability due to Morgan Stanley at the end of the year, reported within 'Accruals and deferred income' in the statement of financial position, is \$189 million (2019: \$72 million) of which \$85 million (2019: \$31 million) is expected to be settled wholly within one year and \$104 million (2019: \$41 million) thereafter.

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The unrecognised compensation cost related to unvested equity-based awards is shown in the table below:

in \$ millions	Unvested awards granted:		
	To 31 December 2020	In January 2021	Total
Expense expected to be recognised in:			
2021	44	201	245
2022	15	49	64
2023	2	23	25
Thereafter	1	5	6
	<u>62</u>	<u>278</u>	<u>340</u>

Amounts above do not reflect forfeitures, cancellations, accelerations or future adjustments to fair value for certain awards.

Company:

During the year, Morgan Stanley granted 2,749,748 RSUs (2019: 478,144 RSUs) to employees of the Company with a weighted average fair value per unit of \$55.83 (2019: \$42.38), based on the market value of Morgan Stanley common stock at grant date. The equity-based compensation expense recognised in the year is \$182 million (2019: \$77 million). As a result of the chargeback agreement described in accounting policy 3q(i), the total amount of equity-based compensation expense recognised within 'Direct staff costs' and 'Management charges from other Morgan Stanley Group undertakings relating to staff costs' within 'Operating expense' was \$200 million (2019: \$81 million). This includes the equity-based compensation expense and movements in the fair value of the awards granted to employees.

The related liability due to Morgan Stanley at the end of the year, reported within 'Accruals and deferred income' in the statement of financial position, is \$188 million (2019: \$71 million) of which \$85 million (2019: \$30 million) is expected to be settled wholly within one year and \$103 million (2019: \$41 million) thereafter.

Deferred cash-based compensation plans

Morgan Stanley has granted deferred cash-based compensation awards to certain employees which defer a portion of the employees' discretionary compensation. The plans generally provide a return based upon the performance of various referenced investments. Awards under these plans are generally subject to a sole vesting condition of service over time, which normally ranges from one to seven years from the date of grant. All, or a portion of an award may be forfeited if employment is terminated before the end of the relevant vesting period or cancelled after the vesting period in certain situations. The awards are settled in cash at the end of the relevant vesting period.

Group:

Awards with a value of \$90 million (2019: \$9 million) were granted to employees of the Group during the year.

The deferred cash-based compensation expenses recognised in the year is shown in the table below:

in \$ millions	2020	2019
Deferred cash-based awards	92	53
Return on referenced investments		
Carried interest	(1)	(1)
Other	6	2
	<u>97</u>	<u>54</u>

The liability to employees at the end of the year, which is reported within 'Accruals and deferred income' in the statement of financial position, is \$126 million (2019: \$63 million) of which \$62 million (2019: \$31 million) is expected to be settled wholly within one year and \$64 million (2019: \$32 million) thereafter.

The unrecognised expense related to deferred cash-based compensation awards is \$47 million of which \$36 million is expected to be recognised in 2021, \$8 million in 2022 and \$3 million thereafter. Amounts do not include unrecognised expense for forfeitures, cancellations, accelerations or assumptions about future market conditions. For performance year 2020, certain changes were made to the Morgan Stanley Group's

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compensation deferral schedule formula resulting in no cash-based deferred compensation being granted to employees of the Group in January 2021.

The Group economically hedges the exposure created by certain of these deferred compensation plans by entering into derivative transactions with other Morgan Stanley Group undertakings. The derivative balance at the end of the year, recognised within 'Trading financial assets' is \$2 million (2019: \$3 million). The related profit recorded within 'Net trading income' for the year is \$1 million (2019: \$4 million profit).

Company:

Awards with a value of \$90 million (2019: \$6 million) were granted to employees of the Company during the year.

The liability to employees at the end of the year, which is reported within 'Accruals and deferred income' in the statement of financial position, is \$125 million (2019: \$62 million) of which \$61 million (2019: \$31 million) is expected to be settled wholly within one year and \$64 million (2019: \$31 million) thereafter.

The Company economically hedges the exposure created by certain of these deferred compensation plans by entering into derivative transactions with other Morgan Stanley Group undertakings. The derivative balance at the end of the year, recognised within 'Trading financial assets' is \$2 million (2019: \$3 million). The related profit recorded within 'Net trading income' for the year is \$1 million (2019: \$4 million profit).

Management charges from fellow Morgan Stanley undertakings

As described in note 7, the Group and Company utilise the services of staff who are employed by other Morgan Stanley Group undertakings. Management charges are incurred in respect of these employee services which include the cost of equity-settled share-based and deferred cash-based compensation plans.

33. POST EMPLOYMENT BENEFITS

Defined contribution plans

The Group operates several Morgan Stanley defined contribution plans, which require contributions to be made to funds held in trust, separate from the assets of the Group.

The defined contribution plans are as follows:

- Morgan Stanley Flexible Company Pension Plan (Amsterdam) (Branch transferred out of the Group on 1 October 2020) – refer to "UK withdrawal from the EU" within the Strategic report for further detail)
- MSII Offshore Retirement Benefit Plan IV, Dubai Section;
- Morgan Stanley DIFC Workplace Savings Scheme (Dubai)
- Morgan Stanley Asia Limited Retirement Benefit Plan (Taiwan);
- Morgan Stanley & Co. International plc, Seoul Branch Defined Contribution Plan; and
- Morgan Stanley & Co. International plc Zurich Branch Top-up Plan

The Group pays fixed contributions to the funds, with no legal or constructive obligation to pay further contributions.

The defined contribution pension charge in relation to the above schemes recognised within 'Direct staff costs' in 'Other expense' in the consolidated income statement was \$3.5 million for the year (2019: \$3.2 million) of which \$nil was accrued at 31 December 2020 (2019: \$nil).

Defined benefit plans

The Group also operates several Morgan Stanley defined benefit plans, which provide post-employment benefits that are based on length of service and salary.

The defined benefits plans are as follows:

- Morgan Stanley Asia (Taiwan) Limited Retirement Scheme;
- Morgan Stanley Asia (Taiwan) Limited Book Reserve Plan;
- Morgan Stanley Asia (Taiwan) Limited Grandfather Plan
- Morgan Stanley & Co. International plc Zurich Branch Base Plan; and

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- Morgan Stanley & Co. International plc Dubai Branch End of Service Gratuity

From January 2020, the Dubai International Financial Centre (“DIFC”) replaced the End of Service Gratuity arrangement with the DIFC Employee Workplace Savings Plan (“DEWS”), a defined contribution plan. The Morgan Stanley & Co. International plc Dubai Branch End of Service Gratuity plan is therefore now closed to new members.

The Group’s cumulative amount of actuarial gains and losses recognised in other comprehensive income is a \$2.9 million loss (2019: \$1.3 million loss). A net liability of \$8.8 million (2019: \$5.9 million) is recognised in the Group’s consolidated statement of financial position in respect of these plans.

Plans operated by fellow Morgan Stanley undertakings

In addition to the above, the Group incurs direct expenses and management charges from fellow Morgan Stanley undertakings for post-employment benefit costs related to the Morgan Stanley UK Group Pension Plan (‘the Plan’) operated by Morgan Stanley UK Limited (“MSUKL”). The Plan is a defined contribution scheme with a closed defined benefit section.

Defined contribution section of the Plan

MSUKL pays fixed contributions to the funds, with no legal or constructive obligation to pay further contributions.

The defined contribution pension charge recognised within ‘Staff costs’ in ‘Other expense’ in the income statement was \$21.3 million for the year (2019: \$10.2 million) of which \$nil was accrued at 31 December 2020 (2019: \$nil).

As described in note 7, the Group utilises the services of staff who are employed by other Morgan Stanley Group undertakings. Management charges are incurred in respect of these employee services which include the cost of the Plan.

Defined benefit section of the Plan (“DB Plan”)

Under contractual group recharging arrangements, a material proportion of the net defined benefit cost for the DB Plan as a whole, whether recognised in the profit for the year or other comprehensive

income, is recharged to the Group, on this basis the management recharge for the year in respect of the DB plan recognised within ‘Management charges to other Morgan Stanley Group undertakings’ was \$1.8 million (2019: \$21 million income). Income in the prior year arose primarily as a result of recognition of an asset previously restricted and charged to other comprehensive income. Information on the DB plan is provided below.

The DB Plan has been closed to new members and future accrual since 1996. The DB Plan was previously open to permanent employees of the Morgan Stanley Group employed in the UK, and with the consent of the Trustees, other Morgan Stanley employees located outside of the UK who had previously been employed in the UK and who at some point had been members of the DB Plan.

The DB Plan provides post-employment benefits to members on retirement which are dependent on years of service and salary at the time of closure of the DB Plan in 1996. Additionally, the DB Plan also includes a Guaranteed Minimum Pension (“GMP”) underpin in respect of certain defined contribution members who transferred their benefits from the defined benefit section in the past. Under the GMP underpin, if the value of each member’s investment at retirement is less than the amount needed to secure the GMP benefits that accrued under the defined benefit section, the shortfall must be covered by the DB Plan.

The DB Plan is administered by the Trustees and the assets are held in a fund which is legally separate from MSUKL. The Trustees of the fund are required by law to act in the interest of the fund and of all relevant stakeholders in the scheme. The Trustees of the scheme are responsible for the investment policy with regards to the scheme assets.

The DB Plan exposes MSUKL to actuarial risks such as: investment risk, interest rate risk, inflation risk, longevity risk, liquidity risk and credit risk. As a result of the DB Plan’s investment strategy (outlined on the following page) the interest rate and inflation risks are largely hedged for the majority of the defined benefit liabilities on a funding basis. The GMP underpin liabilities are volatile because they represent the difference between a defined benefit liability and the value of members’ defined contribution assets (which

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depends on how the individual invests) and are only approximately hedged.

As required by the UK regulatory framework, a full actuarial valuation of the DB Plan is conducted at least every three years and updated annually between full triennial valuations to determine the position of the DB Plan on a funding basis. The funding basis uses assumptions reflective of the cost of securing the benefits built up in the DB Plan with an insurance company and is reviewed each year as part of the annual funding update. The most recent full actuarial valuation of the DB Plan, carried out at 31 December 2018, showed a surplus of scheme assets over liabilities of \$34 million. Accordingly, no new schedule of contributions was agreed and there were no contributions payable to the DB Plan during 2020 (2019: \$nil).

An actuarial valuation of the DB Plan is carried out annually on an accounting basis by a qualified actuary. Under the accounting basis, the obligations are measured by discounting the best estimate of future cash flows to be paid out by the DB Plan using the projected unit credit method. As accrual of future benefits ceased in 1996, no benefit has been attributed to service during subsequent reporting periods and the accumulated benefit obligation is an actuarial measure of the present value of benefits for service already rendered.

On an accounting basis, the DB Plan has a surplus of scheme assets over liabilities.

The following table provides a summary of the present value of the defined benefit obligation and fair value of DB Plan assets included in the statement of financial position of MSUKL:

in \$ millions	2020	2019
Present value of the funded defined benefit obligation	(354)	(299)
Fair value of plan assets	453	389
Plan surplus	99	90
Impact of asset ceiling	(79)	(69)
Net DB Plan Asset	20	21

The surplus recognised in the MSUKL statement of financial position is limited to the amount of future economic benefits available to the entity in the form of reduced contributions.

Of the defined benefit obligation, \$352,448,000 (2019: \$297,571,000) relates to deferred members and \$1,653,000 (2019: \$1,513,000) relates to retired members. Upon reaching retirement, up until 31 December 2018, the majority of members were settled through MSUKL purchasing an annuity contract in the name of the member, with MSUKL having no further obligation. The Trustee has temporarily suspended the practice of individually buying out members' benefits until the legal position and benefit entitlements with respect to GMP equalisation are clearer. Since the end of 2018, individuals who have reached benefit age have been retained as members in the DB Plan.

The weighted average duration of the defined benefit obligation at 31 December 2020 is 28 years (2019: 29 years).

Movement in the net defined benefit asset and impact of asset ceiling

The following tables provide a summary of the present value of the obligation, the fair value of the DB Plan assets and the impact of the asset ceiling recognised by MSUKL:

MORGAN STANLEY & CO. INTERNATIONAL plc**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS****Year ended 31 December 2020**

2020	Present value	Fair value		Impact of	
in \$ millions	of obligation	of plan	Total	asset ceiling	Total
At 1 January 2020	(299)	389	90	(69)	21
Past service costs	(2)	-	(2)	-	(2)
Net interest (expense)/ income	(5)	7	2	(2)	-
Amounts recognised in the income statement	(7)	7	-	(2)	(2)
Remeasurements:					
The return on scheme assets (excluding amounts included in net interest expense)	-	48	48	-	48
Actuarial gain arising from changes in demographic assumptions	(1)	-	(1)	-	(1)
Actuarial (loss) arising from changes in financial assumptions	(45)	-	(45)	-	(45)
Actuarial gain arising from experience adjustments	5	-	5	-	5
Adjustments for restrictions on the defined benefit asset	-	-	-	(7)	(7)
Amounts recognised in the statement of comprehensive income	(41)	48	7	(7)	-
Foreign exchange rate changes	(12)	14	2	(1)	1
Benefit payments	5	(5)	-	-	-
At 31 December 2020	(354)	453	99	(79)	20

A further High Court ruling on 20 November 2020 confirmed that pension schemes are required to equalise male and female members' GMP benefits in respect of historic statutory transfers paid out, since 17 May 1990. An additional liability has been estimated to incorporate the impact which is

treated as a plan amendment. An estimate of \$2,321,000 has been recognised as a past service cost. This estimate may be revised as the Trustee works with the plan actuary and administrator to review historical data and fully assess the impact of the ruling on the plan.

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2019 in \$millions	Present value of obligation	Fair value of plan assets	Total	Impact of asset ceiling	Total
At 1 January 2019	(264)	337	73	(73)	-
Net interest (expense)/ income	(7)	8	1	(1)	-
Amounts recognised in the income statement	(7)	8	1	(1)	-
Remeasurements:					
The return on scheme assets (excluding amounts included in net interest expense)		36	36	-	36
Actuarial gain arising from changes in demographic assumptions	11	-	11	-	11
Actuarial (loss) arising from changes in financial assumptions	(50)	-	(50)	-	(50)
Actuarial gain arising from experience adjustments	14	-	14	-	14
Adjustments for restrictions on the defined benefit asset	-	-	-	9	9
Amounts recognised in the statement of comprehensive income	(25)	36	11	9	20
Foreign exchange rate changes	(11)	16	5	(4)	1
Benefit payments	8	(8)	-		
At 31 December 2019	(299)	389	90	(69)	21

Actuarial assumptions

The following table presents the principal actuarial assumptions used in the valuation of the DB Plan:

	2020	2019		Life expectancy at age 65 for a male member currently: Aged 65	Life expectancy at age 65 for a female member currently: Aged 45	Life expectancy at age 65 for a male member currently: Aged 65	Life expectancy at age 65 for a female member currently: Aged 45
Pre-retirement discount rate	1.1%	1.8%	31 December				
Post-retirement discount rate	1.3%	1.5%	2020				
Inflation (RPI)	2.7%	3.1%	UK	89.4	90.6	90.8	92.2
Revaluation in deferment (CPI)	2.1%	2.1%					
The actuarial assumptions presented above are weighted averages for the DB Plan.			31 December				
The mortality assumptions used give the following life expectancy:			2019				
			UK	89.2	90.5	90.7	92.1

No allowance is made for COVID-19 mortality experience, however, this will continue to be monitored in the future.

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The sensitivities regarding the principal assumptions used to measure the defined benefit obligation are as follows:

2020

Assumption	Change in assumption	Impact on scheme liabilities
Discount rate	Increase/ decrease by 0.25%	Decrease/ increase by 6.6%/ 7.1%
Inflation assumption	Increase/ decrease by 0.25%	Increase/ decrease by 1.2%/ 1.1%
Life expectancy	Increase/decrease by 1 year	Increase/decrease by 4.3%/4.2%

2019

Assumption	Change in assumption	Impact on scheme liabilities
Discount rate	Increase/ decrease by 0.25%	Decrease/ increase by 6.9%/ 7.2%
Inflation assumption	Increase/ decrease by 0.25%	Increase/ decrease by 1.2%/ 1.2%
Life expectancy	Increase/decrease by 1 year	Increase/decrease by 4.6%/4.6%

The sensitivity analysis presented above has been determined based on reasonably possible changes of the assumptions occurring at 31 December 2020 and 31 December 2019, assuming that all other assumptions are held constant. The methods and types of assumptions used in preparing the sensitivity analysis did not change compared to the prior year.

DB Plan assets

MSUKL and the Trustees, in consultation with their independent investment consultants and actuaries, determine the asset allocation targets based on their assessment of business and financial conditions, demographic and actuarial data, funding characteristics and related risk factors. Other relevant factors, including industry practices and long-term historical and prospective capital market returns, are also considered. The overall investment objective is expected to minimise the volatility of the Plan's surplus or deficit through asset liability matching. The investment strategy is considered to be low risk.

Specific risks which are managed through the asset allocation targets include:

- Interest rate and inflation risk – Plan liabilities will change in response to changes in interest rates and inflation. The policy is to hedge this risk as far as possible;
- Asset volatility – investment in asset classes such as equities gives rise to volatility in the value of the assets. The policy is to invest in asset classes which closely match the Plan's liabilities;
- Credit risk – any default or downgrade in instruments such as corporate bonds and money market instruments may result in losses. The policy is to partially mitigate this risk by investment in a range of different credit instruments via pooled funds;
- Liquidity risk – the liquidity of investments may change over time which may have an impact on the expected transaction costs. The Trustees and MSUKL have reviewed the likely cash requirements of the Plan and are satisfied that the investment arrangements provide sufficient liquidity;
- Longevity risk – the longevity experience may differ from expectations and expectations may change over time. The purchase of annuities for pensioners mitigates a substantial portion of this risk.

In line with the above investment objectives, the DB Plan holds investments in a range of pooled investment vehicles of varying maturities intended to broadly reflect the expected liability profile of the Plan. The major categories and fair values of scheme assets at the end of the reporting period are set out below.

in \$ millions	Fair value of Plan assets					
	2020			2019		
	Quoted in an active market	Other	Total	Quoted in an active market	Other	Total
Cash and cash equivalents	-	71	71	-	76	76
Corporate bonds	110	-	110	66	-	66
Government bonds	272	-	272	247	-	247
	382	71	453	313	76	389

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MSUKL and the Trustees conducted a full asset-liability review for the DB plan during 2019 with underlying investments updated in January 2020. Overall investment strategies remain unchanged with the primary objective being to invest the DB Plan's assets to minimise the volatility of the DB Plan's deficit. The asset-liability review occurs every three years with the next scheduled review due to take place in 2022. These studies are used to assist the Trustees and MSUKL in determining the optimal long-term asset allocation with regard to the structure of liabilities within the scheme.

The main strategic choices formulated in the actuarial and technical policy documents of the scheme are:

- a) Assets invested in hedging assets such as gilts, corporate bonds and swap-based hedging funds in order to hedge liability-related risks.
- b) Interest rate sensitivity caused by the duration of the defined benefit obligation should be reduced by the use of debt instruments such as gilts in combination with interest rate swap-based hedging funds.
- c) In respect of GMP underpin liabilities, investment in long-dated corporate bonds to approximately hedge annuity prices.

MORGAN STANLEY & CO. INTERNATIONAL plc**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS****Year ended 31 December 2020****34. RELATED PARTY DISCLOSURES****Parent and subsidiary relationships***Parent and ultimate controlling entity*

The Group's immediate parent undertaking is Morgan Stanley Investments (UK) which is registered in England and Wales. Copies of its financial statements can be obtained from the Registrar of Companies for England and Wales, Companies House, Crown Way, Cardiff CF14 3UZ.

The ultimate parent undertaking and controlling entity is Morgan Stanley. This is the largest group of which the Group is a member and for which group financial statements are prepared. Morgan Stanley has its registered office c/o The Corporation Trust Company, The Corporation Trust Center, 1209 Orange Street, Wilmington, DE 19801, United States of America and is incorporated in the state of Delaware, in the United States of America. Copies of its financial statements can be obtained from www.morganstanley.com/investorrelations.

Key management compensation

Key management personnel are defined as those persons having authority and responsibility for planning, directing and controlling the activities of the Group.

The Morgan Stanley Group's corporate governance framework gives consideration to legal, geographical and business lines through a combination of boards of directors, and regional and global management committees. Accordingly, in addition to the Directors of the Company, key management personnel of the Group is considered to include: the boards of Directors of certain parent companies, including that of Morgan Stanley, certain members of key Morgan Stanley Group management committees, those designated as senior managers under the UK's Senior Manager regime and certain executive officers of Morgan Stanley.

The boards of the Group's parent companies, the management committees and the executive officers cover the full range of the Morgan Stanley Group's business activities. Only those members with responsibility for the Institutional Securities business, being the reportable business segment of the Group, are considered to be key management

personnel of the Group. The aggregate compensation below represents the proportion of compensation paid to these key management personnel, including the Directors of the Company, in respect of their services to the Group.

Key management personnel compensation in respect of their services rendered to the Group comprised the following:

in \$ millions	2020	2019
Short-term employee benefits	70	58
Share-based payments	61	52
Other long-term employee benefits	26	29
	<u>157</u>	<u>139</u>

The share-based payment costs disclosed above reflect the amortisation of equity-based awards granted to key management personnel and are therefore not directly aligned with other staff costs in the current year.

Key management personnel compensation is borne directly by the Group as well as other Morgan Stanley Group undertakings in the current year. Management recharges in respect of key management personnel compensation borne by other Morgan Stanley Group undertakings are included in 'Management charges from other Morgan Stanley Group undertakings relating to staff costs' within 'Operating expense', as disclosed in note 7.

Directors' remuneration

in \$ millions	2020	2019
Total remuneration of all Directors:		
Aggregate remuneration	17	16
Long term incentive schemes	2	1
	<u>19</u>	<u>17</u>
Disclosures in respect of the highest paid Director:		
Aggregate remuneration	6	5
Long term incentive schemes	-	1
	<u>6</u>	<u>6</u>

Directors' remuneration has been calculated as the sum of cash, bonuses and benefits in kind.

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All Directors who are employees of the Morgan Stanley Group are eligible for shares of the parent company, Morgan Stanley, awarded under the Morgan Stanley Group's equity-based long term incentive schemes. In accordance with Schedule 5 paragraph 1(3)(a) of The Large and Medium-sized Companies and Groups (Accounts and Reports) Regulations 2008, the above disclosures do not include the value of shares awarded. During the year nine Directors received restricted stock unit awards in respect of qualifying services (2019: eight).

The value of assets (other than shares) awarded under other long term incentive schemes has been included in the above disclosures when the awards vest, which is generally within three years from the date of the award.

There are two Directors to whom retirement benefits are accruing under a non-UK defined benefits scheme (2019: three). In addition, one Director has benefits accruing under the Alternative Retirement Plan, a defined benefit scheme, operated by MSUKL (2019: one).

The Morgan Stanley Group operates a defined contribution pension scheme, the Morgan Stanley UK Group Pension Plan. There are seven Directors to whom retirement benefits are accruing under this scheme (2019: six). One Director has benefits accruing under a non-UK defined contribution scheme (2019: three).

The Group has not provided any loans or other credit advances to its Directors during the year (2019: nil).

Transactions with related parties

The Morgan Stanley Group conducts business for clients globally through a combination of both functional and legal entity organisational structures. Accordingly, the Group is closely

integrated with the operations of the Morgan Stanley Group and enters into transactions with other Morgan Stanley Group undertakings on an arm's length basis for the purposes of utilising financing, trading and risk management, and infrastructure services. The nature of these relationships along with information about the transactions and outstanding balances is given below. The Group has not recognised any expense and has made no provision for impairment relating to the amount of outstanding balances from related parties (2019: \$nil).

Cash

The Group places cash with other Morgan Stanley Group undertakings. All such transactions are entered into on an arm's length basis.

\$ millions	2020		2019	
	Interest	Balance	Interest	Balance
Amounts due from other Morgan Stanley Group undertakings	-	3,685	-	134

Funding

The Group receives funding from and provides funding to other Morgan Stanley Group undertakings in the following forms:

General funding

General funding is undated, unsecured, floating rate lending, other than certain funding which is dated on a rolling 40, 60, 190 or 395 day term. Funding may be received or provided for specific transaction related funding requirements, or for general operational purposes. The interest rates are established by the Morgan Stanley Group Treasury function for all entities within the Morgan Stanley Group and approximate the market rate of interest that the Morgan Stanley Group incurs in funding its business.

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Details of the outstanding balances on these funding arrangements and the related interest income or expense recognised in the consolidated income statement during the year are shown in the table below:

\$ millions	2020		2019	
	Interest	Balance	Interest	Balance
Undated				
Amounts due from the Group's direct and indirect parent undertakings	-	145	-	177
Amounts due from other Morgan Stanley Group undertakings	2	183	4	114
	<u>2</u>	<u>328</u>	<u>4</u>	<u>291</u>
Rolling 395 day term				
Amounts due from the Group's direct and indirect parent undertakings	2	57	4	114
Amounts due from other Morgan Stanley Group undertakings	-	36	9	42
	<u>2</u>	<u>93</u>	<u>13</u>	<u>156</u>
Undated				
Amounts due to the Group's direct and indirect parent undertakings	-	205	-	96
Amounts due to other Morgan Stanley Group undertakings	28	1,432	69	1,450
	<u>28</u>	<u>1,637</u>	<u>69</u>	<u>1,546</u>
40 day termed				
Amounts due to other Morgan Stanley Group undertakings	5	291	7	207
	<u>5</u>	<u>291</u>	<u>7</u>	<u>207</u>
60 day termed				
Amounts due to the Group's direct and indirect parent undertakings	150	11,405	219	23,414
	<u>150</u>	<u>11,405</u>	<u>219</u>	<u>23,414</u>
190 day termed				
Amounts due to the Group's direct and indirect parent undertakings	4	6,000	-	-
	<u>4</u>	<u>6,000</u>	<u>-</u>	<u>-</u>
Rolling 395 day term				
Amounts due to the Group's direct and indirect parent undertakings	227	16,288	489	6,565
Amounts due to other Morgan Stanley Group undertakings	7	476	28	290
	<u>234</u>	<u>16,764</u>	<u>517</u>	<u>6,855</u>

The Group enters into purchases and sales of securities and derivative transactions with other Morgan Stanley Group undertakings to facilitate

- Subordinated loans*

The Group received a subordinated loan and a senior subordinated loan from another Morgan Stanley Group undertaking. Details of the terms of these loans, including the contractual maturity and the interest rate are shown in note 17.

Trading and risk management

In the course of funding its business, the Group enters into collateralised financing transactions with other Morgan Stanley Group undertakings. All such transactions are entered into on an arm's length basis.

Details of the outstanding on such transactions and the related interest income / expense recognised in the consolidated income statement during the year are shown in the table below:

in \$ millions	2020		2019	
	Interest	Balance	Interest	Balance
Financial assets measured at amortised cost				
Amounts due from other Morgan Stanley Group undertakings	(55)	44,477	437	30,933
	<u>(55)</u>	<u>44,477</u>	<u>437</u>	<u>30,933</u>
Financial liabilities measured at amortised cost				
Amounts due to the Group's direct and indirect parent undertakings	-	-	-	154
Amounts due to other Morgan Stanley Group undertakings	(24)	26,884	493	27,579
	<u>(24)</u>	<u>26,884</u>	<u>493</u>	<u>27,733</u>
Financial liabilities measured at fair value				
Amounts due to the Group's direct and indirect parent undertakings	-	150	-	-
Amounts due to other Morgan Stanley Group undertakings	(7)	10,442	(65)	2,965
	<u>(7)</u>	<u>10,592</u>	<u>(65)</u>	<u>2,965</u>

the provision of financial services to clients on a global basis and to manage the market risks associated with such business. The Group also

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enters into derivative transactions with other Morgan Stanley Group undertakings to manage the market risks associated with certain of its compensation plans. All such transactions are entered into on an arm's length basis. The total amounts receivable and payable from such transactions not yet settled and the fair value of such derivatives contracts outstanding at the year end were as follows:

in \$ millions	2020	2019
Amounts due from the Group's direct and indirect parent undertakings on securities and derivative transactions	2,033	2,658
Amounts due from other Morgan Stanley Group undertakings on securities and derivative transactions	<u>110,225</u>	<u>81,415</u>
	<u>112,258</u>	<u>84,073</u>
Amounts due to the Group's direct and indirect parent undertakings on securities and derivative transactions	3,167	2,462
Amounts due to other Morgan Stanley Group undertakings on securities and derivative transactions	<u>106,341</u>	<u>80,320</u>
	<u>109,508</u>	<u>82,782</u>

The Group has received collateral of \$2,303 million (2019: \$383 million) from the Group's direct and indirect parent undertaking and \$1,710 million (2019: \$3,877 million) from other Morgan Stanley Group undertakings. The Group has pledged collateral of \$104 million (2019: \$45 million) to the Group's direct and indirect parent undertakings and \$23,840 million (2019: \$24,062 million) to other Morgan Stanley Group undertakings. The Group has received and pledged collateral to mitigate credit risk on exposures arising under derivatives contracts between the Group and other Morgan Stanley Group undertakings.

In addition, the management and execution of business strategies on a global basis results in many Morgan Stanley transactions impacting a number of Morgan Stanley Group entities. The Morgan Stanley Group has Global Transfer Pricing Policies in place among the Ultimate Parent and its consolidated subsidiaries to ensure arm's length pricing. These policies are consistent with 2017 OECD transfer pricing guidelines for multinational enterprises and tax administrations. The Firm has also engaged in negotiations of Advanced Pricing Agreements with selected tax authorities in respect of its key transfer pricing methodologies.

For the year ended 31 December 2020, a net amount of \$1,353 million was transferred to other Morgan Stanley Group undertakings relating to such revenue transfer pricing policies and recognised in the consolidated income statement arising from such policies (2019: net transfer of \$755 million).

Infrastructure services

The Group receives and incurs management charges to and from other Morgan Stanley Group undertakings for infrastructure services, including the provision of staff and office facilities. Management recharges received and incurred during the year are as follows:

in \$ millions	2020		2019	
	Staff costs	Other services	Staff costs	Other services
Amounts recharged from the Group's direct and indirect parent undertakings	22	-	13	-
Amounts recharged from other Morgan Stanley Group undertakings	<u>549</u>	<u>1,293</u>	<u>1,188</u>	<u>1,285</u>
	<u>571</u>	<u>1,293</u>	<u>1,201</u>	<u>1,285</u>

Amounts outstanding at the reporting date are included within the general funding balances disclosed above.

Amounts recharged from other Morgan Stanley Group undertakings related to staff costs decreased as a result of the transfer of 1,799 staff from Morgan Stanley Employment Services UK Limited to the Company on 1 July 2019 (see note 7).

Taxation

The Group has received group relief from other members of the Morgan Stanley UK tax group for no cash consideration (see note 8).

Other related party transactions

The Group has received a guarantee from Morgan Stanley International. This guarantees the obligations under derivative and secured financing contracts of certain fellow Morgan Stanley Group undertakings to the Company, as well as the Company's Euro cash deposit account with MSBAG. As at 31 December 2020, no call had been made by the Group under this arrangement.

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35. RESTRUCTURING – UK WITHDRAWAL FROM THE EU

As a result of the UK's withdrawal from the EU, the Company transferred part of its business to other Morgan Stanley Group undertakings within the EU during the year.

In the second half of 2020, the business of the Company's Polish and Dutch branches transferred to MSESE for immaterial intercompany consideration. The net assets transferred were also not material. There were no gains/losses

recognised in the Company's financial statements relating to this transfer and the tax impact was immaterial.

On 31 December 2020, the Company completed the transfer of an insignificant part of its Fixed Income business to Morgan Stanley S.V., S.A.U. This transfer began in 2019 and the impact in 2020 is a minor gain of \$0.9 million within equity, in retained earnings.

MORGAN STANLEY & CO. INTERNATIONAL plc**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**
Year ended 31 December 2020**APPENDIX TO THE FINANCIAL STATEMENTS**

List of subsidiaries, including indirect subsidiaries, as at 31 December 2020 and 31 December 2019:

Name of Company	Address of undertaking's registered office/ principal place of business ⁽²⁾	Proportion of shares held by the Group ⁽¹⁾⁽³⁾		Nature of Business
		2020	2019	
Morgan Stanley Taiwan Limited	14th & 22nd Floors, Taipei Metro, 207 Tun Hwa South Road, Sec. 2, Taipei, 106, Taiwan	100%	100%	Financial Services
Morgan Stanley Strategic Investments Limited		100%	100%	Financial Services
Morgan Stanley Turnberry Limited		100%	100%	Holding company
Morgan Stanley Mallard Investments Limited		100%	100%	Holding company
Morgan Stanley Montgomerie Investments Limited		100%	100%	Holding company
Morgan Stanley Northcote Investments Limited (In Liquidation 12/30/2020)	25 Farringdon Street, London EC4A 4AB, United Kingdom	100%	100%	Holding company
Morgan Stanley Silvermere Limited (In Liquidation 12/30/2020)	25 Farringdon Street, London EC4A 4AB, United Kingdom	100%	100%	Holding company
Morgan Stanley Humboldt Investments Limited		100%	100%	Financial Services
Morgan Stanley Rivelino Investments Limited		100%	100%	Holding company
Morgan Stanley Dolor Limited	Maples Corporate Services Limited, PO Box 309, Ugland House, Grand Cayman, KY1-1104, Cayman Islands	N/A ⁽⁶⁾	100%	Holding company
Morgan Stanley Havel GmbH	Grosse Gallusstrasse 18, 60312, Frankfurt am Main, Germany	100%	100%	Holding company
Morgan Stanley Cooper Investments Limited	25 Farringdon Street, London, EC4A 4AB, United Kingdom	100%	100%	Holding company
Morgan Stanley Montrose Investments Limited	25 Farringdon Street, London, EC4A 4AB, United Kingdom	100 %	100 %	Financial Services
Morgan Stanley Langtree Investments B.V.		100%	100%	Financial Services
Morgan Stanley Equity Investments (UK) Limited	Maples Corporate Services Limited, PO Box 309, Ugland House, Grand Cayman, KY1-1104, Cayman Islands	100%	100%	Financial Services
Clearcreek, S.L.U.	Calle Aribau 171, 8036, Barcelona, Spain	100%	100%	Financial Services
Cabot 38 Limited		100%	100%	Financial Services
Morgan Stanley Millbrae Investments B.V. ⁽³⁾		100%	100%	Financial Services
Morgan Stanley Derivative Products (Netherlands) B.V.	Luna Arena, Herikerbergweg 238, 1101 CM, Amsterdam, Netherlands	100%	100%	Financial Services
Morgan Stanley Longcross Limited		100%	100%	Holding company
Morgan Stanley Derivative Products Spain S.L.	Serrano 55, 28006, Madrid, Spain	100%	100%	Financial Services
Morgan Stanley Equity Investments (Luxembourg) ⁽⁴⁾	Custom House, Plaza Block 6, , International Financial Services Centre, Dublin, DUBLIN 1, Ireland	100%	99%	Holding company
Morgan Stanley Langton Limited		100%	100%	Holding company
Morgan Stanley Equity Finance (Malta) Limited	SmartCity Malta, SCM 01 TMF Group (Malta) 401, Ricasoli, Kalkara SCM 1001, Malta	100%	100%	Financial Services
Morgan Stanley Equity Derivative Services (Luxembourg) S.a r.l	Citco Luxembourg, 20, rue de la Poste, L-2346, Luxembourg	100%	100%	Financial Services
Morgan Stanley Equity Financing Limited (In Liquidation 12/30/2020)	25 Farringdon Street, London EC4A 4AB, United Kingdom	100%	100%	Financial Services
Drake II Investments Limited	Maples Corporate Services Limited, PO Box 309, Ugland House, Grand Cayman, KY1-1104, Cayman Islands	100%	100%	Financial Services

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Morgan Stanley Grund S.a.r.L	46A, Avenue J.F. Kennedy, L-1855, Luxembourg	100%	100%	Financial Services
Morgan Stanley Corporate Holdings (Luxembourg)	Custom House, Plaza Block 6, International Financial Services Centre, Dublin, DUBLIN 1, Ireland	100%	100%	Holding company
Morgan Stanley Heythorp Investments	Custom House, Plaza Block 6, International Financial Services Centre, Dublin, DUBLIN 1, Ireland	100%	100%	Holding company
Morgan Stanley Equity Holding (Netherlands) B.V.	Luna Arena, Herikerbergweg 238, 1101 CM, Amsterdam, Netherlands	100%	100%	Financial Services
Morstan Nominees Limited	25 Cabot Square, Canary Wharf, London, E14 4QA, United Kingdom	100%	100%	Nominee company
Global Equity High Yield Fund B.V.	Coolsingel 63, 7th Floor (Right), 3012 AB, Rotterdam, Netherlands	100%	100%	Financial Services
Morgan Stanley Client Securities Nominees Limited	25 Cabot Square, Canary Wharf, London, E14 4QA, United Kingdom	100%	100%	Nominee company
Morgan Stanley Euro Financing (Luxembourg) Unlimited Company	Custom House, Plaza Block 6, International Financial Services Centre, Dublin, DUBLIN 1, Ireland	100%	N/A ⁽⁵⁾	Holding company
Regent's Finance Limited	1 Bartholomew Lane, London, EC2N 2AX, United Kingdom	95%	N/A ⁽⁷⁾	Consolidated structured entity
Cerulean Finance No.1 Limited	1 Bartholomew Lane, London, EC2N 2AX, United Kingdom	95%	N/A ⁽⁷⁾	Consolidated Structured entity
International Credit Recovery (ICR8) S.r.l	Largo Angelo Fochetti 30, Roma, 00154, Italy	100%	N/A ⁽⁷⁾	Consolidated structured entity

(1) The proportion of voting rights held by the Group is the same as the proportion of shares held by the Group unless otherwise stated

(2) All entities have a registered address of 20 Bank Street, Canary Wharf, London, E14 4AD, United Kingdom, unless otherwise stated.

(3) All shares held in each Company are ordinary shares with the exception of Morgan Stanley Millbrae Investments B.V. where ordinary and preference shares are held.

(4) During 2020, Morgan Stanley Equity Investments (Luxembourg) Unlimited Company became 100% owned in the Group with the acquisition of minority interest from Morgan Stanley Alzette S.a.r.l

(5) During 2020, Morgan Stanley Euro Financing (Luxembourg) Unlimited Company was purchased by Morgan Stanley Langton from Morgan Stanley Alzette S.a.r.l, a non-Group indirect subsidiary of Morgan Stanley

(6) During 2020, Morgan Stanley Dolor Limited was dissolved

(7) During 2020, the Group consolidated three structured entities, see note 15