## MORGAN STANLEY DEAN WITTER & CO. Financial Supplement - 3Q01 Table of Contents

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### MORGAN STANLEY DEAN WITTER & CO. Financial Summary (unaudited, dollars in millions)

						QU	ARTEF	RENDED							Percentage C	hange From		Nine Mo	onths E	nded	Percentage
	Feb	28, 2000	May	31, 2000	Aug	31, 2000	Nov	30, 2000	Feb	28, 2001	Ma	y 31, 2001	Aug	31, 2001	3Q01 vs. 3Q00	3Q01 vs. 2Q01	Aug	31, 2000	Au	g 31, 2001	Change
Net revenues											_										
Securities	\$	5,880	\$	5,408	\$	4,546	\$	3,973	\$	4,737	\$	4,417	\$	3,640	(20%)	(18%)	\$	15,834	\$	12,794	(19%)
Investment Management		649		680		687		696		655		606		603	(12%)			2,016		1,864	(8%)
Credit Services		899		1,000		1,076		1,000		993		1,025		1,028	(4%)			2,975		3,046	2%
Consolidated net revenues	\$	7,428	\$	7,088	\$	6,309	\$	5,669	\$	6,385	\$	6,048	\$	5,271	(16%)	(13%)	\$	20,825	\$	17,704	(15%)
															. ,	. ,					. ,
Net income																					
Securities	\$	1,244	\$	1,090	\$	823	\$	897	\$	784	\$	635	\$	414	(50%)	(35%)	\$	3,157	\$	1,833	(42%)
Investment Management		160		157		196		164		149		124		125	(36%)	1%		513		398	(22%)
Credit Services		140		211		227		147		142		171		196	(14%)	15%		578		509	(12%)
Income before extraordinary item and															. ,						. ,
cumulative effect of accounting change		1,544		1,458		1,246		1,208		1,075		930		735	(41%)	(21%)		4,248		2,740	(35%)
Extraordinary item (1)		0		0		0		0		0		0		(30)	*	` *		0		(30)	` *´
Cumulative effect of accounting change (2)		0		0		0		0		(59)		0		0				0		(59)	*
Consolidated net income	\$	1,544	\$	1,458	\$	1,246	\$	1,208	\$	1,016	\$	930	\$	705	(43%)	(24%)	\$	4,248	\$	2,651	(38%)
Preferred stock dividend requirements	\$ \$	9	\$	9	\$	9	\$	9	\$	9	\$	9	\$	9	· ´	· ´	\$	27	\$	27	
Earnings applicable to common shares	\$	1,535	\$	1,449	\$	1,237	\$	1,199	\$	1,007	\$	921	\$	696	(44%)	(24%)	\$	4,221	\$	2,624	(38%)
	<u> </u>	.,	<u> </u>	.,	÷-	.,	<u> </u>	.,	÷	.,	÷		÷		(11,0)	(= )	÷	.,	<u> </u>		()
Basic earnings per common share																					
Income before extraordinary item and																					
cumulative effect of accounting change	\$	1.40	\$	1.32	\$	1.14	\$	1.10	\$	0.98	\$	0.85	\$	0.67	(41%)	(21%)	\$	3.87	\$	2.49	(36%)
Extraordinary Item	\$	1.40	\$	-	Ψ \$	1.14	\$	-	\$	-	\$	0.00	\$	(0.03)	(+170)	(2170)	\$	5.07	\$	(0.03)	(3070)
Cumulative effect of accounting change	\$	_	\$	_	Ψ \$	_	Ψ \$	_	\$	(0.05)	\$	_	\$	(0.00)			\$	_	Ψ \$	(0.05)	*
Net Income	\$	1.40	\$	1.32	Ψ \$	1.14	¢	1.10	\$	0.93	\$	0.85	\$	0.64	(44%)	(25%)	\$	3.87	Ψ \$	(0.03)	(38%)
Diluted earnings per common share	Ψ	1.40	Ψ	1.52	Ψ	1.14	Ψ	1.10	Ψ	0.00	Ψ	0.00	Ψ	0.04	(4470)	(2070)	Ψ	5.07	Ψ	2.41	(3070)
Income before extraordinary item and																					
cumulative effect of accounting change	\$	1.34	\$	1.26	\$	1.09	\$	1.06	\$	0.94	\$	0.82	\$	0.65	(40%)	(21%)	\$	3.70	\$	2.41	(35%)
Extraordinary Item	φ \$	1.04	φ \$	-	φ \$	1.09	φ \$	-	φ \$	0.54	φ \$	-	ф \$	(0.03)	(4078)	(2176)	ֆ Տ	- 3.70	φ \$	(0.03)	(3378)
Cumulative effect of accounting change	φ \$		φ \$	-	φ \$	-	φ \$	-	φ \$	(0.05)	\$	-	ֆ Տ	(0.03)			ֆ Տ		φ \$	(0.03)	*
Net Income	э \$	- 1.34	ф \$	- 1.26	ф \$	- 1.09	¢ ¢	- 1.06	э \$	0.89	э \$	- 0.82	э \$	- 0.62	(43%)	(24%)	э \$	- 3.70	ф \$	(0.03)	(37%)
Net income	φ	1.34	Φ	1.20	φ	1.09	φ	1.00	φ	0.09	φ	0.02	φ	0.02	(43%)	(24%)	φ	3.70	φ	2.33	(37%)
Average common shares outstanding																					
Basic	1 00	3,904,751	1 00	8,245,490	1.08	8,218,669	1 080	,728,519	1 08	9,270,364	1 08	5,305,558	1 085	5,447,127			1 00	0,967,941	1	089,017,948	
Diluted	,	6,854,036		5,401,309		7,304,026		5,358,763		4,150,225		0,687,197		9,301,107				1,272,402		126,540,440	
Period end common shares outstanding		4,181,285		4,979,347		1,597,725		7,270,331		4,434,549		0,061,470		5,317,423				1,597,725		106,317,423	
r chou chu common shares Outstantuing	1,13	-, 101,200	1,12	7,010,041	1,12	1,001,120	1,107	,210,331	1,119	7,707,048	1,11	0,001,470	1,100	,517,425			1,12	1,001,120	1,	100,017,420	
Return on common equity (3)		36.3%		33.0%		27.6%		26.5%		22.5%		19.1%		14.9%				32.2%		18.8%	
Return on common equity (5)		00.070		00.070		27.070		20.070		22.070		13.170		1-4.370				02.270		10.070	

(1) Represents extraordinary loss on the early extinguishment of debt.

(2) Represents the effects of an accounting change adopted in the first quarter of fiscal 2001 with respect to the accounting for derivative instruments and hedging activities associated with SFAS 133.

(3) Excludes the cumulative effect of accounting change and extraodinary item.

Note: Certain reclassifications have been made to prior period amounts to conform to the current presentation.

#### MORGAN STANLEY DEAN WITTER & CO. Quarterly Consolidated Income Statement Information (unaudited, dollars in millions)

			QI	JARTER ENDE	Ð			Percentage	Change From	Nine Mon	ths Ended	Percentage
	Feb 28, 2000	May 31, 2000	Aug 31, 2000	Nov 30, 2000	Feb 28, 2001	May 31, 2001	Aug 31, 2001	3Q01 vs. 3Q00	3Q01 vs. 2Q01	Aug 31, 2000	Aug 31, 2001	Change
Investment banking	\$ 1,335	\$ 1,370	\$ 1,172	\$ 1,131	\$ 981	\$ 840	\$ 789	(33%)	(6%)	\$ 3,877	\$ 2,610	(33%)
Principal transactions:												
Trading	2,272	2,496	1,614	979	1,685	2,070	1,097	(32%)	(47%)	6,382	4,852	(24%)
Investments	431	(236)	68	(70)	(46)	(107)	(59)	(187%)	45%	263	(212)	(181%)
Commissions	984	972	831	858	849	836	718	(14%)	(14%)	2,787	2,403	(14%)
Fees:												
Asset management, distribution and administration	984	1,094	1,107	1,101	1,074	1,040	1,020	(8%)	(2%)	3,185	3,134	(2%)
Merchant and cardmember	449	453	466	450	446	448	497	7%	11%	1,368	1,391	2%
Servicing	287	349	424	390	427	476	434	2%	(9%)	1,060	1,337	26%
Interest and dividends	4,749	5,123	5,897	5,465	7,236	6,950	5,825	(1%)	(16%)	15,769	20,011	27%
Other	92	91	147	155	125	139	110	(25%)	(21%)	330	374	13%
Total revenues	11,583	11,712	11,726	10,459	12,777	12,692	10,431	(11%)	(18%)	35,021	35,900	3%
Interest expense	3,932	4,420	5,242	4,582	6,179	6,413	4,883	(7%)	(24%)	13,594	17,475	29%
Provision for consumer loan losses	223	204	175	208	213	231	277	58%	20%	602	721	20%
Net revenues	7,428	7,088	6,309	5,669	6,385	6,048	5,271	(16%)	(13%)	20,825	17,704	(15%)
Compensation and benefits	3,408	3,097	2,656	1,775	2,851	2,742	2,380	(10%)	(13%)	9,161	7,973	(13%)
Occupancy and equipment	175	174	202	221	220	232	227	12%	(2%)	551	679	23%
Brokerage, clearing and exchange fees	139	149	147	151	160	170	165	12%	(3%)	435	495	14%
Information processing and communications	330	365	374	417	395	414	402	7%	(3%)	1,069	1,211	13%
Marketing and business development	471	501	507	576	499	454	409	(19%)	(10%)	1,479	1,362	(8%)
Professional services	200	233	293	384	292	296	249	(15%)	(16%)	726	837	15%
Other	273	274	255	256	275	275	281	10%	2%	802	831	4%
Total non-interest expenses	4,996	4,793	4,434	3,780	4,692	4,583	4,113	(7%)	(10%)	14,223	13,388	(6%)
Gain on sale of business	0	0	35	0	0	0	0	*		35	0	*
Income before taxes, extraordinary item and												
cumulative effect of accounting change	2,432	2,295	1,910	1,889	1,693	1,465	1,158	(39%)	(21%)	6,637	4,316	(35%)
Income tax expense	888	837	664	681	618	535	423	(36%)	(21%)	2,389	1,576	(34%)
Income before extraordinary item and												
cumulative effect of accounting change	1,544	1,458	1,246	1,208	1,075	930	735	(41%)	(21%)	4,248	2,740	(35%)
Extrodinary Item (1)	0	0	0	0	0	0	(30)	*	*	0	(30)	*
Cumulative effect of accounting change (2)	0	0	0	0	(59)	0	0			0	(59)	*
Net income	1,544	§ <u>1,458</u> §	§ <u>1,246</u> \$	<u>1,208</u>	\$ <u>1,016</u> \$	§ <u> </u>	\$ <u>705</u>	(43%)	(24%)	6 4,248	\$\$	(38%)
Preferred stock dividend requirements	9 9	\$ <u>9</u> \$	\$ <u>9</u> \$	<u> </u>	\$ 9 \$	\$ 9	\$ 9		3	S 27 3	\$ 27	
Earnings applicable to common shares	1,535	§ 1,449 §	§ 1,237 §	5 1,199	\$ 1,007 \$	\$ 921	\$ 696	(44%)	(24%)	6 4,221	\$ 2,624	(38%)
•									· · · · =			
Compensation and benefits as a % of net revenues	46%	44%	42%	31%	45%	45%	45%			44%	45%	
Non-compensation expenses as a % of net revenues	21%	24%	28%	35%	29%	30%	33%			24%	31%	
Profit margin (3)	21%	21%	20%	21%	17%	15%	14%			20%	15%	

(1) Represents extraordinary loss on the early extinguishment of debt.

(2) Represents the effects of an accounting change adopted in the first quarter of fiscal 2001 with respect to the accounting for derivative instruments and hedging activities associated with SFAS 133.

(3) Net income as a % of net revenues.

Note: Certain reclassifications have been made to prior period amounts to conform to the current presentation.



### MORGAN STANLEY DEAN WITTER & CO. Quarterly Financial Information and Statistical Data (unaudited)

						QL	JART	ER ENDED	)						Percentage	Change From
	Fe	b 28, 2000	Ma	ay 31, 2000	Au	g 31, 2000	No	v 30, 2000	Fe	b 28, 2001	Ma	y 31, 2001	Aug	g 31, 2001	3Q01 vs. 3Q00	3Q01 vs. 2Q01
Morgan Stanley																
Total assets (millions)	\$	408,000	\$	418,000	\$	404,000	\$	427,000	\$	450,000	\$	497,000	\$	506,000	25%	2%
Period end common shares outstanding (millions)		1,134.2		1,125.0		1,121.6		1,107.3		1,114.4		1,110.1		1,106.3	(1%)	
Book value per common share	\$	15.31	\$	15.66	\$	16.19	\$	16.91	\$	17.23	\$	17.54	\$	17.76	10%	1%
Shareholders' equity (millions) (1)	\$	18,252	\$	18,510	\$	19,054	\$	19,671	\$	20,150	\$	20,419	\$	21,199	11%	4%
Total capital (millions) (2)	\$	43,540	\$	46,954	\$	50,311	\$	49,637	\$	51,249	\$	61,274	\$	60,652	21%	(1%)
Worldwide employees		56,058		58,131		60,349		62,679		63,708		62,909		62,392	3%	(1%)

 (1) Includes preferred and common equity and preferred securities issued by subsidiaries.
(2) Includes preferred and common equity, preferred securities issued by subsidiaries, capital units and non-current portion of long-term debt. Refer to Legal Notice page 11. 3

### MORGAN STANLEY DEAN WITTER & CO. Quarterly Securities Income Statement Information (unaudited, dollars in millions)

					QU/	ARTER ENDE	Ð						Percentage (	Change From	Nine I	Nonth	ns End	ed	Percentage
	Feb 28, 2000	May 31,	2000	Aug 31, 20	00	Nov 30, 2000	Feb 2	28, 2001	May	31, 2001	Aug 3	1, 2001	3Q01 vs. 3Q00	3Q01 vs. 2Q01	Aug 31, 20	00	Aug 3	1, 2001	Change
Investment banking Principal transactions:	\$ 1,291	\$ 1	,337	\$ 1,14	45	\$ 1,108	\$	962	\$	825	\$	777	(32%)	(6%)	\$ 3,77	73	\$	2,564	(32%)
Trading	2,272	2	,496	1,6'	14	979		1,685		2,070		1,097	(32%)	(47%)	6,38	32		4,852	(24%)
Investments	423		(242)		55	(103)		(46)		(107)		(58)	(205%)	46%	23			(211)	(189%)
Commissions	973		961		22	849		839		828		709	(14%)	(14%)	2,75			2,376	(14%)
Asset management, distribution and administration fees	419		490	49		497		481		475		458	(7%)	(4%)	1,40			1,414	1%
Interest and dividends	3,991	4	,341	5,19	90	4,734		6,539		6,279		5,135	(1%)	(18%)	13,52			17,953	33%
Other	85		81	14		149		114		135		100	(30%)	(26%)	30			349	13%
Total revenues	9,454	ç	,464	9,46		8,213		10,574		10,505		8,218	(13%)	(22%)	28,37			29,297	3%
Interest expense	3,574	2	,056	4,9	14	4,240		5,837		6,088		4,578	(7%)	(25%)	12,54	14		16,503	32%
Net revenues	5,880	5	,408	4,54	16	3,973		4,737		4,417		3,640	(20%)	(18%)	15,83	34		12,794	(19%)
													. ,	. ,					. ,
Compensation and benefits	3,045	2	,741	2,28	30	1,398		2,445		2,353		1,993	(13%)	(15%)	8,06	6		6,791	(16%)
Occupancy and equipment	137		134	16	60	178		175		188		182	14%	(3%)	43	31		545	26%
Brokerage, clearing and exchange fees	102		110	1(	)9	104		117		127		123	13%	(3%)	32	21		367	14%
Information processing and communications	208		237	23	38	275		255		266		255	7%	(4%)	68	33		776	14%
Marketing and business development	152		177	16	69	180		148		127		113	(33%)	(11%)	49	98		388	(22%)
Professional services	138		164	22	20	293		215		216		182	(17%)	(16%)	52	22		613	17%
Other	167		157	14	<b>1</b> 0	147		168		166		163	16%	(2%)	46	64		497	7%
Total non-interest expenses	3,949	3	,720	3,3	16	2,575		3,523		3,443		3,011	(9%)	(13%)	10,98	35		9,977	(9%)
Income before taxes, extraordinary item and																			
cumulative effect of accounting change	1,931	1	,688	1,23	30	1,398		1,214		974		629	(49%)	(35%)	4,84	19		2,817	(42%)
Income tax expense	687		598	40	)7	501		430		339		215	(47%)	(37%)	1,69	92		984	(42%)
Income before extraordinary item and																			
cumulative effect of accounting change	1,244	1	,090	8	23	897		784		635		414	(50%)	(35%)	3,15	57		1,833	(42%)
Extraordinary item - loss on the early																			
extinguishment of debt	0		0		0	0		0		0		(30)	*	*		0		(30)	*
Cumulative effect of accounting change (1)	0		0		0	0		(46)		0		0				0		(46)	*
Net income	\$ 1,244	\$ 1	,090	\$ 8	23	\$897	\$	738	\$	635	\$	384	(53%)	(40%)	\$ 3,15	57	\$	1,757	(44%)
	500/		- 10/			050/		500/		500/								500/	
Compensation and benefits as a % of net revenues	52%		51%	50		35%		52%		53%		55%			51			53%	
Non-compensation expenses as a % of net revenues	15%		18%	23		30%		23%		25%		28%			18			25%	
Profit margin (2)	21%		20%	18	%	23%		17%		14%		11%			20	%		14%	

Represents the effects of an accounting change adopted in the first quarter of fiscal 2001 with respect to the accounting for derivative instruments and hedging activities associated with SFAS 133.
Net income excluding cumulative effect of accounting change and extraordinary item as a % of net revenues.
Refer to Legal Notice page 11.

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### MORGAN STANLEY DEAN WITTER & CO. Quarterly Financial Information and Statistical Data Securities (unaudited)

						QL	JART	ER ENDED	1						Percentage	Change From
	Feb	28, 2000	May	31, 2000	Aug	31, 2000	Nov	/ 30, 2000	Feb	28, 2001	Мау	31, 2001	Aug	31, 2001	3Q01 vs. 3Q00	3Q01 vs. 2Q01
SECURITIES																
Advisory revenue (millions)	\$	420	\$	640	\$	515	\$	566	\$	450	\$	291	\$	360	(30%)	24%
Underwriting revenue (millions)	\$	871	\$	697	\$	630	\$	542	\$	512	\$	534	\$	417	(34%)	(22%)
Institutional Securities															. ,	
Sales and trading net revenue (millions) (1)	\$	2,698	\$	2,790	\$	1,938	\$	1,436	\$	2,540	\$	2,498	\$	1,778	(8%)	(29%)
Mergers and acquisitions announced transactions (2)																
Morgan Stanley global market volume (billions)	\$	423.6	\$	671.0	\$	926.2	\$	1,069.5	\$	109.4	\$	185.4	\$	279.4		
Rank		1		1		1		2		1		2		4		
Worldwide equity and related issues (2)																
Morgan Stanley global market volume (billions)	\$	13.1	\$	26.5	\$	43.9	\$	59.3	\$	7.9	\$	25.8	\$	32.9		
Rank		2		2		2		3		4		3		4		
Individual Investor Group																
Net revenue (millions)	\$	1,461	\$	1,498	\$	1,313	\$	1,276	\$	1,196	\$	1,141	\$	1,056	(20%)	(7%)
Global financial advisors		13,072		13,513		13,789		13,910		14,108		14,256		14,342	4%	1%
Total client assets (billions)	\$	698	\$	669	\$	778	\$	662	\$	650	\$	634	\$	597	(23%)	(6%)
Fee-based client account assets (billions) (3)	\$	132	\$	113	\$	126	\$	145	\$	111	\$	117	\$	109	(14%)	(7%)

(1) Includes principal trading, commissions and net interest revenue.

(2) Source: Thomson Financial Securities Data - January 1 to August 31, 2001.

(3) Represents the amount of assets in client accounts where the basis of payment for services is a fee calculated on those assets.

Refer to Legal Notice page 11.

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## MORGAN STANLEY DEAN WITTER & CO. Quarterly Investment Management Income Statement Information (unaudited, dollars in millions)

			C	QUARTER END	ED			Percentage (	Change From	Nine Mon	ths Ended	Percentage
	Feb 28, 2000	May 31, 2000	Aug 31, 2000	Nov 30, 2000	Feb 28, 2001	Aug 31, 2001	3Q01 vs. 3Q00	3Q01 vs. 2Q01	Aug 31, 2000	Aug 31, 2001	Change	
Investment banking	\$ 44	\$ 33	\$ 27	\$ 23	\$ 19	\$ 15	\$ 12	(56%)	(20%)	\$ 104	\$ 46	(56%)
Principal transactions:												
Investments	8	6	13	33	0	0	(1)	(108%)	*	27	(1)	(104%)
Commissions	11	11	9	9	10	8	9		13%	31	27	(13%)
Asset management, distribution and administration fees	565	604	615	604	593	565	562	(9%)	(1%)	1,784	1,720	(4%)
Interest and dividends	14	20	20	29	25	17	16	(20%)	(6%)	54	58	7%
Other	7	10	5	6	11	4	7	40%	75%	22	22	
Total revenues	649	684	689	704	658	609	605	(12%)	(1%)	2,022	1,872	(7%)
Interest expense	0	4	2	8	3	3	2		(33%)	6	8	33%
Net revenues	649	680	687	696	655	606	603	(12%)		2,016	1,864	(8%)
Compensation and benefits	201	214	204	195	217	202	205		1%	619	624	1%
Occupancy and equipment	23	24	25	25	26	26	26	4%		72	78	8%
Brokerage, clearing and exchange fees	37	39	38	47	43	43	42	11%	(2%)	114	128	12%
Information processing and communications	21	22	23	24	24	26	29	26%	12%	66	79	20%
Marketing and business development	39	42	43	54	36	41	35	(19%)	(15%)	124	112	(10%)
Professional services	22	27	26	38	28	32	22	(15%)	(31%)	75	82	9%
Other	34	48	38	39	33	24	33	(13%)	38%	120	90	(25%)
Total non-interest expenses	377	416	397	422	407	394	392	(1%)	(1%)	1,190	1,193	
Gain on the sale of business	0	0	35	0	0	0	0	*		35	0	*
Income before income taxes	272	264	325	274	248	212	211	(35%)		861	671	(22%)
Income tax expense	112	107	129	110	99	88	86	(33%)	(2%)	348	273	(22%)
Net income	\$ 160	\$ 157	\$ 196	\$ 164	\$ 149	\$ 124	\$ 125	(36%)	1%	\$ 513	\$ 398	(22%)
Compensation and benefits as a % of net revenues	31%	31%	30%	28%	33%	33%	34%			31%	33%	
Non-compensation expenses as a % of net revenues	27%	30%	28%	33%	29%	32%	31%			28%	31%	
Profit margin (1)	25%	23%	29%	24%	23%	20%	21%			25%	21%	

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(1) Net income as a % of net revenues. Refer to Legal Notice page 11.

### MORGAN STANLEY DEAN WITTER & CO. Quarterly Financial Information and Statistical Data Investment Management (\$ billions,unaudited)

	Feb 2	8, 2000	May	31, 2000	Aug	QL 31, 2000	 R ENDED 30, 2000	 28, 2001	May 3	1, 2001	Aug 3	31, 2001	Percentage 0 3Q01 vs. 3Q00	Change From 3Q01 vs. 2Q01
Assets under management or supervision Products offered primarily to individuals														
Mutual funds														
Equity	\$	115	\$	106	\$	122	\$ 103	\$ 96	\$	94	\$	85	(30%)	(10%)
Fixed income		51		49		49	46	46		41		41	(16%)	
Money markets		51		52		55	57	63		63		65	18%	3%
Total mutual funds		217		207		226	 206	 205		198		191	(15%)	(4%)
ICS Assets		27		28		34	31	31		32		31	(9%)	(3%)
Separate accounts, unit trust and other arrangements		80		79		85	78	73		73		70	(18%)	(4%)
Sub-total Individual		324		314		345	 315	 309		303		292	(15%)	(4%)
Products offered primarily to institutional clients														
Mutual funds		36		35		38	35	36		39		38		(3%)
Separate accounts, pooled vehicle and other arrangements		153		159		161	150	147		145		141	(12%)	(3%)
Sub-total Institutional		189		194		199	 185	 183		184		179	(10%)	(3%)
Total assets under management or supervision	\$	513	\$	508	\$	544	\$ 500	\$ 492	\$	487	\$	471	(13%)	(3%)

Refer to Legal Notice page 11.

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Morgan Stanley

### MORGAN STANLEY DEAN WITTER & CO. Quarterly Credit Services Income Statement Information (unaudited, dollars in millions)

			G	UARTER ENDE	Ð			Percentage (	Change From	Nine Mon	ths Ended	Percentage
	Feb 28, 2000	May 31, 2000	Aug 31, 2000	Nov 30, 2000	Feb 28, 2001	May 31, 2001	Aug 31, 2001	3Q01 vs. 3Q00	3Q01 vs. 2Q01	Aug 31, 2000	Aug 31, 2001	Change
Fees:												
Merchant and cardmember	\$ 449	\$ 453	\$ 466	\$ 450	\$ 446	\$ 448	\$ 497	7%	11%	\$ 1,368	\$ 1,391	2%
Servicing	287	349	424	390	427	476	434	2%	(9%)	1,060	1,337	26%
Other	0	0	0	0	0	0	3	*	*	0	. 3	*
Total non-interest revenues	736	802	890	840	873	924	934	5%	1%	2,428	2,731	12%
Interest revenue	744	762	687	702	672	654	674	(2%)	3%	2,193	2,000	(9%)
Interest expense	358	360	326	334	339	322	303	(7%)	(6%)	1,044	964	(8%)
Net interest income	386	402	361	368	333	332	371	3%	12%	1,149	1,036	(10%)
Provision for consumer loan losses	223	204	175	208	213	231	277	58%	20%	602	721	20%
Net credit income	163	198	186	160	120	101	94	(49%)	(7%)	547	315	(42%)
								(12,12)	(1,1)			(,-,
Net revenues	899	1,000	1,076	1,000	993	1,025	1,028	(4%)		2,975	3,046	2%
Compensation and benefits	162	142	172	182	189	187	182	6%	(3%)	476	558	17%
Occupancy and equipment	15	16	17	18	19	18	19	12%	6%	48	56	17%
Information processing and communications	101	106	113	118	116	122	118	4%	(3%)	320	356	11%
Marketing and business development	280	282	295	342	315	286	261	(12%)	(9%)	857	862	1%
Professional services	40	42	47	53	49	48	45	(4%)	(6%)	129	142	10%
Other	72	69	77	70	74	85	85	10%		218	244	12%
Total non-interest expenses	670	657	721	783	762	746	710	(2%)	(5%)	2,048	2,218	8%
Income before income taxes and cumulative												
effect of accounting change	229	343	355	217	231	279	318	(10%)	14%	927	828	(11%)
Income tax expense	89	132	128	70	89	108	122	(5%)	13%	349	319	(9%)
Income before cumulative effect of												
accounting change	140	211	227	147	142	171	196	(14%)	15%	578	509	(12%)
Cumulative effect of accounting change (1)	0	0	0	0	(13)	0	0			0	(13)	*
Net income	\$ 140	\$ 211	\$ 227	\$ 147	\$ 129	\$ 171	\$ 196	(14%)	15%	\$ 578	\$ 496	(14%)
Compensation and benefits as a % of net reve	r 18%	14%	16%	18%	19%	18%	18%			16%	18%	
Non-compensation expenses as a % of net rev	/ 57%	52%	51%	60%	58%	55%	51%			53%	54%	
Profit margin (2)	16%	21%	21%	15%	14%	17%	19%			19%	17%	

(1) Represents the effects of an accounting change adopted in the first quarter of fiscal 2001 with respect to the accounting for derivative instruments and hedging activities associated with SFAS 133.

(2) Net income excluding cumulative effect of accounting change as a % of net revenues.

### MORGAN STANLEY DEAN WITTER & CO. Quarterly Credit Services Income Statement Information (unaudited, dollars in millions) (Managed Loan Basis)

						QL	JARTER ENDE	Ð				Percentage C	Change From	Nine Mon	ths Ended	Percentage
	Feb 2	28, 2000	May 3	31, 2000	Aug 31, 20	00	Nov 30, 2000	Feb 28, 2001	Ma	y 31, 2001	Aug 31, 2001	3Q01 vs. 3Q00	3Q01 vs. 2Q01	Aug 31, 2000	Aug 31, 2001	Change
Free																
Fees: Merchant and cardmember	\$	591	\$	597	\$ 65		\$ 604	\$ 629	\$	635	\$ 674	3%	6%	\$ 1,841	\$ 1,938	5%
Other	Φ	0	Ф	597 0		0	\$ 604 0	\$ 6∠9 0	Ф	035	ъ 674 З	3%	6%	ຈ 1,041 0	\$ 1,938 3	5% *
Total non-interest revenues		591		597	65		604	629		635	677	4%	7%	1,841	1.941	5%
Total hormiterest revenues		591		557	0.	5	004	029		000	0//	470	1 /0	1,041	1,541	578
Interest revenue		1,451		1,570	1,63	81	1,675	1,747		1,745	1,741	7%		4,652	5,233	12%
Interest expense		653		695	73		754	798		730	657	(11%)	(10%)	2,086	2,185	5%
Net interest income		798		875	89	3	921	949		1,015	1,084	21%	7%	2,566	3,048	19%
Provision for consumer loan losses		490		472	47	70	525	585		625	733	56%	17%	1,432	1,943	36%
Net credit income		308		403	42		396	364		390	351	(17%)	(10%)	1,432	1,943	(3%)
Net creat income		500		400	72	.0	330	504		550	551	(1770)	(1070)	1,134	1,105	(370)
Net revenues		899		1,000	1,07	6	1,000	993		1,025	1,028	(4%)		2,975	3,046	2%
Compensation and benefits		162		142	17	2	182	189		187	182	6%	(3%)	476	558	17%
Occupancy and equipment		15		16	1	7	18	19		18	19	12%	6%	48	56	17%
Information processing and communications		101		106	11	3	118	116		122	118	4%	(3%)	320	356	11%
Marketing and business development		280		282	29	95	342	315		286	261	(12%)	(9%)	857	862	1%
Professional services		40		42	4	7	53	49		48	45	(4%)	(6%)	129	142	10%
Other		72		69	7	7	70	74		85	85	10%		218	244	12%
Total non-interest expenses		670		657	72	21	783	762		746	710	(2%)	(5%)	2,048	2,218	8%
Income before income taxes and cumulative																
effect of accounting change		229		343	35	5	217	231		279	318	(10%)	14%	927	828	(11%)
Income tax expense		89		132	12	28	70	89		108	122	(5%)	13%	349	319	(9%)
Income before cumulative effect of																
accounting change		140		211	22	27	147	142		171	196	(14%)	15%	578	509	(12%)
Cumulative effect of accounting change (1)		0		0		0	0	(13)		0	0			0	(13)	*
Net income	\$	140	\$	211	\$ 22	27	\$ 147	\$ 129	\$	171	\$ 196	(14%)	15%	\$ 578	\$ 496	(14%)
Compensation and benefits as a % of net revenues		18%		14%	16	%	18%	19%		18%	18%			16%	18%	
Non-compensation expenses as a % of net revenues		57%		52%	519		60%	58%		55%	51%			53%	54%	
Profit margin (2)		16%		21%	219		15%	14%		17%	19%			19%	17%	
		1070		2170	21		1070	1-770		17.75	1070			1070	17.70	

(1) Represents the effects of an accounting change adopted in the first quarter of fiscal 2001 with respect to the accounting for derivative instruments and hedging activities associated with SFAS 133. (2) Net income excluding cumulative effect of accounting change as a % of net revenues.

### MORGAN STANLEY DEAN WITTER & CO. Quarterly Financial Information and Statistical Data Credit Services (unaudited, dollars in millions)

	Feb	28, 2000	May	/ 31, 2000	Auç	Q 31, 2000	-	TER ENDE / 30, 2000	-	b 28, 2001	Ma	y 31, 2001	Auç	g 31, 2001		Change From 3Q01 vs. 2Q01	Aug	Nine Mon 31, 2000	nded g 31, 2001	Percentage Change
Owned credit card loans																				
Period end	\$	23,753	\$	22,503	\$	19,813	\$	21,866	\$	21,739	\$	20,909	\$	20,194	2%	(3%)	\$	19,813	\$ 20,194	2%
Average	\$	23,188	\$	23,456	\$	20,087	\$	20,897	\$	21,555	\$	21,301	\$	20,407	2%	(4%)	\$	22,240	\$ 21,084	(5%)
Managed credit card loans (1)																				
Period end	\$	41,985	\$	43,698	\$	44,837	\$	47,123	\$	49,493	\$	50,227	\$	49,704	11%	(1%)	\$	44,837	\$ 49,704	11%
Average	\$	41,019	\$	42,957	\$	44,341	\$	45,825	\$	49,273	\$	49,658	\$	49,825	12%		\$	42,779	\$ 49,588	16%
Interest yield		13.35%		13.69%		14.05%		14.13%		13.66%		13.34%		13.34%	(71 bp)	0 bp		13.70%	13.45%	(25 bp)
Interest spread		7.01%		7.30%		7.34%		7.38%		7.09%		7.49%		8.13%	79 bp	64 bp		7.22%	7.58%	36 bp
Net charge-off rate		4.66%		4.21%		4.18%		4.57%		4.79%		4.98%		5.79%	161 bp	81 bp		4.34%	5.19%	85 bp
Delinquency rate (over 30 days)		5.58%		5.11%		5.48%		5.92%		6.34%		5.84%		6.31%	83 bp	47 bp		5.48%	6.31%	83 bp
Delinquency rate (over 90 days)		2.29%		2.01%		2.21%		2.42%		2.74%		2.60%		2.61%	40 bp	1 bp		2.21%	2.61%	40 bp
Transaction volume (billions)	\$	23.5	\$	21.9	\$	21.9	\$	22.8	\$	24.4	\$	23.5	\$	23.3	6%	(1%)	\$	67.3	\$ 71.2	6%
Accounts (millions)		39.2		40.4		41.4		42.6		43.7		44.7		45.4	10%	2%		41.4	45.4	10%
Active accounts (millions)		22.8		23.1		23.1		23.8		24.0		24.3		24.0	4%	(1%)		23.1	24.0	4%
Average receivables per average active account (actual \$)	\$	1,816	\$	1,868	\$	1,924	\$	1,960	\$	2,050	\$	2,052	\$	2,069	8%	1%	\$	1,870	\$ 2,057	10%
Securitization Gain	\$	22	\$	26	\$	31	\$	1	\$	25	\$	49	\$	3	(90%)	(94%)	\$	79	\$ 77	(3%)

(1) Includes owned and securitized credit card loans.

### MORGAN STANLEY DEAN WITTER & CO. Legal Notice

This Financial Supplement contains financial, statistical and business-related information, as well as business and segment trends. The information should be read in conjunction with the Company's third quarter earnings press release issued September 21, 2001 and the Company's quarterly report on Form 10-Q filed with the Securities and Exchange Commission on October 15, 2001.